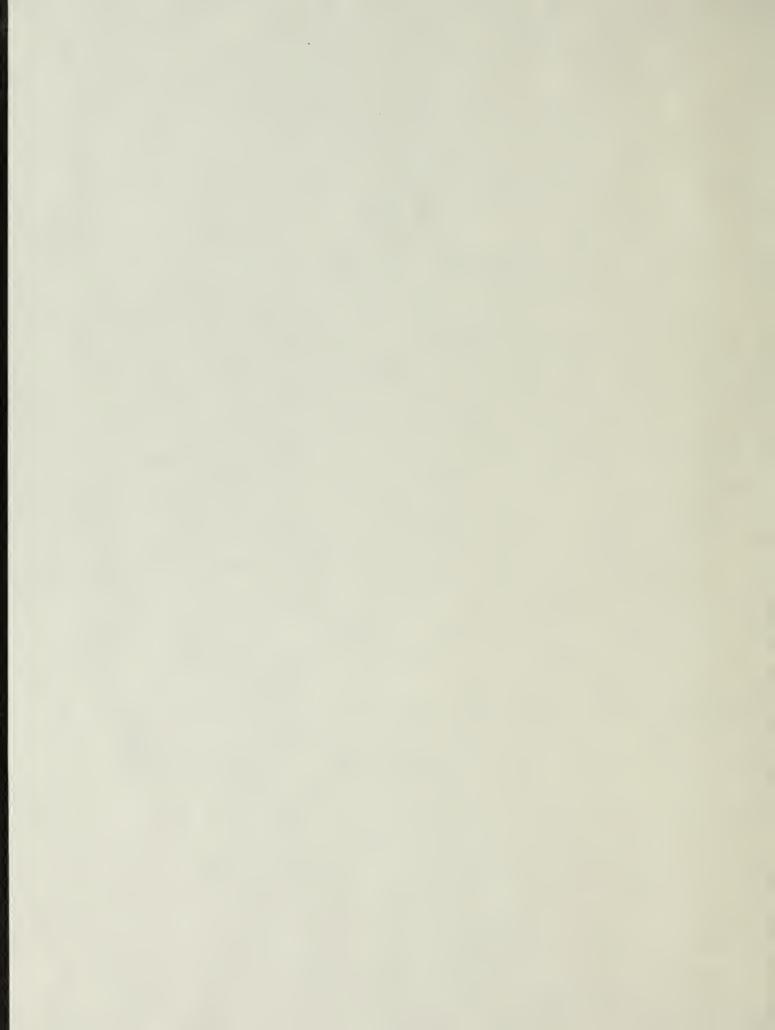


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ANNUAL
PLANNING
INFORMATION
REPORT
FISCAL YEAR 1980
LOWELL LMA







ANNUAL PLANNING INFORMATION REPORT FISCAL YEAR 1980

LOWELL, MASSACHUSETTS LABOR MARKET AREA

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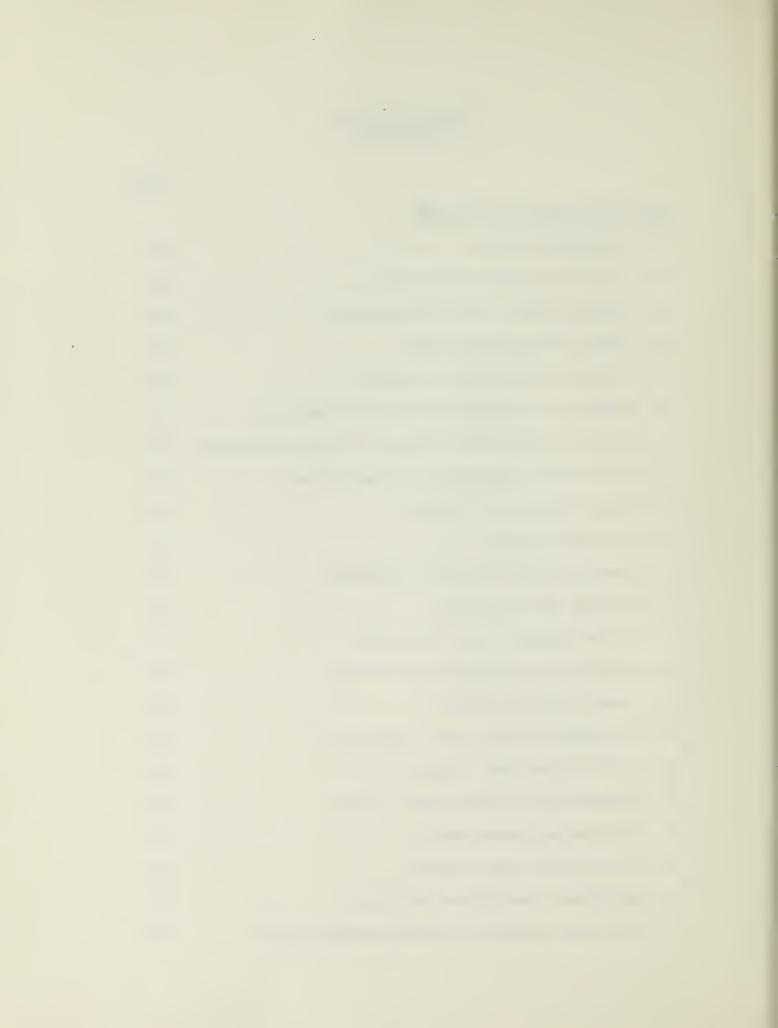
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PREFACE

The Annual Planning Information (API) Report provides tabular data and an analysis of recent and anticipated employment and unemployment developments. It includes manpower information on the insured unemployed, as well as unfilled job openings and applicant characteristics in order to provide a comparison of labor demand and supply.

Hopefully, the API Report will meet many of the information needs of manpower and community planners, educators, antipoverty organizations, local and state officials, businesses, labor, and community leaders, and others who need accurate and timely area manpower and job market information for decision-making purposes.



I. Highlights and Conclusions

Population projections of the Lowell Labor Market Area indicate that the area's population in Fiscal Year 1980 should total 226,939 which is an increase of six percent over the 1970 level. The area's labor force participation rate should be 69.1 percent in 1980.

Nonagricultural wage and salary employment in the LMA increased by 2,700 workers over the past year to a total of 69,700 in March 1979. This increase resulted primarily from growth in the durable goods industries of the manufacturing sector. Within the nonmanufacturing sector, noteworthy growth occurred in the wholesale and retail trades.

At 6.4 percent, the unadjusted unemployment rate in March 1979 was the same as in March 1978; however, there had been increases of 300 unemployed and 4,900 employed persons for the year.

Although average weekly earnings of production workers were \$17.54 greater in March 1979 than in the previous March, average weekly hours had also increased over the past year to 40.5 hours and the purchasing power of wages had continued to erode as a result of inflation.

During the first half of 1979, it is expected that employment levels will continue to increase. After that, it is predicted that a slight employment decline will occur. The employers will stabilize their work force levels, with emphasis on replacement hiring. The unemployment rate should increase slightly during this period because there will be too few job openings to absorb additions to the work force. After that period of employment decline, growth is predicted but at a slower rate than in the past two years.

II. Description of Area

A. Definition of Area

As shown on the accompanying map, the Lowell Labor Market Area (LMA) includes the City of Lowell and the seven nearby towns of Billerica, Chelmsford, Dracut, Dunstable, Tewksbury, Tyngsborough and Westford. Encompassing approximately 171.4 square miles, the LMA is located in the northeastern part of Massachusetts within Middlesex County and borders the State of New Hampshire. The area lies largely within the Merrimack River basin. The Merrimack, along with its tributaries, the Concord and the Shawsheen Rivers, form the drainage system for the area. Limited access Routes 3 and 495 provide commercial over-the-road transportation. Route 495 connects with Route 93, a limited access interstate highway. Driving time to Logan International Airport is 45 minutes. The Lowell CETA area covers the same municipalities as does the Lowell LMA.

B. Population and Labor Force Characteristics

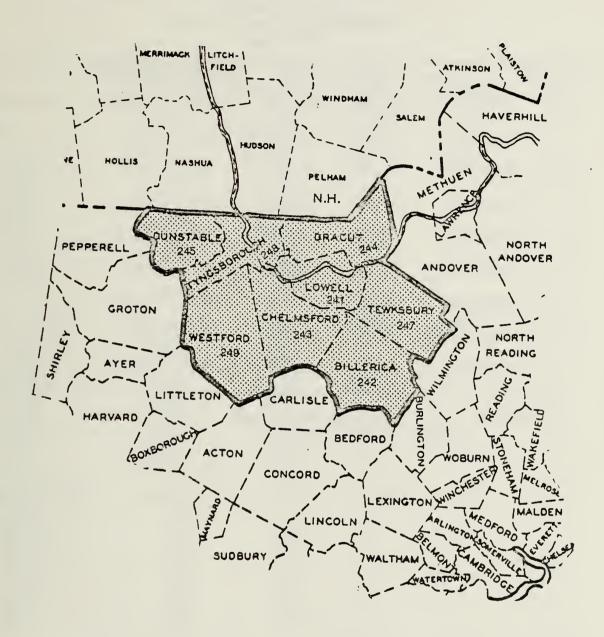
Population estimates for Fiscal Year 1976 indicate a population of 223,271 for the Lowell LMA as shown by Table 1. Of the cities and towns that comprise the LMA, all showed an increase in population between the years 1970 to 1976, with the exception of the City of Lowell which declined by 4.6 percent.

According to the Lawrence/Berkeley Projections listed in Table 2, the Lowell LMA population should reach 226,939 by Fiscal Year 1980. The 1980 projected population figure represents a 6.0 percent increase over the 1970 Lowell LMA population of 214,152. The area's labor force participation rate should be 69.1 percent in 1980 and the overall unemployment rate is projected to be 6.5 percent.

Table 3 provides the Lowell LMA population composition for 1980 by sex, age and race as determined by the Lawrence/Berkeley projections.

As time passes since the 1970 Federal census, the reliability of population figures becomes increasingly questionable. Trends that were recorded in the last census may be less accurate today. However, what we can be relatively sure of in reviewing Tables 1, 2, and 3, is that the total population of the Lowell LMA is higher than it was in either 1970 or 1975. Further, with the possible exception of the City of Lowell, the other communities comprising the consortium continue to grow.

LOWELL LABOR AREA



THE COMMONWEALTH OF MASSACHUSETTS DIVISION OF EMPLOYMENT SECURITY

Table 1
Population Estimates
Of
Lowell LMA

***************************************	1976	1970	Change	Percent
TOTAL	223,271	214,152	9,119	4.3
Billerica	36,759	31,648	5,111	16.1
Chelmsford	31,805	31,432	373	1.2
Dracut	20,601	18,214	2,387	13.1
Dunstable	1,623	1,292	331	25.6
Lowell	89,891	94,239	-4,348	- 4.6
Tewksbury	24,163	22,755	1,408	6.2
Tyngsborough	5,120	4,204	916	21.8
Westford	13,309	10,368	2,941	28.4

Source: U. S. Department of Commerce Bureau of the Census

Table 2

POPULATION AND LABOR FORCE COMPOSITION PROJECTIONS

Fiscal Year 1980

Lawrence/Berkeley Projections

Lowell LMA

	Population	Labor Force	Employ.	Unemploy.	Unemploy. Rate	LFP* Rate
TOTAL	226,939	114,033	106,621	7,412	6.5	69.1
White Male 0-15	108,335 31,144	64,166	60,079	4,087	6.4	83.1
16-17 18-19	5,138 5,138	3,791 3,818	·			73.8 74.3
20-24 25-34	11,183 14,133	9,978 13,850				89.2 98.0
35-44 45-64	12,175 21,962	11,932 19,192				98.0 87.4
65 +	7,462	1,605	~- .			21.5
White Female 0-15	115,930 29,779	48,889 	45,619 	3,270	6.7	56.7
16-17 18-19	4,881 4,881	4,035 4,168				82.7 85.4
20 - 24 25 - 34	11,676 15,863	8,758 8,471				75.0 53.4
35-44 45-64	13,556 23,285	8,653 13,868				63.8 59.6
65 +	12,009	9 3 6				7.8
Nonwhite Male 0-15	1,262 466	537 	.493	45 	8.4	67.5
16-17 18-19	65 65	20 44				30.5 67.9
20-24 25-34	101 277	53 215				52.7 77.6
35-44 45-64	83 143	81 116 .				98.0 81.3
65 +	62	8				12.6
Nonwhite Female 0-15	1,412 527	441	. **	**	2.3	49.7
16-17 18-19	50 50	1 <u>3</u> 13				26.8 23.9
20-24 25-34	125 267	75 182				60.0
35-44 45-64	140 · 161	.33 87				23.8 53.9
65 +	92	38				40.7

^{*} Labor Force Participation

^{**} Figures are too small to make adequate projections

Table 3 Lowell LMA Population Compostion Projections for July 1, 1980

Combined Total	226,939	18,448	16,068	22,323	25,341	23,097	17,301	13,238	13,645	12,307	12,693	12,085	11,179	9,591	6,774	5,075	7,774
All Other Total	822	81	26	46	32	89	105	7.1	742	33	19	31	12	22	56	15	77
All Other Females	439	140	84	50	Ħ	41	22	57	28	50	36	22	0	17	16	6	25
All Other Males	383	141	64	56	21	27	83	14	17	13	25	6	12	8	13	9	19
Black Total	1,852	257	208	188	265	172	526	143	99	82	55	45	37	142	23	25	18
Black Females	973	127	103	124	118	89	101	87	09	32	39	50	8	23	11	ದ	10
Black Males	879	130	105	1 19	147	83	125	. 95	9	50	16	25	56	19	12	#	8
White	224,265	18,110	15,763	22,056	25,044	22,857	16,970	13,024	13,537	12,192	12,577	12,009	11,130	9,527	6,722	5,035	7,712
White Females	115,930	8,831	7,689	10,827	12,200	11,675	8,433	7,429	7,233	6,322	6,230	6,171	5,685	5,197	3,694	3,101	5,213
White	108,335	9,279	8,074	11,229	12,844	11,182	8,537	5,595	6,304	5,870	6,347	5,838	5,445	4,330	3,028	1,934	2,499
Ages	TOTAL	4-0	6-5	10-14	15-19	20-24	25-29	30-34	35-39	44-04	64-54	19-05	55-59	49-09	69-59	47-07	75+

Source: Lawrence/ Berkeley Projections

C. Economic Assumptions for the Lowell LMA

In making an economic forecast for fiscal years 1979 and 1980, it is assumed that the following conditions will prevail:

- 1. The institutional framework of the United States economy will not change radically.
- 2. Current social, technological and scientific trends will continue including values placed on work, education, income and leisure.
- 3. The Massachusetts share of United States business will remain constant.
- 4. Inflation will remain at a high digit level.
- 5. The high price of energy will increase the cost of production.
- 6. Employment levels will stabilize, with emphasis on replacement hiring.
- 7. The unemployment level will rise as new entrants experience difficulty in being absorbed into the work force.
- 8. Wage increases for hourly employees and salary increases in small and medium sized businesses will hover around 8.0 percent rather than 7.0 percent.

III. Employment Developments and Outlook

A. By Industry

After the textile mills moved to the South in the 1920's, the Lowell area experienced chronic unemployment for years. More recently, as shown in Table 4, both total annual payroll and average wage increased during the years 1967-1977. Likewise, the number of establishments has increased except in the City of Lowell where there has been an overall decline. In comparing the total annual employment for 1977 with that of 1967, an increase is noted in every community of the Consortium (LMA).

During the period 1970-1978, shown in Table 5, the Lowell LMA nonagricultural wage and salary annual employment increased by 22.1 percent to 68,600. The cutback in defense spending is apparent in the 1971 manufacturing employment figures. Also, the effects of the 1974-1975 recession are reflected particularly in decreased contract construction in employment. In January 1975, the revised unemployment rate was up to 11.4 percent. During January 1975, the economic situation in Lowell dramatically worsened as Honeywell announced it was closing its Lowell plant and layoffs at other firms were reported almost daily. The Massachusetts Division of Employment Security Office in Lowell opened nights and weekends to handle unemployment claims.* By June 1975, the Lowell LMA revised unemployment rate had risen to 13.3 percent and the effects of the recession are noted in the Table 5 employment figures, particularly in contract construction. Following the recession, the growth in the Lowell area has continued to expand.

Table 6 shows increased employment in all industries for December 1977 as compared with the previous January. Average monthly All Subject Employment showed an increase of 5,065 (10 percent) from 49,159 in January 1977 to 54,224 in the following December. The only monthly downturn was in July resulting from decreased employment in manufacturing, transportation, and retail trade.

Of more current interest is the employment data contained in Tables 7 and 8. Table 7 contains January through June 1978 private sector employment for the Lowell LMA as obtained from the ES-202 Report. Compared to the December 1977 employment figures of Table 6, the All Subject Employment totals were lower than in the first quarter 1978 as shown in Table 7, with the largest decrease occurring in February.

^{*} Note: See Section X. References/Sources. Paragraph 6.

Table 8 shows employment in various industrial groups for the Lowell IMA during the second half of 1978 as obtained from the ES-790 Report. During this time frame, the total nonagricultural employment showed a continuing increase, with the total being 70,932 in December *.

The LMA has been experiencing a lengthy economic recovery period. At the beginning of 1979, uncertainty but optimism appears to be the concensus of opinion about the Lowell LMA economy.

One of the reasons for the optimism in the area is the growth in Industry 35, nonelectrical machinery, largely due to expansion by Wang Industries, Inc., which has its headquarters in Lowell. Among the expansion projects being pursued by Wang are: the construction of a 14-story corporate tower in Lowell; an addition to the firm's Tewksbury manufacturing complex; and an option to purchase land in Lowell that will accommodate future additional manufacturing space as required.

The electronics industry has been growing in the area and it may be less vulnerable during a period of economic decline because of the demand for its product. Another major announced project in the industry was Astro Circuit Corporation of Tewskbury. The project consists of building a new 60,000 square foot structure in the Lowell Hale Howard Industrial Park to be completed by the summer of 1979 which could provide perhaps 300 new jobs.*

For the first quarter of calendar year 1979, nonfarm wage and salary employment in the Lowell LMA registered a decrease to 69,100 for both January and February, but rose to 69,700 in March as shown in Table 9. The decreases were mostly of a seasonal nature in contract construction and in wholesale/retail trade industries. Table 10 provides a graphic presentation of the relative sizes of the largest industries in the Lowell LMA for calendar year 1977*.

Although attention has been riveted on the danger of a recession, there appears to be no universal agreement on the timing of the next recession, the peak in interest rates, or the probable performance of industries in such an environment. Some predict that a recession will not drastically affect the LMA economy as did the 1974-1975 recession, largely because banks now have money available, though at costly rates. The economy has been performing more vigorously than expected largely as a result of increased consumer spending motivated by inflation fears. The uptrend in personal income should continue well into 1979 and most observers do not forsee an immediate radical curtailment of consumer eagerness to buy. As a result, retail stores in the area are among those which continue to look forward to early 1979 with optimism.

^{*} Note See Section X. References/Sources. Paragraphs 6 and 7.

In addition to inflation problems, a new crisis is reduced energy supplies, reminiscent of the Arab Oil Embargo of 1973; however at this point in time it appears that the crisis is slowly developing and in the long run should make a permanent but acceptable encroachment on people's lifestyle.

In the commercial area, real estate developer, Gilbert Campbell in November 1978 announced full tenancy of Lowell Place - the former Pollashep Building on Merrimack Street in Lowell. Some \$1 million in renovations of the downtown property was earmarked by Campbell. The complex could bring approximately 200 new jobs to the city. The major firm to rent space is Pilgrim Health Applications, a subsidiary of Arthur D. Little of Boston. Pilgrim, which is expected to move into the complex by mid-1979, should employ about 200 people.

Probably the most significant event in local/federal relations in Lowell was the approval of the Lowell National Historical Park in June 1978 by Congress and the President. Utilizing the city's canals, mills, and buildings, the park will tell the story of the development of the textile industry in this country.

At the end of 1978, Forge Mills, located at 200 Market Street, Lowell, which makes yarn for handknitting and needle craft kits, anticipates that production will triple by the middle of 1979.

Production is expected to increase from 30-40 thousand pounds to 70-100 thousand pounds. The number of employees is expected to increase from 70 to about 110.

Industry 28, chemicals and allied products, has seen growth in New England Nuclear Corporation which has added 46,000 square feet to its space in Billerica with the potential for additional employees.*

Expansion within the Lowell LMA is summarized by a State Executive Office of Economic Affairs Study. The firms which have expanded included:

- 1. A.O.T.C. Metal Finishing in Billerica, 6,000 square feet, three new employees.
- 2. Container Services Inc. In Lowell, 14,500 square feet, eleven new employees.
- 3. Diagnostic Aids Inc., in Billerica, 8,000 square feet, no employee estimate.
- 4. D.J. Instruments Inc. in North Billerica, 2,800 square feet, eight new employees.

^{*} Note: See Section X References/Sources = Paragraph 6.

- 5. Dynamic Machine Works Inc. in Billerica, 4,600 square feet, five new employees.
- 6. Forbes Manufacturing Inc. in Billerica, 500 square feet, three new employees.
- 7. G & S Systems Inc. in Billerica, 5,700 square feet, 20 new employees.
- 8. General Coatings in Westford, 2,200 square feet, two new employees.
- 9. Joan Fabrics in Lowell, 180,000 square feet, 100 new employees.
- 10. New England Nuclear Corporation in Billerica, 5,000 square feet, no employee estimate.
- 11. Northeast Offset Inc. in Chelmsford, 6,000 square feet, five new employees.
- 12. Technical Devices and Research Corporation in Chelmsford, 2,400 square feet, 12 new employees.
- 13. Telemetry Systems Engineering in Lowell, 4,000 square feet, no employee estimate.
- 14. U.S.C.I. in Billerica, 105,000 square feet, no employee estimate.
- 15. Wang Laboratories in Lowell 164,000 square feet, 166 new employees.*

As outlined in the above paragraphs, industrial growth is occuring in the Lowell LMA. It is expected that employment will continue to grow well into 1979 followed by a slight employment decline. After that, employment is predicted to start to grow again but at a slower rate than in the past two years.* The real labor problem will be not enough job openings from growth to absorb additions in the labor force.

* Note: See Section X Referencs/Sources - Paragraphs 2 and 7.

Some economists are now saying there could be a deeper recession in the first half of 1980, but for an overview opinion, it seems that the Lowell LMA has adopted an optimistic wait and see attitude. As compared to other parts of the Nation, the Lowell LMA should be able to withstand a declining economic environment better because of less dependence on construction and automobile industries.

Table 11 contains information on employment levels by industry for 1974 and projected 1985 levels. It is estimated that by 1985, approximately 6,362 new jobs will have been created in the Lowell LMA. Overall gains are expected in the durable goods industries especially in machinery except electrical and in electronic computing equipment. Other notable growth is predicted in retail trade and service industries. Within the services, the greatest gain is anticipated in the medical sector. Among the industries showing a negative net change are agriculture, textile mill products, and leather products. It is important to view these projections in terms of relative magnitude and general tendencies, rather than as actual employment levels. However, use of this data as indicators and relationships can be helpful to those concerned with studying labor demand in the Lowell LMA.

Table h
Employment and Wages
1967-1977

	Total					Average	Annual	Employment		
	Annual	Average	Number				Trans.	Wholesale	Finance	
Year	Payroll in 000's \$	Annual	Establish- ments	Total	Contract	Manufacturing	Comm. Utilities	and Retail Trade	Insurance Real Estate	Services
B1.	Billerica									
1067	413.430.4	\$ 5,332	241	2.519	242	688	6	878	11	403
1969	15,395.5	5,845	239	2,634	242	916	91	963	19	397
1969	22,319.0	6,830	244	3,268	247	1,200	136	1,191	*₹	1465
1970	31,490.0	7,671	265	4,105	278	1,710	151	1,402	29	531
1971	38,821.5	8,213	299	4,727	325	2,038	170	1,473	91	029
1972	46,230.0	8,973	313	5,152	451	2,139	172	1,613	58	402
1973	54,368.7	9,127	348	5,957	459	2,475	220	1,946	<i>L</i> 9	786
1974	58,853.2	9,557	361	6,158	316	2,841	305	2,096	59	537
1975	70,504.4	10,615	387	6,642	245	3,146	1,48	2,133	52	618
1976	80,406.9	11,363	396	7,076	283	3,236	764	2,352	£	654
1977	93,092.2	11,820	164	7,876	325	3,648	564	2,495	80	150
Ę										
5	Chemistora									
1967	\$14,778.4	\$ 4,687	279	3,153	349	795	86	1,290	26	024
1968	17,419.3	η68°η	302	3,559	377	804	75	1,560	99,	570
1969	20,516.0	5,369	313	3,821	410	857	111	1,581	19	701
1970	21,547.7	2,662	336	3,806	421	711	128	1,592	73	262
1971	23,298.4	6,078	344	3,833	151	597	159	1,643	92	040
1972	28,043.2	6,520	375	4,301	299	199	164	1,878	102	839
1973	33,323.9	6,963	108	14,786	656	8 3 3	162	1,963	247	847
1 <i>97</i> 4	35,012.6	7,212	604	4,855	984	1,018	175	1,979	255	841
1975	40,052.7	8,019	984	4,995	371	88	199	2,238	250	862 027
1976	41,176.0	7,920	470	7,17	390	1,030	C 50	2,244	27.5	92.
1977	45,849.6	2,267	403	2,240	419	1,133	ço3	6,371	(1)	666

Table 1, Buployment and Wages 1967-1977 (continued)

	64	Н																					
	Services		119	133	143		105	100	128	109	124	135		7	6	7	₫	9	17	22	17) [° II
	Finance Insurance Real Estate		n,	Ž.	12	: ב	101	19	22	56	27	56		0	0	0	0		0	0	0	~ C	0
Employment	Wholesale and Retail Trade		423	1,56	511 1,75	510	525	573	643	989	673	4117		1	2	რ	ന	1	æ	e	0	7	0 ~
e Annual	Trans. Comm.		73	97	911	133	137	143	130	110	115	108		ω	9	ထ	ထ	6	7	7	9		۰ د
Average	Manufacturing		1480	091	413 161		11	131	163	156	188	218		0	0	0	0	0	0	0	0	٦,	u 01
	Contract		óηE	36	416		414	180	944	329	342	372		15	22	21	19	35	55	20	50	~ . √α	2,6
	Total		1,463	1,566	1,623	1,206	1,321	1,465	1,547	1,431	1,479	1,601		31	.39	33	33	<u>8</u>	82	102	1 ₇ t	25	20
	Number Establish-		177	182	189	181	183	207	232	233	242	252		12	1 1	Ť.	13	11	15	16	15	17	161
	Average Annual		\$4,752	5,350	5,178	6,104	6,000	7.052	7,111	7,370	7,804	7,802		\$4,027	244.4	5,680	6,925	8,145	1,001	7,791	8,322	7,967	7,235
Total	Annual Payroll		\$ 6,952.5	8,378.0	8,890.3	9,721.3	8.743.3	10,330,8	11,001.4	10,546.4	11,541.4	12,506.0	Dunstable	\$ 124.8	173.4	221.5	228.5	390.9	648.1	7.467	615.8	573.6	1,84
	, de	Dr	1961	1968	1969	1970	1971	1073	1974	1975	1976	1977	2	1967	1968	1969	1970	1971	1972	1973	1974	1975	1977

Table 4

Employment and Wages 1967-1977 (continued)

	Total					Average	e Annual	Employment		
	Annual	Average	Number				F	Wholesale	Finance	
Year	Payroll in 000's \$	Annual	Establish- ments	Total Employment	Contract	Manufacturing	Comm. Utilities	and Retail Trade	Insurance Real Estate	Services
	Lowell									
					(ŧ			
1961	\$158,129.5	\$5,447	1,612	29,033	1,008	15,250	1 26	6,522	1,246	4,005
1968	173,165.1		•	29,583	1,193	15,562	1,028	6,503	1,257	4,022
1969	193,105.9		•	30,888	1,129	16,605	266	6,836	1,294	4,033
1970	196,345.0		•	29,625	1,006	15,698	981	6,861	1,366	3,683
1971	200,895.4		•	28,896	1,251	14,567	176	7,019	1,379	3,606
1972	228,325.4		•	31,563	1,340	14,802	992	906,9	1,413	980,9
1973	242,699.0			32,110	1,066	16,052	1,011	6,620	1,465	. 5,866
1974	244,549.4		•	30,516	889	14,671	1,065	6,426	1,457	5,957
1975	245,353.3			28,304	762	12,786	1,374	6,129	1,478	5,746
1976	267,712.5		•	28,991	775	12,820	1,313	6,183	1,451	6,419
1977	284,277.4		•	29,489	854	13,050	1,253	6,492	1,577	6,228
	Tewksbury									
1961	\$ 9,237.2	•,	176	1,741	181	768	151	661	13	120
1968	12,250.5		205	2,253	185	1,106	109	169	13	133
1969	13,807.7		213	2,264	174	956	102	960	13	150
1970	16,935.5		215	2,539	166	1,179	97	616	13	154
1971	18,862.8		219	2,623	172	1,253	112	905	17 ·	140
1972	23,141.7		223	3,178	225	1,328	128	362	19	1 488
1973	32,441.4		236	4,056	255	1,766	134	1,157	rt3	119
1974	35,355.6		239	4,034	214	1,862	137	1,332	52	412
1975	36,779.0	9,402	100 d	3,912	124	1,667	218	1,417	3,	438 1438
1976	43,041.0		243	# # # # 000 4	146	1,095 2 alı	202 3 7 7 7	1,570	<u>9</u> 5	513
1711	7.00167		2	19757	101	1,017	٠٠٠	1,015	17/	747

Table h
Employment and Wages
1967-1977
(continued)

-	Total	_				Averno	Average Annual	Paroloyment.		
					1	U				
	Pavroll	Average	Rumber Fatablish-	Total	Contract		Trans.	Wholesale	Finance	
Year	1n 000's \$	Wage	ments	Employment	Construction	Manufacturing	Utilities	Retail Trade	Real Estate	Services
Tyn	Tyngsborough									
1967	\$ 915.7	\$3.999	147	229	2	4	6	122	6	65
1968	903.3	3.980	1,7	227	21	~	7	120	10	62
1969	993.9	3,794	ź	262	50	13	101	134	11	72
1970	1,250.7	4,451	1,7	281	27	25	#	138	13	73
1971	1,245.9	14,755	84	592	23	. 58	9	117	15	1/2
1972	1,544.4	5,097	51	303	53	31	5	122	1,1	79
1973	3,205.7	1,770	<u>5</u> 6	672	64	376	0	138	15	92
1974	3,763.4	0,070	57	620	39	327	0	128	ź.	. 111
1975	3,881.3	6,919	₹9	561	39	245	1	138	17.	119
1976	5,925.0	7,462	61	161	8%	1452	~	155	18	109
1977	6,348.1	8,266	65	768	3	101	2	165	18	118
Wes	Westford									
	\$ 8,452.0	\$6,003	87	1,408	146	970	21	138	1	86
	9,423.2	6,363	93	1,481	181	993	25	114	1	112
	10,423.0	6,716	1 6	. 1,552	191	1,013	32	168	1	120
	11,355.8	7,210	66	1,575	186	1,072	38	145	0	108
	11,843.6	7,486	105	1,582	220	1,059	10	163	. 0	107
	12,938.1	7,913	101	1,635	238	1,038	04	182	0	911
	14,235.5	8,369	117	1,701	219	1,055	20	220	ā	126
	14,989.5	8,435	130	1,777	185	1,111	20	251	1,1	146
	15,726.8	8,956	140	1,756	160	1,074	114	280	12	165
1976	16,780.9	9,790	145	$\frac{1,71^{h}}{7^{h}}$	159	1,044	500	278 280	12	172
	100601	1000	204	\	21	>(1	4	201		() 1

Table 5
Nonagricultural Wage and Salary Employment
Annual Averages-Lowell IMA
1970-1978
(in 000's)

1970	1971	1972	1973	1974	1975	1976	1977	1978
56.2	56.1	58.9	61.8	61.4	4.65	62.4	65.3	9.89
20.9	19.7	20.7	22.8	22.0	19.9	20.8	21.9	23.1
8.8	8.3	8.5	10.0	10.3	4.6	9.3	10.7	12.0
12.1 1.3 3.1 1.6 2.5 1.9 1.7	11.4 1.6 1.5 1.3 1.9 1.9	12.2 1.4 3.2 1.6 1.2 2.3 38.2	12.8 1.5 3.5 1.6 2.6 2.4 39.0				11.2 1.1 1.1 1.2 1.3 1.3 1.3 1.3	11.1 1.0 3.0 1.0 2.5 1.4 2.2
2.5	2.8	3.2	3.1				2.4	2.4
Transp., Communications and Utilities Pholesale & Retail Trade 11.5	2.4 11.8	3.0	2.9				3.0	3.1
1.5	1.6	1.6	1.9				2.1	2.1
9.3	9.3 8.5	9.5	9.5				10.3	10.4
1	20.9 8.8 8.8 11.5 1.5 1.5 1.5 1.5 8.8 8.8 1.5 1.5 1.5 8.8 1.5		56.1 58.9 19.7 20.7 8.3 8.5 11.4 12.2 11.4 12.2 1.4 2.5 1.5 1.6 2.4 2.5 1.9 2.3 36.4 38.2 2.8 3.2 2.8 3.2 1.6 1.6 1.6 1.6	56.1 58.9 19.7 20.7 8.3 8.5 11.4 12.2 1.4 12.2 1.5 1.6 2.9 3.2 1.9 2.3 36.4 38.2 2.8 3.2 2.4 3.0 11.8 12.0 1.6 1.6 9.3 9.5 8.5 8.9	56.1 58.9 61.8 61.4 19.7 20.7 22.8 22.0 8.3 8.5 10.0 10.3 11.4 12.2 12.8 11.7 1.4 1.6 1.6 1.8 2.9 3.2 2.6 2.5 1.3 2.4 2.5 2.6 2.5 1.3 2.4 2.5 2.6 2.5 1.3 1.2 1.2 1.1 1.9 2.3 2.4 2.5 2.8 3.2 3.1 2.6 2.4 3.0 2.9 3.0 11.8 12.0 12.5 12.7 1.6 1.6 1.9 1.9 9.3 9.5 9.5 9.5 8.5 8.9 9.1 9.7	56.1 58.9 61.8 61.4 59.4 1972 1974 1973 1974 1975 1975 1975 1974 1975 1975 1975 1975 1975 1975 1975 1975	1971 1972 1973 1974 1973 1974 1975 1976 1977 1977 1979 1979 1970 19.7 20.7 22.8 22.0 19.9 20.8 19.3 8.5 10.0 10.3 9.4 9.3 11.4 12.2 12.8 11.7 10.5 11.5 11.4 12.2 12.8 11.7 10.5 11.5 11.4 1.4 1.5 1.3 1.1 11.1 2.9 3.2 3.5 2.9 2.6 3.0 1.9 1.2 1.2 1.1 1.1 1.1 2.0 2.3 2.4 2.5 2.2 2.6 3.0 36.4 38.2 39.0 39.4 39.5 41.6 2.2 2.8 3.2 3.1 2.6 2.1 2.2 2.6 2.8 3.2 3.1 2.6 2.1 2.2 2.6 2.8 3.2 3.1 2.6 2.1 2.2 2.6 2.8 <	56.1 58.9 61.8 61.4 59.4 62.4 19.7 20.7 22.8 22.0 19.9 20.8 19.7 20.7 22.8 22.0 19.9 20.8 19.3 8.5 10.0 10.3 9.4 9.3 11.4 12.2 12.8 11.7 10.5 11.5 1.4 1.4 1.5 1.3 1.1 1.1 2.9 3.2 3.5 2.9 2.6 3.0 1.5 1.6 1.4 1.0 1.1 2.9 3.6 2.5 2.9 2.6 3.0 1.3 1.2 1.2 1.1 1.1 2.4 2.5 2.9 2.6 3.0 36.4 38.2 39.0 39.4 39.5 41.6 2.8 3.2 3.1 2.6 2.1 2.2 2.8 3.2 3.0 39.4 39.5 41.6 2.8 3.0 2.9 3.0 2.9 3.0 1.8 1.9 1.9

790 Reports (using 1972 SIC Codes). Years 1978,1977 and 1976 estimates adjusted to benchmark date 1977. Year 1975 estimate adjusted to benchmark date 1976. Source:

Table 6
Private Sector Employment by Month
Lowell Labor Market Area

All Subject Empolic of Agriculture 10-14 Mining 15-17 Construction 19-39 Manufacturing 40-49 Transp., Common and Utilities	Industries All Subject Employment Agriculture Mining	Jan. 49,159	reb.	March		April May	June	July Aug.	Aug.	pept.	Oct.	NOV.	1
All Subjection of Agricult of Agricult of Mining of 15-17 Construct of 19-39 Manufact of Transp., and Util	ect Employment ture	49,159											
01-09 Agricult, 10-14 Mining 15-17 Construc 19-39 Manufact 40-49 Transp., and Util	ture		444,64	49,962	51,537	52,161	49,444 49,962 51,537 52,161 52,954 51,748 52,294 53,264	51,748	52,294		53,613	53,958	54,229
10-14 Mining 15-17 Construc 19-39 Manufact 40-49 Transp., and Util	40	62	53	52	111	117	114	139	139	127	118	106	
15-17 Construc 19-39 Manufact 40-49 Transp.,	of ton	43	143	94	19	73	44	11	72	70	69	11	
19-39 Manufact:		1,612	1,574	1,727	2,136	2,490	2,705	2,766	2,854	2,898	2,843	2,724	
40-49 Transp., and Util	turing	20,891	21,214	21,275	21,275 21,680	21,797	22,273	21,340	21,738	21,797 22,273 21,340 21,738 21,933 22,578	22,578	22,823	
	40-49 Transp., Communications and Utilities	2,406	2,440	2,501	2,456	2,441	2,469	2,344	2,391	2,546	2,549	2,527	
50-51 Wholesale Trade	le Trade	1,974	1,981	2,015	2,032	. 2,046	2,029	2,020	2,044	1,981 2,015 2,032 2,046 2,029 2,020 2,044 2,099 2,031	2,031		
52-59 Retail Trade	Trade	11,599	11,526	11,688	12,013	12,110	12,013 12,110 12,188	12,009	12,021	12,009 12,021 12,498	12,333		12,891
60-67 Finance, Insurance and Real Estate	Finance, Insurance and Real Estate	2,024	2,011	2,019	2,020	2,037	2,037 2,048		2,075	2,071		2,034	
70-89 Services	&	8,548	8,602	8,639	9,022	050,6	450,6		8,960	9,022		9,080	

Source: ES-202 for firms covered by the Commonwealth's Employment Security Law

Table 7
Private Sector Employment By Month
Lowell Labor Market Area
January-June 1978

SIC Code	Industries	January	February*	March	April	May	June
Al	l Subject Employment	53,458	52,992	53,881	55,038	55,704	56,641
01-09	Agriculture	165	162	159	206	220	224
10-14	Mining	46	46	47	65	74	71
15-17	Construction	2,059	1,905	2,012	2,467	2,717	2,819
19-39	Manufacturing	22,260	22,096	22,435	22,813	22,965	23,361
40-49	Transp. Comm., & Utilities	2,647	2,644	2,705	2,687	2,677	2,778
50-51	Wholesale Trade	2,011	1,987	2,040	1,964	1,957	2,029
52-59	Retail Trade	12,773	12,720	12,847	12,930	13,113	13,170
60-67	Finance, Ins., Real Estate	2,020	1,992	2,005	2,060	2,087	2,087
70- 89	Services	9,477	9,440	9,631	9,846	9,894	10,102

^{*} The 1978 Blizzard

Source: ES-202 for firms covered by the Commonwealth's Employment Security Law.

Table 8
Employment in Various Industrial Groups
Lowell LMA
July-December 1978

TOTAL Manufacturing Durable Goods 24 Lumber, Wood Prod. exc. Furnit 25 Furniture & Fixtures 32 Stone, Clay, Glass & Concrete 33 Primary Metal Industries 34 Fabricated Metal Products 35 Machinery exc. Electrical 36 Electrical Machinery Equip. & 37 Transportation Equipment 38 Instruments, Photo & Optical (Second & Kindred Products 20 Food & Kindred Products 22 Textile Mill Products 23 Apparel 26 Paper & Allied Products 27 Printing, Publishing & Allied 28/29 Chemical & Petroleum Products 30 Rubber & Plastic Products 31 Leather & Leather Products 31 Leather & Leather Products	Furniture crete Prod. s lip. & Supplies ical Goods lifed Products ducts s tts	July 68,283 11,957 1160 182 308 525 457 5,464 1,753 2,436 672 10,576 974 2,883 2,456 444 704	Aug	Sept	23,371 12,242 12,242 12,242 195 313 313 5,620 1,825 2,470 650 11,129 1,130 3,047 1,025 1,025 1,025 1,011 2,481 4,18 689	23, 483 12, 420 136 200 304 5,637 5,637 1,924 2,491 1,134 2,971 1,024 1,024 2,443 433 690 690 690	Dec. 23,975 12,872 136 197 314 578 6,062 1,966 2,468 618 11,103 1,134 2,969 1,049 1,042 2,467 427 677
Nonmanufacturing 15-17 Contract Construction 40-49 Transportation & Public Utilities 50-59 Wholesale & Retail Trade 60-66 Finance, Insurance & Real Estate (70-89-99) Service, Miscellaneous & Mining (91-93) Government - Total	ilities Estate Iining	15,750 2,820 2,944 14,974 2,089 10,546 12,377	15,878 2,898 2,982 14,996 2,105 10,557 12,340	46,201 2,904 3,141 15,317 2,107 10,356 12,376	46,273 2,704 3,130 15,205 2,071 10,346 12,817	46,432 2,523 3,116 15,367 2,067 10,371 12,988	46,597 2,263 3,125 15,582 2,064 10,426 13,137

Source: 790 Report

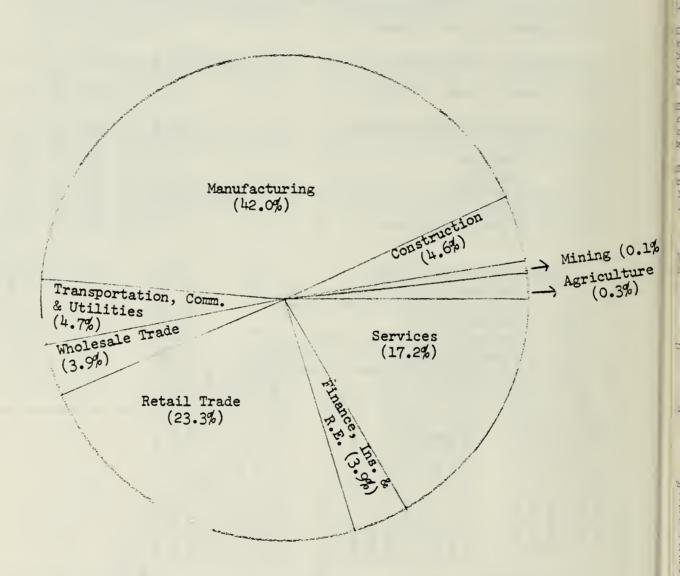
Table 9
Nonagricultural Wage and Salary Employment
Lowell LMA
1979 (in 000's)

		February	
Industry	1979	1979	1979
Nonagricultural - Total	69.1	69.1	69.7
Manufacturing - Total	24.0	24.1	24.2
Durable Goods - Total	12.9	13.2	13.4
Nondurable Goods - Total Food Textiles Apparel Printing Leather Other Nondurables	1.0	1.1 3.0 1.0 2.5 1.3	2.9 1.0 2.5
Nonmanufacturing - Total Contract Construction Transportation, Communications and Utilities Wholesale and Retail Trade Finance, Insurance and Real Estate Services, Miscellaneous and Mining Government	45.1 1.8 3.0 15.0 2.1 10.1 13.1	3.1 14.9 2.1 10.1	3.1 15.2 2.1

Source: 790 Report

Table 10

Largest Industries in Terms of Employment
Lowell LMA
1977



Source: ES-202 (1977), for firms covered by the Commonwealth's Employment Security Law.

Table 11

TOTAL EMPLOYMENT BY DIDUSTRY ADJUSTED FOR CLASS OF WORKER LOWELL LABOR MARKET APEA MASSACHUSETTS

TO THE COURSE OF	ت ــــــــــــــــــــــــــــــــــــ	MPLOYM	ENT	NETC	HANGE
DOUSTRY TITLE	1970	1974	1985	1970-1974	1974-1989
TOTAL, ALL INDUSTRIES	63,485	67,029	73,391	3,544	6,362
ICULTURE, FORESTRY, & FISHERIES	806	906	785	100	-121
griculture	793	892	773	99	-119
Agriculture Production	605	634	455	29	-179
Agriculture Services, Except Horticultural	74	112	141	38	29
Horticultural Services	114	146	177	32	31
	*	*	*	*	*
prestry					
isheries	^	_	•	r	Î
DIG CONTRACTOR CONTRAC	87	82	77	- 5	-5
etal Mining	*	*	*	*	*
al Mining	*	*	*	*	*
nude Petroleum & Natural Gas Extraction	0	0	0	0	0
mmetallic Mining, & Quarrying, except Ruel	85	80	75	-5	-5
and others, and and a state of the state of	•				_
TEUCTION .	3,848	4,194	4,323	346	629
neral Building Contractors	881	795	997	- 86	202
neral Contractors, Except Building	885	1,005	1,115	120	110
pecial Trade Contractors	2,082	2,394	2,711	312	317
FACTURENG	22,718	22,564	23,159	-154	595
	10,174	10,309	12,273	635	1,464
	3,127	1,798	2,074	-1,329	276
				· · · · · · · · · · · · · · · · · · ·	270 −3
Lumber & Wood Products, Except Furniture	38	39	36	1	_
Logging	0	0	0	•	0
Sawmills, Planing Mills, & Mill Work	26	13	11	-1.3	-2
Miscellaneous Wood Products	12	26	25	14	-1
Furniture & Fixtures	379	562	551	183	-11
Stone, Clay & Glass Products	- 610	667	743	57	76
Glass & Glass Products	*	*	*	*	*
Cement, Concrete, Gypsum, & Plaster Products	25	29	48	4	19
Structural Clay Products	*	*	*	*	*
Pottery & Related Products	5	62	85	57	23
Miscellaneous Mormerallic Mireral & Store Products		574	608	3	34
Miscellaneous Normetallic Wireral & Score Products	577 556	574 575	532	19	-43
Blast Furnaces, Steel Works, Rolling & Fin. Mills		42	,30	<u>-3</u>	- 43
	248	292		34	-22
Other Primary Iron & Steel Industries	248 53	252 44	260 36	34 ÷9	-3
Primary Aluminum Industries				•	-
Other Primary Nonferrous Industries	210	207	- 206	-3	-1
Fabricated Metal Products	474	592	737	178	145
Cutlery, Hand Tools, & Other Hardware	*	*	*	*	*
Fabricated Structural Metal Products	297	340	435	43	95
Screw Machine Products	*	*	*	*	*
Metal Stamping	0	49	48	49	-1
Misc. Fabricated Metal Products	165	193	243	28	50
Machinery, Except Electrical	2,869	4,053	4,943	1,184	390
Engines & Turbines	0	0	0	0	0
Farm Machinery & Equipment	*	*	*	*	*
Construction & Material Hardling Machines	0	0	0	0	0
	305	368	380	63	12
Metalworking Machinery	256	374	393	118	19
Office & Accounting Machines					
Electronic Computing Equipment	2,028	2,752	3,576	724	324
Machinery, Except Electrical, N.Z.C.	279	558	593	279	35

OWELL LYA							
DIUSTRY TITLE	E	MPLOYM	NETCH	ANGE			
	1970	1974	1985	1970-1974			
Electrical Machinery, Equipment & Supplies	1,412	1			-577 1903		
household Appliances	65	1,683 0	1,757	271	74		
Padio, TV, & Communication Equipment	578	367	0 347	- 65	0		
Electrical Machinery, Found a Symples W. F. C.	769	1,316	1,410	-211 547	-20		
11disportation Soliptent '	232	233	249	1	94		
Motor Vehicles & Motor Vehicle Equipment Aircraft & Parts	6	35	38	29	16 3		
Ship & Boat Building & Repairing	0	0	0	0	0		
Railroad Locomotives & Equipment	226	198	211	- 28 `	13		
Mobile Owellings & Compers	0	0	0	0	0		
Cycles & Misc. Transportation Equipment	0	0	0	0	0		
FIDI., Scientific Instr., Photo, Found & Vatched	420	0 564	0	0	0		
Scientific & Controlling Instruments	0	21	608 29	144	44		
Optical & Health Services Supplies	400	525	555	21	8		
Photographic Equipment & Supplies	20	13	24	125 -2	30		
Watches, Clocks, & Clockwork Operated Devices	0	0	0	0	6 0		
Miscellaneous Manufacturing Industries	57	43	43	-14	0		
NOTURABLE COORS	12,544	13			•		
Food & Kindred Products	1,340	11,755 1,277	10,886	- 789	-869		
Meat Products	*	±,4//	1,175	- 63	-102		
Dairy Products	137	107	67	*	*		
Canning & Preserving	270	337	345	-30 67	-40		
Grain Mill Products	*	*	*	*	3		
Bakery Products	356	165	112	-191	-53		
Confectionary & Related Products Beverage Industries	16	14	7	-2	-7		
Misc. Food Preparation & Kindred Products	91	30	60	-11	-20		
Tobacco Manufacturing	462	564	575	102	11		
Textile Mill Products	0 3.121	0	0	0	0		
Knitting Mills	562	3,012 489	2,521	-109	-491		
Dyeing & Finishing Textiles, Exc. Wool & Knit Goods	528	91	290 96	- 73	-199		
Fich Coverings, Except Hard Surfaces	177	44	39	-437 -133	5		
Yarn, Thread, & Fabric Mills	1,042	1,195	1,036	153	-5 -159		
Misc. Textile Mill Products	312	1,193	1,060	, 381	-133		
Apparel & Other Fabricated Textile Products Apparel & Accessories	1,569	1,391	1,234	-178	-157		
Misc. Fabricated Taxtile Products	1,549	1,360	1,210	-189	-150		
Paper & Allied Products	20	31	24	11	- 7		
Pulp, Paper, & Paperboard Mills	1,013	995	970	-18	-25		
Paperboard Containers & Boxes	87 741	74	67	-13	- 7		
Misc. Paper & Pulp Products	185	735 136	722	- 6	-13		
Printing, Publishing, & Allied Products	2,606	2,526	181 2,639	1	- 5		
Newspaper Publishing & printing	210	437	483	-60	113		
Printing, Publishing, & Allied Prod., Exc. Newspaper	s 2,260	2,089	2,156	91 - 171	46		
CATITUTES A MINISTER ALCONOMIA	433	608	658	175	67 50		
Industrial Chemicals	83	139	168	56	29		
Plastics, Synthetics & Fesins, Except Fibers Synthetic Fibers	157	138	139	-19	1		
Drugs & Medicines	*	. *	*	*	*		
Scaps & Cosmetics	18	18	24	0	6		
Paints, Varnishes, & Related Products	9	78	77	69	-1		
Agricultural Chemicals	0	0	0	0	0		
Miscellaneous Chemicals	161	226	0 240	0	0		
Petroleum & Coal Products	*	*	24U *	65 *	14		
Petroleum Perining	0	0	0	0	0		
Misc. Petroleum & Coal Products	*	*	*	*	*		
Rubber & Misc. Plastic Products Rubber Products	562	709	804	147	95		
Misc. Plastic Products	18	19	10	i	- 9		
	544	690	794	146	104		

INELL INA									
	E	NET CHANGE							
INDUSTRY TITLE	1970	1974	1985		1974-1985				
Leather & Leather Products	1,894	1,231	875	- 663	- 356				
Tanned, Curried, & Finished Leather	0 .	•	0	-663	-226				
Footwear, Except Rubber	1,879	1,222	870	-657	- 352				
Leather Products, Except Footwear	*	*	*	*	*				
	2 226	2 260	2 242						
TRANSPORTATION, COMMUNICATIONS & OTHER PUBLIC UTIL.	3,225 1,738	3,260 1,959	3,348 1,986	34 221	88 27				
Transportation, Total Railroads, & Pailway Express Services	614	514	404	-100	-110				
Local, Interurban Transit	512	699	716	187	17				
Street Railways, Bus Line	324	475	504	151	29				
Taxicab Service	138	224	212	36	-12				
Trucking & Warehousing	568	695	810	127	115				
Trucking Service	509	663	761	154	98				
Warehousing & Storage	59	32	49	-27	17				
Water Transportation	0	0	0	0	0				
Air Transportation	9	11	14 0	2	3				
Pipelines Transportation Services	29	40	42	11	2				
Communications, Utilities, & Sanitary Services	1,488	1,301	1,362	-187	61				
Communications	821	590	566	-231	-24				
Telephone (Wire & Radio)	784	526	491	-258	-35				
Telegraph (Misc. Communications Service)	0	13	9	13	-4				
Radio Broadcasting, TV	37	51	66	14	15				
Utilities & Sanitary Services	667 230	7 <u>11</u> 207	796 210	-44 -23	85				
Electric Light & Power Electric-gas Utilities	43U *	207 *	21U *	~23 *	3				
Gas & Steam Supply Systems	260	291	330	31	39				
Water Supply	66	72	81	6	9				
Sanitary Sarvices	108	138	171	30	33				
Other Utilities, N.E.C.	0	0	0	0	0				
WHOLESALE & RETAIL TRADE	12,734	14,294	15,872	1,560	1,578				
Wholesale Trade	1,429	1,909	2,155	480	246				
Wholesale, Except Misc. Wholesale	809	905	1,030	96	125				
Motor Vehicles & Equipment	154	132	212	28	30				
Drugs, Chemicals, & Allied Products	26 53	47	56	21	9				
Dry Goods & Apparel Food & Related Products	208	46 162	52 140	-7 -46	6 - 22				
Farm Products - Paw Materials	*	*	*	-40	*				
Electrical Goods	100	110	133	10	23				
Hardware, Plumbing	39	77	86	38	9				
Machinery Equipment Supplies	223	281	351	58	70				
Miscellaneous Wnolesale Trade	620	1,004		384					
Metals & Minerals, N.E.C. Petroleum Products	63 61	98 104	109 116	35 43	11 12				
Scrap & Wasta Material	75	136		61					
Aicholic Beverages	45	77	87	32					
Paper & Paper Products	80	121		41					
Lumber & Construction Materials	63	100	113	37	13				
Wholesale, N.E.C.	233	368	409	135	41				
RETAIL TRADE	11,305	12,385	13,717	1,080	1,332				
Building Materials	783	523		260					
Lumber, Building Material	400	388	421	-12					
Hardware & Farm Equipment	383	135	154	-248					
General Merchandise, Total	2,407	2,186	2,383 1,492	-221	202				
Department, Mail Order Limited Price Stores	1,582 344	1,405 440		96	87 36				
Vending Machine Operators	*	*	*	*	*				
Direct Selling	264	271		7	63				
Misc. Merchandise Stores	211	65	75	-146	10				

TOVELL INA								
DIDUSTRY TITLE	E S	A P L O Y M	NET CH	ANGE				
	1970	1974	1935	1970-1974 1	974-1935			
Food & Dairy Stores	2,217	2,969	3,317	752	348			
Grocery Stores	1,834	2,639	2,954	805	315			
Dairy Product Stores	73	53	72	-20	19			
Ratail Bakeries	227	201	177	- 26 ·	-24			
Food Stores, N.E.C.	83	76	114	-7	38			
Auto Dealers, Gas Stations	1.395	1,435	1,725	40	290			
Motor Vehicle Dealers	541	540	699	-1	159			
Tire, Battery, Accessory	26	67	75	41	8			
Gasoline Service Stations	807	795	911	- 12	116			
Miscellaneous Vehicle Dealers	21	33	40	12	7			
Apparel & Accessories	465	593	600	128	ź			
Apparel, Accessories Stores	395	507	508	112	1			
Shoe Stores	70	86	92	16	1 6			
Furniture & Appliances	388	439	474	51	35			
Home Furnishing Stores	256	281	280	25	-1			
	132	158	194	26	36			
Appliance, TV, Radio Stores	2,085							
Eating & Drinking Places	1,565	2,620 1,620	2,897	535 55	277			
Misc. Retail Trade Stores	•		1,741		121			
Drug Stores	437	403	397	-34	- 5			
Liquor Stores	248	247	265	-1	18			
Farm, Garden Supply Stores	52	93	90	41	-3			
Jewelry Stores	113	73	83	-40	10			
Fuel & Ice Dealers	231	235	180	4	-55			
Retail Florists	74	80	80	6	0			
Misc. Retail Trade Stores	410	489	646	79	157			
FINANCE, INSURANCE, & REAL ESTATE	1,670	2,050	2,414	380	364			
Finance, Total	664	385	1,074	221	189			
Banking	579	792	971	21.3	179			
Credit Agencies	67	46	56	-21	10			
Stock Brokers, Investment	18	47	47	29	0			
Insurance	490	609	762	119	153			
Real Estate, RE Law Insurance	516	556	578	40	22			
a comment and the company and analyty are and the company								
SERVICES, TOTAL	15,648	16,696	19,671	1,048	2,975			
Hotels & Lodging Places	152	117	132	- 35	15			
Hotels & Motels	128	85	96	-4 3	11			
Lodging Places, Except Hotels	24	32	36 .	8	4			
Other Personal Services	1,566	1,364	1,246	-202	-113			
Laundry, Cleaning	811	485	362	-326	-123			
Beauty Shops	404	412	460	8	48			
Barber Shoos	159	165	119	6	-46			
Shoe Repair Shops	22	26	10	4	-16			
Dressmaking Shops	37	55	51	18	-4			
Other Personal Services	133	221	244	88	23			
Miscellaneous Business Services	959	830	971	-129	141			
Advertising	*	*	*	*	*			
Business Management Services	84	47	54	- 37	7			
Commercial R. & D.	315	247	290	- 68	43			
Computer Programming	60	31	46	-29	15			
Detective & Protective	52	29	36	-23	7			
Employment, Temporary Help	72	36	46	-25 -36	10			
Services, Buildings	113	95	110	-18	15			
Other Misc. Business Services	256	342	384	86	42			
Automobile Repair Services	361	401	537	40	136			
Auto Repair Services	247	280	394	33	114			
	114	121	143	33 7	22			
Auto Services, Except Repair				19	76			
Other Repair Services	300	319	39 5					
Electrical Repair Shops	117	123	136	6	13			
Other Repair Services	183	196	259	13	63			

LAWEL DA								
	Ε:	MPLOYM	NETC	NET CHANGE				
DOUSTRY TITLE	1970	1974	1985	1970-1974	1974-1985			
Motion Pictures, Theatres	61	41	50	-20	9			
Miscellaneous Entertainment	253	321	342	68	21			
Bowling Alleys, Billiards	65	73	61	-8	-12			
Missellaneous Entertairment	188	248	281	60	33			
Medical, Other Fealth	5,858	6,238	7,904	380	1,666			
Offices of Physicians	314	379	549	65	170			
Offices of Dentists	266	358	492	92	134			
Offices of Chiropractors	0	0	0	0	0			
Hospitals	3,689	3,919	4,700	230	781			
Convalescent Institutions	1,044	1,043	1,438	-1	395			
Health Practitioners, N.E.C.	112	104	143	-8	39			
Health Services, N.E.C.	·427	435	582	8	147			
Legal Services	348	372	400	24	23			
Educational Services	3,965	4,777	5,686	812	909			
Elementary, Secondary	3,050	3,768	4,398	718	630			
College & Universities	722	803	1,055	81	25 2			
Libraries	104	126	147	22	21			
Educational Services, N.E.C.	39	80	86	<u>-9</u>	6			
Auseums, Art Galleries, Zoos	60	60	71	0	11			
Nonprofit Organizations	884	925	1,025	41	100			
Religious Organizations	299	309	346	10	37			
Welfare Services	330	351	389	21	38			
Pesidential Welfare	32	34	` 40	2	6			
Nongrofit Membership	223	231	250	8	19			
Private Bouseholds	441	349	270	-92	-79			
Other Professional Related Services	440	582	642	142	60			
Engineering & Architectural Services	161	137	135	-24	-2			
Accounting, Auditing	157	313	346	156	33			
Misc. Professional Services	122	132	161	10	29			
COVERNMENT, TOTAL 1/	2,748	2,983	3,242	235	259			
Federal Public Admin.	600	634	622	34	-12			
Postal Service	450	494	472	44	-22			
Federal Public Admin.	150	140	150	-10	10			
State Public Admin.	568	616	681	48	65			
Local Public Admin.	1,580	1,733	1,939	153	206			
	•	•						

Government workers involved in activities unique to government are classified in the public administrative industry. Government workers in agencies expaged in activities also carried on by private industry such as shipbuilding, education, and medical services, are classified in the appropriate industry category.

Employment figures suppressed for industries with less than 10 employees for all three time periods.

B. By Occupation

Long range trends by occupation for the Lowell IMA appear in Table 12, which contains both 1974 employment levels and 1985 projected levels with annual average demand through the eleven year period. The total projected occupational labor demand during the 1974-1985 span of years is based on both the demand arising from industry growth and replacement needs expected as a result of death, retirement, or other separations from the labor force.

Total employment in the LMA is projected to increase by 37,455 between 1974 and 1985 if economic trends continue. Especially significant within the occupational listing is the anticipated increase of 221 electrical engineers over the period with 60.2 percent of that total demand being due to growth. Within the medical field it is noted that the total demand for 470 registered nurses is due to separations rather than growth. Likewise, teachers show no gain due to growth with total demand due to separations. Growth will be especially strong in the computer specialist field with a requirement for both computer programmers and systems analysts. Declining occupations include farmers, farm workers, guards, barbers, and shoe making machine operatives. Within the clerical field, a requirement for 3,638 stenographers, typists and secretaries is anticipated and miscellaneous clerical occupations are also forecast to have a high demand over the period.

Table 12

TOTAL NUMBER OF JOB OPERINGS, BY OCCUPATION DURING 1974 - 1985 PERIOD MASSACHUSETTS

LOWELL LABOR PARKET AREA

	r>-1		L	abor Demand 1	974-1985
OCCUPATIONS	Employ- ment	Employ- ment	Total	Due to	Due to
	1974	1985	Demand	Growth	Separations
TOTAL, ALL OCCUPATIONS	67,101	73,407	37,455	6,306	31,149
Professional, Technical, Kindred	.9,913	10,482	4,702	569	4,133
Engineers, Technical	1,576	1,792	502	216	286
Engineers, Aero-Astronautical	32 30	27 23	-5 -2	- 5 -2	0
Engineers, Civil	108	112	37	4	33
Engineers, Electrical	628	761	221	133	38
Engineers, Industrial	276	315	94	39	55
Engineers, Mechanical	203 30	247 24	38 5	44 -6	44
Engineers, Mining	0	0	0	0	0
Engineers, Petroleum	Ō	ō	Ö	Ö	ŏ
Engineers, Sales	60	57	8	-3	11
Engineers, Other	209	221	56	12	44
Life & Physical Scientists	187	164	32	-23	55
Agricultural Scientists	14	8	5	- 6	11
Atmospheric, Space Scientists	*	*	*	*	*
Chemists	129	141	56	12	44
Geologists	*	*	*	*	*
Marine Scientists	0	0	0	0	0
Physicists & Astronomers	30 0	19 0	-11 0	- <u>11</u>	0
mie, Physical Sciencists, N.E.C.	· ·	0	U	U	V
Mathematical Specialists	0	0	0	0	0
Actuaries	0	0	0	0	0
Mathematicians	*	*	*	*	*
Engineers, Science Technicians		1,875	776	479	297
Ágricultural & Biological Technicians, Except Health . Chemical Technicians	17 78	24 110	18 54	7 32	11 22
Drafters	331	399	123	68	55
Electrical & Electronic Technicians	534	792	346	258	88
Industrial Engineering Technicians	15	22	7	7	0
Mathematical Technicians	* 37	* 56	30	* 19	11
Surveyors	60	72	23	12	11
Engineering, Science Technicians, N.E.C	323	398	174	75	99
Wedical Workers, Except Technicians	1,274	1,102	686	-172	858
Chiropractors	0	0	0	0	0
Dentists	39	55	38	16	22
Dietitians	17 8	8 13	2 5	-9 5	11 0
Pharmacists	94	. 95	45	i	44
Physicians, M. D. Osteopaths	116	115	54	-1	55
Podiatrists	16	19	14	3	11
Registered Nurses	906 72	716 71	470 54	-190 -1	660 55
Therapists	12	/ ±	⊅4 ★	*	*
Other Medical & Health Workers	0	0	0	0	0

LOWELL LIM

IONELL	IMA				
	Employ-	Employ-	La.	Labor Demand 1974-1935	
OCCUPATIONS	ment	ment	Total	Due to	Due to
	1974	1985	D≅mand	Growth	Separations
Health Technologists & Technicians	335	305	234	- 30	264
Clinical Lab. Technologists & Technicians		101	55	-44	99
Dental Hygienists		46	61	28	33
Health Record Technologists & Technicians		19 55	20 34	-2 -21	22 55
Therapy Assistants	*	*	*	*	*
Other Realth Technologists & Technicians	72	78	50	6	44
Technicians, Except Health		143	40	18	22
Airplane Pilots		2 <u>1</u> 3	4 -15	4 -26	0
Embalmers		20	3	3	0
Flight Engineers	0	0	0	0	Ō
Radio Operators		14 21	3 5	3 5	0
Other Technicians, Except Health		64	40	29	11
Computer Specialists	384	503	218	119	99
Computer Programmers	228	234	133	56	77
Computer Systems Analysts		190 29	7 7 8	5 5 8	22
Other Computer Specialists	21	29	•	3	0
Social Scientists		137	51 46	21	30
Economists		117	46 0	24 0	22
Psychologists	14	8	- 6	- 6	Ō
Sociologists		0 14	0 5	0 5	0
Other Social Scientists	-	0	0	0	0
Teachers	1.981	1,366	1,007	-115	1,122
Adult Education Teachers	25	30	16	5	11
College & University Teachers		45 902	-61 662	-105 57	44 605
Preschool & Kindergarten Teachers		128	86	9	77
Secondary School Teachers	708	617	206	-9 1	297
Teachers, N.E.C., Except Colleges & Universities	134	144	98	10	38
Writers, Artists, & Entertainers	570 *	679 *	340	109	231
Athletes & Kindred Workers		38	23	12	11
Authors		38	0	-11	11
Dancers		0 161	0 57	0 13	0 44
Mitors & Reporters		132	89	34	55
Musicians & Composers		53	35	13	22
Painters & Sculptors		81 41	44 15	11 4	33 11
Public Relations Specialist	33	35	13	2	ü
Padio & TV Announcers	13	15	2	2	0
Writers, Artists, & Entertainers, N.E.C	51	87	58	36	22
Other Professional & Technical	-,,,,,	1,916	805	- 53	858
Accountants		792 24	224 11	-139 0	363 11
Archivists & Curators	*	*	*	*	*
Clergy		137	75 1.4	20	· 55
Religious, Except Clergy		16 *	14 *	3 *	11

LOWELL LMA

LQVE	L LMA				
	Employ-	Employ-		abor Demand	1974-1985
OCCUPATIONS	ment	ment	Total	Due to	Due to
OCCOPATIONS	1974		Demand	Growth	Separations
	19/4	1985	DEIEAL	Grower.	octara mona
			<u> </u>	<u>_</u>	· · · · · · · · · · · · · · · · · · ·
Foresters & Conservationists	*	*	*	*	*
Home Management Advisors	0	0	0	Q	0
Judges	#	*	*	*	*
Lawvers	134	129	61	- 5	66
Librarians	63	56	37	- 7	44
Operations, Systems Research	118	182	86	64	22
Personnel Labor Relations	203	206	80	3	77
Research Workers, N.E.C	66	51	18	-15	33
Fecreation Workers	36	44	30	3	22
Social Workers	161	151	89	-10	99
Vocational, Education Counselors	81	104	67	23	44
Managers, Officials, & Proprietors	6,564	7,334	3,289	770	2,319
Buyers, Sales, & Loan Managers	1,129	1,474	763	345	413
Bark, Financial Managers	277	364	197	37	110
Credit Managers	43	52	31	9	22
Buyers, Shippers, Farm Products	*	*	*	*	*
Suyers, Wholesale, Retail	107	148	96	41	55
Purchasing Agents, Buyers, N.E.C	130	237	123	57	66
Sales Manager, Perail Trade	291	376	184	35	99
Sales Manager, Except Petail Trade	225	291	121	66	55
		200	100	1 779	275
Amunistrators, Public Inspectors	571 *	398 *	102	-173 *	275
Assessors, Controllers, Local Public Administration.					
Construction Inspectors, Public Administration	0	0 75	0 40	0 - 15	0 55
Health Administrators	90 89	75 33	- 23	-26 -13	. 33
Inspectors, Except Construction, Public Admin Officials & Administrators, Public Admin	199	53	-23 -58	-146	. 22
Postmasters & Mail Superintendents	15	12	- 36	-140	11
School Administrators, College	51	69	40	13	22
School Administrators, Elementary & Secondary	119	152	88	33	55
Same Annual Capital Steel Company			33	33	33
Other Managers, Officials, & Proprietors	4,864	5,462	2,424	598	1.825
Funeral Directors	35	35	22	0	22
Managers, Superintendents, Building	73	93	64	20	44
Office Managers, N.E.C	273	333	192	60	132
Officers, Pilots, Pursers, Ship	*	*	*	*	*
Officials of Lodges, Unions	56	58	24	2	22
Failmad Conductors	23	28	16	3	11
Restaurant, Cafe & Bar Managers	347	343	.117	-4	121
Other Managers & Administrators, N.E.C	4,054	4,362	1,982	508	1,474
2.3		2 665	0.370	***	1 600
Sales Morkers	3,267	3,809	2,170	542	1,528
Advertising Agents, Sales Workers	39	54	37	15	22
Augusteers	0	0	0	0	. 0
Demonstrators	45	60	48	15	33
Rucksters & Peddlers	81	98	61	17	44
Insurance Agents, Brokers, etc	279	357	138	78 - 3	110
Newspaper Carriers & Vendors	32 113	29 122	8 75	- 3	<u>11</u> 55
Real Istate Agents, Brokers	75	73	75 31	- 2	33
Sales & Sales Workers, N.E.C.	2,503	3,015	1,722	413	1,309
a sales withers, M.L.C	2,303	3,013	1,144	413	1,503

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OCCUPATIONS mer			abor Demand l	974-1985
•		1		
197	4 1985	Total Demand	Due to Growth	Due to Separations
Secretaries, Other 2,06	7 3,795 3 166 8 98 8 2,540 8 28	9,851 3,638 175 98 2,507 3	1,579 558 43 10 472 -30 63	8,272 3,080 132 88 2,035 33 792
Calculating Machine Operators Computer, Peripheral Equipment Operators Duplicating Machine Operators Keypunch Operators Tabulating Machine Operators	9 12 11 17 13 314 13 27	328 4 7 127 15 101 *	-57 -7 -4 61 4 -119 *	385 11 11 66 11 220 *
Cashiers Cashiers Clerical Assistants, Social Welfare Clerical Supervisors, N.E.C. Collectors, Bill & Account Counter Clerks, Except Food Dispatchers, Starters, Vehicle Enumerators & Interviewers Estimators, Investigators, N.E.C. Expeditors, Production Controllers File Clerks Insurance Adjusters & Examiners Library Attendants & Assistants Mail Carriers, Post Office Mail Hardlers, Except Post Office Messengers & Office Helpers Meter Readers, Utilities Payroll, Time Keeping Clerks Proofreaders Real Estate Appraisers Receptionist Shipping, Receiving Clerks Statistical Clerks Statistical Clerks Teachers' Aides, Except Monitors Telegraph Messengers Telegraph Operators Telegraph Operators Telegraph Operators Telegraph Operators Telegraph Operators Ticket Station & Express Agents	9 302 127 18 1,121 18 1,301 0 0 14 83 33 37 154 44 71 * * * 19 268 88 379 14 178 19 129 18 63 262 27 78 19 24 19 28 15 207 19 19 28 10 29 10 20 20 10	5,885 240 112 814 981 0 25 15 113 39 * 152 201 139 74 55 52 41 17 -1 155 63 76 11 200 253 119 246 172 0 * 229 5 11	1,078 53 35 33 123 0 -41 4 25 17 * 9 91 -26 30 0 -3 -3 -5 -1 12 -3 21 0 2 77 -2 59 95 0 * 53 -6 0	4,807 187 77 781 358 0 66 11 88 22 * 143 110 165 44 55 55 44 22 0 143 66 55 11 198 176 121 187 77 0 * 176 111 111

LOWELL IMA

LIMELL I	MA	i	T.	ibor Demand 19	71_1025
	Employ-	Employ-		1	/
OCCUPATIONS	rens	mar.t :	Total	Due to	Due to
	1974	1985	Demand	Growth	Separations
	<u>1</u>				
Craft & Kindred Workers		11,438	4,057	1,461	2,596
Construction Crafts Workers		3,253	1,264	593	671
Carpenters & Apprentices		1,094	462	.198	264
Brick & Stonemasons & Apprentices	51	152 73	49 33	27 22	22 11
Cement & Concrete Finishers	63	84	32	21	11
Electricians & Apprentices	353	692	260	139	121
Excavating, Grading & Machine Operators	155	215	82	60	22
Floor Layers, Except Tile Setters		*	*	*	*
Painters & Apprentices		333	101	2	99
Paperhangers		31	17	6	11
Plasterers & Apprentices	31	29	. 9	-2	11
Roofers & Slaters	295 64	365 38	157 35	80 24	77
Structural Metal Craft Workers		71	28	17	11
Tilesetters		22	- 1	-1	0
Blue-Collar Worker Supervisors, N.E.C	1,409	1,604	624	195	429
Metalworking Craft Workers, Except Mechanics	941	986	265	45	220
Blacksmiths	*	*	*	*	*
Boilermakers	20	30	21	10	11
Forge & Hammer Operators		17	3	-8	11
Job & Die Setters, Metal	12	15	3	*	*
Machinists & Apprentices	489	502	123	13	0
Millwrights	49	56	13	7	11
Molders & Apprentices, Metal	63	63	11	ó	11
Pattern & Model Makers	39	21	- 7	-18	11
Pollers & Firishers, Metal	#	*	*	*	*
Tool & Diemakers & Apprentices	165 67	197 73	65 17	32 6	33 11
***	•	,3	*,		11
Mechanics, Repairers, & Installers	-,	3,482	1,292	676	616
Aircraft Mechanics	705	395	152	86	66
Auto Accessories Installers	70 *	66 *	7	-4 *	11
Auto Body Penairers		224	66	44	22
Auto Mechanics & Apprentices	866	1,158	479	292	187
Data Processing Machine Repairers		180	77	66	11
Farm Implement Mechanics		27	22	11	11
Heavy Equipment Mechanics Including Diesel		856	268	. 81	137
Locm Fixers	123 41	150 36	60 17	27 - 5	33
Office Machine Papairers		118	62	51	22 11
Radio & Television Repairers		131	46	24	22
Railroad & Car Shop Repairers		20	8	-3	11
Other Mechanics & Apprentices	110	113	25	. 3	22
Printing Trade Craft Workers		720	220	11	209
Bookbirders		93	46	2	44
Composition & Typesetters		236	60	-28	38
Engravers, Except Photoengravers		* 14	* 1	* 1	*
Photoengravers & Lithographers		65	21	10	0 11
Pressnen, Plate Printers & Apprentices		309	85	30	55
	•				

LOVELL LVA

IOVELL LYA							
	Employ-	Employ-	Labor Demand 1974-1985				
OCCUPATIONS	ment 1974	ment 1985	Total Demand	Due to Growth	Due to Separations		
Transportation, Public Utility Crafts Electric Power Line Installers & Repairers Locamotive Engineers Locamotive Engineers Helpers Power Station Operators Telephone Installers & Pepairers Telephone Line Installers & Splicers	370 110 15 15 13 197 20	369 120 17 6 12 198 16	32 21 2 -9 -1 23 -4	-1 10 2 -9 -1 1	33 11 0 0 0 22 0		
Other Crafts, Kindred Workers Bakers Cabinetmakers Carpet Installers Crane, Derrick, & Hoist Operators Decorators & Window Dressers Dental Laboratory Technicians Furniture & Wood Finishers Furriers Glaziers Inspectors, Log & Lumber Inspectors, Other Jewelers & Watchmakers Millers, Grain, Flour, Feed Motion Picture Projectionists Cpticians, Lens Grinders & Polishers Piano & Organ Tuners & Repairers Shipfitters Shoe Repairers Sign Painters & Letterers Stationary Engineers Stone Cutters & Stone Carvers Tailors Upholsterers Craft & Kindred Workers, N.E.C.	1,082 101 48 64 125 61 19 28 0 19 0 53 * 0 * 55 30 132 36 73 29 138	1,024 86 47 72 135 70 16 25 0 28 0 53 * 0 * 76 0 110 38 64 31 96	360 18 10 19 43 42 8 8 0 9 0 22 * 0 * 47 0 * * -1 32 22 24 30 13 2	-58 -15 -1 8 10 9 -3 -3 0 9 0 0 * 25 0 * -34 10 -22 -14 2 -42	418 33 11 11 33 33 11 11 0 0 0 22 * 0 * 22 0 * 22 44 22 44 11 44		
Operatives Operatives, Except Transportation Semiskilled Metal Working Drill Press Operators Furnace Tenders, Smelters, & Pourers, Metal Grinding Machine Operatives Heaters, Metal Lathe & Milling Machine Operatives Metal Platers Other Precision Machine Operatives Punch & Stamping Press Operatives Solderers Welders & Flame Cutters	11,973 994 46 30 69 0 93 88 60	15,307 12,632 1,013 44 32 75 0 89 74 67 55 189 393	6,866 6,159 354 9 13 28 0 18 8 29 22 58 169	316 659 24 -2 2 6 0 -4 -14 7 0 -63 92	6,050 5,500 330 11 11 22 0 22 22 22 22 22 121 77		
Semiskilled Textile Carding, Lapping, & Combing Operatives Knitters, Loopers, & Toopers Spinners, Twisters, & Winders Weavers Other Textile Operatives		464 16 31 110 23 284	96 -6 -9 59 3 49	-168 -17 -31 -18 -8 -94	264 11 22 - 77 11 143		

Table 12 (continued) LOWEL DA

			L	apor Demand 19	74-1985
OCCUPATIONS	Employ— ment 1974	Employ- nent. 1995	Total Demand	Due to Growth	Due to Separations
Semiskilled Packing, Inspecting	2,361 1,111 31 154 1,049 16	2,630 1,375 27 134 1,096	1,627 247 18 140 619	329 264 -4 30 47 -8	1,298 583 22 110 572
Other Operatives, Except Transportation Asbestos & Insulation Workers Assemblers. Blasters Bottling & Canning Operatives Surveyor Helpers Clothing Ironers & Pressers Outling Operatives, N.E.C.	7,996 15 1,666 * 35 0 113 171	8,460 21 2,046 * 37 0 75 169	4,082 6 1,282 * 13 0 12 75	474 6 380 * 2 0 -43 -2	3,608 0 902 * 11 0 55 77
Dressmakers, Except Factory Drillers, Earth Dry Wall Installers, & Lathers Dyers Filers, Polishers, Sanders, & Buffers Garage Workers & Gas Station Attendants Laundry & Dry Cleaning Operatives, N.E.C. Meat Cutters & Butchers, Except Mfg. Meat Cutters, Butchers	54 30 105 56 121 336 112 191 41	49 35 124 57 116 333 93 175	39 16 30 12 39 41 47 50	-5 5 19 1 -5 -3 -19 -16	44 11 11 11 44 44 66 66
Milliners Mire Operatives, N.E.C. Mixing Operatives Oilers & Greasers, Except Auto Painters, Manufactured Articles Photographic Process Workers Riveters & Fasterers Sailors & Deckhands Sawyers	0 * 50 49 155 98 17 0 49	0 * 49 35 177 122 16 0 49	0 * 10 -3 77 79 10 0 22	-1 -14 -22 24 -1 0	0 * 11 11 55 55 11 0
Sewers & Stitchers Shoemaking Machine Operatives Furnace Tenders & Stokers, Except Metal Winding Operatives, N.E.C. Miscellaneous Machine Operatives Operatives, N.E.C.	985 279 132 63 1,368 1,683	903 175 98 75 1,445 1,941	556 28 21 45 605 962	-82 -104: -34 12 77 258	638 132 55 33 528 704
Transportation Equipment Operatives Soat Operators Sus Drivers Conductors & Operators, Urban Rail Transit Delivery & Route Workers Fork Lift & Tow Motor Operators Rail Vehicle Operators, N.E.C. Parking Attendants Railroad Stake Operators Pailroad Switch Operators Taxicab Drivers & Chauffeurs Truck Drivers	2,513 * 223 10 569 264 0 13 13 0 187 1,235	2,675 * 216 13 633 301 0 12 14 0 170 1,312	707 * 81 3 174 81 0 10 49 297	157 * -7 3 64 37 0 -1 1 0 -17 77	550 * 83 0 110 44 0 11 0 0 566 220
Service Workers Cleaning Service Workers Lodging Quarters Cleaners, Except Private Household Building Interior Cleaners, N.E.C. Janitors & Sextons	8,127 1,602 31 513 1,003	3,603 1,720 30 599 1,041	5,646 1,097 65 455 577	476 118 -1 81 38	5,170 979 66 374 539

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	·			abor Demand 1	974-1985
OCCUPATIONS	Employ- ment 1974	Employ- ment 1985	Total Demand	Due to Growth	Due to Separations
Food Service Workers Bartenders Waiter's Assistants. Cooks, Except Private. Dishwashers Food Counter & Fountain Workers Waiters Food Workers, N.E.C., Except Private	2,654 174 37 644 107 432 933 327	2,888 208 38 732 100 463 1,025 322	1,763 111 12 385 37 295 730 193	234 34 1 88 -7 31 92 -5	1,529 77 11 297 44 264 638 198
Health Service Workers Dental Assistants Health Aides, Except Nursing Health Trainees Lay Midwives Nursing Aides, Orderlies, & Attendants Practical Nurses	1,733 119 130 11 0 891 582	1,849 163 105 0 932 649	1,601 176 85 0 0 723 617	116 44 -25 -11 0 41 67	1,485 132 110 11 0 682 550
Personal Service Workers Flight Attendants Attendants, Pecreation & Amusement Attendants, Personal Service, N.E.C. Baggage Porters & Bellhops Barbers Boarding & Lodging Housekeepers Boothlacks Child Care Workers, Except Private Elevator Operators Hairdressers, Cosmetologists Housekeepers, Except Private School Monitors Ushers, Recreation & Amusement Welfare Service Aides	840 16 34 66 * 116 60 0 100 * 302 99 16 9	935 17 31 69 * 90 72 0 157 * 356 87 23 12 13	744 23 19 58 * 13 78 0 167 * 296 54 13 3	95 1 -3 3 * -26 12 0 57 * 54 -12 7 3 2	649 22 22 55 * 44 66 0 110 * 242 66 11 0 11
Protective & Service Workers Crossing Guards & Bridgetenders Fire Fighters Guards Marshals & Constables Police & Detectives Sheriffs & Balliffs	1,129 30 365 387 0 343	1,114 27 393 321 0 371	381 19 83 176 0 94	-15 -3 28 -66 0 28	396 22 55 242 0 66
Private Household Workers Child Care Workers Cooks, Private Housekeepers, Private Launderers, Private Household Cleaners & Servants, Private Household	169 70 * 38 0 52	97 37 * 23 0 31	60 22 * 18 0 23	-72 -33 * -15 0 -21	132 55 * 33 0 44
Laborers, Except Farm Animal Caretakers, Except Farm Carpenters, Helpers Construction Laborers, Exc. Carpenter's Help. Fishers, Hunters, & Trappers Freight, Material Handlers	2,798 82 108 636 *	3,016 123 105 687 * 470	900 85 8 161 *	218 41 -3 51 *	682 44 11 110 *

Table 12 (continued)
LOWELL LA

	Employ-	Employ-	Lé	apor Demand J	`4 - 1985
OCCUPATIONS	ment	ment	Total.	Due to	Due to
	1974	1985	Demand	Growth	Separations
Corbago Collogram	38	52	25	14	11
Garbage Collectors	208	236	127	28	99
	200		147	48	
Longshore Workers & Stevedores	0	0	0	0	0
Timbercutting & Logging Workers	7	200	*	*	
Stock Hardlers	751	839	242	88	154
Teamsters	0	0	0	0	0
Vehicle Wasners & Equipment Cleaners	134	140	39	6	33
Warehouse Laborers, N.E.C	85	65	-9	-20	11
Other Laborers	299	290	101	-9	110
Farmers & Farm Workers	292	167	- 26	-125	39 ←
Farmers & Farm Managers	87	50	7	-37	44
Farmers (Owners & Tanants)	86	48	- 5	- 38	33
Farm Managers	*	*	*	*	*
Farm Laborers, Farm Supervisors	205	117	-22	-38	66
Farm Labor Supervisors	*	*	*	*	*
Farm Laborers, Wage Workers	161	84	-33	-77	44
Farm Laborers, Unpaid Family	35	26	2	9	11
Farm Laborers, Self-Employed	0	0	ō	0	0
3323,000	_	,	_	•	

^{*} Employment figures suppressed for industries with less than 10 employees in both time periods.

IV. Hours and Earnings/Labor Turnover

Hours and earnings for the Lowell LMA over the period 1969 through 1978 are shown in Table 13. It is interesting to note the fairly continuous increase in average weekly earnings for production workers, however it should be kept in mind that the average weekly earnings is a function of both average hourly wage and average weekly hours worked. For example, February (the month of the Blizzard of '78) registered a decrease in average weekly earnings resulting from decreases in both average weekly hours and average hourly wage.

Table 14 shows industries, numbers of firms, payroll, average wage and average monthly employment data obtained from the ES-202 Report for the Lowell LMA in calendar year 1977. Although many of the industries listed are not large employers in the Lowell LMA, manufacturing, with a total of 309 firms, ranked first in average employment at a figure of 21,869, which was 42 percent of All Subject Employment. The average annual wage for All Subject Employment was \$9,872. Agriculture and Retail Trade had the lowest average wages but it should be recognized that both part-time and seasonal employment are factors which tend to deflate the figures. Industries with the largest numbers of firms are Retail Trade and Services. Total payroll for All Subject Employment was \$513,999,993 of which 15 percent was provided through Retail Trade Industries and 14 percent by Services.

For March 1979, the average weekly earnings of a manufacturing production workers in the Lowell LMA was \$207.36 as shown in Table 15. This amount was 85.9 percent of the \$241.26 average weekly wage paid to production workers statewide. The Lowell worker was on the job six tenths of an hour less than his statewide counterpart and he earned 75 cents less per hour.

Tables 16, 17, and 18 show percent of job openings filled with respect to hourly wage during the period October 1978 through March 1979.

Labor Turnover, shown on Table 19, indicates continuing confidence in the economy. Accession rates are generally higher than separation rates, with the exception of apparel and leather, and most industries still have healthy rates of new hires.

Table 13
Lowell Area Hours and Earnings
For
Total Manufacturing and Nondurable Goods Manufacturing
1969-1978

	Total Ms	nufacturi	ng	Nondura	ble Goods	
	Average Weekly Earnings	Average Weekly Hours	Average Hourly Wage	Average Weekly Earnings	Average Weekly Hours	Average Hourly Wage
1978						
January February March April May June July August September October November December	\$184.47 166.11 189.82 192.06 194.22 201.14 192.77 193.00 203.21 200.40 203.20 210.12	39.5 35.8 39.3 39.8 40.8 40.0 40.0 40.8	\$4.67 4.64 4.83 4.85 4.88 4.93 5.02 5.00 5.03 5.01 5.08 5.15	\$182.96 171.46 192.96 193.46 193.66 196.59 198.45 198.86 197.64 194.17 199.89 205.63	40.3 37.6 40.2 40.6 41.3 40.5 40.5 40.5 40.5 40.8	\$4.54 4.56 4.80 4.73 4.77 4.76 4.90 4.91 4.88 4.83 4.96 5.04
Annual Aver	age					
1978 1977 1976 1975 1974 1973 1972 1971 1970	195.20 175.63 167.96 159.01 147.83 140.26 130.75 116.96 111.65 104.76	39.4 38.6 38.7 38.5 38.7 39.4 39.5 38.6 38.5	4.92 4.55 4.34 4.13 3.82 3.56 3.31 3.03 2.90 2.70	193.81 173.60 164.16 153.25 148.21 139.55 130.48 118.97 112.60 104.88	40.3 39.1 38.9 38.7 38.9 39.2 39.3 38.5 38.5	4.81 4.44 4.22 3.96 3.81 3.56 3.32 3.09 2.94 2.71

Source: Division of Employment Security, Occupation-Industry Research Department.

Table 14
Lowell LMA and Massachusetts
Private Sector Employment and Wages
1977

			Lowell LMA	LMA			Massachusetts		
SIC	4	Number of Firms	Pa	Average Wage	Average Monthly Employment	Number of Firms	Payroll	Average Wage	Average Monthly Employment
A11 S	All Subject Employment	3,107	\$513,999,993 \$ 9,8%2	\$ 9,872	52,065	114,662	\$21,157,322,389	\$10,788	1,961,176
01-0	01-09 Agriculture	28	486,808	4,726	103	1,839	94,936,704	10,369	9,156
10-14	10-14 Mining	5	796,890	12,260	65	87	13,324,703	14,626	911
15-17	Construction	519	25,284,959	10,535	2,400	13,159	970,100,248	13,641	71,115
19-39	Manufacturing	309	263,419,588	12,045	51,869	10,224	7,844,143,022	12,686	618,322
6 1-0 1	Transportation, Communications and Utilities	122	30,175,306	12,227	2,468	4,657	1,619,802,955	14,788	109,534
50-51	Wholesale Trade	991	25,521,749	12,541	2,035	10,209	1,679,097,571	13,976	59,947
52-59	52-59 Retail Trade	456	76,311,394	6,298	12,117	32,899	2,725,954,009	7,647	51,590
29-09	Finance, Insurance and Real Estate	164	20,007,669	9,808	2,040	8,519	1,597,404,766	11,814	135,210
70-89	70-89 Services	840	71,995,632	8,063	8,929	33,069	4,612,557,776	9,524	484,313

Source: ES 202 for firms covered by the Commonwealth's Employment Security Law

Table 15
Hours and Earnings of Production Workers
Manufacturing-Lowell Area

A TOTAL PARTY.		January	1979	F	February 1979	979	Mar	March 1979	
	Average Weekly	Average Weekly	Average Hourly	Average Weekly	Average Weekly	Average Hourly	Average Weekly	Average Weekly	Average Hourly
Industry	Earnings	Hours	Wage	Earnings	Hours	Wage	Earnings	Hours	Wage
Manufacturing-Total	\$200.06	38.4	\$5.21	\$202.18	39.8	\$5.08	\$207.36	40.5	\$5.12
Durable Goods	195.23	37.4	5.22	196.67	39.1	5.03	204.12	40.5	5.04
Primary Metals	279.05	40.5	6.89	265.20	39.0	6.80	270.92	39.9	6.79
Fabricated Metals	168.03	37.4	4.50	173.54	37.4	t9°t	182.67	39.5	99 7
Machinery	173.33	36.8	4.71	180.34	40.8	4.42	190.03	42.8	††. †
Elec. Machinery	130.60	34.1	3.83	137.46	34.8	3.95	144.54	36.5	3.%
Transp. Equipment	258.52	41.9	6.17	256.26	41.6	6.16	258.26	42.2	6.12
Other	253.60	36.7	6.91	271.10	38.4	2.06	272.88	37.9	7.20
Nondurable Goods	203.84	39.2	5.20	206.85	4.04	5.12	209.79	40.5	5.18
Food	225.25	42.5	5.30		40.4	5.23	206.74	40.3	5.13
Textiles	189.74	41.7	4.55	208.28	9.44	4.67	210.98	7. 44	4.72
Apparel	154.08	36.0	4.28	144.24	34.1	4.23	154.28	36.3	4.25
Paper	204.91	40.9	5.01	200.80	0.04	5.05	205.02	40.2	5.10
Printing	302.57	42.2	7.17	293.70	41.6	7.06	298.07	41.0	7.27
Other	138.20	33.3	4.15	142.42	36.8	3.87	145.36	36.8	3.95
Mass. Manufacturing	237.05	8.04	5.81	235.94	4.04	5.84	241.26	41.1	5.87
Durable Goods	261.84	42.3	6.19	259.16	41.8	6.20	264.35	42.5	6.22
		2.70	٦٠.٧		2.00	20.1	1/.04-		G

Source: Division of Employment Security, Occupation-Industry Research Department.

Table 16
Percent Of All Job Openings Received and
Filled By Hourly Wage Rates
Lowell LMA
(October 1978-March 1979)

Hourly Wage	Number Of Openings Received	Number Of Openings Filled	Percent Of Openings Filled
TOTAL*	2,659	1,660	62.4
Under \$2.65	8	7	87.5
\$2.65-\$2.99	377	26 8	71.1
\$3.00-\$3.49	763	387	50.7
\$3.50-\$3.99	384	216	56.3
\$4.00-\$4.49	413	311	75.3
\$4.50-\$4.99	423	344	81.3
\$5.00-\$5.49	130	78	60.0
\$5.50-\$5.99	35	10	28.6
\$6.00 & Over	107	36	33.6
Other *	19	3	15.8

^{*} Other includes wages not paid on a time basis.

Source: March 1979 ESARS, Table BO7- Table is for Fiscal Year beginning October 1, 1978.

Table 17
Percent of Nonmandatory Listing Openings Received
and
Filled By Hourly Wage Rates
Lowell LMA
(October 1978-March 1979)

Hourly Wage	Number Of Openings Received	Number Of Openings Filled	Percent Of Openings Filled
TOTAL	1,941	1,319	68.0
Under \$2.65	6	6	100.0
\$2.65-\$2.99	284	218	76. 8
\$3.00-\$3.49	443	225	50.8
\$3 50-\$3.99	274	181	66.1
\$4.00-\$4.49	35 9	291	81.1
\$4.50-\$4.99	361	300	83.1
\$5.00-\$5.49	111	70	63.1
\$5.50-\$5.99	27	5	18.5
\$6.00 & Over	61	20	32.8
Other *	15	3	20.0

^{*} Other includes wages not paid on a time basis

Source: March 1979 ESARS Table DO7

Table 18
Percent of Mandatory Listing Openings Received
And
Filled By Hourly Wage Rates
Lowell LMA
(October 1978-March 1979)

Hourly Wage	Number of Openings Received	Number Of Openings Filled	Percent Of Openings Filled
TOTAL	718	341	47.5
Under \$2.65	2	1	50.0
\$2.65-\$2.99	9 3	50	53. 8
\$3.00-\$3.49	320	162	50.6
\$3.50-\$3.99	110	35	31.8
\$4.00-\$4.49	54	20	37.0
\$4.50-\$4.99	62	7+7+	71.0
\$5.00-\$5.49	19	8	42.1
\$5.50-\$5.99	8	5	62.5
\$6.00 & Over	46	16	34.8
Other *	4	0	0

^{*} Other includes wages not paid on a time basis.

Source: March 1979 ESARS Table B07

Table 19
Labor Turnover By Industry
Lowell LMA
January-March 1979

			ccession Ra	tes		aration	Rates
	Employment	Total	New Hires	Recalls	Total	Quits	Layoffs
January 1979							
Manufacturing - Total	24,000	7.3	6.2	0.4	5.5	3.0	1.4
Durable Goods-Total	12,900	5.7	4.6	0.1	3.2	2.0	0.3
Nondurable Goods - Total Food & Kindred Textile Mill Apparel Leather	11,100 1,100 3,000 1,000 1,300	9.1 3.6 8.7 5.9 10.6	8.1 3.6 7.0 5.2 7.8	0.9 0.0 1.7 0.7 2.2	8.3 7.9 7.2 18.3 16.8	4.3 3.2 5.3 2.4 8.3	2.6 2.3 0.9 14.5 7.4
February 1979							
Manufacturing - Total	24,100	6.1	5.6	0.4	7.4	4.9	1.0
Durable Goods - Total	12,200	6.2	5.9	0.4	7.4	5.0	0.4
Nondurable Goods - Total Food & Kindred Textile Mill Apparel Leather	10,900 1,100 3,000 1,000 1,300	5.8 3.5 11.5 4.0 4.9	5.3 3.5 10.7 2.6 3.8	0.5 0.0 0.7 1.4 1.2	7.4 4.6 12.8 10.6 7.7	4.8 3.5 9.8 3.0 3.9	1.7 0.0 1.8 7.6 2.1
March 1979							
Manufacturing - Total	24,200	6.2	5.2	0.7	4.6	2.5	1.4
Durable Goods - Total	13,400	5.8	5.3	0.1	2.4	1.9	
Nondurable Goods - Total	10,800	6.6	5.1	1.4	7.4	3.2	3.2
Food & Kindred Textile Mill Apparel Leather	1,100 2,900 1,000 1,300	4.3 12.8 5.3 10.2	2.6 10.1 1.1 7.8	1.6 2.2 4.2 2.2	3.5 11.6 6.4 10.3	2.5 5.4 1.1 6.1	0.2 4.3 5.0 2.1

Source; Division of Employment Security, Occupation-Industry Research Department.

Definitions of Terms in Table 19

Labor Turnover: Refers to the gross movement of wage and

salary workers into and out of jobs with

repect to individual firms.

Accessions, Total: All permanent or temporary additions, whether

new or former employers.

New Hires: Permanent or temporary additions of persons

who have not been specifically recalled by the employer, or transferred from another

establishment of the same company.

Recalls: Permanent or temporary additions to the

employment roll of persons specifically recalled to a job in the same establishment of the company following a period of layoff lasting more than seven consecutive days.

Separations, Total: Terminations of employment resulting from:

quits, discharges, layoffs, transfers out to another establishment of the same company,

military duty and miscellaneous causes.

Quits: Terminations of employment initiated by

employee for any reason except to retire, to transfer to another establishment of the same company or to serve in the armed

forces.

Layoffs: Suspensions from pay status (which last or

are expected to last more than seven consecutive calendar days) initiated by the employer without prejudice to the worker for such reasons as lack of orders, model change-

over, termination of seasonal employment, etc.

V. Recent Unemployment Trends and Outlook

During 1978, annual average unemployment in the Lowell LMA declined by 1,794 individuals to level out at 7,342 as shows in Table 20. The year started with the high of 8.4 percent and ended at 5.8 percent in December. The unadjusted 1978 average unemployment rate for Massachusetts was 6.1 percent and 6.0 percent for the Nation. Revised average unemployment rates for 1978 within the ten larger Massachusetts LMA's were Worcester 4.9 percent, Springfield 5.3 percent, Fitchburg 5.8 percent, Boston 5.9 percent, Brockton 6.4 percent, Lowell 6.5 percent, Lawrence-Haverhill 6.7 percent, Pittsfield 6.8 percent, Fall River 7.0 percent and New Bedford 8.4 percent. In view of previous recession predictions by some economists, it is reassuring to note that the Lowell LMA first quarter 1979 unemployment rates are lower than in the first quarter 1978. It will be interesting to observe any trends that might develop over the coming months. Growth is expected to continue but at a slower rate. The real labor problem will be not enough job openings from growth to absorb additions to the labor force. However, in view of the continuing economic strengths in the Lowell IMA, the attitude and outlook is cautious optimism.

Labor force data for the City of Lowell has been disaggregated from the Lowell LMA by the Census Share Method and appears in Table 21.

Tables 22 and 23 graphically depict labor force, employment and unemployment rates for the Lowell LMA in the 1978 and first quarter 1979.

Table 24 shows information on claimants paid regular unemployment insurance benefits by residence in the Lowell LMA during the period January through March 1979.

Table 20
Unemployment Rates
Lowell LMA, Massachuusetts and United States
1975 Through March 1979

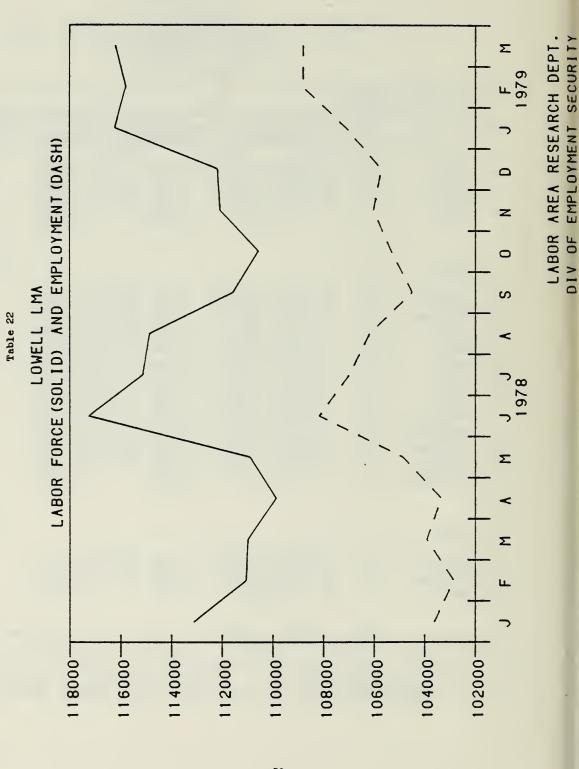
				linemale	yment R	2+0
	Total	Total	Labor	Lowell	Amenc V	ave
	Employment	Unemployment	Force	LMA	Mass.	U.S.
1975 1976 1977 1978	91,072 95,917 98,958 105,123	12,259 10,918 9,136 7,342	103,331 106,835 108,094 112,465	11.9 10.2 8.5 6.5	11.2 9.5 8.1 6.1	8.5 7.7 7.0 6.0
1978						
January February March April May June July August September October November December	103,597 102,852 103,918 103,340 104,860 108,171 106,984 106,177 104,494 105,333 106,029 105,722	9,508 8,205 7,070 6,537 6,048 9,087 8,133 8,678 7,074 5,242 6,059 6,463	113,105 111,057 110,988 109,877 110,908 117,258 115,117 114,855 111,568 110,575 112,088 112,185	8.4 7.4 5.9 5.8 7.6 3.7 5.8	7.5 7.1 6.2 5.7 5.4 9.3 6.3 5.7 5.4 5.7	7.0 6.9 6.0 5.2 6.3 5.4 5.5 5.6
1979						
January February March	107,106 108,811 108,775	9,118 6,982 7,378	116,224 115,793 116,153	7.8 6.0 6.4	7.5 6.6 6.7	6.4 6.4 6.1
Quarterly Average	108,231	7,826	116,057	6.7	6.9	6.3

Source: Division of Employment Security - Labor Area Research Department

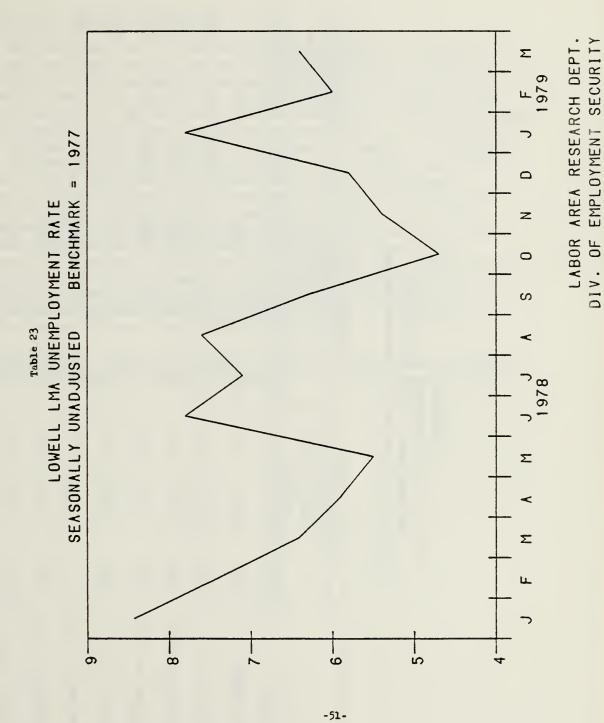
Table 21 Labor Force Data * City of Lowell 1975 Through March 1979

	Total Employment	Total Unemployment	Labor Force	Unemployment Rate
1975 1976 1977 1978	42,533 44,796 46,216 49,096	6,088 5,422 4,537 3,646	48,621 50,218 50,753 52,742	12.5 10.8 8.9 6.9
1978				
January February March April May June July August September October November December	48,383 48,035 48,533 48,263 48,973 50,519 49,965 49,588 48,802 49,194 49,519 49,375	4,722 4,075 3,511 3,246 3,003 4,513 4,039 4,310 3,513 2,603 3,009 3,210	53,105 52,110 52,044 51,509 51,976 55,032 54,004 53,898 52,315 51,797 52,528 52,585	8.9 7.8 6.3 5.2 7.5 6.7 5.7 6.1
1979				
January February March	50,022 50,818 50,801	4,528 3,467 3,664	54,550 54,285 54,465	8.3 6.4 6.7
Quarterly Average	50,547	3,886	54,433	7.1

^{*} Disaggregated from the Lowell LMA by the Census Share Method



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Table 24 Claimants Paid Regular U.I. Benefits By Residence in the Lowell LMA January Through March 1979 Survey Weeks*

		January 1979	1979		February 1979	6261		March 1979	1979
		Collectin Lowell Lo	Collecting at Lowell Local Office		Collec Lowell	Collecting at Lowell Local Office		Collecting a Lowell Local Office	Collecting at Lowell Local Office
City	Total	Total	Percent	Total	Total	Percent	Total	Total	Percent
AREA TOTAL	2,792	2,632	94.3	2,295	2,161	2.46	2,642	2,497	94.5
Lowell 241	1,396	1,389	99.5	1,116	1,113	7.66	1,330	1,327	8.66
Billerica 242	361	264	73.1	305	217	71.17	349	252	72.2
Chelmsford 243	246	242	4.86	217	214	98.6	241	239	99.5
Dracut 244	345	337	7.76	308	301	7.76	335	330	98.5
Dunstable 245	2th	22	91.7	15	15	100.0	17	17	100.0
Tewksbury 247	218	182	83.5	181	153	84.5	207	174	84.1
Tyngsborough 248	8 75	73	97.3	62	09	8.96	68	99	97.1
Westford 249	127	123	6.96	91	88	2.96	98	95	6.96

* The Survey Week of each month is that week which contains the 12th day of the month.

VI. Data on the Insured Unemployed

A survey was performed on the insured unemployed benefit recipients in the Lowell office of the Division of Employment Security in December 1978. Results of this survey are included in Tables 25 through 28. A percentage breakout by age groups shows that 19.0 percent were under 25 years of age and 39 percent were over 44 years old. Those individuals collecting benefits were from the following occupations: professional, technical and management 18.3 percent; clerical and sales 23.2 percent; services 7.5 percent; farming, fish and forestry 2 percent; processing 1.4 percent; machine trades 6.0 percent; bench work 9.6 percent; structural 18.9 percent; and miscellaneous work 12 percent. Reasons for separation from employment were: layoff 83 percent; guit for voluntary retirement 0.2 percent; quit because of pregnancy 0.2 percent; other guits 3.2 percent; discharges 3.1 percent; and other separations 10.2 percent. Of all the male claimants, 38.2 percent were over 44 years old and of all female claimants 39.4 percent were over 44 years of age. The survey also revealed that 23.9 percent of the male claimants earned less that \$150 per week while 48.2 percent of the female claimants earned less than \$150 per week.

Table 28 graphically shows the breakout of those individuals collecting unemployment insurance by industry in the Lowell LMA in December 1978.

Definition of Terms

Programs:

Regular:

Claims filed under

- 1. The Massachusetts Employment Security Law, Chapter 151A of the General Laws of Massachusetts.
- 2. Unemployment Compensation for Federal Employees Employees (UCFE) Chapter 85 Title V of U. S. Code.
- Unemployment Compensation for Veterans (UCX) Chapter 85 Title V of the U. S. Code.

TREX:

Federal-State Extended Unemployment Compensation Act of 1970.

PSE:

Public Service Employment

Duration:

Most recent spell of unemployment, number of uninterrupted weeks of unemployment since last employed. .

SIC Code:

Standard Industrial Classification in accordance with the 1972 Standard Industrial Classification Manual and its Supplements. The classification is that of most recent employer in the base period of the claim.

Occupational Code: A three-digit occupational code in accordance with the Dictionary of Occupational Titles and supplements. The occupation code is the most recent job in the last period of the claim.

Average Weekly Wage: An amount equal to one-twenty-sixth of the total wages reported for an individual in the two highest quarters of his last period or if wages were reported for not more than two quarters the average weekly wage was equal to one-thirteenth of the highest quarter's reported wages.

TABLE 25

SELECTED CHARACTERISTICS OF INSURED UNEMPLOYED LOWELL CETA

DECEMBER 1978

	ALL PROGRAMS		PR()= GRAMS	PSE
	NUMBER	PERCENT		NUMBER
TOTAL	2005	100.0	1584	421
AGE UNDER 20 UNDER 25 25 - 34 35 - 44 45 - 54 55 + 64	381 557 285 351 263	19.0 27.8 14.2 17.5 13.1	287 413 234 271 217	145 51 80 46
65 & DVER J.N.A.	161 8	8.0	155 8	5 -
SFX MEN WOMEN I.N.A.	1188 817	59.3 40.7	837 748	351 70
ETHNIC GROUP WHITE NON-WHITE I.N.A.	1930 75	96.3 3.7	1536 48	394 27
SPANISH SURNAME	35	1.7	21	. 13
OCCUPATION PROF, TECH., MGT CLERICAL/SALES SERVICES FARM, FISH, FOR. PROCESSING MACHINE TRADES BENCH AORK SIRUCTURAL MISC. WORK I.N.A.	367 466 150 40 29 139 193 378 241	18.3 23.2 7.5 2.0 1.4 6.9 9.6 18.9	319 423 102 8 27 134 183 236 153	32 3 5 11
RECENT DURATION 0+9 WEEKS 10-19 WEEKS 20-29 WEEKS 30 + WEEKS	914 791 - 276 - 24	45.6 39.5 13.8 1.2	759 574 230 21	155 217 46 3

TABLE 25 CONTINUED

CUNTINOLD				
7 1 2	ALL PR	UGRAMS	PRO-	FSE
			GRAMS	
	NUMBER -	PERCENT	NUMBER	MIMBER
INDUSTRY ATTACH.				
MANUFACTURING	496	24.7	496	•
CON. CONSTRUCT	217	10,8	214	3
TRAN./UTIL.	64	3.2	64	•
WHOL/RET.TRADE	265	13.2	265	-
FIN/INS/R.F.	32	1,6	29	3
SERVICES	252	12.6	244	- 8
GOVERNMENTS	670	33.4	263	407
OTHERS	8	. 4	8	-
I,N.A.	-	-	-	•
AVE. WEEKLY WAGE				
UNDER \$100	228	11.4	217	11
\$100 - \$149	450	22.4	338	113
\$150 - \$199	683	~	407	276
\$200 - \$249		34.1		
	234	11.7	212	21
\$250 - \$299	172	8.6	172	-
\$300 DR MORE	233	11.6	233	•
1 . N . A .	5	• 5	5	•
SEPARATION REASON				
LAYOFF	. 1665	83.0	1249	415
QUIT VOL. RET.	5	.2	5	-
QUIT PREGNANCY	5	.2	5	-
QUIT OTHER	64	3,2	62	3
DISCHARGES	62	3.1	59	3
LABOR DISPUTE	-	•	•	•
OTHER/INA	204	10.2	204	-

OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL CETA

	ALL AGE			OVER 45 YRS.	
TOTAL	1997	100.0	1223	775	8
0,1 PROF., TECH., MGR.	367	18.4	247	121	•
00,01 ARCH./ENGINEER 02 MATH & PHY. SCIENCE 04 LIFE SCIENCES 05 SOCIAL SCIENCES 07 MEDICINE & HEALTH 09 EDUCATION 10 MUSEUM, LIBRARY 11 LAW & JURISPRUDENCE 12 RELIGION & THEOLOGY 13 WRITING 14 ART 15 ENTERTAINMENT & REC 16 ADMINISTRATIVE SPEC 18 MANAGRES & OFFICIAL 19 PROFESSIONAL, TECN	72 13 8 ** 35 35 3 21 3 5 3 * 88 46 32	3.6 .7 .4 - 1.8 1.8 .2 1.1 .2 .3 .2	13 8 - 19 29 - 13 - 3 3	27 - 16 5 3 8 3 3 - 24 21 8	
2 CLERICAL, SALES	461	23.1	281	180	5
20 STEND, TYPE, FILING 21 COMPUTING & ACCOUNT 22 MATERIAL & PRUD REC 23 INFO & MESSAGE DIST 24 MISC CLERICAL 25 SALESMEN, SERVICES 26, 28 SALES, COMMODITI 29 MERCHANDISING		7.8 9.0 1.9 1.6 .3 .3		48 86 8 8 	3 3
3 SERVICES	150	7.5	70	80	•
30 DOMESTIC SERVICE 31 FOOD & SEVERAGE 32 LODGING -33 BARBERING, COSMETOLO 34 AMUSEMENT & REC 35 MISC PERSONAL SERV 36 APPAREL & FURNISH 37 PROTECTIVE SERV 38 BUILDING & RELATED	75 3 - 21 3 29	3.8 .2 1.1 	43 - 13 - 8 5	32 3 - 8 3 21	
40-46 FARM/FISH	40	2,0	32	8	•
5 PROCESSING	29	1.5	19	1 1	
50 PROCESSING OF METAL 51 ORE REFINING&FOUNDR	3	. 2	- 3	90° 94	# #

COMMONNEALTH OF MASSACHUSETTS DIVISION OF EMPLOYMENT SECURITY

TABLE 25 CONTINUED

	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ALL AGES		UNDER	DVER	NOT
		NUMBER	PER.	45 YRS.	45 YRS.	AVAIL
52	PROCESS/FOOD, TOBACO	5	. 3	•	5	-
53	PROCESSING OF PAPER	-	-	•	•	•
54	PROCES/OIL, COAL, GAS	•	•	•	•	•
55	CHEM, PLASTC, SYN, RUB	11	, 6	5	5	•
56	AGOD AND WOOD PROD	•	•	•	• 1	•
57	STONE, CLAY, GLASS	•	•	•	-	
58	LEATHER, TEXTILES	8	. 4	8	-	•
59	PROCES/DCCUPATIONS	3	.2	3	•	•

Table 25

OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL CETA

		ALL AGES NUMBER		UNDER 45 YRS.		
N	TOTAL	1997	100.0	1223	775	8
	6 MACHINE TRADES	139	7.0	91	48	•
	60 METAL MACHINING 61 METALWORKING OCCUP 62,63 MECHANICS REPAIR 64 PAPERADRKING 65 PRINTING 66 WOOD MACHING 67 MACH SIONE, CLAY, GLA 68 TEXTILE 69 MACHINE TRADES OCCU	35 8 40 5 16 8	1.8 .4 2.0 .3 .8 .4	19 5 32 5 5 5 11 8	16 3 8 - 11 3 - 5 3	-
	7 BENCH WORK	191	9,6	86	105	3
	70 FAB.ASSBLY&REPAIR 71 FAB.REPAIR SCI&MED 72 ASBLY&REPAIR ELECT 73 FAB.PEPR ASSRT MATL 74 PAINTING, DECORAT 75 FAB&REPR PLASIC SYN 76 FAB&REPR WOOD PROD 77 FAB&REPR SAND STONE 78 FAB&REPR TEXTILE 79 BENCH WORK OCCUPAT	3 13 46 13 8 8 19	.2 .7 2.3 .7 .4 .4 1.0	3 5 25 11 8	8 21 3 - 8 19 - 43 3	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
	8 STRUCTURAL WORK	378	18,9	247	131	-
	80 METAL FABRICATING 81 WELDERS, FLAME CUIT 82 ELECTRICAL ASSBLY 84 PAINT, PLASTER, WATER 85 EXCAVAT, GRAD, PAVE 86 CONSTRUCTION OCCUPA 89 STRUCTURAL WORK OCC	5 3 35 72 - 233 29	11.7 1.5	5 3 19 54 - 150 16	16 19 - 83 13	** ** ** ** ** ** ** ** **
	9 MISCELLANEOUS	241	12.1	150	91	10-
•	90 MOTOR FREIGHT 91 TRANSPORTATION OCCU 92 PACKAGING&MATERIALS 93 EXTRACT OF MINERALS 94 LOGGING OCCUPATIONS 95 PRODEDIST, UTILITIES 96 AMUSE, REC., MOVIES 97 GRAPHIC ART WORK	75 24 129 - 8 - 5	3.8	40 16 83 - - 5	35 8 46 	
	900 INFO MOT AVAILABLE	*	~	U	o	

OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL CETA

		ALL AGES NUMBER	PER.	UNDER 45 YRS.	OVER 45 YRS.	NOT AVAIL
TOTAL		1997	100.0	1223	775	8
ACCOUNTING/AUDITING PURCHASING MGT SALES/DISTRIBUT MGT ADVERTISING MGT PERSONNEL/TRAIN ADM INSPECT/INVEST, MGT ADMIN SPECIALT NEC	160 162 163 164 166 168	24 5 8 3 13 5 29	1.2 .3 .4 .2 .7 .3 1.5	13 5 8 3 11 3 21	11 	-
CONSTRUCTION MGT TRANS/COMN/UTILT MGT WHLE/RETAIL TRAD MGT FINANC/INSUR/R E MGT SERVICE INDUSTRY MGT PUBLIC ADMIN MGT MISC MGT WORK NEC	182 184 185 186 187 188 189	3 3 19 8 5 3	.2 .2 1.0 .4 .3 .2	3 8 3 5 -	11 5 3 3 3	
SECRETARIAL WORK TYPING: CORRESPONDENCE WORK: FILING DUPLICATE MACH WORK STEN/TYP/FIL/RALATED	201 203 204 206 207 209	27 70 5 13 3	1.4 3.5 .3 .7 .2 1.9	19 40 3 13 3 29	8 29 3 •	3
BOOKKEEPING CASHIERING TELLER SERVICE AUTOMAT DATA PROCESS BOOKKEEP=MACH WORK COMPUTING MACH WORK COMPUTIACCT RECURDING	210 211 212 213 215 216 219	21 8 21 43 5 3	1.1 .4 1.1 2.2 .3 .2 3.9	8 5 13 21 3 3	13 3 8 21 3	3
CLERICAL WORK PROD CLERICAL SHIP/RECV STOCK CHECK/RELATED	223 223 223	5 21 11	.3 1.1 .6	5 16 8	5 3	-
MAIL SORT ETC POST OFFICE CLERICAL TELEPHONE WORK RECEPTION/INFO DISP	231 232 235 237	1 1 8 5 8	. 6 . 4 . 3 . 4	8 5 5 5	3 3 - 3	-

OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL CETA

		ALL AGES NUMBER	PER.	UNDER 45 YRS.	OVER 45 YRS.	NOT
TOTAL		1997	100.0	1223	775	8
MISC CLERICAL WORK	249	5	. 3	5	-	•
BUSK&COMMCL MACH JENELRY & SILVERWARE COMMODITIES NEC	281 283 289	3 8	.2	3 3	3 - 5	•
SALES CLERKING MERCHANDISING WORK	290 299	13	.7	3 3	11	-
FOOD SERVING BARTENDING COOKING, LARGE HOTELS COOKING, SMALL HOTELS MISC COOKING MEAT CUTTIL'G KITCHEN WORK NFC FOOD & BEV PREP	311 312 313 314 315 316 318 319	13 8 11 3 19 8 3	.7 .4 .6 .2 1.0 .4 .2	1 1 8 8 - 1 1 3 -	3 3 3 8 5 3 8	-
CLEANING & RELAT JANITORIAL SERV	381 382	8 1 1	• 4 • 6	3 3	5 8	en ee
MIXING & BLENDING CASTING & MOLDING PROCESSING, CHEMICALS	550 556 559	3 3 5	.2	3 - 3	3 3	₩ ₩

OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL CETA

	ALL A NUMBE	_	UNDER 45 YRS.	-	NOT AVAIL
TOTAL	199	97 100.0	1223	775	8
MACHINING & RELATED TURNING MILLING & PLANING METAL MACHINING NEC	604 605	19 1.0 3 .2 3 .2	11 3 - 5	8 • 3 5	
FABRICATING MACHINE MISC METALWORKING	616 619	5 • 3 3 • 2	5 *	3	-
MOTORIZ VEHICLERENG. AIRCRAFT REPAIRING	620 Z 621	3 1.4	24 3	3	•
CARD, COMB, DRAW, RELA DPINNINH KNIT, EXCEPT HOSIERY REXTILE MACHINE WORK	680 682 685 689	3 .2 3 .2 5 .3 5 .3	3 3 - 5	• • 5	:
PLASTICS, SYNTHETICS, FABRICATION OF PROD	690 692	8 .4 .2	5 3	3	-
ENGRAV, ETCH, & RELATED	704	3 ,2	3	•	-
ELECTRICAL APPLIAFIX ELECTRONIC COMPONENT ELECTRICAL AIRE&CABL	72 3 726 728	6 32 1.6 8	19	13 8	-

OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL CETA

		ALL AGES NUMBER	PER.	UNDEF 45 YRS.	OVER 45 YRS.	NOT AVAIL
TOTAL		1997	100.0	1223	775	8
LAY DUT, MARK, CUT, PUN HANDSEW, MEND, EMBROID TAILORING & DRESSMAK MACHINE SEWING, GARM MACH SEW, NONGARMENT FOOTWEAR	781 782 785 786 787 788	3 5 5 8 38 19	.2 .3 .4 1.9	5 5 19 5	3 5 3 19 13	-
FITT, BOLT, SCREW, RELA BODY WORK, TRANSP EQ	801 807	3 3	.2	3 3	-	-
WIRE COMMUN, DETECT LIGHT EQUIPABUILD LARGE HOUSEHOLD APPL ASSMBLY, INSTALL, REPR	822 824 827 829	5 24 3 3	.3 1.2 .2	3 1 1 3 3	3 1 3	-
CARPENTRY & RELATED BRICKESTONE MASONRY PLUMBING, GAS FITT MISC CONSTRUCTION	860 861 862 869	96 13 32 91	4.8 .7 1.6 4.6	54 11 11 75	43 3 21 16	
TRAILER-TRUCK DRIV HEAVY TRUCK DRIV LIGHT TRUCK DRIVING MOTOR FREIGHT TRANSP	904 905 906 909	16 35 19 5	.8 1.8 1.0	11 21 8	5 13 11 5	~
PACKAGING HOISTING & CONVEYING MATERIAL MOVING&STOR PACK/MATERIALS HANDL	920 921 922 929	16 3 29 80	.8 .2 1.5 4.0	3 3 27 51	13 - 3 29	-

OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL CETA

		ALL AGES NUMBER	PER.	UNDER 45 YRS.	OVER 45 YRS.	
TOTAL		1997	100.0	1223	775	8
ARCHITECTURE ELECTRICAL ENG. CIVIL ENGINEERING MECHANICAL ENG. INDUSTRIAL ENG. SURVEYING & RELATED ARCH./ENG. NEC	001 003 005 007 012 018 019	5 11 3 5 35 3 11	.3 .6 .2 .3 1.1 .2	11 3 3 21 3 5	5 - 3 13 - 5	-
MATHEMATICS MATH, PHY. SCI. NEC	020 029	8 5	• 4 • 3	8 5	• .	-
PSYCHOLOGY	045	8	. 4	8	-	•
	074 075 078 079	5 11 5 13	.3 .6 .3 .7	3 3 5 8	3 8 • 5	-
COLLEGE/UNIVERSITY ED SECONDARY ED. PRIMARY SCHOOL ED	090 091 092	3 1 3 1 9	.2 .7 1.0	3 1 1 1 6	• 3 3	-

CUMMINALALIH OF MASSACHUSETTS DIVISION OF EMPLOYMENT SECURITY

1ABLE 25 continued

OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL CETA

		ALL AGES NUMBER	PER.	UNDER 45 YRS.		NOT
TOTAL		1997	100.0	1223	775	8
LIBRARY WORK	100	3	.2	•	3	•
LEGAL MORK LAW/JURISPRUDENCE NEC	110 119	13	•5 •4	8 5	5 3	-
RELIGITHEOLOGY, NEC	129	3	.5	•	3	-
INTERPRET/TRANSLATING	137	5	. 3	3	3	**
ART WORK, NEC	149	3	.2	3	-	-

COMMONWEALTH OF MASSACHUSETTS DIVISION OF EMPLOYMENT SECURITY

TABLE 26

AGE AND AVERAGE WEEKLY EARNINGS OF THE INSURED UNEMPLOYED LOWELL CETA

	TOT	AL	MAL	FS	FEMA	LES
	NUMBER	PER.	NUMBER	PER.	NUMBER	PER.
TOTAL	2005	100.0	1188	100.0	817	100.0
AGE GROUPS						
TOTAL	1997	99.6	1180	99,3	817	100.0
UNDER 20	-	**	•	•	•	-
UNDER 25	381	19.0	244	20.5	137	16.8
25 - 34	557	27.8	340	28.6	217	26.6
35 - 44	285	14.2	143	12.0	142	17.4
45 - 54	351	17.5	204	17.2	147	18.0
55 - 64	263	13.1	142	12.0	121	14,8
65 & OVER	161	8.0	107	9.0	54	6,6
WEFKLY EARN.						
TOTAL	5000	99.8	1185	99.7	815	99.8
UNDER \$100	228	11.4	64	5.4	163	50.0
\$100-\$149	450	22,4	550	18.5	230	28.2
\$150-\$199	683	34.1	426	35.9	257	31.5
\$200-\$249	234	11.7	134	11.3	99	12.1
5250÷5299	172	8.6	121	10.2	51	6.2
\$300 +	233	11.6	550	18.5	13	1.6

TABLE 23:

DURATION MOST RECENT SPELL (ALL PROGRAMS) LOWELL CETA

	TOTAL	0-4 WEEKS		15-26 WEEKS	
TOTAL	2005	421	896	576	113
OCCUPATION PROF, TECH, MGT CLERICAL/SALES SERVICES FARM, FISH, FURS PROCESSING MACHINE TRADES BENCH WORK STRUCTURAL MISC. WORK I.N.A.	367 466 150 40 29 139 193 378 241	67 72 13 8 5 35 54 115	169 241 72 16 19 62 76 158 83	107 115 51 16 5 38 51 102	24 38 13 - 5 13 3
INDUSTRY ATTACH. MANUFACTURING CONSTRUCTION TRAMS/UTIL WHOL/RET/TRADE FIN/INS/R.E. SFRVICES GOVERNMENTS OTHERS I, N. A.	496 217 64 . 255 . 32 252 670 . 8	129 86 13 46 3 43 99	223 99 24 113 16 113 306	115 29 27 67 13 75 249	29 3 40 21 16 3
MALES UNDER 20 UNDER 25 25 - 34 35 - 44 45 - 54 55 - 64 65 & OVER	244 340 143 204 142 107	268 54 88 40 40 35	134 129 49 113 48 40	340 - 51 107 46 43 40 54	59 5 16 8 8 19 3
FEMALES UNDER 20 UNDER 25 25 = 34 35 = 44 45 = 54 55 = 64 65 & OVER	817 137 217 142 147 121 54	153 24 46 19 32 27 5	381 67 88 72 80 54 19	236 46 75 48 24 27	48 - 8 3 11 13 13

Table 28

Benefit Payments by Industry Lowell Labor Market Area December 1978

Finance, Ins., and Real Estate (1.6%)

Services (12.6%)

Contract Construction (10.8%)

Manufacturing (24.7%)

Wholesale and Retail Trade (13.2%)

Governments (33.4%)

Transportation & Public Utl. (3.3%)

Others (0.4%)

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Source: Commonwealth of Massachusetts
Division of Employment Security

VII. Labor Supply/Demand Imbalances

Job openings that are listed with the Division of Employment Security to be filled are compiled into regional Job Bank listings. Lowell LMA job openings can be found in the Lawrence Job Bank printout. Tables 29, 30 and 31 provide information concerning the Lawrence Job Bank openings. For the month of March 1979, there were 4,041 openings listed with the Lawrence Job Bank for the northeastern Massachusetts area. The largest number of openings (854) were in the clerical and sales occupations with professional, technical and managerial occupations having the next largest available openings with 733 listed. Table 29 shows that 57.3 percent of the 4,041 openings are unfilled at the end of the month. Unfilled job openings are those job orders given by employers which at the time of the count (the last working day of each month) remain unfilled because of inability to locate applicants who meet the job specifications; a shortage of applicants; or because working conditions, plant locations, hours or wages offered make such openings hard-to-fill. In addition, some job orders may have been given to the Employment Service so close to the time of count that there was insufficient opportunity to fill the opening.

Tables 32 and 33 show the relationship between applicants and job openings by occupation.

obesees and	· 我们有有不要的。 在 1	OPENINGS	ntkatanennannannannannannannannannannannannan	****************	ないないななななななななななななななななななななななななななななななななな	OPENINGS UNFILLED AT MONTH END	ED AT MONTH E	在这个中央市场中央市场中央市场中央市场中央市场中央市场市场市场市场市场市场市场市场市场
OCCUPATIONAL CATEGORY	NO.	NUMBER	* NUMBER * AVERAGE PAY * TOTAL * DAYS OR MGRE	РАҮ	**	TOTAL	UNFILLED 30 DAYS OR MCRE	LED 30 R MGRE
A CURRENT ALAST MONTH & CURRENT ALAST MONTH MONT	* CURRENT	*LAST MONTH	* CURRENT *LA	ST MONTH	* CURRENT	*LAST MONTH * CURRENT *LAST MONTH *	CUNKENT	ALAST MONTH
TOTAL, ALL OCCUPATIONS	7,041	INA	* \$ 8,152/YR2 \$	INA	2,314	A ANI 4	1,000	ANTARAGA
PROFESSIONAL TECHNICAL AND MANAGERIAL	** 733	INA	* 9,394/YR*	INA	705	* * * * *	239	V. Z. H
CLERICAL AND SALES	* * 854	* INA	* 7,594/YR*	INA	* 558	* INA *	237	INA
SERVICE	225 *	AVI	* 3.57/HR*	INA	* 351	A VI	110	INA
FARMING, FISHERY, FORESTRY, AND RELATED	108	V * * *	0.01 0.01 0.01 0.01	INA	* * * *	* * * *	6·	« « »
PROCESSING	100	NA INA	* 3.74/H8*	INA	* * 63	A INA	07	INA
MACHINE TRADES	308	W W	3.90/KR*	INA	161	A INS	113	INA
BENCH WORK	272 *	INA	3.36/194	INA	101	A A A	51	INA
STRUCTURAL WORK	693	Y X X	4.36/HR*	INA	339	* INA	150	ANI **
MISCELLAMEOUS	* 421	* INA	* 3.53/HR*	INA	* 189	* INA *	51	ı INA

Table 30

-ES JOB BANK UPENINGS IN REPORTING DISTRICTS
AND PERCENT DISTRIBUTION OF JOB DANK OPENINGS BY SELECTED INDUSTRY GROUP
LAWRENCE NASSACHUSETTS
ARRENCE MARCH, 1979

**************************************	OPENINGS PA	20000000000000000000000000000000000000	MINGS UNFILLED SANSTAGE OF SAN	LED Assesses a second of the contract of the c	PERCENT	ent DISTRIBUTION OF OPENINGS	es se s
\$2 42 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	TOTAL *		TOTAL "T	S A % OF	AILABLE	UNFILLED	NFILLED
TOTAL OPENINGS, ALL INDUSTRIES	4,041	4 4 4	1,000 *	43.22%	100.00%	4 100.00%	2 100.00%
TOTAL AGRICULTURE, FORESTRY, AND FISHING (01-09) * AGRICULTURAL PRODUCTIONCROPS (01) *AGRICULTURAL SERVICES (07) *FORESTRY (08) *FISHING, HUNTING, AND TRAPPING (09) **	W ν α * * * * * * *	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	####### MMOOO	16.67% 50.00% 00% 00%	21.43% 21.43% 14.29% 2.86%	33.33% 61.11% 5.56%	30% 100.00% 00% 00%
** TOTAL CONSTRUCTION (15-17) ** ELDG. CONSTGEN. CONTR. & OPER. BLDR. (15) ** CONST. OTHER THAN BLDGGEN. CONTRACT. (16) ** CONSTRUCTIONSPECIAL TRADE CONTRACTORS(17) **	80 0 90 80 0 90 80 0 90	24 C C C C C C C C C C C C C C C C C C C	6000 44444	34.04% 50.00% 32.14%	26.16% 10.23% 63.64%	2.03% 29.79% 10.64% 59.57%	1.50% 43.75% 56.25%
TOTAL MANUFACTURING (20-39)	* 076	* * 887	263 *	53.89%	23.26%	21.09%	26.30%
DURABLE GOODS (24,25,32-39) LUNBER AND WOOD PROD. EXCEPT FURNITURE(24)* FURNITURE AND FIXTURES (25) STONE CLAY, GLASS, AND CONCRETE PROD. (32)* FABLHARY METAL INDUSTRIES (33) FAB. BET. FRO. EX. HACH. GTANS. EQUIP. (34)* MACHINERY, EXCEPT ELECTRICAL (35)* ELEC. AND ELEC. HACH. EQUIP. (35)* TRANSPORTATION EQUIPMENT (37)* INSTRUMENTS, OPTICAL GOODS, TIME PIECES(38)* MISCELLAHEOUS MANUFACTURING INDUSTRIES (39)*	2000 2000 2000 2000 2000 2000 2000 200	2 2000 2000 2000 2000 2000 2000 2000 2		00420000000000000000000000000000000000	24 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	50.20% 11.063% 51.00% 51.00% 51.00% 51.00% 51.00% 51.00%	2000 2000
NONDURABLE GOODS (20-23,26-31) FOOD AND KINDRED PRODUCTS (20) TEXTILE MILL PRODUCTS (22) APPAREL AND OTHER FINISHED PROD.,FAB. (23) PAPER AND ALLIED PRODUCTS (26) PRINTING, PUBLISHING, AND ALLIED IND. (27) CHENICALS AND ALLIED PRODUCTS (28) RUSBER AND MISC. PLASTICS PRODUCTS (30) LEATHER AND LEATHER PRODUCTS (31) **	7,000 10,	77 8W 77 8W WO-080 4W WO-0	т-о- лопъмичоо такакакак	255 255 255 255 255 255 255 255 255 255	24 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	123.33% 17.33% 17.33% 17.33% 17.35% 14.05% 14.05% 14.05%	50.446.24688 10.45888 10.45888 10.45888 10.40888 10.408888 10.4088 10.40888 10.40888 10.40888 10.40888 10.40888 10.40888 10
TOTAL TRANS. COMM. ELEC. GAS, SAN. SVC (40-49)* RAILROAD TRANSPORTATION (40) * LOCAL TRANSIT AND INTERURB. HIWMY TRANS(41) *	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	77V 7444	~0~ ***	47.06%	1.21% 8.16% 14.29%	1.47% ** 11.76% ** 14.71% **	1.60%



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Table 30 (continued)

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TABLE-5--ES JOB BAWK OPENINGS IN REPORTING DISTRICTS
AND PERCENT DISTRIBUTION OF JOB BANK OPENINGS BY SELECTED INDUSTRY GROUP
LAWRENCE MASSACHUSETTS
NARCH, 1979

ACACACACACACACACACACACACACACACACACACAC		4 4 10 TAL 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	S UNF	LLED	PERC PERC BER BLE	NT DISTRI OF OPENING	* * -
TOTAL TRANS. COMM. ELEC. GAS, SAN. SVC (40-49)* MOTOR FREIGHT TRANSPORT. AND WAREHOUS. (42) * WATER TRANSPORTATION (44) TRANSPORTATION BY AIR (45) TRANSPORTATION SERVICES (47) COMMUNICATION (48) ELECTRIC, GAS, AND SANITARY SERVICES (49)	ts da	66 66 67 68 68 68 68 68 68 68 68 68 68 68 68 68	4 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	57.14% 57.14% 100.00% 100.00% 100.00% 50.00%	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	5.09% 5.09% 5.09% 5.09% 5.09% 5.09% 5.09%	50.00% 6.25% 6.25% 31.25%
TOTAL WHOLESALE TRADE (50-51) WHOLESALE TRADEDURABLE GOODS (50) WHOLESALE TRADENOMBURABLE GOODS (51)	119 * * * * * * * * * * * * * * * * * *	20 MW 6	W2C- W2C- *****	54.10% 70.97% 36.67%	2.94% 43.70% 56.30%	2.642 50.822 49.182	3.30%
TOTAL RETAIL TRADE (S2-59) BLDG. MAT., HW, GAR. SUP., MOB.HM DEAL(S2) GENERAL MEKCHANDISE STORES (S3) FOOD STORES (S4) AUTOMOTIVE DEALERS AND GAS SVC. STATION(SS) APPAREL AND ACCESSORY STORES (S6) FURNITURE, HOHE FUR. & EQUIP. STORES (S7) EATING AND DRINKING PLACES (S8) MISCELLANEOUS RETAIL (S9)		2000 2000 2000 2000 2000 2000 2000 200	20000000000000000000000000000000000000	25724 2772 2772 2772 2772 2772 2772 2772	0.0004.000 0.0004.000 0.00000000 0.00000000	24,42,42,42,42,42,42,42,42,42,42,42,42,4	23.812 23.812 23.812 33.332 33.332
TOTAL FINANCE, INSURANCE, AND REAL ESTATE (60-67)* BANKING (60) CREDIT AGENCIES OTHER THAN BANKS (61) INSURANCE (63) INSURANCE AGENTS, BROKERS, AND SERVICE (64) REAL ESTATE (65)	200-10-20	000 000 000 000 000 000 000 000 000 00	010 010 010 010 010 010 010 010 010 010	54.00% 57.00% 57.10% 27.10%	44.88 44.78 44.78 44.78 44.78 56.58 78 78 78 78 78 78 78 78 78 78 78 78 78	2.16% 44.00% 14.00% 28.00%	2.20x 54.55x 00x 18.18x 13.64x
TOTAL SERVICES (70-89) HOTELS, ROOMING HOUSES, CAMPS AND REL. (70) PERSONAL SCRVICES (72) GUSINESS SERVICES (73) AUTOMOTIVE REPAIR, SERVICES, & GARAGES (75) MISCELLANEOUS REPAIR SERVICES (76) ARUSEMENT AND RECR. SVC. EXCEPT MOVIES (79) HEALTH SERVICES (80) LEGAL SERVICES (81) EDUCATIONAL SERVICES (82) SOCIAL SERVICES (83) MUSEUMS, GALLERIES, BOTAN. GARDENS, 2005 (84)	04117 0402 0404 0404 0404 0404 0404 0404 040	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	20 20 20 20 20 20 20 20 20 20 20 20 20 2	200.000 200.000 200.000 200.000 200.000 200.000 200 2000 2000 2000 2000 2000 2000 2000 2000 2000 2000 2000 2000 2000	0. 20. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	33.2.28.35.27.27.27.27.27.27.27.27.27.27.27.27.27.

Table 30 (continued)

FABLE-5--ES JOB BANK CPENINGS IN REPORTING DISTRICTS
AND PERCENT DISTRIBUTION OF JOB BANK OPENINGS BY SELECTED INDUSTRY GROUP
MASSACHUSETTS
MASSACHUSETTS
MARCH, 1979

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SELECTED INDUSTRY GROUP	A OPENINGS & A AVAILABLE & A AVAILABLE & A A A A A A A A A A A A A A A A A A		OPENINGS UNFILLED Assessment of the control of the	TARKAKAKAKAKAKAKAKAKAKAKAKAKAKAKAKAKAKAK		PERCENT DISTRIBUTION OF OPENINGS	teacacacana NOIL
	TOTAL A	TOTAL	TOTAL	TOTAL STOTAL UNFILLEDS AVAILABLE & UNFILLED SUFFILLED 30	AVAILABLE	UNFILLED A	NAMANANANANAN UNFILLED 30
TOTAL SERVICES (70-89) MENBERSHIP ORGANIZATIONS (86) PRIVATE HOUSEHOLDS (88) MISCELLAMEOUS SERVICES (89)	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	782	-00	14.29% 40.00% 75.00%	3.003% 3.003% 3.003%	5.23 5.34 5.34 5.34 5.34 5.34 5.34 5.34 5.3	. 97% 1.94% 8.74%
TOTAL PUBLIC ADMINISTRATION (91-97) EXEC. LEGIS. AND GENL GOWNT EXC FIN.(91) JUSTICE PUBLIC ORDER. AND SAFETY (92) PUBLIC FINANCE, TAX. AND MONETARY POLICY(93) ADMINISTRATION OF HUMAN RESOURCES PGMS.(94) ADMIN. OF ENVIR. QUAL. 8 HOUSING PGMS. (95)	444444	1,201	8,000	100.00% 100.00% 39.98% 100.00%	68.73% 255% 255% 99.19%	51.90x .008. .000. .000. .000. .000.	- 48.10% - 21% - 21% - 00% 99.58%
ADMINISTRATION OF ECONOMIC PROGRAMS (96) TOTAL NONCLASSIFIABLE ESTABLISHMENTS (99) NONCLASSIFIABLE ESTABLISHMENTS (99)	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4		0 00	2000	. 15% . 100.00%	.082 .042 .00.001	200. 200. 200.

Table 31

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-fotal es job bank openings and average pay by selected industry group Lawrence massachusetts march,1979

A SELECTED INDUSTRY GROUP COURSE CONTRACTOR COUPS CONTRACTOR COUPS	openandana OPENINGS openandana TOTAL	AVAILABLE ** AVAILABLE ** AVENAGE PAY ** A AVERAGE PAY **	Vanasannasana OPENINGS Annasanasana TOTAL	UNFILLED	OPENINGS UNI	AVERAGE PA
	4,041	\$ 8,152	2,314	\$ 8,249	1,0	2 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
TOTAL AGRICULTURE, FORESTRY, AND FISHING (01-09) ** AGRICULTURAL PRODUCTIONCROPS (01) *AGRICULTURAL SERVICES (07) FORESTRY (08) FISHING, HUNTING, AND TRAPPING (09)	W W W	7,092	∞ ∞ τ ο τ	7,549 7,453 7,280 11,078	MM000	8,320 0,320 0,320 0,00 0,00 0,00 0,00 0,0
TOTAL CONSTRUCTION (15-17) BLDG. CONSTGEN. CONIR. & OPER. BLDR. (15) CONST. OTHER THAN BLDGGEN. COMTRACT. (16) CONSTRUCTIONSPECIAL TRADE CONTRACTORS(17)	23,988	10,070	74 147 28 28	10.568	44444 0000	10,407 8,335 12,018
TOTAL MANUFACTURING (20-39)	076	7,619 *	887	7,872	263	7,995.
DURABLE GOODS (24,25,32-39) LUMBER AND WOOD PROD. EXCEPT FURNITURE(24)* FURNITURE AND FIXTURES (25) STONE CLAY GLASS AND CONCRETE PROD. (32)* FRIMARY NETAL INDUSTRIES (33) FAO. HET. FRO. EX. MACH. ETRANS. EQUIP. (34)* FACHIMERY EXCEPT ELECTRICAL (35)* FIST AND RIFE MACH. FOULD AND RIP (34)*	25 25 25 25 25 25 25 25 25 25 25 25 25 2	24444444 2000 2000 2000 2000 2000 2000		**************************************	00000-000	######################################
: S(38) S (39)		50,00		0588 0098 052		ంబద్దం.
NONDURABLE GOODS (20-23,26-31) FOOD AND KINDRED PRODUCTS (20) TEXTILE MILL PRODUCTS (22) APPAREL AND OTHER FINISHED PROD.,FAB. (23) PAPER AND ALLIED PRODUCTS (26) FRINTING, PUBLISHING, AND ALLIED IND. (27) CHEMICALS AND ALLIED PRODUCTS (28) RUBBER AND MISC. PLASTICS PRODUCTS (30) LEATHER AND LEATHER PRODUCTS (31)	#2000548887 #2000548887	MCN-000 1057-1000 10	77 mm 47 mm	20000000000000000000000000000000000000	2000 2000 2000 2000 2000 2000	10,456 10,456 10,456 10,456 10,456 10,456 10,456 10,456 10,456
** TOTAL TRANS. COFM. ELEC. GAS. SAN. SVC (40-49)* RAILROAD TRANSPORTATION (40) ** LOCAL TRANSIT AND INTERURB. HIWWY TRANS(41) ** MOTOR FREIGHT TRANSPORT. AND WAREHOUS. (42) **	21 48	8 973 *** 15,808 *** 8,981 ***	22.02 22.02	19,249 15,808 7,696 8,531	. 4 4 4 4 4	8, 380 0, 360 8, 481

Table 31 (continued)
IABLE 6--TOTAL ES JOB BANK OPENINGS AND AVERAGE PAY
BY SELECTED INDUSTRY GROUP
LAWRENCE
NASSACHUSETTS
RARCH, 1979

1 100	ILLED 30 DA	4 4 7 ∽	88 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	*********** \$4444444444444444444444444	********	*********** *********** ************
	Appendent OPENINGS Appendent TOTAL		11533	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	2004WW	103 202 202 33 34 403 103 103 103 103 103 103 103 103 103 1
	**************************************	\$ 7,280 8,720 8,502 6,916	8,170 8,217 8,121	00000000000000000000000000000000000000	2778/79 WY888/24 WY888/24	70777170778000 070707370000011 0070737000038887 1070730380387
	OPENINGS ************************************	44 44 44 44 44 44 44 44 44 44 44	18 10 10 14 14 14 14 14 14 14 14 14 14 14 14 14		27 V V V V V V V V V V V V V V V V V V V	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
	AVAILABLE A AVARAGESAAA AVARAGESAAAA AVERAGE PAY	% % % % %	7,68 683 883 88	70777777 7077777777 7077777777 707777777	778677 644444 77970 77970 77970 77970 77970 77970 77970 77970	087884444444444444444444444444444444444
	Apparators OPENINGS Apparators TOTAL	2	525 67 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	22000000000000000000000000000000000000	20210	44444444444444 ***********************
	4 4 4	TOTAL TRANS. COMM. ELEC. GAS, SAN. SVC (40-49)* WATER TRANSPORTATION (42) TRANSPORTATION BY AIR (45) TRANSPORTATION SEVICES (47) COMMUNICATION (48) ELECTRIC, GAS, AND SANITARY SERVICES (49) *	TOTAL WHOLESALE TRADE (50-51) WHOLESALE TRADEDURABLE GOODS (50) WHOLESALE TRADENONDURABLE GOODS (51)	TOTAL RETAIL TRADE (52-59) BLDG. MAT. HW, GAR. SUP. MOB.HM DEAL(52) GENERAL MERCHAMDISE STORES (53) FOOD STORES (54) AUTOMOTIVE DEALERS AND GAS SVC. STATION(55) APPAREL AND ACCESSORY STORES (56) FURNITURE HGME FUR. & EQUIP. STORES (57) MISCELLAMEOUS RETAIL (59)	TOTAL FIBANCE, INSURANCE, AND REAL ESTATE (60-67)* BANKING (60) CREDIT AGENCIES OTHER THAN BANKS (61) INSURANCE (63) INSURANCE AGENTS, BROKERS, AND SERVICE (64) REAL ESTATE (65)	TOTAL SERVICES (70-89) HOTELS, ROOMING HOUSES, CAMPS AND REL. (70) PERSONAL SERVICES (72) BUSINESS SERVICES (73) AUTOMOTIVE REPAIR, SERVICES & GARAGES (75) MISCELLANGOUS REPAIR SERVICES (76) HEALTH SERVICES (80) LEGAL SERVICES (81) EDUCATIONAL SERVICES (82) SOCIAL SERVICES (82) MUSEUMS, GALLERIES, BOTAN, GARDENS, ZOOS(84) PRIVATE HOUSEHOLDS (88)



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Table 31 (continued)

Table 31 (continued)

Table 5-TOTAL ES JGB BENK CPENINGS AND AVERAGE PAY
BY SELECTED INCUSTRY GROUP
LANRENCE HASSACHUSETTS
NANCH, 1979

** OPENINGS AVAILABLE ** OPENINGS UNFILLED ** OPENINGS UNFILLED ** OPENINGS UNFILLED 30 DAYS ***********************************	12 * \$ 8,247 * *	8,702 * 1,201 * 8,667 * 431 * 8,914 10,512 * 1,201 * 11,924 * 11,924 8,513 * 1,198 * 8,662 * 4,79 * 8,903 8,738 * 1,198 * 9,710 * 0 * 0	6 973 x 4 6,786 x 0 x 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
A PART CONTRACTOR CONT	49 4 4 4 4 4 •	00000000000000000000000000000000000000	* * # *O*
essesseseseseseseseseseseseseseseseses		TOTAL PUBLIC ADMINISTRATION (91-97) FXEC., LEGIS., AND GENL GOVMF, EXC FIN.(91) JUSTICE, PUBLIC ORDER, AND SAFETY (92) FUBLIC FINANCE, TAX. AND MONETARY POLICY(93) ADMINISTRATION OF HUMAN RESOURCES PGIS.(94) ADMINISTRATION OF GEOMOMIC PROGRAMS (95) ADMINISTRATION OF ECONOMIC PROGRAMS (96)	TOTAL NOMCLASSIFIABLE ESTABLISHMENTS (99)

Table 32
Active Applicants
and
Available Job Openings*
March 1979

Occupations	Active Applicants Lowell ESARS	Openings Lawrence Job Bank**	Openings Lowell LMA	Ratio of Active Applicants to Lowell LMA Openings
TOTAL***	5,091	4,041	2,655	1.9:1
Professional, Technical, Managerial	470	733	261	1.8:1
Clerical and Sales	925	854	499	1.9:1
Services	683	577	427	1.6:1
Farming, Fishery, Forestry	102	108	12	8.5:1
Processing	102	100	82	1.2:1
Machine Trades	367	308	2 90	1.3:1
Benchwork	568	247	237	2.4:1
Structural	688	693	479	1.4:1
Miscellaneous	581	421	309	1.9:1

^{*} Source: March 1979 ESARS, Table 96.

^{**} Source: March 1979 Job Bank(Covers State Northeast Region)

^{***} May not total because of some invalid occupational codes.

Table 33
Ranking of Active Applicants, Claimants
Job Openings and Jobs Filled by Occupation
Lowell LMA
October 1, 1978-March 31, 1979

	Fank as * Percentage of Job Applicants in Active File	Rank as ** Percentage of Insured Unemployed on Unemployment Compensation	*** Rank as Percentage of Job Vacancies Insted	# Rank as Fercentage of Mandatory Listings (Federal Government Contractors)	Rank as## Percentage of Total Job Vacancies Filled	Rank as \$\phi\$ Percentage of Job Vacancies in Occupational Field Filled
Professional, Technical Managerial	9	ന	9	9	5	N
Clerical and Sales	п	1	-	Н	2	9 .
Services	m	9	ന	7	ന	†1
Farming, Fishing, Forestry	8	8	6	6	ω	6
Processing	6	6	8	8	6	8
Machine Trades	7	7	5	4	7	7
Bench Work	5	5	7	m	9	5
Structural Work	2	2	Q	5	н	ч
Miscellaneous	4	Ħ	77	2	†1	က

* March 1979 ESARS Table 96

** DES Selected Characteristics of Insured Unemployed

*** March 1979 ESARS Table BO7

March 1979 ESARS Table CO7

March 1979 ESARS Table BO7

March 1979 ESARS Table AO7

VIII. CETA Activities and The Need For Manpower Services

Persons with low skills and educational levels are always in need of manpower services. Persons out of work, some of them middle-aged and displaced due to a decline or change in the technology of the industry in which they were employed will need specialized employment and training services.

The economically disadvantaged are defined as members of families which receive cash welfare payments or those whose annual income in relation to family size and location does not exceed that outlined in Table 34.

The Comprehensive Employment and Training Act provides job training and employment opportunities for economically disadvantaged, unemployed and underemployed persons and assumes that training and other services lead to maximum employment opportunities which will enhance self-sufficiency. CETA offers a number of types of opportunities. Title II BC provides classroom training, OJT work experiences and educational services to economically disadvantaged individuals. Title II D and Title VI are Public Service Employment (PSE) Programs. Title VI provides counter-cyclical employment during periods of high unemployment. Title III STIP is a National Program to provide veterans with advanced skill training. Title IV is the youth program and participants must be between the ages of 14 and 22, be either unemployed or in-school, and be economically disadvantaged. Tables 35,36,38 and 39 show data concerning the Lowell Consortium programs for the period October 1978 through March 1979.

The Work Incentive Program (WIN) was enacted to aid families receiving AFDC (Aid to Families with Dependent Children) payments to obtain gainful employment or training that would lead to gainful employment. Characteristic of WIN applicants during the same period is provided in Table 37.

There are over 9,000 individuals employed only part-time for economic reasons in the Lowell LMA and over 15,000 economically disadvantaged persons 18 years and over as shown in Table 40.

Table 41 outlines characteristics of job applicants in the Lowell Placement Office as obtained from the Employment Service Automated Reporting System (ESARS). There were 5,156 active applicants on file as of March 31, 1979. Some 2,721 (52.8 percent) were female: 1,866 were in age group 30-44; some 2,106 had achieved a high school (or equivalency) educational level; and 3.9 percent were Vietnam Era Veterans.

THIE II B - Formerly known as Title I.

Services include: Classroom training, work experience, OJT, and services to participants (counseling, supportive services, etc.)

ELIGIBILITY FOR PARTICIPATION IN TITLE II B

- 1. United States citizen or alien who is permitted to accept permanent employment by Immigration and Naturalization Service; and
- 2. Economically disadvantaged; and
- 3. Unemployed, or Underemployed, or In-School Youth

TITLE II C - New Programs: Upgrading and Petraining Programs designed to offer additional opportunities to those locked into low paying, low-skill, dead-end jobs. Services include: classroom training, OJT, supportive services.

ELIGIBILITY FOR PARTICIPATION IN TITLE II C UPGRADING

- 1. United States citizen or alien who is permitted to accept permanent employment by Immigration and Naturalization Service; and
- 2. Operating at less than full skill potential; and
- 3. Working for at least the prior six months with the same employer in an entry level, unskilled or semiskilled position, or a position with little or no advancement opportunity in a normal promotional line.

ELIGIBILITY FOR PARTICIPATION IN TITLE II C RETRAINING

- United States citizen or alien who is permitted to accept permanent employment by Immigration and Naturalization Service; and
- 2. Have received a bona fide notice of impending layoff within the last six months; and
- 3. Have been determined by Prime Sponsor as having little opportunity to be reemployed in same or equivalent occupation or skill level within the labor market area.

FITTE II D PSE - Formerly known as Title II - PSE
Services include: peolic service employment, classroom training,
and services to participants (counseling, job development, etc.)

ELIGIBILITY FOR PARTICIPATION IN TITLE II D PSE

- 1. United States citizen or alien who is permitted to accept permanent employment by Immigration and Naturalization Service; and
- 2. A resident of the prime sponsor's jurisdiction; and
- 3. Economically disadvantaged, unemployed at time of enrollment, and unemployed during 15 of the past 20 weeks, or

A member of a family which is receiving Public Assistance; and

4. Not have voluntarily terminated, without good cause, last full-time employment during past six months.

Formerly known as Title III C.

Programs for youth under Youth Community Conservation and
Improvement Projects (YCCIP) and Youth Employment and Training
Programs (YETP) are designed to provide classroom training,
OUT, work experience and services to participants.

ELIGIBILITY FOR PARTICIPATION IN YCCIP

- 1. United States citizen or alien who is permitted to accept permanent employment by Immigration and Naturalization Service; and
- 2. Aged 16 through 19 years, inclusive; and
- 3. Unemployed; and
- 4. Economically disadvantaged; and
- 5. Has not had previous enrollments in YCCIP exceeding 12 months.

ELIGIBILITY FOR PARTICIPATION IN YETP

1. United States citizen or alien who is permitted to accept permanent employment by Immigration and Naturalization Service; and

- 2. Aged 16 through 21 years inclusive; and
- A member of a family with total family income at or below 85 percent of lower living standard income level; and
- 4. Unemployed; or Underemployed; or In School
- TITLE IV C Summer Youth Employment Program
 Services include: work experience, remedial education, assessment, classroom training and services to participants.

ELIGIBILITY FOR PARTICIPATION IN SUMMER YOUTH EMPLOYMENT PROGRAM

- United States citizen or alien who is permitted to accept permanent employment by Immigration and Naturalization service; and
- 2. Economically Disadvantaged; and
- 3. Aged 14 through 21 years, inclusive.
- TITLE VI PSE Formerly called Titles VI and VI B

 Services include: public service employment, training, and services to participants (counseling, job development etc.)

ELIGIBILITY FOR PARTICIPATION IN TITLE VI PSE

- United States citizen or alien who is permitted to accept permanent employment by Immigration and Naturalization Service: and
- 2. Resident of the prime sponsor's jurisdiction; and
- 3. A member of family which has been receiving Public Assistance for ten of the last twelve weeks; or Unemployed at time of enrollment; and Unemployed at least 10 out of 12 weeks prior to enrollment; and Have a family income which does not exceed 100% of the lower living standard income level based on the three months prior to application.
- 4. Not have voluntarily terminated, without good cause, last full-time employment during past six months.

Table 34
Poverty Income Guidelines
1979

Size Of Family Unit	Nonfarm Family	Farm Family
1	\$3,400	\$2,910
2	4,500	3,840
3	5,600	4,770
14	6,700	5,700
5	7,800	6,630
6	8,900	7,560

Source: U. S. Department of Labor
Employment and Training Administration

For family units with more than six members, add \$1,020 for each additional member in a nonfarm family and \$860 for each additional member in a farm family.

Table 35
Enrollment in CETA Program Activities
Lowell Consortium
Year-to-Date
March 1979

	Actual	Plan	Percent Of Plan
Title II BC			
Classroom Training Prime Sponsor Vocational Education On-the-job-training Work Experience	165 73 188 466	202 90 326 418	82 81 58 111
Title II D Public Service Employment	502	434	115
Title III STIP Classroom Training Prime Sponsor On-the-job-training	23 9	28 12	82 75
Title VI Public Service Employment	1,184	1,140	104

Source: Lowell CETA Program Status Summary March 1979

Table 36
Youth Program Status Summary
Lowell Consortium
March 1979

		ment in ties (Ye	ear-to-Date)
	Actual	Plan	Percent Of Plan
YCC IP			
Work Experience	0	22	0
YETP			
Career Employment Experience	134	133	100
On-the-job-training	22	12	183
Classroom Training	52	7 6	68
Work Experience	30	64	47

Source: Lowell CETA, Program Status Summary March 1979

Table 37 Characteristics of Applicants in WIN From October 1979 to March 1979 Lowell

	Number of	
		Percentage
TOTAL	1,927	100.0
Female	1,537	79.8
Under Age 20	129	6.7
30-39 years old	808	41.9
45 years or older	308	16.0
Hispanic	212	11.0
Veterans	110	5.7
Vietnam Veterans	17	0.9
12 or more years of schooling	809	42.0
Disadvantaged	1,922	99•7

Source: March 1979 ESARS, Table 06,LOFF 4109 (Active file at end of period)

Table 38
Lowell CETA Program Status Summary
Grant Year-To-Date Plan
October 1, 1978-March 31, 1979

			Percent
Significant Segments	Actual	Plan	Of Plan
Title II BC			
Title II bo			
Economically Disadvantaged		1,042	95
Female	484	594	81
Hispanic	235	242	97
Black Vietnam Era Veterans	59	73	81
Special Veterans	30	24 12	125
Disabled Veterans	3 5 86	6	25 83
Handicapped	86	121	71
Offenders	82	85	96
Public Assistance	158	182	87
Title II D			
Economically Disadvantaged	384	380	101
Female	197	172	102
Black	-	17	
AFDC	9 54	65	53 83
Public Assistance	15	54	28
Veterans	105	148	71
Disabled Veterans Vietnam Era Veterans	7	9	78
	27	23	117
Special Veterans Hispanic	11	9	123
nispanic	18	2 6	69
Title III STIP			
Female	2	6	33
Economically Disabled	21	26	81
Long-term Unemployed	9	15	60
Title VI			
Female	347	352	99
Black	23	30	77
Hispanic	50	58	86
Veterans	290	342	85
Disabled Veterans	17	17	100
Special Veterans Vietnam Veterans	36	32	113
AFDC	63 141	70 138	90 102
AT DO	TehT	130	102

Source: Lowell CETA, Program Status Summary March 1979

Table 39
Youth Program Status Summary
Lowell Consortium
October 1, 1978-March 31, 1979

	Grant	Year- Plan	to date
			Percent
Significant Segments	Actual	Plan	Of Plan
YCCIP			
Economically Disady	vantaged 0	19	0
Female	0	11	0
Black	0	1	0
Spanish	0	2	0
High School Dropout	0	17	0
ŒTP			
Economically Disady	vantaged 147	161	91
Female	74	95	78
Spanish	10	12	83
Black	2	6	33
Offenders	6	17	35
High School Dropout		69	75
Handicapped	1	2	50

Source: Lowell CETA Program

Status Summary, March 1979

Table 40 Additional Planning Data Projections Fiscal Year 1980 Lowell IMA

	Employed Part-time For Economic Reasons Total Male Female		
-	Total	Male	Female
TOTAL	9,304	4,060	5,244
White	9,119	3,993	5,126
Nonwhite	185	67	118

Economically Disadvantaged 18 Years and Over		
TOTAL	15,035	
White	14,542	
Nonwhite	493	

Source: U. S. Department of Labor, Employment and Training Administration, "Labor Market Information Guidelines" Chapter III, methodology using Lawrence/Berkeley Projections.

Table 41
Applicants Registered
Lowell Employment Office
March 31, 1979

Characteristics of Applicants	Active File End of Period
Age - all ages	5,156
Under 20 years	501
20 -21 22 - 24	411
25-29	6 51 8 3 9
30-39	1,399
70-77	467
45-54	613
55-64 65 years or older	243
of years or older	
Sex	
Men	2,435
Women	2,721
Highest Grade of School Completed	
0-7	343
8-11	1,940
12 Over 12 years	2,106
Over 12 years	767
Handicapped	355
Welfare	2,109
Ethnic Group	
White (not Hispanic)	4,714
Black (not Hispanic)	7 8
Hispanic	344
Economically Disadvantaged	2,527
Vietnam Era Veteran	201

Source: ESARS, Table 06, March 1979

APPENDIX

IX Appendix

The following ESARS tables have been enclosed to focus on the characteristics of applicants registered in the Lowell Employment Service offices for October 1978 through March 1979. Table 96, which lists the occupational attachment of applicants, gives only the respective DOT codes. Enclosed after the table is the DOT code listing with the compatible occupational title.

For further assistance contact the Research Library,
Division of Employment Security
Charles F. Hurley Building
Boston, Massachusetts 02114

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03265 CCMPLETELY FINANCED	96	96	96	୨୦	0	0	0	•		0	110	110	84	45
0327C NONGRANTEE	0	0	0	0	0	0	0	0		0	0	0	0	0
05275 SEASONAL FARMUSRKER	9	9	9	9	0	0	0	0		0	Ξ	Ξ	-	7
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03240 WELFARE	65	44	4	-	_	15		0	0	0	0	220	48	0
05245 WIN	54	35	ღ	0	-	13		0	0	0	0	199	46	0
05250 CETA	69	ဖ	63	0	0	-		0	0	0	၁	29	<u>प</u>	0
05235 FRIMARY AGENT	0	0	0	0	0	0		0	0	0	0	0	0	0
05250 SUBGRANTEE	69	ග	63	0	0			0	0	0	0	29	14	0
05203 COMPLETELY FINANCED	69	9	63	၁	0	-		0	0	0	0	29	1	0
05270 NONGRANTEE	0	0	0	0	0	0		0	0	0	0	0	0	0
05273 SEASONAL FARMWORKER	0	0	0	0	0	0		0	0	0	0	ស	2	0
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05288 MICRANT FOOD PROCESS														
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TABLE A09 - MINORITY	/80	03/31/79	MASSACHUSETT	=		SMSA 4560					TAB	TABLE A09		
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ACCOZS SALES	-	-	-	0	Ó	0	0	0	_		0	0	0	0
A09030 DOMESTIC	0	0	0	0	0	0	0	0	0		0	0	0	0
AOSOSS OTHER SERVICES	13	18	18	0	0	0	71	0	4		_	:0	9	9
A02040 FART F & F	12	12	12	0	0	0	0	0	J		0	0	CI.	12
A09045 PROCESSING	8	80	හ	0	0	0	8	0	0		0	0	0	~
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SMSA 4550		MONTHL' FOR PE	MÖNTHLY YEAR TÖ DATE FÖR PERIÖD ENDING O3	DATE NG 03/31	/79 P/	PAGE 001								

TABLE BOD - ECON DISADVANTAGED 03/31/79 MASSACHUSETTS HEDIVILUALS PLACED IN JOBS BY INDUSTRIAL AND OCCUPATIONAL CATEGORY	SED 03/ SY INDUSTR	03/31/79 ISTRIAL AND	MASSACHUSETTS GCCUPATIONAL CA	HUSETTS		SMSA 4560 AND DIVISION	SI GN				TAI	TABLE B09		
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OTHER SERVICES	တ္သ	69	69	0	_		0	_	-	0	,-	21	36	36
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DENCHWORK	54	54	54	0	J	0	2 50	0	_	0	0	21	O	0
STRUCTURAL WORK	123	123	123	0	J	0		5		2	0	7	80	74
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TABLE 15 ALL INDIVIDUALS 03/31/79 MACHARACTERISTICS OF APPLICANTS PLACED BY WAGE RATE	= 0		52.45	5250 CETA	5255	5260	5203	5270	5275	5280	5205		15290 EMPLOYMENT STATUS	5295	5300	5305	15310	SMSA 4560
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ASS - ALL ACTIVITY TY RELATED TO THE PROGR	03/31/79 AN BUDGET PLAN	AND RE	ETT AL	S SMSA 456 LCCATION FORMULA	SMSA 4560 FORMULA					TABLE	A22	
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TABLE A22 SMSA 4560 TABLE A22 - ALL ACTIVITY SMSA 456 ABTIVITY RELATED TO THE PROGRAM BUDGET PLAN AND RESSURCE ALLOCATION FORMULA MASSACHUSETTS

339 339 339 400 0 40 0 ELIG CLAI-MANT Ö MINKRITY , ECCNC. , MIGRANT, HANDIz . VANTAU . WORKERS. 0000 TOTAL . YOUTH . DISAC- . FARM-070 131 561 561 164 164 164 000 000 15 ABLED VETERAL UNDER . 45 AND. TOTAL . VIET-I NAM . 293 000 14 81 9 21 55 127 210 210 208 000 MONTHLY YEAR TO DATE CVER 624 623 620 188 227 166 132 225 201 585 585 582 -0 0 20 0 TOTAL FEMALE ٥ 1640 2659 2655 <u>ი</u> 0 17 256 264 733 0 165 1144 099 169 377 107 267 2481 657 1641 641 1481 ပ SEASONAL FARMWORKERS MICRANT FARMWORKERS MICHANT FOOD PROCESS AFTER APTITUDE TEST JCB OPENINGS FILLED (EXCLUDING MASS) AFTER PERFORNANCE OTHER WELFARE ATTACHED TO A JOB JOB CPENINGS REC'D 54, CO AND OVER - \$2.59 MAGES UNDER 52.65 52.65 - \$2.99 53.00 - 53.99 54.00 AND ÖVER NONAGRICULTURAL 3 DAYS OR LESS CVER 150 DAYS WACES UNDER \$2.65 NOHACRICULTURAL 3 PAYS OR LESS - 82,99 NOMAGRI CULTURAL NOMAGRI CULTURAL TOTAL PLACENENTS MASS PLACEMENTS SVER 150 DAYS UNDER \$2.05 OVER 3 DAYS AGRI CULTURAL OVER 3 DAYS AGRICULTURAL AGE: CULTURAL ACTIVITY 4-150 DAYS 4-150 DAYS TRADSCAPTIONS PLACEMENTS S. SELEC \$2.65 \$3.00 82,65 MORKER MAGES SHICK AISEO A22155 A22160 A22170 A22105 A32151 A22195 A22225 422255 A22250 A22291 A22296 A22306 A22200 422205 A22215 422230 A22245 A22315 A22143 122150 422165 A22210 A22240 A22301 A22325 422335 A22161 A22233 A22250 A22265 ARECTO A22320 A22000 A22361 122308 LTEN NO <

FOR PERIOD ENDING 03/31/79 PAGE 002

TABLE A22		
SMSA 4560	H FORMULA	
03/31/79 MASSACHUSETTS	ACTIVITY RELATED TO THE PROGRAM BUDGET PLAN AND RECCURCE ALLCCATION FORMULA	
TABLE A22 - ALL ACTIVITY	ACTIVITY RELATED TO THE PROGRAM B	

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DABLE 27 PLACEMENT IN OPENINGS RECEIVED FROM FEDERAL	S	OF INDIVIDUALS .		α				20						0.5 0.5 0.5 0.5 0.5 0.5 0.5 0.5 0.5 0.5	HIGHEST SCHOOL GRADE	TED				O.	SINC	(NOT HISPANIC)	(NOT HISPANIC)	<u>ن</u>	AMERICAN INDIAN &		ASIAN & PACIFIC ISL.		ECON DISADVANTAGED	PPED	
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FISHTHEY YEAR TO DATE.

SMSA 4560																		PAGE UO1
SMSA																		
03/31/79 MASSACHUSETTS CONTRACTOR JOB LISTING REGULREMENTS	TOTAL FEDERAL, CONTRACTORS & GOVERN-, SUCCONTRACTORS	STATE & PRIVATE LOCAL . GOVT	. О . Е		505 10 7 483	4 6	718 13 8 697	13		7 13	341 6 7 328	1 6		414 16 2 395		357 16 2 339	MONTHLY YEAR TO DATE	FOR PERIOD ENDING 03/31/79
TABLE 29 MASSACHUSETTS OF THE CONTRACTOR JOB LISTING REGULREMENTS	TEM .		A C	29015 UNFILLED OPENINGS - LAST DAY OF PREVIOUS	FISCAL YEAR 50	29020 ORDERS RECEIVED 43	29025 CPEAINGS RECEIVED 71		29035 GPENINGS FILLED ,	OR CANCELLED 80	29040 FILLED 34	29045 CANCELLED 46	20080 UNFILLED OPENINGS AT	CND OF PERIOD 41	29088 UNFILLED 30 DAYS	OR MURE 35	SMS:A 4560	

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ABLE 31 - INDIVIDUALS NTRANCE TO EMPLOYMENT BY	3/3 REC		MASSACH	USETTS		A 4560		1				31	
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TABLE 96 APPLICANTS	1.10%			96	SMSA 45

	PROFESSIONAL, TECHNICAL, AND MANAGERIAL WORK		10 MUSEUM, LIBRARY, AND ARCHIVAL SCIENCES
	00,01 ARCHITECTURE AND ENGINEERING	100	Library work
001	Architecture	101 102	Archival science work Museum and related work
002		102	Museum, library, and archival sciences, n.e.c.
003	Electrical engineering		nuseum, library, and archivar sciences, n.e.c.
005	Civil engineering		11 LAW AND JURISPRUDENCE
006	Ceramic engineering		•
007 008	Mechanical engineering Chemical engineering	110	Legal work
010	Mining and perroleum engineering	111 119	Judicial work
011	Metallurgy and metallurgical engineering	119	Law and jurisprudence, n.e.c.
012	Industrial engineering		12 RELIGION AND THEOLOGY
013	Agricultural engineering		
014 015	Marine engineering	120	Ministerial work
017	Nuclear engineering . Drafting and related work	129	Religion and theology, n.e.c.
018	Surveying and related work		13 WRITING
019	Architecture and engineering, n.e.c.		13 WAITING
		130	Freelance writing
	02 MATHEMATICS AND PHYSICAL SCIENCES	131	Writing and editing, motion pictures, radio and TV
020	Maghanad	132	Writing and editing, publications
020	Mathematics Astronomy	137	Interpreting and translating
	Chemistry	139	Writing, n.e.c.
023	Physics		14 ART
024	Geology		
025	Meteorology	141	Commercial art
029	Mathematics and physical sciences, n.e.c.	142	Designing
	04 LIFE SCIENCES	143	
	04 HIFE SCIENCES	144 148	Painting and related work Sculpturing and related work
040	Agricultural sciences	149	Art work, n.e.c.
941	Biological sciences	- ' '	were
045	Psychology		15 ENTERTAINMENT AND RECREATION
049	Life sciences, n.e.c.		
	05 SOCIAL SCIENCES .	150	Dramatics
	03 GOOTAL GOTEMOSS	151 152	Dancing Music
050	Economics	153	Athletics and sports
051	Political science	159	Entertainment and recreation, n.e.c.
052	History		. • •
054 055	Sociology		16 ADMINISTRATIVE SPECIALIZATIONS
059	Anchropology Social sciences, n.e.c.	160	
	octal sciences, n.e.c.	160 161	Accounting and auditing Budget and management analysis
	07 MEDICINE AND HEALTH	162	
		163	Sales and distribution management
070	Medicine and surgery	164	Advertising management
071 072	Osteopathy	165	Public relations management
073	Dentistry Veterinary medicine and surgery	166	Personnel and training administration
074	Pharmacy Pharmacy	168 169	Inspecting and investigating, managerial and pub. serv Administrative specialties, n.e.c.
075	Nursing	109	Additional Strative Specialities, in.e.c.
077	Dietetic work		18 MANAGERS AND OFFICIALS, N.E.C.
078	Medical and dental technology		
079	Medicine and health, n.e.c.	180	Agriculture, forestry, and fishing management
	09 EDUCATION	1 8 1	Mining management
	2 DOOUT TOU	182 183	Construction management Manufacturing industry management
090	College and university education	184	Transportation, communication, and utilities, mgt.
091	Secondary school education	185	Wholesale and retail trade management
092	Primary school and kindergarten education	186	Finance, insurance, and real estate management
094	Education of the handicapped	187	Service industry management
096 097	Home economics, agriculture, and related education	188	Public administration management
099	Vocational education, n.e.c. Education, n.e.c.	189	Miscellaneous managerial work, n.e.c.

			A
	19 PROFESSIONAL, TECHNICAL, & MANAGERIAL		25 SALES AGENTS, SERVICES
191	Business relations work, n.e.c.	250	Saleswork, real estate and insurance
193	Radio operating	251	Saleswork, securities
194	Sound recording, transcribing, & reproducing	252	Saleswork, business and financial services
195	Social and welfare work	253	Saleswork, radio and television broadcasting services
196	Airplane piloting & navigating	254	Saleswork, hotel services
197	Managerial & technical work, water transportation	255	Saleswork, transportation services
198	Managerial work, railroad transportation	256	Saleswork, maintenance and repair services
199	Misc. prof., tech., & managerial work, n.e.c.	257	Saleswork, utilities
		258	Saleswork, printing and advertising
	CLERICAL AND SALES WORK	259	Saleswork, services, n.e.c.
	20 STENOGRAPHY, TYPING, FILING & RELATED OCCUPATIONS		26, 27, 28 SALES AGENTS AND SALESPERSONS, COMMODITIES
201	Secretarial work	260	Saleswork, horticultural and nursery products
, 202	Stenography	261	Saleswork, agricultural products, n.e.c.
203	Typing	262	Saleswork, foodstuffs, beverages, and tobacco
204	Correspondence work	263	Saleswork, textiles, textile products, and apparel
205	Personnel work	264	Saleswork, leather and leather products
206	Filing	265	Saleswork, paper and paper products
207	Duplicating-machine work	266	Saleswork, chemicals and drug preparations
208	Miscellaneous office machine work	267	Saleswork, fuel and petroleum products
209	Stenography, typing, filing, & related work, n.e.c.	268	Saleswork, plastics products
		270	Saleswork, rubber products
	21 COMPUTING & ACCOUNT-RECORDING	271	Saleswork, stone, clay, and glass products
	· · · · · · · · · · · · · · · · · · ·	273	Saleswork, metal and metal products
210	Bookkeeping	274	Saleswork, housefurnishings
211	Cashiering	275	Saleswork, hotels and restaurant equipment and supplies
212	Teller service	276	Saleswork, industrial, construction, mining and
213	Automatic data processing		drilling equipment and supplies
214	Billing-machine work	277	Saleswork, farm and garden equipment and supplies
215	Bookkeeping-machine work	278	Saleswork, household appliances and electrical
216	Computing-machine work		machinery, equipment, and supplies
217	Account-recording-machine work, n.e.c.	280	Saleswork, transportation equipment
219	Computing & account recording, n.e.c.	281	Saleswork, business and commercial machines,
	22 MATERIAL & PRODUCTION RECORDING	282	equipment, and supplies Saleswork, medical and dental equipment, supplies
			and appliances
221	Clerical work, production	283	Saleswork, jewelry and silverware
222	Clerical work, shipping and receiving	284	Saleswork, scientific apparatus
223	Stock checking & related work	285	Saleswork, photographic equipment and supplies
224	Weighing	286	Saleswork, amusement and sporting goods
229	Material & production recording, n.e.c.	287	Saleswork, music and musical instruments
	23 THEORY ATON C MESCACE BACKETON	289	Saleswork, commodities, n.e.c.
	23 INFORMATION & MESSAGE DISTRIBUTION		29 MERCHANDISING OCCUPATIONS, EXCEPT SALES AGENTS
230	Messenger and related work	222	
231	Mail sorting, stamping, recording, routing, & rel. work		Sales clerking
232	Clerical work, post office	291	Peddling
233	Mail delivery	292	Route work
234 235	Mail-preparing & mail-handling-machine work	293	Canvassing and soliciting
235	Telephone work	294	
	Telegraph work Reception & information dispensing work	· 296 297	Shopping Demonstrating and modeling
239	Information & message distribution, n.e.c.	298	
~,	announcement of message distribution, n.e.c.	299	Display work Miscellaneous merchandising work, n.e.c.
	24 MISCELLANEOUS CLERICAL		SERVICES
240	Collecting		
241	Adjusting		30 DOMESTIC SERVICE
242	Hotel desk work, n.e.c.		
243	Clerical work, direct service, n.e.c.	301	Day work
249	Miscellaneous clerical work, n.e.c.	302	•
3		303	
		304	
		305	

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			THE PARTY OF A PRINT OF
306	Housework, domestic		36 APPAREL & FURNISHINGS SERVICE
307	Child monitor		
309	Domestic services, n.e.c.	361	Laundering service
307	Some Services, are re-	362	Dry cleaning service
	31 FOOD AND BEVERAGE PREPARATION AND SERVICE	363	Pressing service
	31 FOOD AND BEVERAGE FREFARATION AND SERVICE		Dyeing & related services
		364	Shoe & luggage repair & related services
310	Food and beverage service, except ship steward/stewardess	365	Shoe & luggage repair & relaced sorrices
311	Food serving	366	Shoe shining & related services
312	Bartending	369	Apparel & furnishings services, n.e.c.
313	Cooking, large hotels and restaurants		
314	Cooking, small hotels and restaurants		37 PROTECTIVE SERVICE
315	Miscellaneous cooking, except domestic		
316		. 371	Bridge tending & crossing guard services
		372	Guard and related services
317	Miscellaneous food and beverage preparation		Fire protection service
318		373	Police & related work, public service
319	Food and beverage preparation and service, n.e.c.	375	Police & related work, patric service Police & related work, except in public service
		376	Police & related work, except in public services
	32 LODGING AND RELATED SERVICE	377	Law enforcement work, n.e.c.
		378	Military service
320	Boardinghouse and lodginghouse keeping	379	Protective services, n.e.c.
321	Housekeeping, hotels and institutions	• • • • • • • • • • • • • • • • • • • •	
	• •		38 BUILDING AND RELATED SERVICE
323	Cleaning & related services, hotels, restaurants,		JU 2012-01-1
25.	and related establishments	201	Cleaning and related services
324	Bellhop and related services	381	Cleaning and related services
329	Lodgings and related services, n.e.c.	382	Janitorial services
		388	Elevator services
	33 BARBERING, COSMETOLOGY, AND RELATED SERVICE	. 389	Building and related services, n.e.c.
			A DELLETT LICEY
330	Barbering and related services		PARMING, FISHERY, FORESTRY, & RELATED WORK
331	Manicuring		
332	Beautician services		40 PLANT FARMING
		•	40 1 11111 11111111
333	Make-up, theatrical	/01	Outly forming
334	Masseur and related services	401	Grain farming
335	Bath attendant work	402	
338	Embalming	403	Vegetable farming
339	Barbering, cosmetology, and related service, n.e.c.	404	Fruit and nut farming
		405	Crop specialty farming
	34 AMUSEMENT AND RECREATION SERVICE	406	Horticultural specialty work
		407	Gardening & groundskeeping
340	Bowling alley and billiard parlor services	409	Plant farming, n.e.c.
341	Golf course, tennis court, skating rink, & rel. serv.	707	
342	Amusement device and concession work		41 ANIMAL FARMING
			41 William Issues
343	Gambling hall services		n.1 6
344	Ushering	411	
346	Wardrobe and dressing-room services	412	
349	Amusement and recreation services, n.e.c.	· 413	
		419	Animal farming, n.e.c.
	35 MISCELLANEOUS PERSONAL SERVICE		
			42 MISCELLANEOUS FARMING & RELATED
350	Ship steward/stewardess service		
351	Rail passenger service	421	General farming
	· · · · · · · · · · · · · · · · · · ·		
352	Host/hostess and steward/stewardess service, n.e.c.	422	
353	Guide service, except hunting and fishing	423	
354	Unlicensed birth attendant and practical nursing serv.	424	farm machinery operating, metal
355	Attendant work, hosps., morgues, & rel. health serv.	429	Miscellaneous farming & related work, n.e.c.
356	Animal care, n.e.c.		
357	Baggage porter service		43 FISHERY AND RELATED
358	Checkroom, locker room, and restroom services		
359	Miscellaneous personal services, n.e.c.	431	. Net, seine, and trap fishing
		432	Line fishing
		433	
		435	
			and the state of malaged work
		436	t the state of the
		437	Sponge a Seaween farmering
		439	Fishery & related work, n.e.c.

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	44 FORESTRY		54 PROCESSING OF PETROLEUM, COAL, NATURAL AND MANUFACTURED GAS AND RELATED PRODUCTS
441	Forest conservation work		
442	Forest products production, except logging	540	Mixing and blending
449	Forestry, n.e.c.	541	Filtering, straining, and separating
	7	542	Distilling, subliming, and carbonizing
	45 HUNTING, TRAPPING AND RELATED	543	Drying, heating, and melting
	TO MONTENO, ENGLISHING NUMBER	544	Grinding and crushing
, 5 1	Worden and branden	_	
451	Hunting and trapping	546	Reacting, n.e.c.
452	Guide services, hunting and fishing	549	Processing, petroleum and related products, n.e.c.
	46 AGRICULTURE SERVICE		55 CHEMICALS, PLASTICS, SYNTHETICS, RUBBER, PAINT, AND RELATED PRODUCTS
461	Cotton ginning and compressing		
65	Blight and pest control and bindweed eradicator	550	Mixing and blending
66	Animal care	551	Filtering, straining, and separating
67	Animal science services	552	Distilling
69	Agricultural services, n.e.c.	553	Heating, baking, seasoning, melting, and heat treating
		554	Coating, calendering, laminating, and finishing
	PROCESSING	555	
			<u> </u>
		556	
	50 PROCESSING OF METAL	557	
		558	Reacting, n.e.c.
500	Electroplating	559	Processing, chemicals and related products, n.e.c.
501	Dip plating		
02	Melting, pouring, casting, and related work		56 WOOD AND WOOD PRODUCTS
03	Pickling, cleaning, degreasing, and related work		
04	Heat treating	560	Mixing and related work
05	Metal spraying, coating, and related work	561	Wood preserving and related work
109	Metal processing, n.e.c.	562	Saturating and related work, n.e.c.
	51 ORE REFINING AND FOUNDRY	563 569	Drying, seasoning, and related work Processing, wood and wood products, n.e.c.
10	Mixing and related work		57 STONE, CLAY, GLASS, AND RELATED PRODUCTS
511	Separating, filtering, and related work		
512	Melting	570	Crushing, grinding, and mixing
13	Roasting	571	Separating
14	Pouring and casting	572	Melting ·
15	Crushing and grinding	573	Baking, drying, and heat treating
18	Molding, coremaking, and related work	574	Impregnating, coating, and glazing
19	Ore refining and foundry work, n.e.c.	575	Forming
		579	Processing, nonmetallic minerals & rel. products, n.e
	52 PROCESSING OF FOOD, TOBACCO AND RELATED PRODUCTS		58 LEATHER, TEXTILES, AND RELATED PRODUCTS
20	Mixing, compounding, blending, kneading, shaping,	500	
2.1	and related work	580	Shaping, blocking, stretching, and tentering
21	Separating, crushing, milling, chopping, grinding,	581	Separating, filtering, and drying
	and related work	582	Washing, steaming, and saturating
22	Culturing, melting, fermenting, distilling	583	Ironing, pressing, glazing, staking, calendering,
	saturating, pickling, aging, and related work		and embossing
23	Heating, rendering, melting, drying, cooling,	584	Mercerizing, coating, and laminating
	freezing, and related work	585	Singeing, cutting, shearing, shaving, and napping
24	Coating, icing, decorating, and related work	586	
25			Felting and fulling
26	Slaughtering, breaking, curing, and related work	587	Brushing and shrinking
	Cooking and baking, n.e.c.	589	Processing, leather and textiles, n.e.c.
29	Processing, food and related products, n.e.c.		59 PROCESSING OCCUPATIONS, N.E.C.
	53 PROCESSING OF PAPER AND RELATED MATERIALS		
		590	Processing, assorted materials
30	Grinding, beating, and mixing	599	Miscellaneous processing, n.e.c.
32	Cooking and drying	377	urectiqueed broceseing, merc.
33			
	Cooling, bleaching, screening, washing, and rel. work		
21	I 2 I ADMANTANCE CARANCE ANALYSIS AND MAINTANA COMPA		
	Calendering, sizing, coating, and related work		
34 35 39	Forming, n.e.c. Processing; paper and related materials, n.e.c.		

	MACHINE TRADES		66 WOOD MACHINING
	60 METAL MACHINING	660	Cabinetmaking
		661	Patternmaking
600	Machining and related work	662	Sanding
601		663	Shearing and shaving
602	Gear machining	664	Turning
603	Abrading	665	Milling and planing .
604	Turning	666	Boring
605	Milling and planing	667	Sawing
606		668	Chipping
607	Sawing	669	Wood machining, n.e.c.
609	Metal machining, n.e.c.		
			67 MACHINING STONE, CLAY, GLASS, & RELATED MATERIALS
	61 METALWORKING OCCUPATIONS, N.E.C.		
		670	Stonecutting and related work
610	Hammer forging .	673	Abrading and polishing
611	Press forging	674	Turning
612	Forging, n.e.c.	675	Planing and shaping, n.e.c.
613	Sheet and bar rolling	676	Boring and punching
614	Extruding and drawing	677	Chipping, cutting, sawing, & related work
615	Punching and shearing	679	Machining, nonmetallic minerals & rel. materials, n.e.c.
616	Fabricating machine work		
617	Metal forming, n.e.c.		68 TEXTILE
619	Miscellaneous metalworking, n.e.c.		
		680	Carding, combing, drawing, and related work
	62, 63 MECHANICS AND MACHINERY REPAIRERS	681	Twisting, beaming, warping, and related work
			- Spinning
620	Motorized vehicle and engineering equipment repairing		
621	Aircraft repairing		Hosiery knitting
622	Rail equipment repairing		Knitting, except hosiery
623	Marine equipment repairing	686	Punching, cutting, forming, & related work
624		- 689	Textile machine work, n.e.c.
625	Engine, power transmission, and rel. equipment rep.		
626	Metalworking machinery repairing		69 MACHINE TRADES OCCUPATIONS, N.E.C.
627	Printing and publishing machinery repairing		
628	Textile machinery and equipment repairing	690	Plastics, synthetics, rubber, & leather working
629	Special industry machinery repairing	691	Insulated wire & cable fabricating
630	General industry machinery repairing	692	Fabrication of products from assorted materials
631	Powerplant machinery repairing .	693	Modelmaking, patternmaking, & related work
632	Ordnance and accessory repairing	694	Fabrication of ordnance, ammunition, &
633	Business and commercial machine repairing		related products, n.e.c.
637	Utility equipment repairing	699	Miscellaneous machine work, n.e.c.
638 639	Miscellaneous machine installation and repairing		BENCH MODE
0.39	Mechanical repairing, n.e.c.		BENCH WORK
	64 PAPERWORKING		70 FABRICATION, ASSEMBLY, & REPAIR OF METAL
	04 IN LANGAING		PRODUCTS, N.E.C.
640	Paper cutting, winding, and related work		1.0000010; 11.0101
641	Folding, creasing, scoring, and gluing	700	Fabrication, assembly, & repair of jewelry,
642	Paper sewing	, 50	silverware, & related products
643	Paper corrugating	701	Fabrication, assembly, & repair of tools &
644	Paper fastening, n.e.c.		related products
649	Paperworking, n.e.c.	703	Sheet-metal products assembly & repair, n.e.c.
·		704	Engraving, etching, & related work
	65 PRINTING	705	Filing, grinding, buffing, cleaning, & polishing, n.e.c.
650	Typesetting and composing	706	Metal unit assembling & adjusting, n.e.c.
651	Printing press work	· 709	Fabrication, assembly, & repair of metal products,
652	Printing machine work	. 37	n.e.c.
653	Bookbinding and related work		
654	Typecasting and related work		
659	Printing, n.e.c.		

71 FABRICATION & REPAIR OF SCIENTIFIC & MEDICAL APPARATUS, PHOTOGRAPHIC & OPTICAL GOODS, WATCHES & CLOCKS, & RELATED PRODUCTS

710 Fabrication & repair of instruments for measuring, controlling, & indicating physical characteristics

711 Fabrication & repair of optical instruments & lenses 712 Fabrication & repair of surgical, medical, & dental

instruments & supplies

713 Fabrication & repair of opthalmic goods

714 Fabrication & repair of photographic equipment and supplies

715 Fabrication & repair of watches, clocks & parts

716 Fabrication & repair of engineering & scientific instruments & equipment, n.e.c.

719 Fabrication & repair of scientific & medical apparatus, photographic & optical goods, watches & clocks, & related products, n.e.c.

72 ASSEMBLY & REPAIR OF ELECTRICAL EQUIPMENT

720 Assembly & repair of radio & television receiving sets & phonographs

721 Assembly & repair of motors, generators, & related products

722 Communications equipment assembly & repair

723 Assembly & repair of electrical appliances & fixtures

724 Winding & assembly of coils, magnets, armatures, & related products

725 Assembly of light bulbs & electronic tubes

726 Assembly & repair of electronic components & accessories, n.e.c.

727 Storage battery assembly

728 Fabrication of electrical wire and cable

729 Assembly & repair of electrical equipment, n.e.c.

73 FABRICATION & REFAIR OF PRODUCTS MADE FROM ASSORTED MATERIALS

730 Fabrication & repair of musical instruments & parts

731 Fabrication & repair of games and toys

732 Fabrication & repair of sporting goods

723 Fabrication & repair of pens, pencils, & office & artists' materials, n.e.c.

734 Fabrication of notions

735 Fabrication & repair of jewelry, n.e.c.

736 Fabrication & repair of ordnance & accessories

737 Fabrication of ammunition, fireworks, explosives & related products

739 Fabrication & repair of products made from assorted materials, n.e.c.

74 PAINTING, DECORATING, & RELATED OCCUPATIONS

740 Brush painting

741 Spray painting

742 Staining, waxing, & related work

749 Painting, decorating, & related work, n.e.c.

75 FABRICATION & REPAIR OF PLASTICS, SYNTHETICS, RUBBER, AND RELATED PRODUCTS

750 Fabrication & repair of tires, tubes, tire treads, & related products

751 Laying out and cutting, n.e.c.

752 Fitting, shaping, cementing, finishing, and rel. wk., n.e.c.

753 Fabrication and repair of rubber and plastic footwear

754 Fabrication and repair of miscellaneous plastic products

759 Fabrication and repair of plastics, synthetics, rubber, and related products, n.e.c.

76 FABRICATION AND REPAIR OF WOOD PRODUCTS

760 Bench carpentry and related work

761 Laying out, cutting, carving, shaping, and sanding, n.e.c.

762 Assembly of wood products, n.e.c.

763 Fabrication and repair of furniture, n.e.c.

764 Cooperage

769 Fabrication and repair of wood products, n.e.c.

77 FABRICATION AND REPAIR OF SAND, STONE, CLAY, AND GLASS PRODUCTS

770 Fabrication and repair of jewelry, ornaments, and related products

771 Stone cutting and carving

772 Glass blowing, pressing, shaping, and related work, n.e.c.

773 Coloring and decorating brick, tile, and related products

774 Fabrication and repair of pottery and porcelain ware

775 Grinding, filing, polishing, frosting, etching,

cleaning, and related work, n.e.c.

776 Fabrication and repair of asbestos and polishing products, abrasives, and related materials

777 Modelmaking, patternmaking, moldmaking, and related work

779 Fabrication and repair of sand, stone, clay and glass products, n.e.c.

78 FABRICATION AND REPAIR OF TEXTILE, LEATHER, AND RELATED PRODUCTS

780 Upholstering and mattress and bedspring fabrication and repair

781 Laying out, marking, cutting, and punching, n.e.c.

782 Handsewing, mending, embroidering, knitting, and related work, n.e.c.

783 Fur working

Fabrication and repair of hats, caps, gloves, and related products

785 Tailoring and dressmaking

786 Machine sewing, garment

787 Machine sewing, nongarment

788 Fabrication and repair of footwear

789 Fabrication and repair of textiles, leather, and related products, n.e.c.

79 BENCH WORK OCCUPATIONS, N.E.C.

790 Preparation of food, tobacco, and related products, n.e.c.

794 Fabrication of paper products, n.e.c.

799 Miscellaneous bench work, n.e.c.

STRUCTURAL WORK

80 METAL FABRICATING, N.E.C.

- 800 Riveting
- Fitting, bolting, screwing, & related work 801
- Sheet metal work
- 805 Boilermaking & related work
- 806 Transportation equipment assembling & related
- 807 Body work, transportation equipment
- 809 Miscellaneous metal fabricating, n.e.c.

81 WELDERS, FLAME CUTTERS, AND RELATED

- Arc welding 810
- 811 Gas welding
- Combination arc and gas welding 812
- Resistance welding 813
- 814 Brazing, braze-welding, & soldering
- 815 Lead burning
- Flame and arc cutting 816
- 819 Welding, flame cutting, & related work, n.e.c.

82 ELECTRICAL ASSEMBLING, INSTALLING, & REPAIRING

- 820 Generator, motor, & related powerplant equipment
- assembly, installation, & repair Transmission & distribution line & circuit
- assembly, installation, & repair
- 822 Wire communication, detection, & signaling equipment assembly, installation, & repair
- 823 Electronic communication, detection, & signaling
- equipment assembly, installation, & repair Lighting equipment & building wiring assembly, 824 installation, & repair, n.e.c.
- Transportation & materials handling equipment
- assembly, installation, & repair, n.e.c. Industrial apparatus assembly, installation, 826
- and repair, n.e.c. 827 Large household appliances & similar commercial & industrial equipment assembly, installation, & repair
- 828 Electrical & electronic product fabrication, installation, & repair, n.e.c.
- Assembly, installation, & repair of electrical 829 products, n.e.c.

84 PAINTING, PLASTERING, WATERPROOFING, CEMENTING, AND RELATED

- 840 Construction & maintenance painting & related work
- 341 Paperhanging
- Plastering & related work 842
- 343 Waterproofing & related work
- 844 Cement & concrete finishing & related work
- 845 Transportation equipment painting & related work
- 849 Painting, plastering, waterproofing, cementing, & related work, n.e.c.

85 EXCAVATING, GRADING, PAVING, & RELATED

- 850 Excavating, grading, & related work
- 851 Drainage & related work
- Concrete paving
- 853 Asphalt paving
- 859 Excavating, grading, paving, & related work, n.e.c.

86 CONSTRUCTION OCCUPATIONS, N.E.C.

- 860 Carpentry and related work
- · 861 Brick and stone masonry and tile setting
 - Plumbing, gas fitting, steam fitting, and 862 related work
- 863 Asbestos and insulation work
- 864 Floor laying and finishing work
- 865 Glass setting and related work
- 866 Roofing and related work
- 869 Miscellaneous construction work, n.e.c.

89 STRUCTURAL WORK OCCUPATIONS, N.E.C.

- 891 Structural maintenance, n.e.c.
- 892 Hoisting and conveying, n.e.c.
- 899 Miscellaneous structural work, n.e.c.

MISCELLANEOUS WORK

90 MOTOR FREIGHT

- 900 Concrete-mixing-truck driving
- Dump-truck driving
- 902 903 Truck driving, inflammables
- 904 Trailer-truck driving 905
- Heavy truck driving
- 906 Light truck driving
- 909 Motor freight transportation, n.e.c.

91 TRANSPORTATION OCCUPATIONS, N.E.C.

- 910 Railroad transportation
- Water transportation
- 911 Water transportation 912 Air transportation
- 913 Passenger transportation, n.e.c.
- 914 915 Pumping and pipeline transportation
- Parking lot and related service work
- 919 Miscellaneous transportation work, n.e.c.

92 PACKAGING AND MATERIALS HANDLING

- 920 Packaging
- 921 Hoisting and conveying
- 922 Materials moving and storing, n.e.c.
- 929 Packaging and materials handling, n.e.c.

93 OCCUPATIONS IN EXTRACTION OF MINERALS

- 930 Boring, drilling, cutting, and related work
- 931 Blasting
- 932 Loading and conveying
- 933 Crushing
- Screening and related work 934
- 939 Extraction of minerals, n.e.c.

94 OCCUPATIONS IN LOGGING

- 940 Timber cutting and related work
- 941 Log inspecting, grading, scaling, and related work
- 942 Log sorting, gathering, storing, and related work
- 949 Logging, n.e.c.

95 PRODUCTION AND DISTRIBUTION OF UTILITIES

- 950 Stationary engineering
- 951 Firing and related work
- 952 Generation, transmission, and distribution of electric light and power
- 953 Production and distribution of gas
- 954 Filtration, purification, and distribution of water
- 955 Refuse and sewage disposal
- 956 Distribution of steam
- 957 Transmission of communications, n.e.c.
- 959 Production and distribution of utilities, n.e.c.

96 AMUSEMENT, RECREATION, AND MOTION PICTURE OCCUPATIONS, N.E.C.

- 960 Motion picture projecting
- .961 Modeling and related work, n.e.c.
- 962 Motion picture production, n.e.c.
- 963 Radio and television production, n.e.c.
- 964 Theatrical and related entertainment production, n.e.c.
- 969 Miscellaneous amusement, recreation, and motion picture work, n.e.c.

97 GRAPHIC ART WORK

- 970 Art work, brush, spray, or pen
- 971 Photoengraving

NIE :

- 372 Lithography and related work
- 973 Hand composition, typesetting, and related work
- 974 Electrotyping and related work
- 975 Stereotyping and related work
- 976 Darkroom work, a.e.c.
- 977 Bookbinding and related work
- 979 Graphic art work, n.a.c.

999 INFORMATION NOT AVAILABLE

Table E.S. Job Bank Job Openings By Job Bank Area By Occupational Category By Average Pay March 1979

Occupational Category	Massachusetts	Boston-Metro Average Pay	Lawrence Pay	Springfield	Taunton	Worcester
Total All Openings	\$ 8,245.00/yr	\$ 8,245.00/yr \$ 8,828.00/yr \$8,152.00/yr \$8,169.00/yr \$7,194.00/yr \$7,994.00/yr	\$8,152.00/yr	\$8,169.00/yr	\$7,194.00/yr	\$7,994.00/yr
Professional, Technical, And Managerial	10,294.00/yr	12,032.00/yr	9,394.00/yr	9,863.00/yr	9,614.00/yr	9,704.00/yr
Clerical And Sales	7,537.00/yr	7,767.00/yr	7,594.00/yr	7,386.00/yr	7,331.00/yr	7,402.00/yr
Service	3.62/hr	3.66/hr	3.57/hr	3.65/hr	3.68/hr	3.44/br
Farming, Fishery, Forestry, And Related	3.77/hr	4.30/hr	3.91/nr	3.44/nr	3.82/hr	3.78/hr
Processing	3.79/hr	3.86/hr	3.74/nr	4.27/hr	. 3.50/hr	3.58/hr
Nachine Trades	14.09/hr	4.45/hr	3.90/hr	4.07/hr	3.92/hr	4.05/hr
Bench Work	3.42/hr	3.73/hr	3.36/hr	3.27/hr	3.22/hr	3.35/hr
Structural Work	4.32/hr	4.61/hr	4.36/hr	4.17/hr	4.05/hr	4.46/hr
Miscellaneous	3.60/nr	3.80/hr	3.53/hr	3.57/hr	3.46/hr	3.54 hr

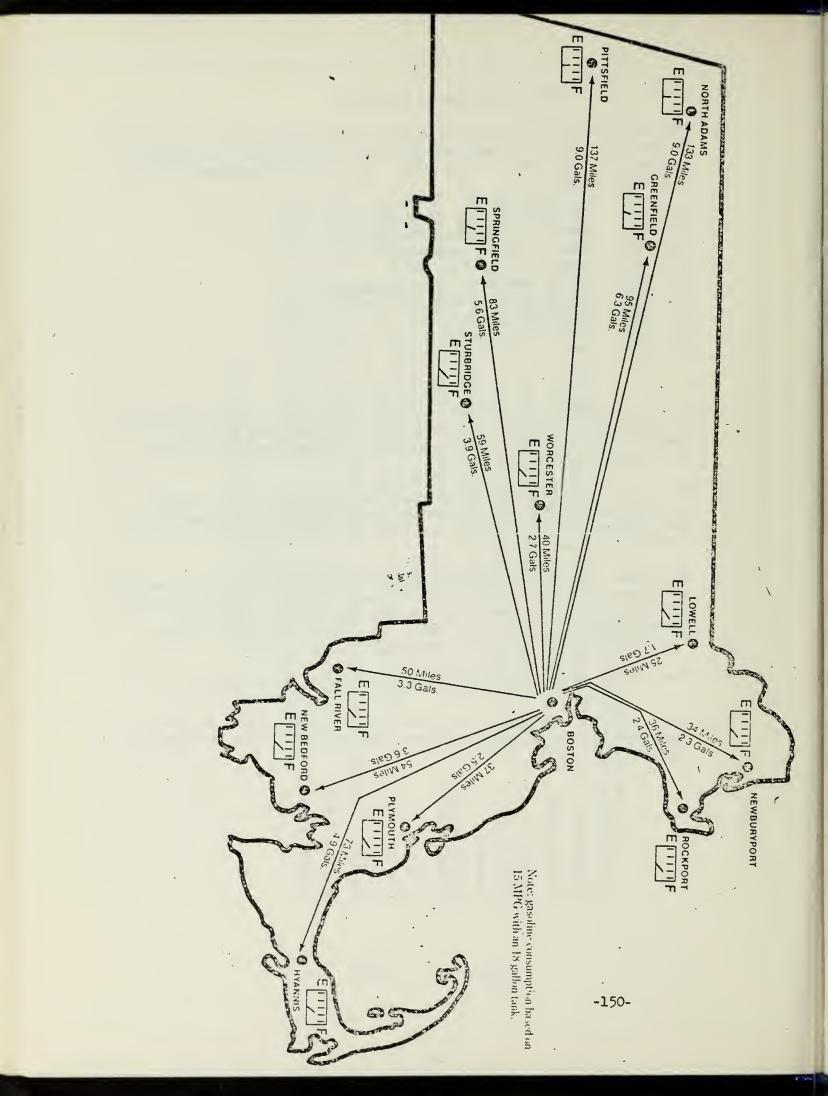
Source: Employment And Training Administration U.S. Department Of Labor

CRITICAL ECONOMIC VARIABLES

1. The OPEC hike, the Iranian oil cutoff, and Saudia-Arabia's de-emphasis of the lighter crudes combined with oil price deregulation causing rampant price increases would effect the levels of employment in the following industires.

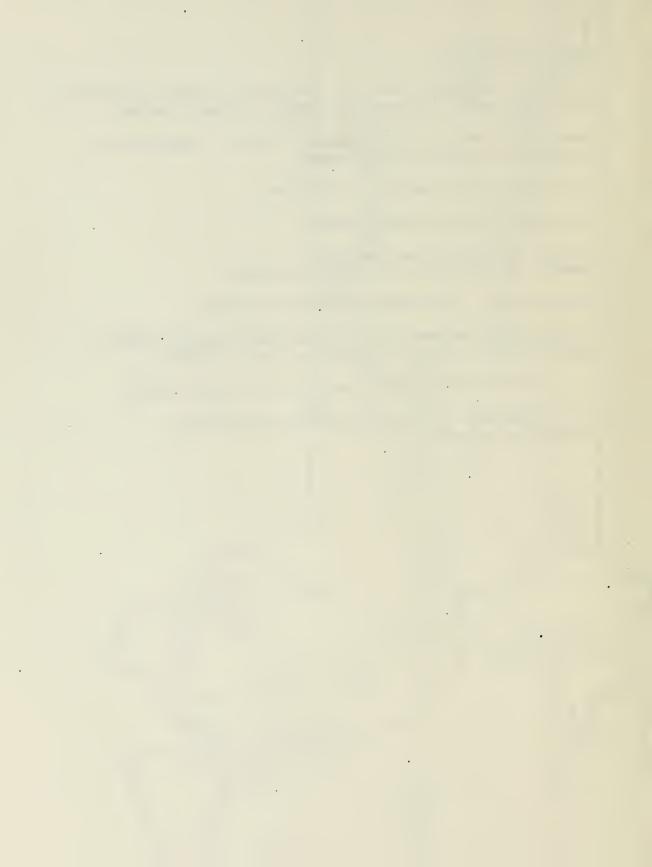
(SIC 15) (SIC 16)	General Building Contractors
	Heavy Construction Contractors
(SIC 17)	Special Trade Contractors
(SIC 24)	Lumber and Wood Products
(SIC 3079)	Miscellaneous Plastics Products
(SIC 371)	Motor Vehicles and Equipment
(SIC 3861)	The territores and Equipment
	Photographic Supplies
(SIC 45)	Air Transportation
(SIC 554)	Gasoline Service Stations
,	Table activities afailtous

- Political unrest and economic instability in Zaire, may increase the cost of copper, cobalt, and industrial diamonds, raw materials essential to (SIC 34), Fabricated Metal Products except Machinery and Transportation Equipment.
- 3. Barring worldwide political disruptions, employment will continue to increase in (SIC 34) Fabricated Metal Products except Machinery and Transportation Equipment and (SIC 38) Measuring, Analyzing, and Controlling Instruments.
- 4. Department of Defense and Department of Energy prime contract spending will remain at the same level or increase slightly thus maintaining employment levels in the electron tube industry (SIC 367), the communications industry (SIC 3662), engineering services industry (SIC 8911), and aircraft engines industry (SIC 3724).
- 5. Spending by state and local governments will gradually level.
- 6. The dislocation caused by increased transportation costs of raw materials, finished goods, and the labor pool will have an impact on the general economy.



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ANNUAL PLANNING INFORMATION REPORT FISCAL YEAR 1981 LOWELL LMA



Employment Security Division of Massachusetts





ANNUAL PLANNING INFORMATION REPORT

FOR

FISCAL YEAR 1981

LOWELL, MASSACHUSETTS
LABOR MARKET AREA

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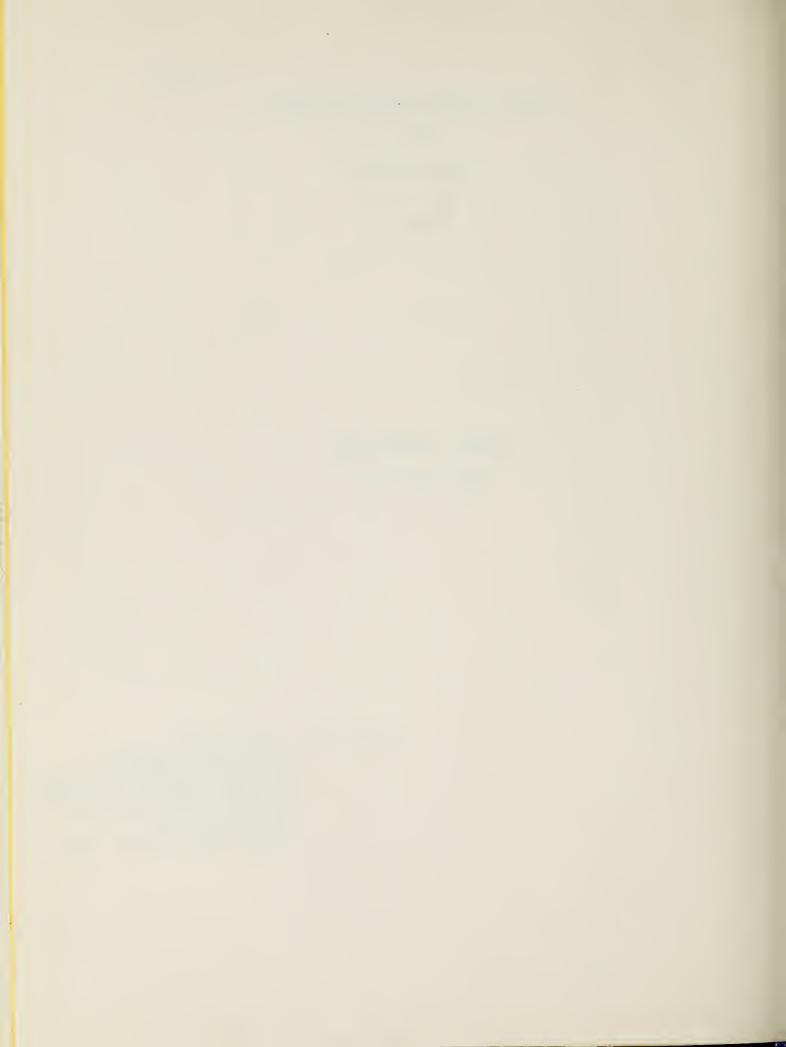


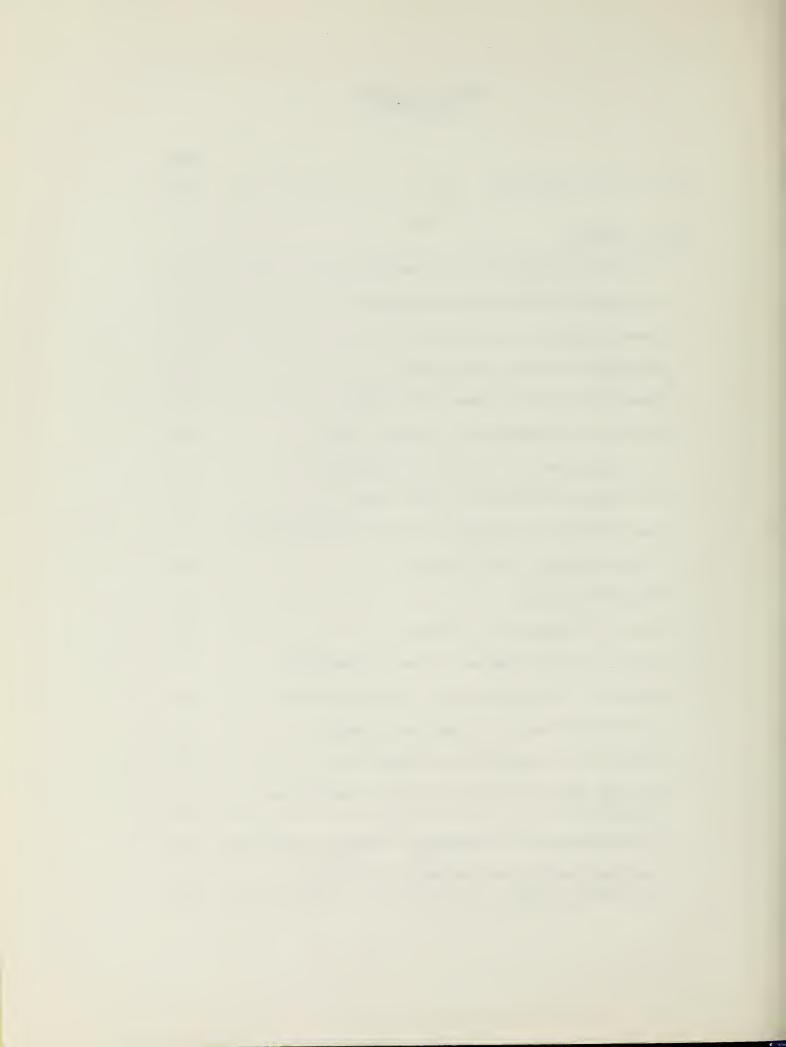
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PREFACE

The Annual Planning Information (API) Report provides tabular data and an analysis of recent and anticipated employment and unemployment developments. It includes manpower information on the insured unemployed, as well as unfilled job openings and applicant characteristics in order to provide a comparison of labor demand and supply.

Hopefully, the API Report will meet many of the information needs of manpower and community planners, educators, antipoverty organizations, local and state officials, businesses, labor, and community leaders, and others who need accurate and timely area manpower and job market information for decision-making purposes.



LOWELL LABOR AREA



THE COMMONWEALTH OF MASSACHUSETTS DIVISION OF EMPLOYMENT SECURITY



I. Description of Area

The Lowell Labor Market Area is located within Middlesex County, largely in the Merrimack Valley at the confluence of the Merrimack and Concord Rivers. The LMA consists of the City of Lowell, and the towns of Billerica, Chelmsford, Dracut, Dunstable, Tewksbury, Tyngsborough, and Westford, encompassing approximately 171.4 square miles. The Lowell CETA area covers the same municipalities as the Lowell LMA. Limited access Routes 3 and 495 provide commercial road transportation. Route 495 connects with Route 93, a limited access interstate highway. The driving time to Logan International Airport in Boston is 45 minutes.

A labor area is a geographical area consisting of a central city or cities and the surrounding territory in which there is a concentration of economic activity and in which workers can generally change jobs without changing their residence. Basic emphasis is on commuting patterns and the relationship between the worker's place of residence and place of work.

Lowell LMA and Commuting Data

The unpublished 1970 Census Worker Commuting Data represent summary statistics on place of work and place of residence as enumerated in the 1970 Decennial Census of Population. The data are based on a 15 percent sample of the resident population. Of the total count of persons who reported place of work, 58.1 percent worked in the Lowell LMA, 38.5 percent in the City of Lowell and 19.6 percent in the remainder of the labor area. Almost 32 percent of the labor force commuted to the Boston SMSA, with 4.9 percent of the commuters working in the City of Boston. Approximately 5 percent commuted to the Lawrence-Haverhill SMSA.

Recent Place-of-Residence Adjustment Rates by the Bureau of Economic Analysis show a significant change in the relative commuting flow for the Lowell LMA between 1970 and 1976. In 1970, the number of employed who reside (place-of-residence) in the Lowell LMA exceeded the number of jobs (place-of-work) in the area (Ratio 1.0124). Between 1970 and 1976 both the number of jobs and the number of employed residents increased. The Bureau of Economic Analysis estimates that the number of jobs in the Lowell LMA in 1976 exceeded the number of employed individuals in the LMA. (Ratio .9726). This suggests that more individuals are now commuting into the area and more Lowell LMA residents are staying in the area.

Population and Labor Force Characteristics and Trends

The further one gets from the decennial census the more difficult it becomes to estimate an area's population with accuracy. Trends in the rate of natural increase, and of in/out migration change. The trends that were applicable in 1970 or 1975 are unlikely to be a fully accurate reflection of the years 1976 to 1981. While this should be the last annual planning report utilizing data that has been "builtup" from the 1970 census, we can still draw some useful conclusions. The population of the Lowell LMA is higher than it was in either 1970 or 1975; and it is still growing, although more slowly than in the late 1960's. Bureau of the Census population estimates for 1977 indicate a population of 222,835 for the Lowell LMA. The estimates show all cities and towns in the area registering gains between 1970 and 1977, with the exception of the City of Lowell, which declined by 6.1 percent. The Census estimates made prior to the past few years of Lowell's ongoing resurgence must certainly understate the City's population as well as the direction of the trend.

The Lawrence/Berkeley projections listed in Table 2 indicate that the LMA's population should reach 225,892 in 1981. This represents a 5.5 percent increase over Census Bureau's 1970 population of 214,152 and is in line with the Bureau's 1977 estimate as well.

Table 1 Population Estimates
Lowell Labor Market Area
1970 and 1979

	July 1, 1977	April 1, 1970	Change	Percent
TOTAL	222,835	214,152	8,683	4.1
Billerica Chelmsford Dracut Dunstable Lowell Tewksbury Tyngsborough Westford	37,051 32,007 20,619 1,650 88,449 24,226 5,190 13,643	31,648 31,432 18,214 1,292 94,239 22,755 4,204 10,368	5,403 575 2,405 358 -5,790 1,471 986 3,275	17.1 1.8 13.2 27.7 - 6.1 6.5 23.5 31.6

Source: U. S. Department of Commerce

Bureau of the Census

Series P-25 No. 834 Issued November 1979

Table 2 POPULATION AND LABOR FORCE COMPOSITION PROJECTIONS
FISCAL YEAR 1981
Lawrence/Berkeley Projections
Lowell LMA

	Population Population	Labor Force	Employ- ment	Unemploy- ,ment	Unemploy- ment Rate	Labor Force Participation Rate
TOTAL	225,892	117,258	108,110	9,148	7.8	69.1
White Male 0-15	107,294 28,247	62,716	58,015	4,701	7.5	79.3
16-17 18-19 20-24	5 ,25 8 5 ,25 8	3,955 3,649				75.2 69.4
25 - 34 35 - 44	11,458 14,220 12,420	9,603 13,296 11,554			 	84.1 93.5 93.2
45 - 64 65 +	22,633 7,799	18,011 2,618			 	79.6 33.6
White Female 0-15	116,006 27,012	53,552 	49, 1 46	4,376	8.2	60.2
16-17 18-19 20-24 25-34	4,993 4,993 11,960 16,252	4,682 4,359 9,305	 		 	93.8 87.3 78.1
35-44 45-64 65 +	13,913 23,966 12,916	10,050 9,834 14,278 1,014				61.8 70.7 59.6 7.9
Nonwhite Male 0-15	1,212 415	524	468	56	10.7	65.6
16-17 18-19 20-24	67 67 103	24 46 49				35. 8 68.6
25-34 35-44	27 9 81	205 7 5				47.6 73.5 92.5
45-64 65 +	138 63	113				81.8 15.9
Nonwhite Female	1,380 482	49 7	481 	16 	3.2	55 . 3
16-17 18-19 20-24	51 51 128	22 15 90	 			43.1 29.4 70.3
25-34 35-44 45-64	272 142 159	200 38 89				73.5 26.7 60.0
65 +	95	43				45.2

Table 3 Lowell Population Projections For July 1, 1981.

Ages	White	White	White	Black Males	Black Females	Black Total	All Other Males	All Other Females	A11 Other Total	Combined Total
TOTAL	107,294	116,006	223,300	843	246	1,790	369	433	802	225,892
4-0	7,589	7,216	14,805	109	106	215	35	37†	69	15,089
6-5	6,543	6,227	12,770	89	88	177	141	T† ₁	82	13,029
$10-1^{4}$	11,494	11,080	22,574	65	127	192	53	51	80	22,846
15-19	13,144	12,482	25,626	150	120	270	な	ដ	32	25,928
20-24	11,457	11,959	23,416	1 8	96	174	58	745	70	23,660
25-29	8,705	8,643	17,348	124	103	227	98	23	109	17,684
30-34	5,514	7,608	13,122	96	88	144	12	58	20	13,336
35-39	6,408	7,420	13,828	9	61	19	1,4	53	143	13,938
14-04	6,010	6,492	12,502	50	33	83	12	50	32	12,617
64-54	6,507	6,403	12,910	16	39	55	54	36	9	13,025
50-54	6,008	6,351	12,359	5 _l t	19	143	6	22	31	12,433
55-59	5,621	5,852	11,472	28	8	36	11	0	Ħ	11,520
19-09	4,495	5,358	9,853	18	22	140	ω	13	21	9,914
69-59	3,163	3,845	7,008	11	77	22	13	15	28	7,058
70-74	2,030	3,279	5,309	#	21	25	9	6	15	5,349
75+	2,606	5,791	8,397	6	п	20	20	29	64	8,466

II. ASSUMPTIONS AND PROJECTIONS FOR THE ECONOMY COMMONWEALTH OF MASSACHUSEITS FEDERAL FISCAL YEAR 1981 (FFY '81)

The Job Market Research staff of the Division of Employment Security has the responsibility for analyzing and reporting changes in the State's employment and unemployment. Nevertheless, even with the most current data and with computer models of the national and state economies, projecting economic conditions is extremely difficult in these times of rapid changes. (At the national level, for example, projections of the FFY '81 average unemployment rate have been increased by almost two percentage points in a recent two-month period.) The economic assumptions for Massachusetts were based on data available at the beginning of June 1980.

1. Employment

Employment by industry groups has been projected for the coming fiscal year. Detailed projections are analyzed in a later section of this report. Total employment in Massachusetts is expected to range around 2,705,000 for FFY '81. This is an expected decline of 5,000 from FFY '80. Wage and salary employment projections by industry group for FFY '81 range around the levels shown below:

	Employment Projected FFY 1981
Industry	in 000's
TOTAL NONAGRICULTURAL EMPLOYMENT	2,655.4
Manufacturing - Total	669.4
Durable goods	406.1
Nondurable goods	263.3
Construction	78.0
Transportation, Communications & Public Utilities	119.1
Wholesale and Retail Trade	589.2
Finance, Insurance and Real Estate	
Services <u>1</u> /	626.1
Government - Total	
Federal	60.8
State	98.1
Local	262.8

^{1/} Includes part of Agriculture and Mining

2. Unemployment Rate

We expect Massachusetts to average approximately one-half to one percentage point below the national average rate. As of this writing, the Data Resources Incorporated (DRI) national forecast is for an 8.5 percent average unemployment rate during FFY '81. This would give Massachusetts an average unemployment rate of about 8 percent over the same time period.

3. Labor Turnover

The labor turnover in Massachusetts is expected to follow the 1971 trend during which new hires and quits fell 30 percent to levels below 2.0 per 100 employees. Total accessions are expected to be fewer than total separations by a ratio of 2 to 3.

4. Wages and Inflation

Total wages are expected to increase by approximately 11 percent. Purchasing power is not expected to rise by as much as wages because inflation will continue to reduce the value of the dollar. During FFY '80 inflation has risen to 13.5 percent, but is expected to be less in FFY'81 -- perhaps down to 10 percent. It is doubtful that consumers will continue purchasing at the FFY '80 rate, which is already considerably lower than FFY '79 in real terms.

5. Credit

The cost of financing current purchases is expected to remain high, but well below the FFY '80 peak which saw a prime rate of 20 percent. The mortgage rates are projected to be around 11.0-11.5 percent in FFY '81, and consumer credit in a range of 11-12 percent. All interest rates are highly sensitive to changes in U. S. Treasury or Federal Reserve Bank policies.

6. Defense Contracts

Defense contract spending, vital to the health of the Massachusetts economy, is expected to remain stable at its current levels. Massachusetts is among the top 10 states in the receipt of defense contracts with a value greater than \$10,000. The nearly \$3 billion awarded to the Commonwealth's firms represents over 5 percent of the total awards.

7. Energy

Because the Massachusetts industrial mix is relatively nonenergy intensive, we do not expect the upward trend in energy prices to affect Massachusetts as much as the rest of the country. During 1979, industries coped with rising energy costs through conservation, conversion, and cogeneration.

III. Outlook and Employment Developments by Industry

Industrial growth and expansion were the watchwords for 1979, a year that proved to be exceptionally favorable in the Lowell Labor Market Area. The area's robust economic health continued into the first quarter of 1980 as nonagricultural wage and salary employment reached a new peak of 75,700 jobs in March according to the Current Employment Statistics (CES sample). Employment was 4.7 percent higher than a year before and 31.7 percent higher than March 1975, the LMA's low point.

Durable goods manufacturing industries have been responsible for most of the growth, adding 8,100 workers since 1975. This strong performance was led by the area's"high technology" industries, whose extraordinarily rapid growth will be detailed and analyzed separately as part of the following narrative.

By contrast, nondurable goods, the other component of manufacturing has shown very little real growth over the past five years. The Food Processing industry even with the addition of the Prince Macaroni plant stands at essentially its 1975 level. Apparel and textiles, two industries which have declined greatly in the area since the 1920's have shown little or no growth in the past five years. Apparel's employment level of 1,000 in March 1980 was the same as in 1975. Textiles, where Joan Fabrics has been a bright spot, now stands at 2,800 jobs or 100 more jobs than its 1975 average. Printing at 2,400 jobs in March was 100 less than its 1975 average, while leather had increased to 1,900 jobs from 1,300 total in 1975. "Other" nondurables accounted for the manufacturing division's biggest gain by adding 700 jobs over the past five years.

Contract construction's total of 2,600 jobs is 900 more than in March 1975, having reached a high of 3,100 in July of 1979. Transportation, Communications, and Public Utilities have climbed slowly but steadily from 2,400 jobs in 1975 to a new high of 3,400 in March 1980. Finance, Insurance, and Real Estate have added 100 jobs.

The Service Industries aided by the establishment of the urban parks have seen major increases. Employment is now at 11,300, down slightly from a seasonal peak of 11,600 in June and July of 1979, but up significantly from March 1975's total of 9,500.

Wholesale and retail trade, while highly affected by seasonal factors, has also participated fully in the area's recovery. Although down slightly from a December 1979 seasonal peak of 15,800 jobs, March 1980 employment of 15,200 is 2,300 above March 1975.

After holding steady at 13,300 jobs in both 1978 and 1979, employment in state and local government appears to be contracting. The March 1980 total of 12,800 represents a drop of 200 from the previous month. Five years ago government totals were 10,100.

As mentioned earlier, the big story in the Lowell LMA has been its "high technology" 1/ industry. Within the durable goods manufacturing sector "high technology industry" is an unofficial regrouping of selected industrial classifications in the computer, office machine, space vehicle, and related areas. Its recent growth rate in the LMA has been among the fastest in the state. A recent Department of Manpower Development survey based on quarterly employment and wages (ES-202) data - the universe from which the CES sample is drawn -- shows Lowell experiencing an extraordinarly rapid 36.8 percent employment growth among high technology industries between 1976 and 1978 (ES 202 data usually lags behind CES data by nearly one year). This increase translated into over 2,600 new jobs. Total high technology employment of 9,700 was 17.0 percent of the labor areas share of total employment in 1978. This ranked Lowell well above the industry's statewide average of 11.3 percent of total 1978 employment.

The strong performance of the high technology industry was paced by its two largest industrial groups, Office and Computing Machines, and Space Vehicles and Guided Missiles. Over 1,700 additional jobs were created by manufactures of computing machines, while some 460 new jobs were generated in the space vehicle industry. In addition, the communication equipment industry more than doubled in size with its 200 job increase.

Short-term economic developments in the LMA are dependent on national and international economic influences. The National Bureau of Economic Research has dated a recession as having started in February 1980. Although it is not yet in evidence, it is reasonable to expect that the Lowell area's unemployment in 1981 will be higher than it is now. The LMA's newly found strength should give it a significant degree of resilience in the face of economic adversity, yet it cannot be expected to entirely escape the effects of reduced economic activity in the country as a whole. This diminished national and international demand for locally produced goods and services should lead to some layoffs. Unemployment should rise fastest in nondurables manufacturing, which traditionally bears the brunt of local economic downturns. (Cyclically sensitive construction and wholesale and retail trade should have larger layoffs than the rest of the nonmanufacturing industries.) Employment may drop off slightly in the durable goods

sector, but the sector with its high technology industries will serve to make the whole LMA's economy much less vulnerable to recessionary forces.

While the recession clouds a still fairly bright short term economic outlook, the longer run prospects for the LMA are indeed bright. The same public and private investment, the same public and private leadership, the same economic and technological factors, which have combined to give the Lowell LMA its lowest unemployment rate in history should continue to improve the area's position. The Lowell LMA should be one of the areas best suited to take advantage of the changing economic conditions over the next few years.

If the industries in the high technology group (and their SIC Codes) are as follows: Drugs (283); Ordnance and Accessories (348); Office, Computing and Accounting Machines (357); Electric Distribution Equipment (361); Electrical Industrial Apparatus (362); Household Appliances (363); Electric Lighting and Wiring Equipment (364); Radio and TV Receiving Equipment (365); Communication Equipment (366); Electronic Components and Accessories (367); Miscellaneous Electrical Equipment and Supplies (369); Guided Missiles and Space Vehicles (376); Miscellaneous Transportation Equipment (379); Engineering and Scientific Instruments (381); Measuring and Controlling Instruments (382); Optical Instruments and Lenses (383); Medical Instruments and Supplies (381); Opthalmic Goods (385); Photographic Equipment and Supplies (386); Watches, Clocks, and Watchcases (387).

As this report was going to press, Wang Laboratories Inc. made the long awaited announcement of plans for the largest single industrial project in the city's history. The locally based high technology firm will build a fourteen story 500,000 square foot facility at the Lowell Industrial Park off Pawtucket Boulevard. The project will initially mean another 2,100 new jobs for the area. Completion of the facility will bring the number of Wang employees to about 11,000 with over 5,000 workers in the Lowell area. The August 1981 completion date will see Wang, which is currently the largest employer in the City of Lowell, become the largest employer in the city's history. Over and above these totals, the firm's future plans call for a second shift employing an undetermined number of additional workers.

Throughout the past year some 40 other Lowell area firms announced plans which call for the addition of more than 4,500 new jobs and spending of close to \$45 million for equipment and plant expansion in the Lowell area.

GCA Corporation of Bedford will be leasing a new 115,000 square foot facility in Chelmsford build by Alpha Enterprises and eventually will have 400 employees at the new plant. Raytheon Company, one of Lowell's major employers, has added 225 new jobs since last December. Optronics International Inc. of Chelmsford has added 20,000 square feet of space this year and 100 new jobs as a result of expansion.

U.S.C.I., a division of C.R. Baird, has added 108 new employees to their Billerica plants.

Cambridge Tool and Manufacturing Company Inc., of North Billerica has grown from 60 to 255 employees since 1968. This year the firm added an additional 6,000 square feet of space.

Honeywell Information Systems, Inc. of Billerica has expanded, adding office and laboratory space.

Scopus Corp. of Lowell has added 70 new jobs to their payroll. They are leasing 28,000 square feet with an option to buy.

Ideal Tape Inc. has added 2,500 square feet of new space and increased its work force by nearly 30 jobs.

Joan Fabrics of Lowell has continued to expand increasing employment by 50 jobs.

Courier Corporation is adding 30,000 square feet to its Hall Street facility. The company received a \$6.3 million industrial revenue bond to help finance the project.

Paris Shoe Company Inc. of Lowell is building a new plant on four acres of land in the Hale Howard Industrial Park. The company expects to add 60 to 100 new jobs.

R. J. Rearden Company of Billerica added a 47,750 square foot warehouse on three acres as well as nine jobs.

Northeast Offset Inc., of Chelmsford, which has gone from 8 to 34 employees since 1971 has leased 4,000 square feet in their present building and is buying a \$15,000 square foot building in Chelmsford.

The Pellon Corporation of Lowell and Chelmsford has modernized and expanded its facilities, adding 23,000 square feet of space and machinery.

The Fairgrieve Company, Inc. of Lowell has added 1,300 square feet to their Warren Street factory.

G & S Systems, Inc. of Billerica has added 34 new employees to their payroll.

General Coatings of Westford has built a new plant, increasing their space from 1,500 to 4,000 square feet.

Grind-0, Inc. of Chelmsford, which has expanded almost every year for the past 10 years, added 5 more jobs this year.

Stickney & Poor Company of Chelmsford has added 10,000 square feet and 10 new employees. The company plans to increase its growth by going into the packaging of other products.

Valve Service International is a solar energy company which is building a 10,000 square foot solar-powered warehouse in Lowell and adding seven new employees.

Powercube Corporation, which employs about 100 people, has added 15 new employees.

Westford Anodizing Corporation of Westford has added 7,000 square feet of space at their Broadway Street plant and added eight new jobs.

Engineering Dynamics Corp. of Lowell is building a 30,400 square foot addition to its plant at a cost of \$600,000. The firm expects to add 50 new employees.

Digital Equipment Corporation has opened a computer maintenance and repair center in Lowell with 8,000 square feet of space. The company is adding 19 new employees.

Tan-Tron Inc. of Chelmsford has increased its space from 9,600 to 22,000 square feet.

Commonwealth Chemical Corporation of Lowell has added 10,000 square feet of warehouse space and 15 area employees.

Container Service, Inc. of Lowell has built a 14,500 square foot addition and added 10 new employees.

The Electric Candle Manufacturing Company of Chelmsford this year opened a division with 1,200 square feet and five employees.

On the following page is a reprint of an article published in the July 1980 issue of <u>Dun's Review</u>. It was featured in a cover story on "The Reindustrialization of America". It is included here not only as one example of the national publicity that the Lowell area has been receiving, but also because it is also useful and interesting to see how others view the Lowell Labor Market Area.

Lowell: From Riches to Rags and Back Again:

Lowell, Massachusetts was the birthplace of the American Industrial Revolution and once the principal manufacturing city in the U. S. But after the textile mills - its economic heart and soul - deserted Lowell for the cheaper labor and lower taxes of the South in the 1930's it languished as a near ghost town for almost four decades. At the depths of Lowell's depression, annual unemployment stood at 12.5 percent, the city's Merrimack River was declared one of the ten most polluted in the U. S., its canals were clogged almost to a standstill and vacant mills and rundown buildings littered the landscape. Worst of all, according to Robert R. Gilman, director of the city's Division of Planning and Development, was the community's own negative attitude. "The city came down on itself". Gilman says. "People were embarrassed to say they were from Lowell."

Today, that Lowell is a mere memory. The latest bumper sticker - "Lowell's Back" - tells the story. The downtown area is thriving, industrial development is booming, construction is going on everywhere. Unemployment in April was 5 percent well below the national average of 7 percent. As the Chamber of Commerce's campaign declares: "It's incredible."

The rebirth of Lowell is part of a larger resurgence, fueled by an influex of high-technology companies, that has come to much of the New England area. But while many cities have benefited, none seem to have put it all together as well as Lowell.

Since 1975, the year most people mark as the turning point, the list of companies locating and expanding in Lowell reads like a city manager's dream. Topping the list is \$320 million sales computer maker Wang Laboratores Inc., which in 1978 decided to make Lowell its headquarters city, resulting in 1,200 new jobs. Prince Macaroni Mfg. Co., a long-time Lowell resident, recently built what is reputed to be the world's second-largest pasta-making factory. Joan Fabrics Corp., a major producer of upholstery fabric, has undertaken four expansions, creating 700 new jobs. And Courier Corp., a major printer is engaged in a \$20 million expansion. Two dozen smaller companies have moved into Lowell in the past few years, and more than forty businesses and shops in the downtown area have been renovated.

On the municipal side, an \$18 million high school addition is in the works, the capacity of Lowell's water filtration plant is being doubled, and a \$125 million waste-water-treatment facility will open soon. The city has almost completed renting space in its two new industrial parks, and area residents are riding on a brand-new fleet of buses.

Aggressive Leadership

How has Lowell been able to stage such a resurgence in so short a time? The city itself has a lot going for it: a large supply of high-quality labor, an excellent location near Boston and a major airport, good municipal services and a stable tax rate. But while these and many other factors have come into play, the ability of aggressive city leaders to get and make the most of federal and state money has provided the major impetus. Nor has it hurt that several Lowell natives who have gone to prominence in government - notable Massachusetts! Paul E. Tsongas - have not forgotten their roots.

All told, an estimated \$250 million in federal and state funds have come Lowell's way since 1975 - "a lot of money", Robert Gilman says, for a city of only 95,000 population. There have been the usual grants for jobs, housing and municipal improvements, but city officials have also become adept at developing creative financing packages; that is, leveraging government funds with private money to reap greater awards.

For example, when Wang was looking for a new headquarters site, the city enticed the company with a \$5 million Urban Development Action Grant (UDAG) from the Department of Housing and Urban Development, and that proved to be the key to Wang's choosing Lowell. Wang was able to borrow the money at a very low 4 percent interest rate and, with \$13 million of its own built an \$18 million office tower. The result: a payroll of \$15 million and property-tax revenues of about \$330,000 a year.

Moreover, as Wang pays back the loan, the city has taken the unusual step of earmarking 80 percent of the money for a revolving fund to make further industrial development loans. "The UDAG is one of the hottest tools coming out of Washington, and using it the way it is, Lowell has learned to get more bang for the buck" says Carolyn J. Schwenker, consultant to the Council for Northeast Economic Action.

The creative approach also has activated the participation of Lowell's banking community. In 1975, ten area banks were organized into the Lowell Development and Financial Corp. (LDFC). The banks have pledged \$600,000 so far to establish a low-interest revolving loan fund for downtown improvement and storefront rehabilitation. The LFDC loans 30 percent of the cost of a development project at 40 percent of the prime rate in a secondary mortgage. To date, 28 businesses have borrowed \$643,000 from the fund. The LFDC program, in turn, has stimulated first mortgage loans and other funds, adding up to a total of \$3.5 million that has been generated locally for downtown development since 1977. In addition, the city provides retailers with grants of \$4,000 each and free architectural services to insure that the original style of the renovated buildings is maintained.

More Money

In the cultural area, Lowell has scored a major coup. Playing on the idea that the story of Lowell is an untold part of American History, in 1975 the city got the state to pledge \$10 million to build the Lowell Heritage State Park. Three years later, with the backing of Tsongas, Congress passed an act giving the city \$40 million for creation of the Lowell National Historical Park - making the whole city, in effect, the first national urban park in the United States. The Federal and state funds will be used for restoration and preservation of historic areas, cleaning the canals and developing cultural and recreational activities. Initial estimates are that the parks will attract one million visitors by 1988, generating revenues of \$30 million a year.

And the beat goes on. Construction is about to begin on Lowell's first major hotel, a \$10.2 million facility financed in part with another UDAG. Wang Labs is building a new manufacturing facility. And Rouse Co.'s American City Corp. subsidiary, which rejuvenates downtown areas, is currently studying Lowell as the possible site for a project similar to Boston's Quincy Market.

To get even more of its citizens involved in improving Lowell, city leaders have come up with an idea called the Lowell Plan. Dividing the city into three groups - industry, downtown and civic - they hope to get each group working on specific problems, such as poor housing and urban beautification.

Meanwhile, Lowell's stunning revitalization has already made it a focal point for architects and city planners around the country looking for advice and guidance. And its benefits to the people of Lowell are obvious. "The city is smiling, " says Planning Director Robert Malavich. " We have made Lowell a good address." -- Marjorie Siegel Lyons

EMPLOYMENT AND WAGES IN ESTABLISHMENTS SUBJECT TO THE MASSACHUSETTS EMPLOYMENT SECURITY LAW BY CITY AND TOWN

TOTAL ANNUAL PAYROLL, AVERAGE ANNUAL WAGE, NUMBER OF ESTABLISHMENTS, AVERAGE ANNUAL EMPLOYMENT

DY MAJOR INDUSTRY DIVISION

Bogluning 1967 -

							AVERAG	AVERAGE ANNUAL EMPLOYMENT	LOYMENT			
Year	Total Annual ar Payroll 1n 000's \$	Average Annual Wage	Number	Total Employment	Agriculture Forestry Fisheries	Mining	Contract	Manfacturing	Tr.uns. Comm. Utilities	Wholesalo And Retall Trade	Fluance Insurance Roal Estate	Services
	BILLERICA	. 242								÷		
1967 1968 1969 1970	\$13,430.4 8 15,395.5 9 22,319.0 0 31,490.0	4 \$5,332 5,845 0 6,830 0 7,671	241 239 244 265	2,519 2,634 3,268 4,105	N 0 4 4	0000	242 242 • 247 278	889 916 1,200 1,710	92 · 91 136 151	878 963 1,191 1,402	11 19 24 29	403 397 465 531
1971 1972* 1973 1974			299 313 348 361	4,727 5,152 5,957 6,158	5 6 5		325 . 451 459 316	2,038 2,139 2,475 2,841	170 172 220 305	1,473 1,613 1,946 2,096	46 58 67 59,	670 709 786 537
-16- 8761 8761 8761 8761 8761 8761	, 1		387 395 431 477	6,642 7,076 7,876 9,138	11 17 31 44 17	0000	245 283 325 338	3,146 3,236 3,648 4,176	448 492 564 677	2,133 2,352 2,495 2,927	. 52 58 . 80 125	618 654 750 865
1967	CHELMSFORD 7 \$14,778.4	243	279	3,153	27	81	349	795	98	1.290	95	0.27
1969 1969 1970		•	302 313 336	3,559 3,821 3,806	27 24 26	81 72 61	377 410 421	804 857 711	75 111 128	1,560 1,581 1,592	66 67 73	570 701 795
1971 1972* 1974 1975 1976 1977 1978 1979	23, 298.4 28, 043.2 33, 323.9 4 35, 012.6 4 40, 052.7 6 41, 176.0 7 45, 849.6 5 5, 131.3	4 6,078 2 6,520 9 6,963 6 7,212 7 8,019 7 7,928 6 8,267 3 9,062	344 375 408 409 436 483 522	3,833 4,301 4,786 4,995 5,194 5,546 6,084	31 34 41 26 29 39 29	65 63 63 63 54 54 55	421 566 629 486 371 390 419 472	597 661 839 1,018 989 1,036 1,133	159 164 162 175 199 245 269	1,643 1,878 1,963 1,979 2,238 2,244 2,357 2,440	76 102 247 255 250 265 275 301	840 839 847 841 862 927 995 1,180

^{*}Since January 1, 1972 most non-profit organizations formed and operated for religious, charitable, scientific, literary, educational, or certain other purposes any covered by The Massacinusetts Employment THE COLUMN BAAMS OF A PARTY STANDWIST SPORT OF A SHOW AND AND STAND AS A STANDARD OF A SHORT OF A STANDARD OF A ST

Table 4

DIVISION OF EMPLOYMENT SECURITY

EMPLOYMENT AND WAGES IN ESTABLISHMENTS SUBJECT TO THE MASSACHUSETTS EMPLOYMENT SECURITY LAW

BY CITY AND TOWN

Marilly Law.

Table 4

TOTAL ANNUAL PAYROLL, AVERAGE ANNUAL WAGE, NUMBER OF ESTABLISHMENTS, AVERAGE ANNUAL EMPLOYMENT TOTAL ANNUAL PAYROLL, AVERAGE ANNUAL EMPLOYMENT

Beginning 1967 -

^	1																							
		Services		119	143	110	101	105	128	109	124	135	137			7.	. ~ 4		. 9	22	17	ဍထ	11	=======================================
		Finance Insurance Roal Estate		11	12	п	11	10		. 26	12	26	32			00	000	*	00	00	0 0		0,	o
		Wholesale And Retall Trade		423	511	475	510	525	5/3	688	673	744	782			H 6	4 M M) m (0 -	•	7	4
	APLOYMENT	Trans Colim. Ullillios		73 .	116	126	133	137	130	110	115	108	. 118	•		60 4	ေထာင္		9		9 1	9	7	σ
	AVEHAGE ANNUAL EMPLOYMEN	Manfacturing		480 460	413	797	113	114	151	156	188	218	272		,	00	000		00	0	o -	-101	7	7
	AVEHAG	Contract		349	416	383	411	414	977	329	342	372	392	-		15	21 19		32	02	20	, 8	36	. 48
		Mining	•	00	0	0	0	0 0	- -	0	0	0 (-			00	000		00	0	0 0	0	0	0
	A	Agriculture Forestry Fisheries		6 <u>-</u>	12		17	16	15	3 21	10	н "	า			00	000		00	0 0	o r	401	7 '	9
		Total		1,463	1,623	1,582	1,296	1,321	1,465	1,431	1,479	1,604	1,/3/			31	38 8		48	102	7 / 7	62	67	0
		Number Establishments		177	189	181	180	183	232	233	212	252	117			12	13		14	16	3 5	17	19	23
	Average	Annual Wage		\$4,752	5,478	6,164	689,9	6,619	7,052	7,370	7,804	7,802	0,334			\$4,027	5,680 6,925	•	8,145	7,791		6,431	7,235	8,217
	Total	Annual Payroll In 000's \$	DRACUT 244	\$ 6,952.5	8,890.3	9,751.5	8,669.4	8,743.3	11,330.8	10.546.4	11,541.4	12,506.0	14,4/5.4		DUNSTABLE 245	\$ 124.8	221.5		390.9	794.7	615.8	398.7	484.7	4.760
		Year	DR	1967	1969	1970	1971	1972".	1973	1975	1976	1977	1978	008	취 -17-	1967	1969		197.1	1973	1974	1976	1977	1979

"Since January 1, 1972 most non-profit organizations formed and operated for religious, charitable, scientific, literary, educational, or certain other purposes are covered by The Massacinusetts Employment Security Law.

Form 6212

THE COMMONWEALTH OF MASSACHUSETTS DIVISION OF EMPLOYMENT SECURITY

EMPLOYMINT AND WAGES IN ESTABLISHMENTS SUBJECT TO THE MASSACHUSETTS EMPLOYMENT SECURITY LAW
BY CITY AND TOWN Table 4

TOTAL ANNUAL PAYROLL, AVERAGE ANNUAL WAGE, NUMIER OF ESTABLISHMENTS, AVERAGE ANNUAL EMPLOYMENT BY MAJOR INDUSTRY BIVISION

Beginning 1967 -

	}						. AVERAGE	AVERAGE ANNUAL EMPLOYMENT	LOYMENT			
Year	Annual Payroll In 000's \$	Averago Amual Wago	Numbor Establishmonts	Total Employment	Agriculture Forestry Fishorios	Mining	Contract	Manfacturing	Trans. Comm. Utilities	Wholosale And Retall Trade	Financo Insuranco Roal Estato	Sorvices
	176										. 1	
<u> </u>	LOWELL 241									-		
1047	\$158.129.5	\$ 5.447	1,612	29,033	22	0	1,008	15,250	786	6,522	1,246	4,002
1961	173,165.1		1,589	29,583	19	0 (1,193	15,562	1,028	6,503	1,25/	4,022
1969	193,105.9	6,252	1,561 1,543	30,888 29,625	31	0	1,006	15,698	981	6,861	1,366	3,683
2		•										
1971	200,895.4	6,952	1,533	28,896	13	0	1,251	14,567	971	7,019	1,379	3,606
1972*	228,325.4	7,234	1,525	31,563	25	0	1,340	14,802	992	6,906	1,413	5.866
1973	242,699.0	7,558	1,522	32,110	30	0 0	1,066 889	16,032	1,041	6,426	1,457	5,975.
1974	244,549.4	8,014	1,482	30,516	, t	-	767	12,786	1.374	6,129	1,478	5,746
1975	245,353.3	8,669 0,231	1,45/	28,991	ر ا ا	• •	775	12,820	1,313	6,183	1,451	6,419
1976	781,115.7	9.640	1,449	29,489	35	0	854	13,050	1,253	6,492	775,1	6,228
1978	325,616.7	10,377	1,516	31,378	4.5	0	906	13,841	1,289	6,935	1,500	6,862
1979			***	;		•			:	·	The special state and the state of the state	
-1												
.8-	TEWKSHURY 247											
1967	\$ 9,237.2	\$5,306	176	1,741	6	0	181	768	151	667	13	120
1968	12,250.5	6,099	205 213	2,254	11	0	185	956	103 102	860 860	13	150
1970	16,935.5	6,670	215	2,539	11	0	166	1,179	97	919	£1 .	154
197.1	18,862.8	7,191	219	2,623	27	0 0	172	1,253	112	902 962	17	140 488
1973	32,441.4	7,998	236	4,056	25	0	255	1,766	134	1,157	43	119
1974	35,355.6	8,764	239	4,034	25	0 0	214	1,862	137	1,332	52 46	412
1976	h3 8h1 0	9.83	210	154.4	יא נ	· 0	116	1,895	268	1.576	. 91	5 6
1977	52,760.2	10,704	248	4,929	, ~ ;	0	167	2,341	243	1,612	51	513
1978	45,834.5	9,668	268	4,741	9/	0	165	2,148	234	1,511	72	536
1980												

Since January 1, 1972 most non-profit organizations formed for religious, charitable, scientific, illerary, educational, or contain other purposes are covered by The Massaciusetts Employment WALL VALUE OF CAMPING STATES OF COUNTY STATES OF WALL STATES OF CAMPING OF CA

Table 4 EMPLOYMENT AND WAGES IN ESTABLISHMENTS SUBJECT TO THE MASSACHUSETTS EMPLOYMENT SECURITY LAW BY CITY AND TOWN

TOTAL ANNUAL PAYROLL, AVERAGE ANNUAL WAGE, NUMBER OF ESTABLISHMENTS, AVERAGE ANNUAL EMPLOYMENT

BY MAJOR INDUSTRY DIVISION

Beginning 1907 -

	Services		65 72 73	74 79 92 111 119 109 118	98 112 120 108	107 116 126 . 146 . 165 172 172
	Finance Insurance Real Estate		. 6 10 11 11 11 11 11 11 11 11 11 11 11 11	15 14 15 14 17 18 18		0 14 14 12 12 14 18
	Wholesale And Retall Trade		122 120 134 138	117 122 138 128 138 155 165	138 144 168 145	163 182 220 220 251 280 278 280 296
LOYMENT	Trans. Comm. Utilities		9 11 10 4	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	21 25 32 38	10 40 50 50 44 35 38
AVERAGE ANNUAL EMPLOYMENT	Manfacturing		4 4 13 25	28 31 376 327 245 245 401 223	970 993 1,013 1,072	1,059 1,038 1,055 1,111 1,074 1,014 1,077
AVERAGE	Contract		21 21 20 27	53 23 24 54 54 64	146 181 191 186	220 238 219 185 160 159 163
	Mining		000	-	28 21 25 .26	22 20 18 18 18 6
	Agriculturo Forestry Fisheries		••••.	00777007	N W N O	
	Total Employment		229 227 262 281	262 303 672 620 561 794 768 586	1,408 1,481 1,552 1,575	1,582 1,635 1,701 1,777 1,756 1,714 1,749
	Numbor Estabilshments		74 74 74 74	48 51 57 64 61 77	9 9 4 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	105 101 117 130 140 145 · 160 ·
	Average Annual Wage	248	\$3,999 3,980 3,794 4,451	4,755 5,097 4,770 6,919 7,462 8,266 9,149	\$6,003 6,363 6,716 7,210	7,486 7,913 8,369 8,435 8,956 9,790 10,687 11,054
	Total Amnual Payroll In 000's \$	TYNGSBOROUCH	\$ 915.7 903.3 993.9 1,250.7	1,245.9 1,544.4 3,205.7 3,763.4 3,881.3 5,925.0 6,348.1	\$ 8,452.0 9,423.2 10,423.0 11,355.8	11,843.6 12,938.1 14,235.5 14,989.5 15,726.8 16,780.9 18,681.7 21,522.9
	Year	IYN	1967 1968 1969 1970	1971 1072* 1973 1974 1975 1976 1978 1978	-18a- 1963 1969 1969	197 1 1972* 1973 1974 1975 1976 1977 1979

*Since January 1, 1972 most non-profit organizations formed and operated for religious, charitable, scientific, literary, educational, or certain other purposes are covered by The Massacinusetts Employment Security Law.

Nonagricultural Wage and Salary Employment Annual Averages - Lowell LMA 1970 - 1979 (in 000's) 2 Table

Industry	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979
Nonagricultural-Total	56.2	56.1	58.9	61.8	61.4	4.65	62.h	65.3	9.89	74.1
Manufacturing-Total	20.9	19.7	20.7	22.8	22.0	19.9	20.8	21.9	23.1	26.0
Durable Goods-Total	8.8	8.3	8.5	10.0	10.3	4.6	9.3	10.7	12.0	14.7
Nondurable Goods-Total Food Textiles Apparel Printing Leather Other Nondurables	12.1 1.3 3.1 1.6 2.5 1.9	11.00.10.11.00.11.	12.2 1.6 1.6 1.0 1.0 2.3	12.8 1.5 1.6 1.6 1.2	11.7 1.3 1.4 1.1 2.5	10.10.10.10.10.10.10.10.10.10.10.10.10.1	11.5	3.0 1.1 1.3 1.3 2.3	11.0	11.3 1.2 0.0 0.9 1.4
Nonmanufacturing-Total Contract Construction	35.3	36.4	38.2	39.0	39.4	39.5	41.6	43.4	45.5	48.1 2.7
Utilities Wholesale & Retail Tr. Fin., Ins. & Real Estate Services, Misc., & Minin Government	2.3 11.5 8 9.3 8.2	2.4 11.8 1.6 9.3 8.5	3.0 12.0 1.6 9.5 8.9	2.9 12.5 1.9 9.5	3.0 12.7 1.9 9.5 9.7	2.9 13.0 1.9 9.5	3.0 13.5 1.9 9.9	3.0 14.2 2.1 10.3 11.4	3.1 15.1 2.1 10.4 12.4	3.2 15.4 2.1 11.4 13.3

790 Reports (using 1972 SIC Codes).

Years 1978, 1977 and 1976 estimates adjusted to benchmark date 1977.

Year 1975 estimate adjusted to benchmark date 1976.

Years 1974, 1973, 1972, 1971 and 1970 estimates adjusted to benchmark date 1974. Source:

Tables6 Private Sector Employment By Month Lowell Labor Market Area 1979

SIC													
Code	Industries	Jan.	Feb.	March	April	May	June	Jan. Feb. March April May June July Aug. Sept., Oct. Nov. Dec.	Aug.	Sept.	Oct.	Nov.	Dec.
IA.	All Subject Employment	57,948	58,064	48,502	59,340	600,003	61,199	7,948 58,064 48,502 59,340 60,003 61,199 59,744 60,212 61,137 61,115 61,478 61,709	60,212	61,137	61,115	61,478	601,109
01-0	01-09 Agriculture	168	168 167 164	164	222	222 235 237 207	237	207	201 197 183 167 160	197	183	167	160
10-14	10-14 Mining	77	541 114	145	63	63 69 70		15	72	70	77 68	68	62
15-17	15-17 Construction	2,340	2,260	2,260 2,321	2,637	2,933	3,144	2,637 2,933 3,144 3,116		3,062	3,045	3,122 3,062 3,045 2,897 2,719	2,719
19-39	19-39 Manufacturing	24,969	25,174 25,242	25,242	25,189	25,384	26,133	25,189 25,384 26,133 25,839 26,412 26,598 26,827 26,942 26,968	26,412	26,598	26,827	26,942	26,968
64-04	Transportation, Comm., and Utilities	2,582		2,595 2,617	2,563	2,563 2,652 2;735 2,451	2;735	2,451	2,439	2,680	2,541	2,439 2,680 2,541 2,588 2,579	2,579
50-51	50-51 Wholesale Trade	2,100	2,064	2,064 2,084	2,144	2,144 2,146 2,217 2,219	2,217	2,219	2,273	2,288	2,193	2,273 2,288 2,193 2,317 2,322	2,322
52-59	52-59 Retail Trade	13,156	13,132 13,274	13,274	13,553	13,553 13,573 13,464 12,834	13,464	12,834	12,814	13,245	13,103	12,814 13,245 13,103 13,303 13,636	13,636
29-09	60-67 Finance, Insurance and Real Estate	1,977	1,970	1,977 1,970 1,982 2,004 2,013 2,019 2,039	2,004	2,013	2,019	2,039	2,015	1,987	1,968	2,015 1,987 1,968 1,960 1,960	1,960
70-89	70-89 Services	10,612	10,658	.0,612 10,658 10,773 10,965 10,998 11,180 10,964	10,965	10,998	11,180	196,01	10,862	10,010	11,184	10,862 10,010 11,184 11,236 11,303	11,303

Table 7

TOTAL EMPLOYMENT BY INDUSTRY ADJUSTED FOR CLASS OF WORKER
LOWELL LABOR MARKET AREA
MASSACHUSETTS

	Ξ	MPLOYM	ENT	NETC	HANGE
INDUSTRY TITLE	1970	1974	1985	1970-1974	1974-1985
TOTAL, ALL INDUSTRIES	63,485	67,029	73,391	3,544	6,362
AGRICULTURE, FORESTRY, & FISHERIES	806	906	785	100	-121
Agriculture	793	892	773	99	-119
Agriculture Production	605	634	455	29	-179 -
Agriculture Services, Except Horticultural	74	112	141	38	29
Horticultural Services	114	146	177	32	31
Forestry	*	*	*	*	*
Fisheries	*	*	*	*	*
MINING	87	82	77	- 5	- 5
Metal Mining	*	*	*	*	*
Coal Mining	*	*	*	*	*
Crude Petroleum & Natural Gas Extraction	0	0	0	0	0
Nonmetallic Minung, & Quarrying, except Fuel	85	80	75	- 5	- 5
CONSTRUCTION .	3,848	4,194	4,323	346	629
General Building Contractors	881	795	997	-36	202
General Contractors, Except Building	885	1,005	1,115	120	110
Special Trade Contractors	2,082	2,394	2,711	312	317
MANUFACIURING	22,718	22,564	23,159	-154	595
Durable Goods	10,174	10,809	12,273	635	1,464
Ordnance	3,127	1,798	2,074	-1,329	276
Lumber & Wood Products, Except Furniture	38	39	36	1	-3
Logging	0	0	0	0	0
Sawmills, Planing Mills, & Mill Work	26	13	11	-13	-2
Miscellaneous Wood Products	12	26	25	14	-1
Furniture & Fixtures	379	562	551	183	-11
Stone, Clay & Glass Products	- 610	667	743	57	76
Glass & Glass Products	*	*	*	*	*
Cement, Concrete, Gypsum, & Plaster Products	25	29	48 *	- 4	19
Structural Clay Products Pottery & Related Products	5	. 62	85	57	23
Miscellaneous Normetallic Mineral & Stone Products	_	574	608	. - 3	34
Primary Metal Production	556	575	532	19	-43
Slast Furnaces, Steel Works, Rolling & Fin. Mills	45	42	.30	- 3	-12
Other Primary Iron & Steel Industries	248	282	260	34	-22
Primary Aluminum Industries	53	44	36	- 9	-8
Other Primary Nonferrous Industries	210	207	206	-3	- 1
Fabricated Metal Products	474	592	737	118	145
Cutlery, Hand Tools, & Other Hardware	*	*	*	*	*
Fabricated Structural Metal Products	297	340	435	43	95
Screw Machine Products	*	*	*	*	*
Metal Stamping	0	49	48	49	-1
Misc. Fabricated Metal Products	165	193	243	28	50
Machinery, Except Electrical	2,869	4,053	4,943	1,184	890
Engines & Turbines	0	0	0	. 0	0
Farm Machinery & Equipment	*	*	*	*	*
Construction & Material Handling Machines	0	0	0	0	0
Metalworking Machinery	305	368	380	63	12
			303	110	10
	256	374	393	118	19
Office & Accounting Machines Electronic Computing Equipment	256 2,028	3/4 2,752	393 3,576 593	724 279	824 35

Note: Projections are based on 1974 employment levels

LOWEI	LLA				
DICESTRY TITLE	E	MPLOYM	ENT	HET C	HANGE
	1970	1974	1985	1970-1974	1974-1985
Electrical Machinery, Equipment & Supplies Household Appliances Radio, TV, & Communication Equipment Electrical Machinery, Equip. & Supplies, N.E.C. Transportation Equipment Motor Vehicles & Motor Vehicle Equipment Aircraft & Parts Ship & Boat Building & Pepairing Railroad Locantives & Equipment Mobile Dwellings & Campers Cycles & Misc. Transportation Equipment Prof., Scientific Instr., Photo. Equip. & Watches Scientific & Controlling Instruments Optical & Health Services Supplies Photographic Equipment & Supplies Watches, Clocks, & Clockwork Operated Devices Miscellaneous Manufacturing Industries	1,412 65 578 769 232 6 0 226 0 0 420 0 400 20 0 57	1,683 0 367 1,316 233 35 0 198 0 0 0 564 21 525 18 0 43	1,757 0 347 1,410 249 38 0 211 0 0 0 608 29 555 24 0 43	271 -65 -211 547 1 29 0 -28 0 0 0 144 21 125 -2 0 -14	74 0 -20 94 16 3 0 13 0 0 0 44 8 30 6 0
Misc. Textile Mill Products Apparel & Other Fabricated Textile Products Apparel & Accessories Misc. Fabricated Textile Products Paper & Allied Products Pulp, Paper, & Paperboard Mills Paperboard Containers & Boxes Misc. Paper & Pulp Products	177 1,042 312 1,569 1,549 20 1,013 87 741 185 2,606	11,755 1,277 * 107 337 * 165 14 80 564 0 3,012 489 91 44 1,195 1,193 1,391 1,360 31 995 74 735 186 2,526 437 2,089 608 139 138 * 18 78 0 0 0 226 * 709 19 690	10,886 1,175	-789 -63 * -30 67 * -191 -2 -11 102 0 -109 -73 -437 -133 153 331 -178 -189 11 -18 -13 -6 1 -60 91 -171 175 56 -19 * 0 69 0 65 * 0 69 0 65 * 147 146	-369 -102 * -40 3 * -53 -7 -20 11 0 -491 -199 -5 -159 -133 -157 -150 -7 -25 -7 -13 -5 113 46 67 50 29 1 * 6 -1 0 0 14 * 0 * 95 -9 104

Table 7 (continued)

INCIL I'M									
INDUSTRY THTLE	E.	APLOYME	NT	NET C	HANGE				
	1970	1974	1985	1970-1974	1974-1985				
Leather & Leather Products	1,894	1,231	875	- 663	- 356				
Tanned, Curried, & Finished Leather	0 .	0	0,5	-003	0				
Footwear, Except Rubber	1,879	1,222	870	-657	-352				
Leather Products, Except Footwear	*	*	*	*	*				
TRANSPORTATION, COMMUNICATIONS & OTHER PUBLIC UTIL.	3,225	3,260	3,348	34	88				
Transportation, Total	1,738	1,959	1,986	221	27				
Railroads, & Railway Express Services	614	514	404	-100	-110				
Local, Interurban Transit	512	699	716	187	17				
Street Railways, Bus Line	324	475	504	151	29				
Taxicab Service	138	224	212	. 36	-12				
Trucking & Warehousing	568	695	810	127	115				
Trucking Service	509	663	761	154	98				
Warehousing & Storage	59	32	49	-27	17				
Water Transportation	0	0	0	0	0				
Air Transportation	9	11	14	2	3				
Pipelines	0	0	0	0	0				
Transportation Services	29	40	42	11	2				
Communications, Utilities, & Sanitary Services	1,488	1,301	1,362	-187	61				
Communications	821 784	590 536	566	-231	-24				
Telephone (Wire & Radio)	784	526 13	491 9	- 258	-35 -4				
Telegraph (Misc. Communications Service)	37	51	66	13 14	15				
Radio Broadcasting, TV Utilities & Sanitary Services	667	711	796	44	85				
Electric Light & Power	230	207	210	-23	3				
Electric-gas Utilities	. *	*	*	*	*				
Gas & Steam Supply Systems	260	291	330	31.	39				
Water Surply	66	72	81	6	9				
Sanitary Services	108	138	171	30	33				
Other Utilities, N.E.C.	0	0	0	0	0				
WINTERSTE C DOMEST OFFI	12,734	14,294	⁻ 15,872	1,560	1,578				
WHOLESALE & RETAIL TRADE Wholesale Trade	1,429	1,909	2,155	480	246				
Wholesale, Except Misc. Wholesale	809	905	1,030	96	125				
Motor Vehicles & Equipment	154	132	212	28	30				
Drugs, Chemicals, & Allied Products	26	47	56	21	. 9				
Dry Goods & Apparel	53	46	52	- 7	6				
Food & Related Products	208	162	140	-46	-22				
Farm Products - Paw Materials	*	*	*	*	*				
Electrical Goods	100	110	133	10	23				
Hardware, Plumbing	39	7 7	86	38	9				
Machinery Equipment Supplies	223	281	351	58	70				
Miscellaneous Wholesale Trade	620	1,004	1,125	384	121				
Metals & Minerals, N.E.C.	63	98	109	35	11				
Petroleum Products	61	104	116	43	12				
Scrap & Waste Material	75	136	156	61	20				
Alcoholic Beverages	45	77	87	32	10 14				
Paper & Paper Products	80 63	121 100	135 113	41 37	13				
Lumber & Construction Materials Wholesale, N.E.C.	233	368	409	135	41				
MDIESCIE, N.E.C.	213	200	403	133					
RETAIL TRADE	11,305	12,385	13,717	1,080	1,332				
Building Materials	783	523	575	-260	52				
Lumber, Building Material	400	388	421	-12	33				
Hardware & Farm Equipment	383	135	154	-248	19				
General Merchandise, Total	2,407	2,186	2,388	-221	202				
Department, Mail Order	1,582	1,405	1,492	-177	87				
Limited Price Stores	344	440 *	476 *	96 *	36				
Vending Machine Operators	264	271	334	7	63				
Direct Selling Misc. Merchandise Stores	211	471 65	334 75	-146	10				
rase. reservante stores	بسياده	0,5	,,	210	10				

Table 7 (continued)

LOVELL LMA							
DIDUSTRY TITLE	Е	MPLOYME	NET CHANGE				
	1970	1974	1985	1970-1974 1974-1935			
Food & Dairy Stores Grocery Stores Dairy Product Stores Retail Bakeries Food Stores, N.E.C. Auto Dealers, Gas Stations Motor Vehicle Dealers Tire, Battery, Accessory Gasoline Service Stations Miscellaneous Vehicle Dealers Apparel & Accessories Apparel & Accessories Apparel, Accessories Stores Shoe Stores Furniture & Appliances Home Furnishing Stores Appliance, TV, Radio Stores Eating & Drinking Places Misc. Retail Trade Stores Drug Stores Liquor Stores Farm, Garden Supply Stores Jewelry Stores Fuel & Ice Dealers Retail Florists Misc. Retail Trade Stores	2,217 1,834 73 227 83 1,395 541 26 807 21 465 395 70 388 256 132 2,085 1,565 437 248 52 113 231 74 410	2,969 2,639 53 201 76 1,435 540 67 795 33 593 507 86 439 281 158 2,620 1,620 403 247 93 73 235 80 489	1935 3,317 2,954 72 177 114 1,725 699 75 911 40 600 508 92 474 280 194 2,897 1,741 397 265 90 83 180 80 646	752 348 805 315 -20 19 -26 -24 -7 38 40 290 -1 159 41 8 -12 116 12 7 128 7 112 1 16 6 51 35 25 -1 26 36 535 277 55 121 -34 -6 -1 18 41 -3 -40 10 4 -55 6 0 79 157			
FINANCE, INSURANCE, & REAL ESTATE Finance, Total Banking Credit Agencies Stock Brokers, Investment Insurance Real Estate, RE Law Insurance	1,670 664 579 67 18 490 516	2,050 885 792 46 47 609 556	2,414 1,074 971 56 47 762 578	380 364 221 189 213 179 -21 10 29 0 119 153 40 22			
SERVICES, TOTAL Hotels & Lodging Places Hotels & Motels Lodging Places, Except Hotels Other Personal Services Laundry, Cleaning Beauty Shops Barber Shops Shoe Repair Shops Other Personal Services Miscellaneous Business Services Advertising Business Management Services Commercial R. & D. Computer Programming Detective & Protective Employment, Temporary Help Services, Buildings Other Misc. Business Services Automobile Repair Services Auto Services, Except Repair Other Repair Services Electrical Repair Shops Other Repair Services	15,648 152 128 24 1,566 811 404 159 22 37 133 959 * 84 315 60 52 72 113 256 361 247 114 300 117 183	16,696 117 85 32 1,364 485 412 165 26 55 221 830 * 47 247 31 29 36 95 342 401 280 121 319 123 196	19,671 132 96 36 1,246 362 460 119 10 51 244 971 * 54 290 46 36 46 110 384 537 394 143 395 136 259	1,048 2,975 -35 15 -43 11 8 4 -202 -113 -326 -123 8 48 6 -46 4 -16 18 -4 88 23 -129 141 * * -37 7 -68 43 -29 15 -23 7 -36 10 -18 15 86 42 40 136 33 114 7 222 19 76 6 13 13 63			

Table 7 (continued)

	Ε.	MPLOYMI	NET CHANGE		
INCUSTRY TITLE	1970	1974	1985	1970-1974	1974-1985
Motion Pictures, Theatres	61	41	50	-20	9
Miscellaneous Entertainment	253	321	342	68	21
Bowling Alleys, Billiards	65	73	61	-8	-12
Miscellaneous Entertairment	188	248	281	60	33
Medical, Other Health	5,858	6,238	7,904	380	1,666
Offices of Physicians	314	379	549	65	170
Offices of Dentists	266	358	492	92	134
Offices of Chiropractors	0	0	0	0	0
Hospitals	3,689	3,919	4,700	230	781
Convalescent Institutions	1,044	1,043	1,438	-1	395
Health Practitioners, N.E.C.	112	104	143	-8	39
Health Services, N.E.C.	427	435	582	8	147
Legal Services	348	372	400	24	28
Educational Services	3,965	4,777	5,686	812	909
Elementary, Secondary	3,050	3,768	4,398	718	630
College & Universities	722	803	1,055	81	252
Libraries	104	126	147	22	21
Educational Services, N.E.C.	89	80	86	- -9	6
Museums, Art Galleries, Zoos	60	60	71	Ö	11
Nonprofit Organizations	884	925	1,025	41	100
Religious Organizations	299	309	346	10	37
Welfare Services	330	351	389	21	38
Residential Welfare	32	34	` 40	2	6
Nonprofit Membership	223	231	250	8	19
Private Households	441	349	270	-92	- 79
Other Professional Related Services	440	582	642	142	60
Engineering & Architectural Services	161	137	135	-24	- 2
Accounting, Auditing	157	313	346	156	33
Misc. Professional Services	122	132	161	10	29
GOVERNMENT, TOTAL 1/	2,748	2,983	3,242	235	259
Federal Public Admin.	600	634	622	34	- 12
Postal Service	450	494	472	44	-22
Federal Public Admin.	150	140	150	10	10
State Public Admin.	568	616	681	48	65
Local Public Admin.	1,580	1,733	1,939	153	206

Government workers involved in activities unique to government are classified in the public administrative industry. Government workers in agencies engaged in activities also carried on by private industry such as shipbuilding, education, and medical services, are classified in the appropriate industry category.

^{*} Employment figures suppressed for industries with less than 10 employees for all three time periods.

IV. Employment Outlook by Occupation

The projections of employment requirements for the Lowell LMA in Table 8 are designed to provide 1974 occupational profiles and projected occupational requirements for 1985. These projections are based on the demand for labor arising from both industrial growth as well as replacement needs.

It is important to note that these projections are not precise fore-casts but indicators of relative magnitude and central tendency. In a dynamic labor market they are indicators of probable future direction and relationships. It should be recognized that these projections are based on 1974 employment levels.

By 1985 an estimated 37,455 new jobs will have been created in the Lowell LMA if economic trends continue. With 60.2 percent of the total demand arising due to growth, the anticipated increase of 221 electrical engineers is especially significant. By contrast, it is noted that within the medical field the demand for 470 registered nurses is due to separations rather than growth (although this may be an underestimate based on population trends). The teaching profession will also experience no gain in total demand due to growth, reflecting the changing demographic characteristics of the population.

The computer specialist category, where demand has been accentuated by the arrival of the microcomputer, is an area where both the present and future outlook are excellent.

Those with degrees in computer science are ofter hired as software or systems engineers, an area where demand far exceeds supply. Declining occupations include farm workers, security guards, barbers, and shoe making machine operatives. Within the clerical field, a requirement for 3,638 stenographers, typists, and secretaries is anticipated with miscellaneous clerical occupations also forecast to have a high demand.

Because the projections do not include occupational mobility, an awareness of recruitment and hiring practices is helpful to properly interpret occupational demand. Many mid-level and higher level jobs are filled either through internal promotion or recruitment from other firms rather than through ports of entry. The projections have a tendency to exaggerate the demand for higher level positions while understating the demand for lower and entry level positions.

Table 8

TOTAL NUMBER OF JOB OPENINGS, BY OCCUPATION DURING 1974 - 1985 PERIOD MASSACHUSETTS

LOWELL LABOR PARKET AREA

	Employ-	Employ-	Labor Demand 1974-1985		
OCCUPATIONS	ment	ment	Total Demand	Due to Growth	Due to Separations
	1974	1985			
TOTAL, ALL COCUPATIONS	67,101	73,407	37,455	6,306	31,149
Professional, Technical, Kindred Engineers, Technical Engineers, Aero-Astronautical Engineers, Chemical Engineers, Civil Engineers, Electrical Engineers, Industrial Engineers, Mechanical Engineers, Mechanical Engineers, Merallurgical Engineers, Mining Engineers, Petroleum Engineers, Sales Engineers, Other	.9,913 1,576 32 30 108 628 276 203 30 0 60 209	10,482 1,792 27 28 112 761 315 247 24 0 0 57 221	4,702 502 -5 -2 37 221 94 38 5 0 0 8	569 216 -5 -2 4 133 39 44 -6 0	4,133 286 0 0 33 88 55 44 11 0 0
Life & Physical Scientists Agricultural Scientists Atmospheric, Space Scientists Biological Scientists Chemists Geologists Marine Scientists Physicists & Astronomers Life, Physical Scientists, N.E.C.	187 14 * * 129 * 0 30	164 8 * * 141 * 0 19	32 5 * * 56 * 0 -11	-23 -6 * 12 * 0 -11 0	55 11 * * 44 * 0 0
Mathematical Specialists	0 0 * *	0 0 * *	0 0 * *	0 0 *	0 0 * *
Engineers, Science Technicians Agricultural & Biological Technicians, Except Health Chemical Technicians Draftars Electrical & Electronic Technicians Industrial Engineering Technicians Mathematical Technicians Mechanical Engineering Technicians Surveyors Engineering, Science Technicians, N.E.C.	1,396 17 78 331 534 15 * 37 60 323	1,875 24 110 399 792 22 * 56 72 398	776 18 54 123 346 7 * 30 23 174	479 7 32 68 258 7 * 19 12 75	297 11 22 55 88 0 * 11 11
Medical Workers, Except Technicians Chiropractors Dentists Dietitians Optometrists Pharmacists Physicians, M. D. Osteopaths Podiatrists Registered Nurses Therapists Veterinarians Other Medical & Health Workers	1,274 0 39 17 8 94 116 16 906 72 *	1,102 0 55 8 13 95 115 19 716 71 *	686 0 38 2 5 45 54 14 470 54 *	-172 0 16 -9 5 1 -1 3 -190 -1	858 0 22 11 0 44 55 11 660 55 *

Note: Projections based on 1974 employment levels

Table 8 (continued)

TOWERT	LIA					
	Employ-	Employ-	Lá	Lapor Demand 1974-1935		
OCCUPATIONS	ment 1974	ment 1985	Total Demand	Due to Growth	Due to Separations	
Health Technologists & Technicians	145 18 21 76	305 101 46 19 55 *	234 55 61 20 34 *	-30 -44 28 -2 -21 *	264 99 33 22 55 *	
Technicians, Except Health Airplane Pilots Air Traffic Controllers Embalmers Flight Engineers Radio Operators Tool Programmers, Numerical Other Technicians, Except Health	17 29 17 0 11 16	143 21 3 20 0 14 21 64	40 4 -15 3 0 3 5 40	18 4 26 3 0 3 5 29	22 0 11 0 0 0 0	
Computer Specialists	228 135	503 284 190 29	218 133 77 8	119 56 55 8	99 77 22 0	
Social Scientists Economists Political Scientists Psychologists Sociologists Urban & Regional Planners Other Social Scientists	93 0 14 0 9	137 117 0 8 0 14	51 46 0 -6 0 5	21 24 0 -6 0 5	30 22 0 0 0 0	
Teachers	25 150 845 119 708	1,366 30 45 902 128 617 144	1,007 16 -61 662 86 206 98	-115 5 -105 57 9 -91	1,122 11 44 605 77 297 88	
Writers, Artists, & Entertainers Actors Athletes & Kindred Workers Authors Dancers Designers Editors & Reporters Misicians & Composers Painters & Soulptors Photographers Public Relations Specialist Padio & TV Announcers Writers, Artists, & Entertainers, N.E.C.	26 49 0 148 98 40 70 37 33 13 51	679 * 38 38 0 161 132 53 81 41 35 15 87	340 * 23 0 0 57 89 35 44 15 13 2 58	109 * 12 -11 0 13 34 13 11 4 2 2 36	231 * 11 11 0 44 55 22 33 11 11 0 22	
Other Professional & Technical Accountants Architects Archivists & Curators Clergy Religious, Except Clergy Farm Management Advisors	931 24 * 117 13	1,916 792 24 * 137 16	805 224 11 * 75 14	-53 -139 0 * 20 3 *	858 363 11 * 55 11	

- Table 8 (continued)

LOVELL LMA						
	Employ-	Employ-	Labor Demand 1974-1985			
OCCUPATIONS .	ment 1974	ment 1985	Total Demand	Due to Growth	Due to Separations	
Foresters & Conservationists Home Management Advisors Judges Lawyers Librarians Operations, Systems Research Personnel Labor Relations Research Workers, N.E.C. Fecreation Workers Social Workers Vocational, Education Counselors	* 0 134 63 118 203 66 36 161 81	* 0	* 0 * 61 37 86 80 18 30 89 67	* 0 * -5 -7 64 3 -15 8 -10 23	* 0 4 66 44 22 77 33 22 99 44	
Managers, Officials, & Proprietors Buyers, Sales, & Loan Managers Bank, Financial Managers Credit Managers Buyers, Shippers, Farm Products Buyers, Wholesale, Retail Purchasing Agents, Buyers, N.E.C. Sales Manager, Fetail Trade Sales Manager, Except Retail Trade	6,564 1,129 277 43 * 107 180 291 225	7,334 1,474 364 52 * 148 237 376 291	3,289 763 197 31 * 96 123 184 121	770 345 87 9 * 41 57 85 66	2,519 418 110 22 * 55 66 99 55	
Administrators, Public Inspectors Assessors, Controllers, Local Public Administration. Construction Inspectors, Public Administration. Health Administrators Inspectors, Except Construction, Public Admin. Officials & Administrators, Public Admin. Postmasters & Mail Superintendents School Administrators, College School Administrators, Elementary & Secondary	571 * 0 90 89 199 15 51	398 * 0 75 33 53 12 69 152	102 * 0 40 -23 -58 8 40 88	-173 * 0 -15 -56 -146 -3 18 33	275 * 0 55 33 88 11 22 55	
Other Managers, Officials, & Proprietors Funeral Directors. Managers, Superintendents, Building Office Managers, N.E.C. Officers, Pilots, Pursers, Ship Officials of Lodges, Unions Failroad Conductors Pestaurant, Cafe & Bar Managers Other Managers & Administrators, N.E.C.	73 273 * 56 23 347	5,462 35 93 333 * 58 28 343 4,562	2,424 22 64 192 * 24 16 .117 1,982	598 0 20 60 * 2 5 -4 508	1,826 22 44 132 * 22 11 121 1,474	
Sales Workers Advertising Agents, Sales Workers Auctioneers Demonstrators Rucksters & Peddlers Insurance Agents, Brokers, etc. Newspaper Carriers & Vendors Real Estate Agents, Brokers Stock & Bord Sales Agents Sales & Sales Workers, N.E.C.	39 0 45 81 279 32 113 75	3,809 54 0 60 98 357 29 122 73 3,016	2,170 37 0 48 61 188 8 75 31 1,722	542 15 0 15 17 73 -3 9 -2 413	1,628 22 0 33 44 110 11 66 33 1,309	

Table 8 (continued)

LOVELL LMA

			Labor Demand 1974-1985			
OCCUPATIONS	Employ- ment 1974	Employ- ment 1985	Total Demand	Due to Growth	Due to Separations	
erical Workers Stenographers, Typists & Secretaries Secretaries, Legal Secretaries, Medical Secretaries, Other Stenographers Typists	11,672 3,237 123 88 2,068 58 900	13,251 3,795 166 98 2,540 28 963	9,851 3,638 175 98 2,507 3 855	1,579 558 43 10 472 -30 63	8,272 3,080 132 88 2,035 33 792	
Diffice Machine Operators Bookkeeping, Billing Operators Calculating Machine Operators Computer, Peripheral Equipment Operators Duplicating Machine Operators Keypunch Operators Tabulating Machine Operators Other Office Machine Operators	758 19 21 253 23 345 * 95	701 12 17 314 27 226 *	328 4 7 127 15 101 *	-57 -7 -4 61 4 -119 *	385 11 11 66 11 220 *	
Cherical Workers Bank Tellers Billing Clerks Bookkepers Cashiers Clerical Assistants, Social Welfare Clerical Supervisors, N.E.C. Collectors, Bill & Account Counter Clerks, Except Food Dispatchers, Starters, Vehicle Enumerators & Interviewers Estimators, Investigators, N.E.C. Expeditors, Production Controllers File Clerks Insurance Adjusters & Examiners Library Attendants & Assistants Mail Carriers, Post Office Mail Wandlers, Except Post Office Messengers & Office Helpers Meter Readers, Utilities Payroll, Time Keeping Clerks Postal Clerks Proofreaders Real Estate Appraisers Receptionist Shipping, Receiving Clerks Stock Clerks, Storekeepers Teachers' Aides, Except Monitors Telegraph Messengers Telegraph Cperators Telegraph Cperators Telegraph Cperators Telegraph Cperators Ticket Station & Express Agents	7,677 249 92 1,088 1,178 0 124 33 129 54 * 259 288 204 99 68 265 81 29 29 195 202 62 22 207 584 172 486 119 0 * 256 21	8,755 302 127 1,121 1,301 0 83 37 154 71 * 268 379 178 129 68 262 78 24 28 207 199 83 22 209 661 170 545 214 0 * 203 15	5,885 240 112 814 981 0 25 15 113 39 * 152 201 139 74 55 52 41 17 -1 155 63 76 11 200 253 119 246 172 0 * 229 5	1,078 53 35 33 123 0 -41 4 25 17 * 9 91 -26 30 0 -3 -3 -3 -5 -1 12 -3 21 0 2 77 -2 59 95 0 * 53 -6	4,807 187 77 781 858 0 66 11 88 22 * 143 110 165 44 55 55 44 22 0 143 66 55 11 198 176 121 187 77 0 * 176 11	

Table 8 (continued)

LOWELL LMA

			Labor Demand 1974-1985			
OCCUPATIONS	Employ- ment 1974	Employ- ment 1985	Total Demand	Due to Growth	Due to Separations	
Craft & Kindred Workers	896 125 51	11,438 3,253 1,094 152 73	4,057 1,264 462 49 33	1,461 593 198 27 22	2,596 671 264 22 11	
Cement & Concrete Finishers Electricians & Apprentices Excavating, Grading & Machine Operators Floor Layers, Except Tile Setters Painters & Apprentices	553 155 * 331	84 692 215 *	32 260 82 *	21 139 60 * 2	11 121 22 * 99	
Paperhangers. Plasterers & Apprentices Plumbers, Pipefitters & Apprentices Roofers & Slaters Structural Metal Craft Workers Tilesetters Blue-Collar Worker Supervisors, N.E.C.	31 285 64 54 23	31 29 365 88 71 22 1,604	17 9 157 35 28 -1 624	6 -2 80 24 17 -1 195	11 11 77 11 11 11 0 429	
Metalworking Craft Workers, Except Mechanics Blacksmiths Boilermakers Heat Treaters, Annealers, & Temperers Forge & Hammer Operators Job & Die Setters, Metal Machinists & Apprentices Millwrights Wolders & Apprentices, Metal Pattern & Model Makers Rollers & Finishers, Metal Sheetmetal Workers & Apprentices Tool & Diemakers & Apprentices	20 25 * 12 489 49 63 39 *	986 * 30 17 * 15 502 56 63 21 * 197 73	265 * 21 3 * 3 123 18 11 -7 * 65 17	45 * 10 -8 * 3 13 7 0 -18 * 32 6	220 * 11 11 * 0 110 11 11 11 * 333 11	
Mechanics, Repairers, & Installers Air Cond., Heating, & Refrig. Mechanics & Repairers Aircraft Mechanics Auto Accessories Installers Auto Body Repairers Auto Mechanics & Apprentices Data Processing Machine Repairers Farm Implement Mechanics Heavy Equipment Mechanics Including Diesel Household Appliance Mechanics Loom Fixers Office Machine Repairers Radio & Television Repairers Railroad & Car Shop Repairers Other Mechanics & Apprentices	309 70 * 180 866 114 16 775 123 41 67 107 23	3,482 395 66 * 224 1,158 180 27 856 150 36 118 131 20 113	1,292 152 7 * 66 479 77 22 268 60 17 62 46 8	676 86 -4 * 44 292 66 11 81 27 -5 51 24 -3 3	616 66 11 * 22 187 11 11 187 33 22 11 22 11	
Printing Trade Craft Workers Bookbinders Composition & Typesetters Electrotypers & Stereotypers Engravers, Except Photoengravers Photoengravers & Lithographers Pressmen, Plate Printers & Apprentices	91 264 * 13 55	720 93 236 * 14 65 309	220 46 60 * 1 21 85	11 2 -28 * 1 10 30	209 44 88 * 0 11 55	

Table 8 (continued)

LOWELL LIMA

WINDERSON THE CONTROLL OF THE CONTROL OF THE CONTRO

- IAVEAU			Labor Demand 1974-1985			
OCCUPATIONS	Employ- ment 1974	Employ- ment 1985	Total Demand	Due to Growth	Due to Separations	
Transportation, Public Utility Crafts Electric Power Line Installers & Repairers Locamorive Engineers Locamorive Engineers Helpers Power Station Operators Telephone Installers & Repairers Telephone Line Installers & Splicers	110 15 15 13 197	369 120 17 6 12 198 16	32 21 2 -9 -1 23 -4	-1 10 2 -9 -1 1	33 11 0 0 0 22 0	
Other Crafts, Kindred Workers Bakers Cabinetmakers Carpet Installers Crane, Derrick, & Hoist Operators Decorators & Window Dressers Dental Laboratory Technicians Furniture & Wood Finishers Furriers Glaziers Inspectors, Log & Lumber Inspectors, Other Jewelers & Watchmakers Millers, Grain, Flour, Feed Motion Picture Projectionists Opticians, Lens Grinders & Polishers Piano & Organ Tuners & Repairers Shipfitters Shoe Repairers Sign Painters & Letterers Stationary Engineers Stone Cutters & Stone Carvers Tailors Upholsterers Craft & Kindred Workers, N.E.C.	101 48 64 125 61 19 28 0 19 0 53 * 0 * 51 0 * 55 30 132 36 78 29	1,024 86 47 72 135 70 16 25 0 28 0 53 * 0 * 76 0 * 21 40 110 38 64 31 96	360 18 10 19 43 42 8 8 0 9 0 22 * 47 0 * 47 0 * -1 32 22 24 30 13 2	-58 -15 -1 8 10 9 -3 -3 0 9 0 * 25 0 * -34 10 -22 2 -14 2 -42	413 33 11 11 33 33 31 11 11 0 0 0 0 22 * 0 * 22 0 * 33 22 44 22 44 11 44	
Operatives Operatives, Except Transportation Semiskilled Metal Working Orill Press Operators Furnace Tenders, Smelters, & Pourers, Metal Grinding Machine Operatives Weaters, Metal Lathe & Milling Machine Operatives Metal Platers Other Precision Machine Operatives Punch & Stamping Press Operatives Solderers Welders & Flame Cutters	11,973 994 46 30 69 0 93 88 60 55 252	15,307 12,632 1,018 44 32 75 0 89 74 67 55 189 393	6,866 6,159 354 9 13 28 0 18 8 29 22 58 169	816 659 24 -2 2 6 0 -4 -14 7 0 -63 92	6,050 5,500 330 11 11 22 0 22 22 22 22 22 121	
Semiskilled Textile	33 62 128 31	464 16 31 110 23 284	96 -6 -9 59 3 49	-168 -17 -31 -18 -8 -94	264 11 22 · 77 11 143	

Table 8 (continued)

	, 				
`	Employ-	Employ-	<u> </u>	abor Demand 19	974-1985
OCCUPATIONS	ment	ment.	Total	Due to	Due to
	1974	1985	Detrand	Growth	Separations
	2 252				
Semiskilled Packing, Inspecting	2,361 1,111	2,690 1,375	1,627 847	329 264	1,298 583
Graders & Sorters, Manufacturing	31	27	18	- 4	22
Meat Wrzppers, Petail Trade	154	134	140	30	110
Packers & Wrappers, Except Meat & Produce	1,049	1,096	619	47	572
Produce Graders & Packers, Except Factory & Farm .	16	3	3	- 8	11
Other Operatives, Except Transportation	7,936	8,460	4,082	474	3,608
Asbestos & Insulation Workers	15	21	6	6	0
Assemblers	1,666	2,046	1,282	380	902
Blasters	*	. *	*	*	*
Bottling & Canning Operatives	35	37	13	2	n n
Surveyor Helpers	0	0 75	0 1:2	0 - 43	0 55
Cutting Operatives, N.E.C.	118 171	169	75	-43 -2 [,]	77
Dressmakers, Except Factory	54	49	39	-5	44
Drillers, Earth	30	35	16	5	ii
Dry Wall Installers, & Lathers	105	124	30	19	<u> </u>
Dyers	56	57	12	1	11
Filers, Polishers, Sanders, & Buffers	121	116	39	- 5	44
Garage Workers & Gas Station Attendants	336	333	41	-3	44
Laundry & Dry Cleaning Operatives, N.E.C	112	93	47	-19	66
Meat Cutters & Butchers, Except Mfg	191	175	50 9	-16 -2	66
Milliners	41 0	39 0	0	0	11 0
Mine Operatives, N.E.C.	· *	*	. *	*	*
Mixing Operatives	50	49	10	-1	11
Oilers & Greasers, Except Auto	49	35	- 3	-14	11
Painters, Manufactured Articles	155	177	77	22	55
Photographic Process Workers	98	122	79	24	55.
Riveters & Fasterers	17	. 16	10	-1	п
Sailors & Deckhands	0	0	0 22	0	0 22
Sawyers	49 985	49 903	556	- 82	638
Shoemaking Machine Operatives	279	175	23	-104:	132
Furnace Tenders & Stokers, Except Metal	132	98	21	-34	55
Winding Operatives, N.E.C	63	75	45	12	33
Miscellaneous Machine Operatives	1,368	1,445	605	77	528
Operatives, N.E.C	1,683	1,941	962	258	704
Transportation Equipment Operatives	2,518	2,675	707	157	550
Boat Operators	*	*	*	*	*
Sus Drivers	223	216	81	-7 3	83
Conductors & Operators, Urban Rail Transit Delivery & Poute Workers	10 569	13 633	3 174	64	110
Fork Lift & Tow Motor Operators	264	301	81	37	44
Rail Vehicle Operators, N.E.C.	0	0	0	Ö	Ö
Parking Attendants	13	12	10	-1	11
Railroad Brake Operators	13	14	1	1	0
Railroad Switch Operators	0	0	0	0	0
Taxicab Drivers & Chauffeurs	187 1,235	170 1,312	49 297	-17 77	66 220
Service Workers	8,127	8,603	5,646	476	5,170
Cleaning Service Workers	1,602	1,720 80	1,097	118 -1	979 66
Lodging Quarters Cleaners, Except Private Household Building Interior Cleaners, N.E.C	81 518	599	65 455	81	374
Janitors & Sextons	1,003	1,041	577	38	539
	2,000	_, -, -, -	J.,	-	

Table 8 (continued)

LOVELL LYA

	m		<u>u</u>	abor Demand 1	974-1985
OCCUPATIONS	Employ- ment 1974	Employ- ment 1985	Total Demand	Due to Growth	Due to Separations
Food Service Workers Bartenders Waiter's Assistants. Cooks, Except Private. Dishwashers Food Counter & Fountain Workers Waiters Food Workers, N.E.C., Except Private	2,654 174 37 644 107 432 933 327	2,888 208 38 732 100 463 1,025 322	1,763 111 12 385 37 295 730 193	234 34 1 88 -7 31 92 -5	1,529 77 11 297 44 264 638 198
Health Service Workers Dental Assistants Health Aides, Except Nursing Health Trainees Lay Mickives Nursing Aides, Orderlies, & Attendants Practical Nurses	1,733 119 130 11 0 891 582	1,849 163 105 0 932 649	1,601 176 85 0 0 723 617	116 44 -25 -11 0 41 67	1,485 132 110 11 0 682 550
Personal Service Workers Flight Attendants Attendants, Personal Service, N.E.C.	840 16 34 66	935 17 31 69	744 23 19 58	95 1 -3 3	649 22 22 25 55
Baggage Porters & Bellhops Barbers Boarding & Lodging Housekeepers Bootblacks Child Care Workers, Except Private Elevator Operators Hairdressers, Cosmetologists Housekeepers, Except Private School Monitors Ushers, Recreation & Amusement Welfare Service Aides	116 60 0 100 * 302 99 16 9	90 72 0 157 * 356 87 23 12	18 78 0 167 * 296 54 18 3	-26 12 0 57 * 54 -12 7 3	44 66 0 110 * 242 66 11 0
Protective & Sarvice Workers Crossing Guards & Bridgeterders Fire Fighters Guards Marshals & Constables Police & Detectives Sheriffs & Bailiffs	1,129 30 365 387 0 343	1,114 27 393 321 0 371	381 19 83 176 0 94	-15 -3 28 -66 0 28	396 22 55 242 0 66
Private Household Workers Child Care Workers Cooks, Private Housekeepers, Private Laurderers, Private Household Cleaners & Servants, Private Household	169 70 * 38 0 52	97 37 * 23 0 31	60 22 * 18 0 23	-72 -33 * -15 0 -21	132 55 * 33 0 44
Laborers, Except Farm Animal Caretakers, Except Farm Carpenters, Helpers Construction Laborers, Exc. Carpenter's Help. Fishers, Hunters, & Trappers Freight, Material Handlers	2,798 82 108 636 *	3,016 123 105 687 *	900 85 8 161 *	218 41 -3 51 *	682 44 11 110 * 99

Table 8 (continued)
LOWELL LYA

	Employ- ment 1974	Employ-	Lamor Demand 13 4-1985			
OCCUPATIONS		ment 1985	Total Demand	Dia to	Due to Separations	
Garbage Collectors	38	52	25	14	11	
Gardeners & Groundskeepers, Except Farm	208	236	127	28	99	
Longshore Workers & Stevedores	0	0	0	0	0	
Timbercutting & Logging Workers	*	*	*	*	~**	
Stock Handlers	751	839	242	38	154	
Teamsters	0	0	0	0	0	
Vehicle Wasners & Equipment Cleaners	134	140	39	6	33	
Warehouse Laborers, N.E.C	85	65	-9	-20	33 11	
Other Laborers	299	290	101	- 9	110	
Farmers & Farm Workers	292	167	- 26	-125	39 ←	
Farmers & Farm Managers	37	50	7	- 37	44	
Farmers (Owners & Tanants)	86	48	-5	-38	33	
Farm Managers	*	*	*	*	*	
Farm Laborers, Farm Supervisors	205	117	-22	-38	66	
Farm Labor Supervisors	*	*	*	*	*	
Farm Laborers, Wage Workers	161	84	-33	-77	44	
Farm Laborers, Unraid Family	35	25	2	· -9	11	
Farm Laborers, Self-Employed	0	0	0	0	0	

^{*} Employment figures suppressed for industries with less than 10 employees in both time periods.

Finally, these projections look only at the demand side of the Lowell Labor Market. While the supply side data is not nearly as refined as the demand side, it must be considered as well in any comprehensive occupational system. This is discussed in the Labor Supply/Demand Imbalances Section.

Labor Turnover

Labor turnover measures the overall flow of manufacturing workers into and out of jobs. The estimate is derived from a sample of employers who report on a monthly basis. These rates can be indicators of both employers and workers perceptions of the labor market. The quit rate can be seen as an example of how workers perceive the availability of jobs. A correlation exists between the quit rate and the unemployment rate with the quit rate decreasing as the unemployment rate increases. Analysis of new hires, layoffs, and recalls indicates how employers perceive future economic conditions. A downturn will usually cause a contraction in employment through attrition, layoffs, and curtailment of new hiring.

The labor turnover rates shown in Table 9 indicate continuing confidence in the economy. Accession rates are generally higher than separation rates and most industries still have healthy rates of new hires.

Table 9 Labor Turnover Rate*
In Manufacturing
Lowell Labor Market Area
January 1979-March 1980

			cession Rat		Separation Rates		
Month and Year	Employment	Total	New Hires	Recall	Total	Quits	Layoffs
1980							
March	28,400	4.4	3.8	0.4	5.4	3.1	1.1
February	28,000	4.4	3.7	0.4	4.6	2.9	0.5
January	27,200	7.8	6.8	0.4	4.4	2.9	0.8
1979							
December	26,900	11.5	8.2	0.2	2.8	2.0	0.2
November	26,800	4.8	3.8	0.7	4.4	2.9	0.4
October	26,500	6.1	5.6	0.3	4.1	3.4	0.2
September	26,200	5.1	4.0	0.4	5.3	4.1	0.5
August	26,300	6.3	5.9	0.2	5.4	4.3	0.2
July	25,300	4.4	3.5	0.4	5.1	3.7	0.4
June	25,900	7.6	6.8	0.6	5.8	3. 9	0.8
May	24,900	4.9	4.0	0.6	4.3	3.0	0.3
April	24,400	6.1	5.7	0.2	4.8	3.7	0.5
March	24,200	6.2	5.2	0.7	4.6	2.5	1.4
February	24,100	6.1	5.6	0.4	7.4	4.9	1.0
January	24,000	7.3	6.2	0.4	5.5	3.0	1.4

^{*} All rates are per 100 employed workers on manufacturer's current month's payrolls and are not seasonally adjusted.

<u>Definitions</u>

Labor Turnover

Refers to the gross movement of wage and salary workers into and out of jobs with respect to individual firms. Data are accumulated for a calendar month and expressed as a rate per 100 workers.

Total Accessions

All permanent or temporary additions, whether new or former employees.

New Hires

Permanent or temporary additions of persons who have not been specifically recalled by the employer, or transferred from another establishment of the same company.

Recalls

Permanent or temporary additions to the employment roll of persons specifically recalled to a job in the same establishment of the company following a period of layoff lasting more than seven consecutive days.

Total Separations

Terminations of employment resulting from: quits, discharges, layoffs, transfers out to another establishment of the same company, military duty and miscellaneous causes.

Quits

Terminations of employment initiated by employee for any reason except to retire, to transfer to another establishment of the same company, military duty and miscellaneous causes.

Layoffs

Suspensions from pay status (which last or are expected to last more than 7 consecutive calendar days) initiated by the employer without prejudice to the worker for such reasons as lack of orders, model changeover, termination of seasonal employment, etc.

Table 10 Hours and Earnings For Manufacturing
Lowell Labor Area
1969-1979

	Average Weekly Earnings	Average Weekly Hours	Average Hourly Earnings
1979	Tarinings.	, nodis	1 Darmings
	† 222 26	-0. 1	
January	\$200.06	38.4	\$5.21
February	202.18	38.9	5.08
March	207.36	40.5	5.12
April	207.77	3 9.5	5.26
May	209.75	3 9.5	5.31
June	205.41	39. 2	5.24
July	199.26 198.91	36.9 38.4	5.40
August	205.44	38.4 38.4	5.18 5.25
September October	200.19	37.7	5.35 5.31
November	200.19	37.7	5.31
December	219.14		5.52
December	219.14	39•7	7.72
Annual Ave	rage		
1979	\$204.64	38.7	\$5.29
1978	195.20	39.4	4.92
1977	175.63	38.6	4.55
1976	167.96	38.7	4.34
1975	159.01	38.5	4.13
1974	147.03	38.7	3.82
1973	140.26	39.4	3.56
1972	130.75	39.5	3.31
1971	116.96	38.6	3.03
1970	111.65	38.5	2.90
1969	104.76	38.8	2.70

V. Recent Unemployment Trends and Outlook

Final figures for 1979 placed the Lowell LMA's annual average unemployment rate at 5.5 percent, equal to the statewide rate and below the national average of 5.8 percent for the first time. The rate gives a clear indication of the turnabout experienced by the area's economy in recent years. From the depths of the 1975 recession with an unemployment rate of 11.9 percent, the Lowell LMA's rate has decreased 6.4 percentage points which compares favorably with the drop of 5.7 statewide and 2.7 nationally, for the same period.

After finishing out 1979 with a December unemployment rate of 5.1 percent, there was a substantial rise of 1.3 percentage points in the January 1980 rate, due largely to post holiday seasonal declines in wholesale and retail trade, and services, as well as declines in government and finance, insurance, and real estate. Then the rate drops steadily to 5.5 percent in February and 5.1 percent in March. In view of the fact that the National Bureau of Economic Research has dated a recession as having started in February, it is interesting to note that the Lowell LMA's 1st quarter 1980 unemployment rate of 5.7 is a full percentage point lower than the first quarter of 1979.

We expect Massachusetts unemployment rate to average approximately one-half to one percentage point below the national average rate. As of this writing, the Data Resources Incorporated (DRI) national forecast is for an 8.5 percent average unemployment rate during FY'81. This would give Massachusetts an average unemployment rate of about 8 percent over the same time period.

Given the structural soundness of the Lowell LMA's economy as indicated by the overall nonagricultural employment increases, which took place over the year it is not unreasonable to expect the LMA to fare as well or better than the state. The Lawrence/Berkeley Labor Force Projections in Table 3 are based on a projected unemployment rate of 7.8 percent.

Table 11 Unemployment Rates
Lowell LMA, Massachusetts and United States
1975 Through 1980

Year			1	Unempl	oyment	Rate
and	Total	Total	Labor	Lowell	16	II C
Month	Employment	Unemployment	Force	LMA	Mass.	U.S.
1975 1976 1977 1978	91,072 95,917 98,958 105,123	12,259 10,918 9,136 7,342	103,331 106,835 108,094 112,465	11.9 10.2 8.5 6.5	11.2 9.5 8.1 6.1	8.5 7.7 7.0 6.0
1979	111,639	6,540	118,179	5.5	5.5	5.8
1979						
January February March April May June July August September October November December	110,442 111,225 110,540 111,219 110,122 113,759 114,017 115,292 111,772 111,379 109,500 110,404	9,033 6,963 7,375 6,024 5,878 6,397 6,011 5,918 7,875 5,357 6,202 5,438	119,475 118,188 117,915 117,243 116,000 120,156 120,028 121,210 119,647 116,746 115,702 115,852	7.6 5.9 5.1 5.3 5.9 6.6 4.7	7.5 6.6 7.3 5.0 5.1 5.0 4.7 6.4 4.8 5.1	6.4 6.1 5.2 6.8 5.6 5.6 5.6 5.6
1980						
January February March	109,400 110,000 111,200	7,400 6,400 6,000	116,800 116,400 117,200	6.4 5.5 5.1	6.4 5.7 5.3	6.8 6.8 6.6

Source: Division of Employment Security - Labor Area Research Department

Table 12 Labor Force Data*
City of Lowell
1975 Through March 1980

	Total	Total	Labor	Unemployment
	Employment	Unemployment	Force	Rate
1975	42,533	6,088	48,621	12.5
1976	44,796	5,422	50,218	10.8
1977	46,216	4,537	50,753	8.9
1978	49,096	3,646	52,742	6.9
1979	52,138	3,248	55,386	5.9
1979				
January February March April May June July August September October November December	51,579 51,945 51,625 51,942 51,430 53,128 53,249 53,344 52,200 52,017 51,139 51,562	4,486 3,433 3,662 2,992 2,919 3,177 2,985 2,939 3,911 2,665 3,080 2,701	56,065 55,403 55,287 54,934 54,349 56,305 56,234 56,783 56,111 54,682 54,219 54,263	8.0 6.2 6.4 5.4 5.6 5.3 5.0 4.9 5.7
1980				
January	51,032	3,680	54,712	6.7
February	51,317	3,154	54,471	5.8
March	52,012	2,948	54,960	5.4

^{*} Disaggregated from the Lowell LMA by the Census Share Method

TABLE 113

Table 13 SELECTED CHARACTERISTICS OF INSURED UNEMPLOYED LOWELL OFFICE

		ROGRAMS PERCENT
TOTAL	2547	100.0
AGE UNDER 20 UNDER 25 25 - 34 35 - 44 45 - 54 55 - 64 65 & OVER I.N.A.	403 673 519 480 340 133	15.8 26.4 20.4 18.8 13.3 5.2
SEX MEN WOMEN I.N.A.	1132 1415	44.4 55.6
ETHNIC GROUP WHITE NON-WHITE I.N.A.	2524 17 7	99 • 1 • 7 • 3
SPANISH SURNAME	17	. 7
OCCUPATION PROF., TECH., MGT CLERICAL/SALES SERVICES FARM, FISH, FOR. PROCESSING MACHINE TRADES HENCH WORK STRUCTURAL MISC. WORK I.N.A.	403 589 226 13 40 213 253 286 519	15.8 23.1 8.9 .5 1.6 8.4 9.9 11.2 20.4
RECENT DURATION 0=9 WEEKS 10=19 WEEKS 20=29 WEEKS 30 + WEEKS	1612 556 360 20	63.3 21.8 14.1 .8

TABLE 113 CONTINUED -1

Table 13	ALL PR	ROGRAMS
	NUMBER	PERCENT
INDUSTRY ATTACH. MANUFACTURING CON. CONSTRUCT TRAN./UTIL. WHOL/RET.TRADE FIN/INS/R.E. SERVICES	609 163 323 380 80 450	23.9 6.4 12.7 14.9 3.1 17.7
GOVERNMENTS	509	20.0
DTHERS	3 30	. 1
I.N.A.	30	1.2
AVE. WEEKLY WAGE UNDER \$100 \$100 - \$149 \$150 - \$199 \$200 - \$249 \$250 - \$299 \$300 OR MORE I.N.A.	579 593 556 300 183 323	22.7 23.3 21.8 11.8 7.2 12.7
SEPARATION REASON LAYOFF QUIT VOL. RET. QUIT PREGNANCY QUIT OTHER DISCHARGES LABOR DISPUTE OTHER/INA	2271 3 - 80 153 - 40	89.2 .1 3.1 6.0

Table 13 OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL OFFICE

	ALL AGES NUMBER		UNDER 45 YRS.	OVER 45 YRS.	NOT
TOTAL	2601	100.0	1612	989	-
0,1 PROF., TECH., MGR.	406	15.6	293	113	-
00,01 ARCH./ENGINEER	40	1.5	30	10	-
02 MATH & PHY. SCIENCE 04 LIFE SCIENCES	3	. 1	- 3	-	-
05 SOCIAL SCIENCES 07 MEDICINE & HEALTH	3 23	•1	3 17	- 7	-
09 EDUCATION	150	5,8	107	43	-
10 MUSEUM, LIBRARY 11 LAW 3 JURISPRUDENCE	7 -	. 3	7 -	-	-
12 RELIGION & THEOLOGY 13 WRITING	•	-	-	-	-
14 ART	20	, 8	17	3	-
15 ENTERTAINMENT & REC 16 ADMINISTRATIVE SPEC	- 67	2.6	50	17	-
18 MANAGRES & OFFICIAL 19 PROFESSIONAL, TECN	8 0 1 0	3.1		3 () 3	-
2 CLERICAL, SALES	596	22.9	403		-
20 STEND, TYPE, FILING	236	9.1		57	_
21 COMPUTING & ACCOUNT	223	8.6		100	-
22 MATERIAL & PROD REC 23 INFO & MESSAGE DIST	43 20	1.7	37 17	7 3	-
24 MISC CLERICAL	27	1.0	17	10	-
25 SALESMEN, SERVICES 26,28 SALES, COMMODITE	33	1.3	23	10	-
29 MERCHANDISING	13	• 5	7	7	-
3 SERVICES	556	8.7	80	147	•
30 DOMESTIC SERVICE	3	. 1	3	-	-
31 FOOD & BEVERAGE 32 LODGING	113	4.3	43	70	-
33 BARBERING, COSMETOLO 34 AMUSEMENT & REC	3 7	.1	3	- 7	-
35 MISC PERSONAL SERV	23	. 9	1 7	7	-
36 APPAREL & FURNISH 37 PROTECTIVE SERV	60	2.3	10	5 0	-
38 BUILDING & RELATED	1 7	. 7	3	1 3	-
40-46 FARM/FISH	1 3	• 5	10	3	-
5 PROCESSING	40	1.5	27	1.3	-
50 PROCESSING OF METAL 51 ORE REFINING&FOUNDR	10	.4	3	7 3	-
52 PROCESS/FOOD, TOBACO	3	. 1	-45 <u>-</u> 3	-	-

TABLE 2134 CONTINUED -1 Table 13

COMITIONED -1 TABLE 12					
	ALL AGES		UNDER	DVER	TON
	NUMBER	PER.	45 YRS.	45 YRS.	AVAIL
53 PROCESSING OF PAPER	•	-	-	-	-
54 PROCES/DIL, COAL, GAS	•	•	-	-	-
55 CHEM, PLASTC, SYN, RUB	17	. 7	13	3	-
56 WOOD AND WOOD PROD	-	-	•	•	-
57 STONE, CLAY, GLASS	3	. 1	3	-	-
58 LEATHER, TEXTILES	•	-	-	-	-
59 PROCES/OCCUPATIONS	-	•	-	-	•

Table 13 OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL OFFICE

	ALL AGES NUMBER	PER.	UNDER 45 YRS.	OVER 45 YRS.	NOT
TOTAL	2601	100.0	1612	989	-
6 MACHINE TRADES	230	8.8	127	103	-
60 METAL MACHINING 61 METAL WORKING OCCUP 62,63 MECHANICS REPAIR 64 PAPERWORKING 65 PRINTING 66 WOOD MACHING 67 MACH STONE, CLAY, GLA 68 TEXTILE	70 27 53 10 7 7	2.7 1.0 2.0 .4 .3 .3	37 23 30 7 7 7	33 3 23 3 -	-
69 MACHINE TRADES OCCU	3.3	1.3	7	27	-
7 BENCH WORK	276	10.6	150	127	-
70 FAB.ASSBLY&REPAIR 71 FAB.REPAIR SCI&MED 72 ASBLY&REPAIR ELECT 73 FAB.REPR ASSRT MATL 74 PAINTING, DECORAT 75 FAB&REPR PLASTC SYN 76 FAB&REPR WOOD PROD 77 FAB&REPR SAND STONE 78 FAB&REPR IEXTILE 79 BENCH WORK OCCUPAT	20 10 103 17 23 3 - 10 90	.8 .4 4.0 .7 .9 .1 	7 10 73 10 17 3 -	13 30 7 7 - - 70	-
8 STRUCTURAL WORK	290	11.1	190	100	-
80 METAL FABRICATING 81 WELDERS, FLAME CUTT 82 ELECTRICAL ASSBLY 84 PAINT, PLASTER, WATER 85 EXCAVAT, GRAD, PAVE 86 CONSTRUCTION OCCUPA 89 STRUCTURAL WORK OCC	27 3 23 27 17 167 23	1.0 .1 .9 1.0 .7 6.4	3	3 7 7 7 10 63 10	-
9 MISCFLLANEOUS	519	20.0	333	186	-
90 MOTOR FREIGHT 91 TRANSPORTATION OCCU 92 PACKAGING&MATERIALS 93 EXTRACT OF MINERALS 94 LOGGING OCCUPATIONS 95 PROD&DIST, UTILITIES 96 AMUSE, REC., MOVIES 97 GRAPHIC ART WORK	67 303 90 - 3	2.6 11.6 3.5 - .1 -	53 176 63 - - 3 - 20	13 127 27 - - 10	-
999 INFO NOT AVAILABLE	27	1.0	-47- 17	10	•

TABLE 2130

Table 13 OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL OFFICE

	ALL AGES NUMBER	PER.	UNDER 45 YRS.	OVER 45 YRS.	N()T AVAIL
TOTAL	2601	100.0	1612	989	-
MECHANICAL ENG. INDUSTRIAL ENG. DRAFTING & RELATED	0003 3 0007 13 012 7 017 7 019 7	•1 •5 •3 •3	3 13 3 3 7	3 3	-
PSYCHOLOGY C	045 3	• 1	3	-	-
ECONOMICS	050 3	• 1	3	-	-
· · · · · · · · · · · · · · · · · · ·	078 13 079 7	•5 •3	10	3 3	-
SECONDARY ED. PRIMARY SCHOOL ED HANDICAPPED ED. VOCATIONAL ED. NEC	090 13 091 50 092 50 094 10 097 3	.5 1.9 1.9 .4 .1	7 33 40 7 - 20	7 1 7 1 0 3 3	•

TABLE 213D

Table 13 OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL OFFICE

		ALL AGES NUMBER		UNDER 45 YRS.	OVER 45 YRS.	
TOTAL		2601	100.0	1612	989	-
LIBRARY WORK MUS., LIB., ARCH., NEC	100	3 3	• 1	3	:	•
COMMERCIAL ART PHOTOGRAPHY ART WORK, NEC	141 143 149	7 7 3	• 3 • 3	7 7 3	:	-

TABLE 213E

Table 13 OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL OFFICE

		ALL AGES NUMBER	PER.	UNDER 45 YRS.	ÖVER 45 YRS.	NOT
TOTAL		2601	100.0	1612	989	-
ACCOUNTING/AUDITING PURCHASING MGT SALES/DISTRIBUT MGT PERSONNEL/TRAIN ADM INSPECT/INVEST, MGT ADMIN SPECIALT NEC	160 162 163 166 168 169	7 7 1 7 7 3 2 7	.3 .7 .3 .1	7 7 10 7 - 20	- 7 - 3 7	-
MFG INDUSTRY MGT TRANS/COMN/UTILT MGT WHLE/RETAIL TRAD MGT FINANC/INSUR/R E MGT SERVICE INDUSTRY MGT MISC MGT WORK NEC	183 184 185 186 187 189	3 40 3 23 7	.1 1.5 .1 .9	27 17 7	3 3 13 3 7	-
SECRETARIAL W()RK TYPING FILING STEN/TYP/FIL/RALATED	201 203 206 209	70 63 10 93	2.7 2.4 .4 3.6	53 57 10 60	1 7 7 - 3 3	:
BOOKKEEPING CASHIERING AUTOMAT DATA PROCESS BILLING-MACHINE WORK BOOKKEEP-MACH WORK COMPUTING MACH WORK COMPUTING MACH WORK	210 211 213 214 215 216 219	50 40 40 13 23 13	1.9 1.5 1.5 .5 .9 .5	20 30 23 7 13 10 20	30 10 17 7 10 3 23	-
CLERICAL WORK PROD CLERICAL SHIP/RECV	222	3 37	• 1 1 • 4	3 33	- 3	-
MESSENGER & RELATED TELEPHONE WORK RECEPTION/INFO DISP	230 235 237	3 7 10	• 1 • 3 • 4	3 3 10	3	-

Table 13 OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL OFFICE

		ALL AGES NUMBER	PER.	UNDER 45 YRS.	OVER 45 YRS.	NOT
TOTAL		2601	100.0	1612	989	•
ADJUSTING MISC CLERICAL WORK	241 249	3 20	•1	13	3 7	-
COMMODITIES NEC	289	3	• 1	-	3	•
SALES CLERKING MERCHANDISING WORK	290 299	3 10	.1	3	- 7	-
FOOD&BEVERAGE SERV FOOD SERVING COOKING, LARGE HOTELS MISC COOKING MEAT CUTTING KITCHEN WORK NEC	310 311 313 315 316 318	1 3 3 3 4 7 1 0 3 7	.5 1.3 1.8 .4 .1	3 17 17 3 -	1 0 1 7 3 0 7 3 3	-
CLEANING & RELAT JANITORIAL SERV	381 382	1 0 7	.4	3	10	-
MIXING & BLENDING FILTER, STRAIN& SEPERA EXTRUDING PROCESSING, CHEMICALS	550 551 557 559	7 5 3	• 3 • 1 • 1	3 3 3 3	3	:

Table 13 OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL OFFICE

		ALL AGES NUMBER	PER.	UNDER 45 YRS.	OVER 45 YRS.	
TOTAL		2601	100.0	1612	989	-
MACHINING & RELATED TOOLMAKING & RELATED MILLING & PLANING BORING SAWING METAL MACHINING NEC	600 601 605 606 607 609	13 3 3 3 43	.5 .1 .1 .1	7 3 - 3 - 23	7 - 3 - 3 20	-
FABRICATING MACHINE MISC METALWORKING	616 619	1 3 1 3	•5 •5	1 0 1 3	3	-
MOTORIZ VEHICLE&ENG. AIRCRAFT REPAIRING	620 621	30 7	1.2	20 3	10	-
CARD, COMB, DRAW, RELA DPINNINH WEAVING & RELATED REXTILE MACHINE WORK	680 682 683 689	3 3 13 3	• 1 • 1 • 5 • 1	- 7 3	3 3 7	-
PLASTICS, SYNTHETICS, MISC. MACHINE WORK	690 699	27 7	1.0	3 3	23 3	-
FAB/ASBL&REPR METAL METAL UNIT ASBL& ADJ FAB/ASBL&REPR METAL	700 706 709	3 3 10	• 1 • 1 • 4	3 3 -	10	-
COMMUNICATION EQUIP FLECTRICAL APPLI&FIX LITE BULBS&FLECTRONI ELECTRONIC COMPONENT STORAGE BATTERY	722 723 725 726 727	3 37 7 50 7	.1 1.4 .3 1.9	3 17 7 40 7	20	-

Table 13 OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL OFFICE

		ALL AGES NUMBER	PER.	UNDER 45 YRS.	OVER 45 YRS.	NOT
TOTAL		2601	100.0	1612	989	-
UPHOLSTER, MATTRESS LAY OUT, MARK, CUT, PUN HANDSEW, MEND, EMBROID FUR WORKING MACH SEW, NONGARMENT FOOTWEAR	780 781 782 783 787 788	10 23 10 3 33	.4 .9 .4 .1 1.3	3 10 - 3 3	7 13 10 3 30 7	-
FITT, BOLT, SCREW, RELA BOILEPMAKING & RELAT TRANSP EQUIP ASSEMBL BODY WORK, TRANSP EQ MISC METAL FABRICAT	801 805 806 807 809	7 3 7 3 7	.3 .1 .3 .1	7 3 3 3 7	3	:
LIGHT EQUIP&BUILD ASSMBLY, INSTALL, REPR	824 829	20 3	.8 .1	17	3 3	:
EXCAVAT, GRADNG&RELAT EXCAV, GRAD, PAVING	850 859	1 0 7	• 4	- 7	10	-
CARPENTRY & RELATED BRICK&STONE MASONRY PLUMBING, GAS FITT FLOUR LAYING&FINISH MISC CONSTRUCTION	860 861 862 864 869	7 0 7 7 3 8 0	2.7 .3 .3 .1 3.1	30 3 7 3 60	40 3 - 20	-
TRAILER-TRUCK DRIV HEAVY TRUCK DRIV LIGHT TRUCK DRIVING	904 905 906	3 5 3 1 0	2.0 .4	43 10	3 1 0 -	:
PACKAGING HOISTING & CONVEYING MATERIAL MOVING&STOR PACK/MATERIALS HANDL	920 921 922 929	7 33 7 43	.3 1.3 .3 1.7	3 23 7 30	3 10 - 13	:

TABLE 313

AGE AND AVERAGE WEEKLY EARNINGS OF THE INSURED UNEMPLOYED

Table 13

LOWELL OFFICE

	TOT	AL	MAL	ES	FENA	LES
	NUMBER	PER.	NUMBER	PER.	NUMBER	PER.
TOTAL	2601	100.0	1152	100.0	1449	100.0
AGE GROUPS	2601	100.0	1152	100.0	1449	100.0
UNDER 20	•	-		•	-	•
UNDER 25	410	15,8	253	22.0	157	10.8
25 - 34	676	26.0	293	25.4	383	26.4
35 - 44	526	20.2	170	14.8	356	24.6
45 - 54	486	18.7	183	15.9	303	20.9
55 - 64	360	13.8	157	13.6	203	14.0
65 & DVER	143	5.5	97	8,4	47	3.2
WEEKLY EARN.						
TOTAL.	2587	99.5	1142	99.1	1445	99.7
UNDER \$100	583	22.4	87	7.6	496	34.2
\$100-\$149	616	23.7	506	17.9	410	28.3
\$150-\$199	569	21.9	283	24.6	286	19.7
\$200-\$249	303	11.6	170	14.8	133	9.2
\$250-\$299	190	7.3	117	10.2	73	5.0
\$300 +	326	12,5	280	24.3	47	3.2

Table 13 DURATION MOST RECENT SPELL (ALL PROGRAMS)
LOWELL OFFICE

	TOTAL	0-4 WEEKS	5-14 NEEKS		
TOTAL	2601	646	1395	470	90
OCCUPATION PROF, TECH, MGT CLERICAL/SALES SERVICES FARM, FISH, FURS PROCESSING MACHINE TRADES BENCH WORK STRUCTURAL MISC. WORK 1.N.A.	406 596 226 13 40 230 276 290 519	100 120 47 3 7 70 137 87 77	216 323 143 - 17 110 87 117 383	83 130 30 10 10 37 50 67 50	7 23 7 - 7 13 3 20 10
INDUSTRY ATTACH. MANUFACTURING CONSTRUCTION TRANS/UTIL WHOL/RET/TRADE FIN/INS/R.E. SFRVICES GOVERNMENTS OTHERS I.N.A.	659 163 323 380 80 450 513 3	200 57 43 83 30 120 107	273 57 263 223 17 233 303 3	150 40 13 60 27 87 93	37 10 3 13 7 10 10
MALES UNDER 20 UNDER 25 25 - 34 35 - 44 45 - 54 55 - 64 65 & QVER	253 293 170 183 157 97	276 50 83 37 47 40 20	563 130 123 70 100 87 53	266 67 80 57 27 23	47 - 7 7 7 10 7
FEMALES UNDER 20 UNDER 25 25 = 34 35 = 44 45 = 54 55 = 64 65 & OVER	1449 157 383 356 303 203 47	370 - 33 90 87 80 53 27	833 - 70 203 253 193 97	203 -40 77 17 27 40 3	43 13 13 - 3 13

Table 13 OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL CETA

	ALL AGES NUMBER		UNDER 45 YRS.	OVER 45 YRS.	
TOTAL	2478	100.0	1535	942	•
0,1 PROF., TECH., MGR.	383	15.5	280	103	-
00,01 ARCH./ENGINEER 02 MATH & PHY. SCIENCE 04 LIFE SCIENCES 05 SOCIAL SCIENCES 07 MEDICINE & HEALTH 09 EDUCATION 10 MUSEUM, LIBRARY 11 LAW & JURISPRUDENCE 12 RELIGION & THEOLOGY 13 WRITING 14 ART 15 ENTERTAINMENT & REC	40 3 3 23 140 7 - 17	1.6	30 - 3 3 17 103 7 - 13	10	-
16 ADMINISTRATIVE SPEC 18 MANAGRES & OFFICIAL 19 PROFESSIONAL, TECN	67 77 3	2.7 3.1 .1	50 47 3	17 30 -	-
2 CLERICAL, SALES	576	23.2	390	186	-
	226 216 43 17 27 - 33 13	9 • 1 8 • 7 1 • 7 • 7 1 • 1 • 1	173 120 37 13 17 -23	53 97 7 3 10 - 10 7	-
3 SERVICES	216	8.7	73	143	-
30 DOMESTIC SERVICE 31 FOOD & BEVERAGE 32 LODGING 33 BARBERING, COSMETOLO 34 AMUSEMENT & REC 35 MISC PERSONAL SERV 36 APPAREL & FURNISH 37 PROTECTIVE SERV 38 BUILDING & RELATED	3 103 3 7 23 60 17	.1 4.2 .1 .3 .9 -2.4	3 37 - 3 - 17 - 10 3	67 - 7 7 7 50 13	•
40-46 FARM/FISH	1 3	•5	10	3	-
5 PROCESSING	37	1.5	23	13	-
50 PROCESSING OF METAL 51 ORE REFINING&FOUNDR 52 PROCESS/FOOD, TOBACO	1 0 3 3	. 4 . 1 . 1	3 - -56- 3	7 3 -	:

TABLE 262A CONTINUED -:

COR	NIINUED =I					
	Table 13	ALL AGES		UNDER	OVER	NOT
	2.020 25	NUMBER	PER.	45 YRS.	45 YRS.	AVAIL.
53	PROCESSING OF PAPER	•	-	•	•	-
54	PROCES/OIL, COAL, GAS	-	•	•	-	•
55	CHEM, PLASTC, SYN, RUH	17	, 7	13	3	-
56	WOOD AND WOOD PROD	-	•	-	-	-
57	STONE, CLAY, GLASS	3	. 1	3	•	-
58	LEATHER, TEXTILES	-	-	•	•	-
59	PROCES/DCCUPATIONS	•	-	•	-	-

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Table 13 OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL CETA

	ALL AGES		UNDER 45 YRS.	OVER 45 YRS.	
TOTAL	2478	100.0	1535	942	-
6 MACHINE TRADES	220	8.9	123	97	-
60 METAL MACHINING 61 METALWURKING OCCUP 62,63 MECHANICS REPAIR 64 PAPERWORKING 65 PRINTING 66 WOOD MACHING 67 MACH STONE, CLAY, GLA 68 TEXTILE 69 MACHINE TRADES OCCU	63 27 50 10 7 7 23 33	2.5 1.1 2.0 .4 .3 .3	33 23 30 7 7 7 -	30 3 20 3 - - 13 27	-
7 BENCH WORK	250	10.1	1 3 3	117	•
70 FAB.ASSBLY&REPAIR 71 FAB.REPAIR SCI&MED 72 ASBLY&REPAIR ELECT 73 FAB.REPR ASSRT MATL 74 PAINTING, DECORAT 75 FAB&REPR PLASTC SYN 76 FAB&REPR WOOD PROD 77 FAB&REPR SAND STONE 78 FAB&REPR TEXTILE 79 BENCH WORK OCCUPAT	20 7 93 10 23 3 - 10 83	.8 .3 3.8 .4 .9 .1 .4 3.3	7 7 67 3 17 3 - 10 20	13 27 7 7 -	-
8 STRUCTURAL WORK	283	11.4	183	100	-
80 METAL FABRICATING 81 WELDERS, FLAME CUIT 82 ELECTRICAL ASSBLY 84 PAINT, PLASTER, WATER 85 EXCAVAT, GRAD, PAVE 86 CONSTRUCTION OCCUPA 89 STRUCTURAL WORK OCC	27 3 23 23 17 163 23	1.1 .1 .9 .9 .7 6.6	23 3 17 17 7 100 13	3 7 7 10 63 10	-
9 MISCELLANEOUS	496	20.0	320	176	-
90 MOTOR FREIGHT 91 TRANSPORTATION OCCU 92 PACKAGING&MATERIALS 93 EXTRACT OF MINERALS 94 LOGGING OCCUPATIONS 95 PROD&DIST, UTILITIES 96 AMUSE, REC., MOVIES 97 GRAPHIC ART WORK	57 290 90 - 3	2.3 11.7 3.6 - .1	50 167 63 - 3	7 123 27 - - 10	-
999 INFO NOT AVAILABLE	27	1.1	-58- ₁₇	10	-

TABLE 262C

Table 13 OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL CETA

		ALL AGES		UNDER	OVER	NOT
		NUMBER	PER.	45 YRS.	45 YRS.	AVAIL
TOTAL		2478	100.0	1535	942	-
FLECTRICAL ENG. MECHANICAL ENG.	003 007	3 13	• 1 • 5	3 13	•	-
INDUSTRIAL ENG.	012	7	• 3		3	_
DRAFTING & RELATED	017	7	• 3	3 3 7	3	•
ARCH./ENG. NEC	019	7	. 3	7	-	-
PSYCHOL OGY	045	3	• 1	3	-	-
FCONOMICS	050	3	• 1	3	-	-
MED./DENTAL TECH.	078	1 3	•5	10	3 3	•
MED. 8 HEALTH, NEC	079	7	. 3	3	3	•
COLLEGE/UNIVERSITY ED		10	. 4	7	3	•
SECONDARY ED. PRIMARY SCHOOL ED	091 092	47 47	1.9 1.9	33 37	13 10	-
HANDICAPPED ED.	094	10	. 4	7	3	_
VOCATIONAL ED. NEC	097	3	. 1	•	3	-
EDCUATION, NEC	099	23	• 9	20	3	•

TABLE 2620

Table 13 OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL CETA

		ALL AGES NUMBER		UNDER 45 YRS.		NOT
TOTAL		2478	100.0	1535	942	-
LIBRARY WORK MUS.,LIB.,ARCH., NEC	100	3 3	•1	3 3	-	:
COMMERCIAL ART PHOTOGRAPHY ART WORK, NEC	141 143 149	7 3 3	• 3 • 1 • 1	7 3 3	:	-

Table 13 OCCUPATIONS OF THE INSURFO UNEMPLOYED LOWELL CETA

		ALL AGES NUMBER	PER.	UNDER 45 YRS.	OVER 45 YRS.	NOT AVAIL
TOTAL		2478	100.0	1535	942	-
ACCOUNTING/AUDITING PURCHASING MGT SALES/DISTRIBUT MGT PERSONNEL/TRAIN ADM INSPECT/INVEST, MGT ADMIN SPECIALT NEC	160 162 163 166 168 169	7 7 17 7 3 27	.3 .7 .3 .1	7 7 10 7 -	- 7 - 3 7	-
MFG INDUSTRY MGT TRANS/COMN/UTILT MGT WHLE/RETAIL TRAD MGT FINANC/INSUR/R E MGT SERVICE INDUSTRY MGT MISC MGT WORK NEC	183 184 185 186 187 189	3 40 3 20 7	.1 .1 1.6 .1 .8	27 13 7	3 3 13 3 7	-
SECRETARIAL WORK TYPING FILING STEN/TYP/FIL/RALATED	201 203 206 209	70 57 10 90	2.8 2.3 .4 3.6	53 50 10 60	1 7 7 - 3 0	:
BOOKKEEPING CASHIFRING AUTOMAT DATA PROCESS BILLING-MACHINE WORK BOOKKEEP-MACH WORK COMPUTING MACH WORK COMPUTING TECURONG	210 211 213 214 215 216 219	50 40 40 13 20 13 40	2.0 1.6 1.6 .5 .8 .5	20 30 23 7 10 10	30 10 17 7 10 3 20	-
CLERICAL WORK PROD CLERICAL SHIP/RECV	221	3 37	•1 1•5	3 33	- 3	-
MESSENGER & RELATED TELEPHONE WORK RECEPTION/INFO DISP	230 235 237	3 7 7	• 1 • 3 • 3	3 3 7	3	-

Table 130CCUPATIONS OF THE INSURED UNEMPLOYED LOWELL CETA

		ALL AGES NUMBER	PER.	UNDER 45 YRS.	OVER 45 YRS.	N()T AVAIL
TOTAL		2478	100.0	1535	942	-
ADJUSTING MISC CLERICAL WORK	241 249	3 20	•1	13	3 7	-
COMMODITIES NEC	289	3	• 1	-	3	-
SALES CLERKING MERCHANDISING WORK	290 299	3 10	.1	3 3	- 7	-
FOOD&BEVERAGE SERV FOOD SERVING COOKING, LARGE HOTELS MISC COOKING MEAT CUTTING KITCHEN WORK NEC	310 311 313 315 316 318	13 27 43 10 3	.5 1.1 1.7 .4 .1	3 10 17 3	10 17 27 7 3	• • •
CLEANING & RELAT JANITORIAL SERV	381 382	1 0 7	. 4	3	10	:
MIXING & BLENDING FILTER, STRAIN& SEPERA EXTRUDING PROCESSING, CHEMICALS	550 551 557 559	7 3 3 3	• 3 • 1 • 1	3 3 3 3	3	-

Table 13 OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL CETA

		ALL AGES NUMBER	PER.	UNDER 45 YRS.	OVER 45 YRS.	NOT
TOTAL		2478	100.0	1535	942	-
MACHINING & RELATED TOOLMAKING & RELATED MILLING & PLANING BORING SAWING METAL MACHINING NEC	600 601 605 606 607 609	10 3 3 3 3 40	.4 .1 .1 .1	3 - 3 - 23	7 - 3 - 3 17	:
FABRICATING MACHINE MISC METAL NORKING	616 619	1 3 1 3	•5 •5	1 0 1 3	3	•
MOTORIZ VEHICLE&ENG. AIRCRAFT REPAIRING	620 621	27 7	1.1	20 3	7 3	-
CARD, COMB, DRAW, RELA DPINNINH WEAVING & RELATED REXTILE MACHINE WORK	680 682 683 689	3 3 13 3	• 1 • 1 • 5 • 1	- 7 3	3 3 7	:
PLASTICS, SYNTHETICS, MISC. MACHINE WORK	690 699	. 27 7	1.1	3 3	23	:
FAB/ASBL&REPR METAL METAL UNIT ASBL& ADJ FAB/ASBL&REPR METAL	700 706 709	3 3 10	• 1 • 1 • 4	3 3 •	10	:
COMMUNICATION EQUIP FLECTRICAL APPLI&FIX LITE BULBS&ELECTRONI ELECTRONIC COMPONENT STORAGE BATTERY	722 723 725 726 727	3 33 3 47 7	•1 1•3 •1 1•9 •3	3 13 3 40 7	20	-

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Table 13 OCCUPATIONS OF THE INSURED UNEMPLOYED LOWELL CETA

		ALL AGES NUMBER	PER.	UNDER 45 YRS.	OVER 45 YRS.	NOT AVAIL
TOTAL		2478	100.0	1535	942	-
UPHOLSTER, MATTRESS LAY OUT, MARK, CUT, PUN HANDSEW, MEND, EMBROID FUR WORKING MACH SEW, NONGARMENT FOOTWEAR	780 781 782 783 787 788	10 23 3 3 3 10	.4 .9 .1 .1	3 10 - - 3 3	7 13 3 3 30 7	:
FITT, BOLT, SCREW, RELA BOILERMAKING & RELAT TRANSP EQUIP ASSEMBL BODY WORK, TRANSP EQ MISC METAL FABRICAT	801 805 806 807 809	7 3 7 3 7	.3 .1 .3 .1	7 3 3 3 7	3	-
LIGHT EQUIP&BUILD ASSMBLY, INSTALL, REPR	824 829	20 3	.8 .1	17	3 3	-
EXCAVAT, GRADNG&RELAT EXCAV, GRAD, PAVING	850 859	10	. 4	- 7	10	-
CARPENTRY & RELATED BRICK&STONE MASONRY PLUMBING, GAS FITT FLOOR LAYING&FINISH MISC CONSTRUCTION	860 861 862 864 869	70 7 7 3 77	2.8 .3 .3 .1 3.3	30 3 7 3 57	40 3 - 20	:
HEAVY TRUCK DRIV LIGHT TRUCK DRIVING	905 906	47 10	1.9	40 10	7	•
PACKAGING HOISTING & CONVEYING MATERIAL MOVING&STOR PACK/MATERIALS HANDL	920 921 922 929	7 33 7 43	.3 1.3 .3	3 23 7 30	3 10 - 13	-

Table 13 AGE AND AVERAGE WEEKLY EARNINGS OF THE INSURED UNEMPLOYED LOWELL CETA

	TOT	TOTAL		ES	· FEMALES		
	NUMBER	PER.	NUMBER	PER,	NUMBER	PER.	
TOTAL	2478	100.0	1072	100.0	1405	100.0	
AGE GROUPS							
TOTAL	2478	100.0	1072	100.0	1405	100.0	
UNDER 20	-	-	-		•		
UNDER 25	396	16.0	243	22.7	153	10.9	
25 - 34	633	25.5	273	25.5	360	25.6	
35 - 44	506	20.4	157	14.6	350	24.9	
45 - 54	463	18.7	167	15.6	296	21.1	
55 - 64	343	13.8	143	13,3		14.2	
65 % OVER	137	5.5	90	8.4	47	3.3	
WEEKLY EARN.							
TOTAL	2464	99.4	1062	99.1	1402	99.8	
UNDER \$100	573	23.1	80	7.5	493	35.1	
\$100-\$149	586	23.6	196	18.3	390	27.8	
\$150-\$199	556	22.4	276	25.7	280	19.9	
\$200-\$249	280	11.3		14.6		8.8	
\$250-\$299	180	7.3	107	10.0	73	5.2	
\$300 +	290	11.7	246	22.9	43	3.1	

TABLE 562

Table 13 DURATION MOST RECENT SPELL (ALL PROGPAMS)
LOWELL CETA

	T()TAL	0-4 WEEKS	5-14 WEFKS	15-26 WEEKS	27+ WEEKS
TOTAL	2478	613	1335	443	87
OCCUPATION PROF, TECH, MGT CLERICAL/SALES	383 576	90 113	210 316	77 123	7 23
SERVICES FARM, FISH, FURS PROCESSING	216 13 37	47_ 3 7	133	3 0 1 0 1 0	7 - 7
MACHINE TRADES BENCH WORK	220 250	70 127	100	37 43	13
STRUCTURAL MISC. WORK I.N.A.	283 496 3	87 70 -	117 370	60 50 3	20 7 -
INDUSTRY ATTACH. MANUFACTURING	616	190	250	140	37
CONSTRUCTION TRANS/UTIL WHOL/RET/TRADE	160 310 346	57 40 73	57 256 203	37 13 57	10
FIN/INS/R.E. SERVICES	77 433	3 0 1 1 0	17 230	23 83	7 10
GOVERNMENTS OTHERS I.N.A.	503 3 30	107	296 3 23	90	10
MALES UNDER 20	1072	256 -	523	250	43
UNDER 25 25 - 34 - 35 - 44 45 - 54	243 273 157 167	40 83 33 40	130 113 63 93	67 70 53 27	7 7 7 7
55 - 64 65 & OVER	143	40 20	7 7 4 7	20 13	7 10
FEMALES UNDER 20	1405	356	813	193	43
UNDER 25 25 - 34 35 - 44 45 - 54	153 360 350 296	30 90 80 77	70 183 253 193	40 73 17 23	13
55 - 64 65 & OVER	200	53 27	97 17	37 3	13

VI. Labor Supply/Demand Imbalances

Information regarding labor supply and demand is available through analysis of Job Matching Activities and ESARS tables. From this system we are able to obtain on a monthly basis an occupational breakdown of openings along with some wage data concerning these openings.

Job Matching is a computerized system available throughout Massachusetts to match people with jobs and jobs with people. This sophisticated program serves the needs of a highly mobile workforce by matching requests of both employers and workers against all appropriate files and not just those in local offices. The Employment Service Automated Reporting System (ESARS), which is the computerized information gathering service for applicants, can be considered to be the supply side of the occupational job market. Although analysis of this data is useful when studying labor market conditions, certain limitations of the data should be noted. Both Job Matching and ESARS give information on only those openings and applicants that come into the Job Service Offices, thus reflecting only a portion of the market.

As of April 30, 4,213 active job applications were on file in the Lowell Job Matching Service Office. Of the applicants, some 2,127 (50.4 percent) were female, 437 (10.3 percent) belonged to a minority group and 2,074 (49.2 percent) were described as being economically disadvantaged. The age cohorts of the active applicants were: 16.6 percent under 22, 65.0 percent 22 to 44, and 17.6 percent 45 years or older, 18 percent of the applicants were veterans.

The largest group of applicants (19.0 percent) were seeking clerical and sales jobs; 670 (16.0 percent) were in service occupations, followed closely by structural work 596 (14.3 percent) and benchwork 525 (12.6 percent). These four groups accounted for almost two-thirds of all applicants.

There were 2,357 openings for nonagricultural jobs in the Lowell LMA listed with the Job service between October 1979 and April 30, 1980. Some 1,101 (46.7 percent) were filled and 740 (39.8 percent) remained open. The ratio of active applicants to unfilled job openings was 4.4 to 1.

The average wages of the unfilled job openings were comparable to those in which applicants were placed. Nearly three-quarters of the unfilled openings remained unfilled 30 days or longer, a reflection of the tightness in the Lowell LMA's Job Market.

An examination of occupations with a low ratio of applicants to unfilled job orders reveals two situations where jobs are particularly hard to fill. First are those occupations such as kitchen worker, security guard, laundry worker, and garment worker. These jobs are in industries characterized as being in a secondary labor market. The industries are highly competitive, have high labor turnover and a high ratio of labor cost to total cost. These occupations have comparatively low wages and limited upgrading possibilities. Usually these openings are attractive to individuals entering the labor market. The second group of jobs with a particularly low ratio of applicants to openings was found in assembly and repair of electronic components and electrical equipment as well as structural work occupations in the fabrication, installation and repair of electrical and electronics products. The difficulty in filling these openings is due to supply/demand imbalances caused by rapid expansion in the high technology area. This highlights one of the strongest demands in the labor area.

Table 14 Applicants Registered Lowell Employment Office March 31, 1980

Characteristics Of Applicants	Active File End Of Period
Age - All Ages	4,476
Under 20 years 20 - 21 22 - 24 25 - 29 30 - 39 40 - 44 45 - 54 55 - 64 65 years or older	380 311 465 772 1,274 419 580 239 36
<u>Sex</u>	*
Men Women	2,202 2,274
Highest Grade of School Completed	
0 - 7 8 - 11 12 Over 12 years	294 1,650 1,801 731
Handicapped	380
Welfare	1,846
Ethnic Group	,
White (not Hispanic) Black (not Hispanic) Hispanic	4,045 74 340
Economically Disadvantaged	2,108
Vietnam ERA Veteran	311

Source: ESARS, Table 06, March 1980

Table 15 -- Es job bank openings in reporting districts by occupational category Lonell has sachusetts

			以前面は当日の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本		0 P	OPENINGS UNFILLED AT MONTH END	D AT MONTH EN	0
OCCUPATIONAL CATEGORY	* *		AVERAGE PAY	E PAY	TOTAL		UNFILLED 30	ED 30
E	* CURRENT	LAST MONTH	TLSOE IS ALL SOLUTIONS AND A STREET OF THE S	TOUR TOURS OF THE PROPERTY OF	CURRENT	ARRESES TO STATE	. J	LAST MONTH
TOTAL, ALL OCCUPATIONS	\$ 586	867	* \$ 8,585/YR* \$	\$ 9,031/rR*		338 +	151 *	174
PROFESSIONAL, TECHNICAL, AND								
MANAGERIAL	+ +	\$ 52	* 12,090/YR*	13,828/YR*	6 0	* * *	<i>T</i> '	12
CLERICAL AND SALES	86	93	* 8,398/YR*	8,745/YR*	79	62 *	17	37
SERVICE	69	\$8	* 3.74/HR*	3.80/HR*	3	37 **	12 4	12
FARMING FISHERY,		× * 4		• •		w 40 4	- T	
RELATED	m	* INA	* 5.21/HR*	IXA XI	E	WI W	INA	INA
PROCESSING	5 2	13	* 4.32/HR*	4.27/HR*	12	0	4	ø
MACHINE TRADES	102	92	* 4.43/HR*	4.76/HR*	20	25 *	91	5,4
BENCH WORK	688	85	# 3.78/HR*	3.99/HR*	54	. 72	7 - 7	38
STRUCTURAL WORK	113	~	* 4.49/HR*	4.77/HR*	09	* * * * * * * * * * * * * * * * * * * *	23	23
MISCELLANEOUS	* 73	**	* 3.57/HR*	3.65/HR*	43	67	33	-



Table 16
--TOTAL ES JOB BANK OPENINGS AND AVERAGE PAY
BY OCCUPATIONAL CATEGORY, DIVISION AND JOB TITLE
LOWELL
MAR 1980

	* OPENINGS	PRESENTAGE AVAILABLE &	# 4	**************************************		OPENINGS UNFILLED 30 DAYS
	+ T0TAL	TOTAL * AVERAGE PAY *	* 4	* AVERAGE PAY		TOTAL A AVERAGE PAY
TOTAL, ALL OCCUPATIONS	\$ 586	\$ 8,585	338	338 * \$ 8,474	151	* \$ 8,266
O & 1 PROFESSIONAL TECHNICAL AND MANAGERIAL	15	12,090	€0	13,198	~	12,217
OO3 ELECTRICAL AND ELECT RONICS ENGINEERING	~	11,050	-	11,700	<i>-</i>	11,700
ON ARCHITECTURE AND ENGINEERING	~	13,660	0	• • •	•	• • •
ENGINEERING FATER OLD PER ATER		19,000	0	0	•	0
MORK	-	8,320	0	0	0	0
07 MEDICINE AND HEALTH	~	16,250	~	16,250		0
TECHNOLOGY VERY OF THE STATE OF	-	6,500	-	005'6	0	0
N. B. C.	<u>-</u>	23,000	-	23,000	0	•
09 EDUCATION	m	11,635	~	12,452	~	12,452
UNIVERSITY EDUCATION	-	17,000	-	17,000	-	17,000
KINDERGARTEN EDUC.	~	8,952 *	-	70672	·	706'2
13 WRITING 131 WRITERS		12,000		12,000		•••
SPECIALIZATIONS 144 A PERSONNEL	~	9,663	-	12,480	-	12,480
TANING ADMINS.	-	6,845	0	0	0	0
SPECIALTIES, N.E.C.	-	12,480 *	-	12,480	-	12,480
OFFICIALS AND	***	11,068	·	12,000	-	12,000
S CITITIES WIND FOR THE S WIND FOR T		11,700	0	0	0	0
TRADE MANAGEMENT	-	12,000 +	-	12,000	-	12,000



Table In-total es job bank openings and average pay by occupational category, division and job title lowell massachusetts mar 1980

~

JOB TITLE	* OPENING	OPENINGS AVAILABLE & OPENINGS UNFILLED & OPENINGS UNFILLED 30 DAYS	OPENINGS	OPENINGS UNFILLED A CARREST AND A CARREST AND A CARREST AND A CARREST PAY A CARREST PAY A CARREST PAY A CARREST PAY A CARREST AND A CARREST PAY A CARREST PA	* OPENINGS UNFILLED 30 DAYS	ILLED 30 DAYS
**************************************	*	**************************************	***************************************	* * * O	#	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
	**	8,398 *	99	8,596	17	8,562
20 STENOGRAPHY, TYPING, FILING AND RELATED 701 SFCRFTARTES	4 4 4 4	7,939	ð. V	7,672	voc	7,856
203 TYPISTS & TYPEWRITIN 6 MACHINE OPERATORS	. 01	8,593	· •	8,648	o m	8,953
COS INTERVIENTAGE CLERKS 200 FILE CLERKS	52	7,280 +	52 2	7,280 **	07	092,8
FILING & REL WAR NEC		7,358 **	-	6,760	-	092'9
21 COMPUTING AND ACCOUNT-RECORDING	15	* 907"2	S	. 507'2	-	87,79
KEEPING MACHINE OPS.	* * *	8,268 *	~	. 0,8,8	0	•
TELLERS AND		* 959'9	m	2 877'9	-	877'9
ACCOUNT RECORDING	* * *	7,193 *	0	0	0	• • •
22 PRODUCTION AND STOCK CLERKS 221 PRODUCTION CLERKS	10-	7,756	•••	7,918	mo	8,320
220 SHIFFING RELEIVING AND STOCK CLERKS		8,124	•	7,918	m	8,320
STOCK CLERKS, N.E.C.	~	875'9	0	0	0	• • •
23 INFORMATION AND MESSAGE DISTRIBUTION 210 UAUS PETSUES AND	. * * •	9,072	~	6,665	w	10,760
DISTRIBUTION 235 TELEPHONE OPERATORS	-~	7,098 *	- 5	7,098	04	8,450
237 INFORMATION AND RECEPTION CLERKS	* * *	* 8,034 *	0	••	0	•
DISTRIBUTION, N.E.C.	•- * • •	20,000	-	20,000	-	20,000
25 SALES OCCUPATIONS, SERVICES	• • •	. 15,600	•	15,600	0	• • •



Tadio 17 total es job bank openings and average pay
By occupational category, division and job title
Lowell har 1980

在中央中央中央中央中央中央中央中央中央中央中央中央中央中央中央中央中央中央中央	* OPENINGS	OPENINGS AVAILABLE +	OPENINGS	**************************************	OPENINGS UNF	OPENINGS UNFILLED 30 DAYS
33111	+ TOTAL	* AVERAGE PAY *	TOTAL	* AVERAGE PAY	TOTAL	TOTAL * AVERAGE PAY
250 SALES OCCS. REAL				*		• • • •
	• *	00000	0	000		> *
ABLE COMBON CONSUM- ABLE COMBON TELEGORY	m * * *	* 877,0	-	877'9	-	877'9
OD APPAREL & NOTIONS	m	* 877'9	_	877,0	-	877'9
27 SALESPERSONS, COMMODITIES, N.E.C.		8.320 **	-	8.320	0	
279 SALES OCCS. MISC. COMMODITIES, N.E.C.	-	8,320 *	-	8,320		
29 MISCELLANEOUS SALES	* * *	* * *	f			
290 SOLITE STIES ALP	* N	7,488 +	~ -	959,9	-0	0
200 MICLES AND	•	10,400	0	0	0	0
CCUPATIONS, N.E.C.	-	6,760	-	092'9	-	092'9
3 SERVICE	69	3.74	7,	3.64	12	3.61
30 DOMESTIC SERVICE	•	4.25 #	•	4.25	-	4.25
305 DOMESTIC COOKS	· • •	4.25	w-	4.25	o-	0 7.5
31 FOOD & BEVERAGE PREPARATION & SVC		* * * * 78	÷	0	,	20
313 CHEFS AND COOKS, HOTELS & RESTAURANTS	• •	3.75	i w	3.87	, m	3.79
315 MISCELLANEOUS COOKS, EXCEPT DOMESTIC	••	* 06.4	-	06.4	0	0
S.O. A.I.CHEN MOKKERS.	•	3.75	•	3.75	0	0
35 MISC. PERSONAL SERVICE OCCUPATIONS	~	3.34 *	~	3.34	m	3.20
MONG. AND REL. HEALT. S		3.34 *	~	3.34	m	3.20
36 APPAREL/FURNISHINGS SERVICE OCCUPATIONS 361 LAUNDERING SERVICE	115	3.62	==	3.54	00	00



Table 17

--Total ES JOB BANK OPENINGS AND AVERAGE PAY
BY OCCUPATIONAL CATEGORY, DIVISION AND JOB TITLE
LOWELL
MAR 1980

7

	JOB TITLE	# OPENINGS	16S AVAI	OPENINGS AVAILABLE ** **********************************	OPENINGS	UNFILLED + 0	Q. * +	UNFIL	ENIMGS UNFILLED 30 DAYS ************************************
	362 DRY CLEANING SERVICE	* * *	* *	, 05.7	0	•	E		~
	37 PROTECTIVE SERVICE OCCUPATIONS		* * *	3.97	~	* 4,10		* * *	01.7
	372 SEC.GRDS/CORR.OFFICE RS EXC.CROSS.TENDERS	31	• •	3.97 *	. ~	4.10	**	* *	4.10
	38 BUILDING AND RELATED		* * 1		•	* * *	* * 1	* * *	~
	381 PORTERS AND CLEANERS 382 JANITORS	· · ·	* * *		0~~	1 - 0 0 · · · · ·		* * *	, m , m , m
	389 BUILDING & REL. SVC. OCCUPATIONS, N.E.C.	* *	* *	3.10 *	2	3.10	* *	* *	
4	FARMING FISHERY, FORESTRY, AND RELATED	m * * * *		5.21	m	5.21		• • • •	
	40 PLANT FARMING OCCUPA	***		5.21 *	m	5.21	***	•••	
	408 PLANT LIFE AND REL. SVC. OCCUPATIONS	* *	* *	5.21 *	m	5.21	* *	* *	
~	PROCESSING	72 *	* *	4.32 *	12	. 4.60	* *	* *	4,13
	SO PROCESSING OF METAL SOO ELECTROPLATING	• • •	* * *	3.50 3.50	00	***	* * *	• • •	
	SS CHEM PLASTICS SYNTH RUBBER PAINT PROCESS	* * *	* * *	4.82	m	* 5.18	* * *	•••	4.25
	556 CASTING AND MOLDING OCCUPATIONS, N.E.C.		* * *	5.00 *	0-	4.25	* * *	• • •	4.25
	SSY PROCESSING OF CHEMIC ALS & REL. PROD., MEC	* * *	* *	5.52 *	2	* 5.65	* *	* *	
	58 PROCESSING LEATHER, TEXTILES, & REL. PR.	* * * 13	* * *	4.15 *	80	* 4.42	* * *	* * *	7.00
	S&Z WASHING STEAMING AND SATURATING	* * *	* * :	4.82 *	~	* 4.82	**	* *	0
	SOS INCOLNECTOR CENTRAL SON CE		* * 1	3.44	~	3.63	* *	* * •	6. 00
	A SENCENTIAN CONTROL OF SENCENTIAN CONTROL O	m -	* * ·	* 00.4	-	00.4		• •	7.00
	EL.PROD.PROCESS., NEC		* *	4.05	0	0		* *	0



Table 17

---TOTAL ES JOB BANK OPENINGS AND AVERAGE PAY
BY OCCUPATIONAL CATEGORY, DIVISION AND JOB TITLE
LOWELL
MAR 1980

FRIALS 2	• 46	JOB TITLE	INGS		OPENINGS	UNFILLED	0PE	ILLED 30 DAYS
STATE STAT	*	*****	AL.	AVERAGE	_	AVERAGE P	T.O.T.A.L	X :
9 PROCESSING ME.C. 5 5.08 1 1 5 4.25 1 1 5 5.00	-					-		
OCCUPATIONS W.E.C. S.				• •			• •	
######################################			~		-		-	* \$ 4.25
######################################		FROM ASST. MATERIALS	~	3.88 *	-	4.25	-	* 4.25
NETAL MACHINING	9		* 102 *	4.43 **	20	4.15	16	. 4.23
STATE STAT			• •	• •			* *	* *
######################################		OCCUPATIONS ADD MACHINISTS AND	* * * * * * * * * * * * * * * * * * *	5.16 +	•	5.23	~	8.00
000 BORING COUPATIONS		RELATED OCCUPATIONS		7.50 *	~	8.00	~	* 8.00
609 METAL MACHINING 607 CUPATION, M.E.C. 616 FABRICATION, M.E.C. 616 FABRICATION, M.E.C. 617 FABRICATION, M.E.C. 617 FABRICATION, M.E.C. 618 FABRICATION, M.E.C. 619 FABRICATION, M.E.C. 620 FABRICATION, M.E.C. 630 FABRICATION, M.E.C. 631 FABRICATION, M.E.C. 632 FABRICATION, M.E.C. 633 FABRICATION, M.E.C. 640 FABRICATION, M.E.C. 641 FABRICATION, M.E.C. 642 FABRICATION, M.E.C. 643 FABRICATION, M.E.C. 644 FABRICATION, M.E.C. 645 FABRICATION, M.E.C. 646 FABRICATION, M.E.C. 647 FABRICATION, M.E.C. 647 FABRICATION, M.E.C. 648 FABRICATION, M.E.C. 649 FABRICATION, M.E.C. 649 FABRICATION, M.E.C. 640 FABRICATION, M.E.C. 640 FABRICATION, M.E.C. 641 FABRICATION, M.E.C. 641 FABRICATION, M.E.C. 641 FABRICATION, M.E.C. 642 FABRICATION, M.E.C. 643 FABRICATION, M.E.C. 644 FABRICATION, M.E.C. 645 FABRICATION, M.E.C. 646 FABRICATION, M.E.C. 647 FABRICATION, M.E.C. 647 FABRICATION, M.E.C. 648 FABRICATION, M.E.C. 649		603 ABRADING 606 BORING	-~	* * * * * * * * * * * * * * * * * * *	- 0	00.4	••	• •
######################################		609 METAL MACHINING		*	, ,		· •	· •
NETALUSKING		OLLOPALION, M.E.L.	-	* * 00.0	•	75.,	> * •	• •
STATION N.E.C. STATION N.E.C. STATION N.E.C. STATION N.E.C. STATION N.E.C. STATION N.E.C. STATION		61 METALWORKING		•				
### ### ### ### ### ### ### ### ### ##		OCCUPATION, N.E.C.	* •	* 90° ,	m	00.4	•	•
#ECHANICS, ME.C. # 5 * * *.00 * 3 * *.00 * 0 * 0 * 0 * 0 * 0 * 0 * 0 * 0		NAC	-	4.37	0	0	0	• •
#ECHANICS AND #ACHINERY REPAIRES #520 # 2 # 4.20 # 4.20 # 4		619 MISC. METALWORKING OCCUPATIONS, N.E.C.	* *	• 00 •	M	00-7	••	* *
## CHINERY REPAIRERS ## COUPTING METALICE & ENGIN ## CAND ## C		CAMP ACTUALISM CA	* 1	• 1				•
## ## ## ## ## ## ## ## ## ## ## ## ##		MACHINERY REPAIRERS	m	* 08.7	~	7.20	~	4 4.20
PRINTING OCCUPATIONS 652 PRINTING OCCUPATIONS 652 PRINTING OCCUPATIONS 652 PRINTING OCCUPATIONS 653 PRINTING OCCUPATIONS 681 THISTING BEAMING 684 THISTING AND RELATED 685 PUNCHING CUTTING 686 PUNCHING CUTTING 689 TEXTILE OCCUPATIONS 689		CER. EQUIP.MECHANICS		4.20	~	4.20		02.4
PRINTING OCCUPATIONS 652 PRINTING MACHINE 40RK WORK TEXTILE OCCUPATIONS 681 THISTING, BEAHING, 683 WEAVING, AND REL-WORK 684 WARPING, AND REL-WORK 685 WEAVING, AND REL-WORK 686 PUNCHING, CUTTING, 689 TEXTILE OCCUPATIONS, 100 4.45 100 100 100 100 100 100 100 100 100 10		OZS ENGINE POWER IRANS. AND REL.MECHANICS	-	00.9	0	0	•	• •
### TEXTILE OCCUPATIONS #### 4.04 # 27 # 3.98 # 4 # 6.04 # 27 # 3.98 # 4 # 6.04 # 27 # 3.98 # 4 # 6.04 # 27 # 3.98 # 4 # 6.04 # 27 # 3.98 # 4 # 6.04 # 27 # 3.98 # 4 # 6.04 # 6.00 # 6.		65 PRINTING OCCUPATIONS	-	3.10 *	0	0	•	• •
######################################		652 PRINTING MACHINE WORK	**	3.10	0	0	•	• •
683 WEAVING, BEANING, WARPING, WARPING, WARPING, WARPING, WARPING, AND RELATED # 4.45 # 10 # 4.45 # 0 # 686 PUNCHING, CUTTING # 1 # 4.45 # 0 # 689 TEXTILE OCCUPATIONS, # 1 # 4.32 # 4 # 4.04 # 6.00 #		68 TEXTILE OCCUPATIONS	**	* 70.7	27	3.98	•	3.63
683 WEAVING AND RELATED # 10 # 4.45 # 10 # 4.45 # 0 # 680 PUNCHING CUTTING # 1 # 3.66 # 0 # 6.00 # 689 TEXTILE OCCUPATIONS # 16 # 4.32 # 4 # 4.00 # 6		681 TMISTING, BEAMING, WARPING, WARPING, AND REL.WORK	. 17	3.56	13	3.60	••	3.63
686 PUNCHING, CUTTING,		683 WEAVING AND RELATED	* 1	* *				*
689 TEXTILE OCCUPATIONS		686 PUNCHING, CUITING,		· ·	2	¢.,	> • •	• •
N.E.C. HACHINE TRADES OCCU-		689 TEXTLE OCCUPATIONS		3.66	0	0	0	0
MACHINE TRADES OCCU-		N.E.C.	16	4.32 +	*	70.7	0	•
		MACHINE TRADES OCCU-					• •	* *



Table 17

Table 17 -- total es job bank openings and average pay by occupational category, division and job title lowell hassachusetts har 1980

•

	1711 6	OLENINGS.	4	AVAILABLE *	4	OPENINGS UNFILLED	* OPENINGS UNFILLED 30 DAYS	FILLED	20 00
	907	+ TOTAL	A	AVERAGE PAY *	* 4	* AVERAGE PAY	+ TOTAL	* AVE	AVERAGE PAY
	8	* *		•					
	LEATHER WORK, OCCS.	••	•	3.10	\$	* \$ 3.10	S	•	3.10
	ATION WIRE & CABLE	m * * ·	* * ·	4.67	~	4.67	~	* *	5.00
	OCCUPATIONS, N.E.C.	• •	* * •	3.25	-	3.25	••	* *	3.25
7	BENCH WORK	68	* *	3.78	24	3.89	+ +	* *	3.95
	70 METAL PROD. FAB. ASS EMBLY & REPAIR, NEC			* 00.7	0	0	0	* * *	0
	705 FILING GRINDING BUF, CLEANING & POL OCCS.	••	• •	* 00.4	0	•	0	* *	0
	71 FABIREP SCIENT, MED, PHOTO, OPT, HOR, REL. PG	* * *		4.01	•	4.07	• • •		0
	CON. & IND.PHY.CHAR	* *	* *	3.75	~	3.75	• •	* *	0
	PHOTO: EQUIP & SUPP	• •	* * :	5.04	-	* 5.04	• •	* *	0
	72 ASSEMBLY AND REPAIR OF ELECTRICAL EQUIP.	* * *	• • •	3.77	33	3.92	58	• • •	3.98
	MANUAL COLONIA SANALA S		* * :	4.26 *	10	4 4.35	10	* *	4.35
	CCOMPON & REF. OF ELE	9,7	* * *	3.65 *	23	3.73	18	* * -	3.77
	OF ELEC.WIRE & CABLE	•		3.83 *	0	0	0	* *	0
	74 PAINTING DECORATING AND RELATED OCCS. 741 SPRAY PAINTING	~~	****	°°°°°°°°°°°°°°°°°°°°°°°°°°°°°°°°°°°°°°	~~	9.00	~~~	* * * *	
	A REL. PROD. FAB/REP 754 FAB. AND REP. OF MISC.			00.4	0	0	• • • •		0
	•		. * 4	* 00.4	0	0	0	. * *	0
	76 OCCS. IN FAB/REPAIR OF WOOD PRODUCTS	~		3.75 *	-	00**	0		0
	POST CONTROL OF THE C		n 41 -	3.50	0	0	0	. •	0
	OF FIDERITION & KETALK			* *	-	*	* -	•	•



Table 17-total es job bank openings and average pay by occupational category, division and job title lowell massachusetts mar 1980

	化放射性放射性放射性放射性放射性放射性放射性放射性	ARRESTANTA CONTROL OF SURVEY OF SURV	AVAILABLE	OPENINGS	* >	OPENINGS U	######################################
) UB 111E	JOB 1116	* TOTAL *	A AVERAGE PAY A	TOTAL	# 9 4	TOTAL	* 04
78 FAB/REP	P OF TEXTILE	* *	* *				* *
LEATHER	A REL PROD	* 15	* 37.6 *	71	\$ 3.46	=	* \$ 3.5
- 6	PUNCH, OCCS. NEC	* *	* 3.21 *	m	3.25	m	* 3.25
A (6)	EMBROID, & KNIT, NEC	~	4.15	~	4.15	~	* 4.15
	A ATCHING OFFICE AND	m * * *	3.25	m	3.25	0	• •
000	REPAIR OF FOOTWEAR	•	3.65	•	3.45	•	3.45
8 STRUCTURAL	AL WORK	. 113	* 65.5	09	4.28	23	* 4.16
80 OCCUPAT FABRIAC	O OCCUPATIONS IN METAL FABRIACTION, N.E.C.	10	* 4.55 *	~	00.8	0	* * *
H 108	IINSMITHS, COPPERSMIT	**	3.69 *	0	0	0	* *
	SOUT WORK, IRANSPORT. EQUIPMENT	~	8.00	~	8.00	0	* *
81 WELDERS RELATED	MELDERS, CUTTERS AND RELATED OCCUPATIONS	* * *	3.71	12	3.65	60	3.73
010	ARC WELDERS AND CUTTERS	**	* 4.07	•	3.96	~	9.4
	ING & SOLDERING OCCS	**	3.35	•	3.35	~ •	3.35
82 ELECTRI INST.	2 ELECTRICAL ASSEMB.	* * *	5.23 *	16	75.7	2	* * *
4 778	ASSEM, INSTAL, AND REP	m **	* 4.37 *	~	4.37	~	4 4.37
1	ASSEM.INST.REF. NEC	**	7.24 *		7.00	•	* 7.0
0000	FAB. INSTALL.REP.NEC	12	* 4.38 *	15	4.38	0_	00.4
7 I	ICAL PRODUCTS, N.E.C.	-	* 00.7	0	0	0	* *
84 PAINTING WATERPT	NG, PLASTERING	-	*** 00.9	•	00.9	0	
4 4 6	FINISHING & RELATED	* * *	* 00.9	- .	00.9	0	* *
86 CONSTRU	CONSTRUCTION .	* * *	* * ·				• • •



Table 17-101AL ES JOB BANK OPENINGS AND AVERAGE DAY

Table 17-total es job bank openings and average pay by uccupational category, division and job title lonell massachusetts

		* OPENINGS	OPENINGS AVAILABLE * OPENINGS UNFILLED * OPENINGS UNFILLED	OPENINGS	OPENINGS UNFILLED **	* OPENINGS UNFILLED 30 DAYS	FILLED 30	0 PA
	308 11-E	* TOTAL	TOTAL A AVERAGE PAY &	42	TOTAL * AVERAGE PAY * TOTAL * AVERAGE PAY	TOTAL	* AVERAGE PAY	SE P
	860 CARPENTRY AND					***************************************	•	*
	RELATED WORK	*	* 27.9 \$	0	0	0	•	0
	SOLINITA AND SOLINITA		6.25	0	0	0	• •	0
	RUCTION WORK, N.E.C.	\$ 55	4.02	27	70.7	0	* *	0
	89 STRUCTURAL WORK OCCU PATIONS, N.E.C.	•	4.22 *	~	. 82.7	-		5.81
	MORK OCCS., N.E.C.	• •	4.22 *	~	. 4.78	-	• •	5.81
۰	MISCELLANEOUS	73	3.57	53	3.57	33	* *	3.49
	90 MOTOR FREIGHT OCCUPATIONS 905 HEAVY TRUCK DRIVING 906 LIGHT TRUCK DRIVING	N	MW4.000	-0-		000		000
	91 TRANSPORTATION OCCUPATIONS, N.E.C.	***	8 E E		60 M) 4		38
	915 PARKING LOT & AUTO. SERVICE FACILITIES	••	3.38 *	*	3.38		* *	3.38
	92 PACKAGING/MATERIALS HANDLING OCCUPATIONS	 63	3.59	34	3.58	58		3.51
	VSU TACENGE OCCUPATIONS	20	3.50	28	3.51	82	* *	3.51
	STORING OCCS.	m	00.7	0	•••	0	••	. 0
	HANDLING OCCS, N.E.C.	10	3.88	•	3.92	-	* *	3.50
	97 GRAPHIC ART WORK OCCUPATIONS		3.50	7	****	c	• • •	_
	979 GRAPHIC ART WORK OCCUPATIONS, N.E.C.	•	* * 05° K	, .		· c		, c



Table 18-es job bank openings in reporting districts by occupational category, division and group lowell massachusetts mar 1980

* * * * * * * * * * * * * * * * * * *	**************************************	.*************************************	************	OPENINGS UNFILLED		* * * * * * * * * * * * * * * * * * * *	**************************************	* * *
	TOTA	LABLE ********** * X * DISTRIB	** TOTAL **	**************************************	OR MORE AS A NOF UNFILLED A	OPENINGS AVAILABLE	00ENINGS 00ENINGS 00ENINGS 00ENINGS 00ENINGS 00ENINGS 00ENINGS 00ENINGS 00ENINGS 00ENINGS 00ENINGS 00ENINGS 00ENINGS 00ENINGS	S UNFILLED S UNFILLED S S S S S S S S S S S S S S S S S S S
**************************************	586	*100.0000%	*********	151	44.67%	867	* 345 *	174
O & 1 PROFESSIONAL TECHNICAL AND MANAGERIAL	15	2.5597x	* * * * *	ν,	62.50x	52		12
003 ELECTRICAL AND ELECT RONICS ENGINEERING	~0	.3413x .0000x	-0	-0	100.00%	~-		
RECHANICAL ENGINERING CHEMICAL ENGINEERING	• • •	x00000:	***	00	000		***	
	***	.3413x	* * * 0	0	00.	•	* * *	0
012 INDUSTRIAL ENGINEERING 015 NUCLEAR ENGINEERING	-0	. 1706x . 0000x	***	00	000	22	0	. 00
UIT DRAFTING AND RELATED HORK	* * *	.1706x	* * *	0	00	0	• •	0
OZ MATHEMATICS AND PHYSICAL SCIENCES OZO MATHEMATICS OZZ CHEMISTRY		××× 0000 0000 0000	000	000	888	m~-	~ * * * *	~~0
		.3413x	* * *	0	x00°	0	• • •	0
O79 MEDICINE AND HEALTH		.1706x		0	x00°	0		0
N.E.C	**	1706%	**	0	X00°	0		0
09 EDUCATION 090 COLLEGE AND	m .	. 5119x	* * *	~	100.00%	4	**	•••
UNIVERSITY EDUCATION of PRIMARY SCHOOL AND		1706%	**	<u>. </u>	100.00%	- (**	0
O99 EDUCATION, N.E.C.	* * *	00000	* * *	-0	00.00	N F	* * * * * * * * * * * * * * * * * * * *	-0
13 WRITING 131 WRITERS		1706%		00	××000	00	00	00
16 ADMINISTRATIVE SPECIALIZATIONS		.3413x	* * *	-	100.00%	~	* * * *	~



Table 18 sob bank openings in Reporting DISTRICTS BY OCCUPATIONAL CATEGORY, DIVISION AND GROUP LOWELL MASSACHUSETTS HAR 1980

AND PROPERTY OF THE PARTY OF

	* OPEN	OPENINGS	* OPENINGS UNFILLED	OPENINGS UNFILLED	•	•	HONTH EARLIER	œ
JOB TITLE	**********	****		30 DAYS	(*	OPENINGS UNFILLED
		* DISTRIB		* TOTAL * AS A X O	* AS A X OF M	OPENINGS AVAILABLE	* TOTAL * OR MORE	30 DAYS
				4 4 4 4 4 4 4 4 4		***	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	*
AUTIONS STATE	0	*0000°		0	00.	-	-	-
TANADA AND AND AND AND AND AND AND AND AN	• •	x0000°	0	0	00.	-	-	-
TRENOUNCE AND TREATMENT AND TR	-	.1706x	0	0	00.	0	0	0
SPECIALIES, N.E.C.		* .1706x	-	-	100.00%	m	-	0
18 HANAGERS AND OFFICIALS NEED	P7	5119%		-	100.002	,,	4 4 4	^
184 TRAÑS. COMM. AND UTILITIES MANAG.	* *	. 1706x	• •		00	. 0		. 0
185 WHOLESALE AND RETAIL TRADE MANAGEMENT	* *	. 1706x	**	-	100.00%	-	-	-
OFFICIALS N.E.C.	-	. 1706x	• •	0	00.	~	2	-
2 CLERICAL AND SALES	86	* 16.7235x	* * * 9	17	26.56%	93	. 62 .	37
20 STENOGRAPHY TYPING	• • •	* * 10114	* * *	•	***************************************		* * *	6
201 SECRETARIES		1.1945%	2 4 ·	•0	X00	ş v	* * ·	~
COS ITTANA SETTEMENTA G MACHINE OPERATORS 205 INTERVIENT		1.7065%	* * *	m	\$00.00x	~	* # ·	0
CLERKS CLERKS 206 FILE CLERKS	52	4.2662%	25 *	0~	100.00%	32	\$ 52 *	\$2°
209 STENOGRAPHY TYPING FILING & REC WAK NEC		6826x	-	-	100.00%	4	* *	~
21 COMPUTING AND ACCOUNT-RECORDING	* 15	2.5597x	* * *	-	20.00%	•0	• • •	•
Z10 BOOKKEEPERS & BOOK- KEEPING MACHINE OPS.		* .8532x	**	0	x00°	w	* m	m
C - CASHIERS AND TELLERS		. 6826x	m	-	33.33%	•	2	0
NICAL DATA PROCESSOR	• • •	X0000*	0	0	00	-	0	0
STATISTICAL CLERKS		x00000*	0	0	00	-	-	-
ACCOUNT RECORDING	* *	1.0239x	0	0	00.	~	* m	~



Table 18--es job bank openings in reporting districts by occupational category, division and group lowell massachusetts har 1980

电电电电电电电电电电电电电电电电电电电电电电电电电电电电电电电电电电电电	0.P.E	**************************************	# dO	NGS UNFI	**************************************	* * * * * * * * * * * * * * * * * * * *	TOTALS FROM MONTH EARLIER	•
	T01AL	0 I STRIB + + + + + + + + + + + + + + + + + + +	TOTAL	4	OR MORE +	OPENINGS AVAILABLE	* OPENINGS ************************************	S UNFILLED ************* * 30 DAYS * OR MORE
	***************************************	*************		***	* * * * * * * * * * * * * * * * * * *	* * * * * * * * * * * * * * * * * * *	* * * * * *	# # # # # # # # # # # # # # # # # # #
STOCK CLERKS * STOCK CLERKS * S20 PRODUCTION CLERKS *		1.7065x +	∞ 0	m0	\$0.00x	4-	***	00
229 AND STOCK CLERKS * 229 AND STOCK CLERKS *	* * *	1.1945x +	•	m * * *	\$0.00x	m	* * * *	0
STOCK CLERKS, N.E.C.	2	.3413x ÷	0	0	00.	0		0
23 INFORMATION AND MESSAGE DISTRIBUTION 230 JAMES SECTION	=	1.8771x +		· • •	71.43%	£1	* * *	-
	~~	1706x *	-~	04	80.00%	-~	0.7	00
237 INFORMATION AND ** RECEPTION CLERKS **	***	* 6826x *	0	• •	• • 00.	•	* * m	-,
	* * ·	.1706x	-	* *	100.00%		-	0
	0	* x0000°	0	0	00.	-		0
TINVESTIGATORS AND ADJUSTERS	• •	* x0000°	0	• •	** 00.	-	0	0
25 SALES OCCUPATIONS, ** SERVICES	• • •	1.0239x +	•	0	* * X00.	0	0	0
	* *	1.0239x *	•	• •	* x00.	0	0	0
	* * * * M	* * * * * * * * * * * * * * * * * * *	-	***	100.00x	m	~ * *	0
~ v	* *	. 5119x	-	* *	100.00x	m	~ ~	0
	-	. 1706x	-	• • •	* * x00°	~		-
CIAL EQUIP/SUPLIES *	* *	* X0000°		•	• • 00	-	-	-
* "J'3" N'ESTO OCCOS. N'E'C' *	-	.1706x	-	• •	* * * * * * * * * * * * * * * * * * * *	-	• •	0
29 MISCELLANEOUS SALES ** OCCUPATIONS **	•	**************************************	~	-	\$0.00x	4	~ * *	0



Table 18

Table 18.-ES JOB BANK OPENINGS IN REPORTING DISTRICTS DIVISION AND GROUP LOWELL MASSACHUSETTS HAR 1980

	**********	***********	***********	**********	**********	****	***********	*********
* * *	OPENINGS	SONI	0 P.E	OPENINGS UNFILLED		<	TOTALS FROM MONTH EARLIER	
JOB TITLE *	* * * * * *	. AULE		30 DAYS	OR MORE	****	**************************************	UNFILLED
	TOTAL	DISTRIB	TOTAL	**************************************	AS A X OF	OPENINGS	TOTAL	30 DAYS OR' MORE
	~	.3413x			x00°	***********	***************************************	0
VENDING AND DOOR TO DOOR SELLING	0	x0000.	0	• •	00.	-	* *	0
CVC ROUTE SALES AND **	-	1706x	0	• •	00.	-	* * 0	0
.:	-	1706x	-	-	100.001	-	* *	0
3 SERVICE	69	11.7747%	25	12 *	27.27%	58	37 **	12
30 DOMESTIC SERVICE	•	1.0239x	•	-	16.67x	-	-	0
SOU HOUSEHOLD AND RELATED WORK * 305 DOMESTIC COOKS *	v-	.8532x .1706x	ν	0-	100.00%	0-	0-	00
31 FOOD & BEVERAGE PREP ** ARATION & SVC. OCCS. **	13	2.2184x	12	m	25.00%	10	* * * ~	~
	•	1.0239x		**	\$00.00x	~	* *	-
	-	.1706x	-	• •	x00.	-	-	-
	•	1.0239x	•	• •	x00°	4	• •	0
35 MISC. PERSONAL SERVICE OCCUPATIONS SERVICE OCCUPATIONS	7	1.1945x	~	m	42.86%	~	. M	0
NORG. AND RELEASED TO THE STATE OF THE STATE	^	1.1945%	~	* * '	42.86%	•	* * M	0
CE OCCUPATIONS, NEC.	0	x0000°	0	0	00.	-	* * * 0	0
	-	2.0478x	=	0	X00.	~	0	0
361 LAUNDERING SERVICE * 362 DRY CLEANING SERVICE * 363 PRESSING SERVICE *	0	1.8771x 1706x .0000x	-00	* * *		000	***	000
	•	200		* * *	000	•	* * *	•
372 SEC.GRDS/CORR.OFFICE R	- ,-	2.38012		· * *	100 001	• <u>*</u>		• 4
		2.9010x	•	. * * *	\$0.00x	? ~?		· •



Table 18.-Es job bank openings in reporting districts

by occupational category, division and group

Lonell

mar 1980

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		OPENINGS	A CO	9 d O	A * * * * * * * * * * * * * * * * * * *		* * * * * * *		* * *
	JOB TITLE **	*****		TOTAL	30 DAYS)RE	OPENINGS	* OPENINGS	OPENINGS UNFILLED
:			# pTx-cTo		- O - V-	UNFILLED	AVAILABLE	# TOTAL *	OR MORE
	381 PORTERS AND CLEANERS *	00	1.7065x	~^	~-	100.00x	<u>_</u>	* * *	Φ0
	389 BUILDING & REL SVC. * OCCUPATIONS, M.E.C. *		3413%	. 2	• •	x 00.		• * *	
4	FARMING FISHERY FORESTRY AND	* * * * -	* * * *	•	* * * *				ć
	ACCOUNT NO CALLED CALLE	* * 1	* * * *	^	>	*00.	>		>
		* * ·	. 5119x	m	0	x00°	0	0	0
	SVC. OCCUPATIONS	* * ·	.5119x *	£	0	. x00.	0	• • •	0
S	PROCESSING *	* 72	* X9560.4	12	**	33.33x ·	13	**	•
	SO PROCESSING OF METAL ** 500 ELECTROPLATING **		1706x *	00	***	88	00	• • • •	òc
	55 CHEM, PLASTICS, SYNTH, *	* *	* *		* *			* *	•
	AUBBER PAINT PROCESS 556 CASTING AND MOLDING *	* *	1.3652x *	•	-	33.33x +	~	# 1 m	m
	OCCUPATIONS, N.E.C. +		.1706x + .6826x +	0-	0 -	100.00%	04	0~	0~
	A PROCESSING OF CHEMIC *	* * •	* x8118.	2	• •	. x00°	-	* *	-
	58 PROCESSING LEATHER **		* * *781C C	a	* * 1	200 20	•	* * *	•
	SOU WASHING STEAMING *		8532x *	s v		* * *00	, c		- c
	583 IRONING PRESS GLAZ. * * STAK. CALEN. EMBOSS. *		* 6826x *	. ~	• •	* x00.08	-	* *	0
	584 MERCERIZING COATING, * AND LAMINATING *	**	.5119x *	-	-	100.00%	m	-	0
	S&Y LEATHER, TEXTILES & R * EL.PROD, PROCESS, NEC *	* *	. 1706x	0	•	00.	-	-	-
	59 PROCESSING **	* *	* *		* *	* *			
	OCCUPATIONS N.E.C. 590 PROCESSING PRODUCTS *	* 7	.3413X +	-	-	100.00x	m	* *	~
	FROM ASST. MATERIALS *	* 2	.3413x +	-	-	100.00x	-		0



Theble 18 -FS JOB BANK OF

Teadle 18 - Es job bank openings in reporting districts of occupational category, division and group lowell mar 1980

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•	***************************************	* * * O	ENINGS	0PE	**************************************	ED		**************************************	* * * * * * * * * * * * * * * * * * * *
	JOB TITLE .	- :	. ABL.E.	TOTAL **	A D D A Y S OR MORE TO BE A D D D A Y S OR MORE TO BE A D D D D D D D D D D D D D D D D D D		OPENINGS	# 0PENINGS # # # # # # # # # # # # # # # # # # #	
*		101AL			TOTAL	AS A X OF UNFILLED	AVAILABLE	* TOTAL *	30 DAYS OR MORE
,	599 MISCELLANEOUS	<u> </u>	*0000	c	C	G	^	* * *	r
•	•	102	17.4061x	20	. 9	32.00x	92	* 55 *	, 5,
	60 METAL MACHINING OCCUPATIONS	38	6.4846x	٥	~	22.22x	32	22 **	18
	OUU MACHINISIS AND RELATED OCCUPATIONS 603 ABRADING 604 ADRIAG	~- ~	6826%	~- C	~00	100.001	6 00	* * * * ·	~ 00
	609 METAL MACHINING OCCUPATION, N.E.C.		5.2901x	•		x 00	5,5	9 9	. 5
	61 METALWORKING OCCUPATION, N.E.C.	•	1.0239%	m	0	* 00	•0	* * * M	m
	613 SHEET AND BAR ROLLING	0	X0000	0	0	00	m	* *	. 0
	NORTH NOTES AND A CALLED AND A	-	1706%	0	0	00	-	* * *	-
	N.E.C.	0	X0000	0	0	00	~	-	-
	OCCUPATIONS, N.E.C.	· ·	.8532x	m	0	×00°	~	* * * ·	-
	62 MECHANICS AND ** MACHINERY REPAIRERS **	m	.5119x	~	~	100.00%	~	~	-
	SER. VEHICLE & ENGIN	~ ~	.3413x	~	~	100.00%	•	* * ~	-
	AND RECAMENTICS	-	1706x	0	0	00	•	• • •	0
	63 MECHANICS AND MACHINERY REPAIRERS	0	x 0000°	0	0	00	m		-
		0	x0000°	0	0	00	m	-	-
	64 PAPERNORKING OCCUPATIONS	0	x0000°	0	0	00		* * * *	0
	649 PAPERMORKING OCCUPATIONS, N.E.C.	0	x0000°	0	0	00	-	0	0
	65 PRINTING OCCUPATIONS	-	.1706x	0	0	00	0	* * 0	0



Table, 18 JOB BANK OPENINGS IN REPORTING DISTRICTS of OCCUPATIONAL CATEGORY, DIVISION AND GROUP LONELL MASSACHUSETTS

	* OPENINGS	* * \$9%		ING	9	•		œ
JOB 117LE	T01A	DISTRIB *	TOTAL **		OR MORE AS A X OF A UNFILLED	**************************************	PRESENTED PROPERTY OF THE PROP	UNFILLED UNFILLED 30 DAYS OR MORE
**************************************	* * * * * * * * * * * *	* * * * * * * * * * * * * * * * * * *	# 4 4 4 4 4 4 4 4 4 4 4	* * * * * * * * * * * * * * * * * * * *	* * * * * * * * * * * * * * * * * * *	* * * * *	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	***
WORK	-	* x9071.	0	• 0	00.	0	0	0
68 TEXTILE OCCUPATIONS	7,7	7.5085X *	27 *	* *	14.81%	18	. 15	15
DRAWING AND AEL-WORK +		* x0000°	6	•	00.	~	• •	0
AANDIAGE AND AREA	12	2.9010x .	13 *	* *	30.77x	·^		~
TOOK THE	10	1.7065x *	10	. 0	×00.	•	0	0
FORMING, AND REL. WORK	-	1706x	• •	0	00.	•	• •	0
N.E.C.	2	2.7304x *	* *	• •	×00°	=	10	10
69 MACHINE TRADES OCCU- PATIONS, N.E.C.	0.	1.7065X *	• • •	# # # #0	88.89	۰	* * *	^
690 PLASTIC SYN RUBBER & .	•	1.0239x	* * \$	**	100.00x	•	* *	, •
ATION WIRE & CABLE	· ·	* x9113.	**	~ ~	66.67X	~	~ ~	0
OCCUPATIONS, N.E.C.	-	. 1706x	-	-	100.00%	-		-
BENCH WORK		15.1877x *	* 55	* 1.7	75.93x	26	* 72 · · ·	38
70 METAL PROD. FAB. ASS EMBLY & REPAIR, NEC	-		• • •	0	00	•	* * *	•
CLEANING & POL OCCS.	-	. 1706x	**	•	00.	-		-
& ADJUSTING N.E.C.	0	* x0000°	•	• •	00.	~	* *	m
	8	* .8532x *	* * *	* * *	x00		0	0
HAR	•	* .6826x *	**	**	x00.	0	* *	0
99	-	. 1706x	-	* * 0	×00.	0	* * *	0
72 ASSEMBLY AND REPAIR OF ELECTRICAL EQUIP.	63	10.7509X *	33 **	* * * 28	84.85x	7	20	56



Table 18,-es job bank openings in reporting districts by occupational category, division and group lowell analysachusetts har 1980

•••

•	**************************************	OPENIN	**************************************	**************************************	OPENINGS UNFILLED			TOTALS FROM HONTH EARLIER	* * * * * *
	TILE 80r .	*****			30 DAYS	OR MORE	* * * * * * * * * * * * * * * * * * * *	**************************************	**************************************
		TOTAL	DISTRIB *	* * *	TOTAL	AS A X OF + UNFILLED +	OPENINGS AVAILABLE	T0TAL **	30 DAYS
	720 RADIO & TV RECEIVERS				,				***
	724 COILS, MAGNETS, ARMAT +	* *	* 10000.	* *	o T	• • 00.	_	• •	0
	URES WINDING & ASSEM	=	1.8771x *	10 •	101	100.00x *	10	10	0
	C.COMPON. & ACC. NEC	97	7.8498% *	23 +	18	78.26x +	98	7,7	\$2
	OF ELEC.WIRE & CABLE	•	1.0239x	0	0	000	4	~ ~	0
	74 PAINTING DECORATING ** AND RELATED OCCS. ** 741 SPRAY PAINTING **	~~*	.3413X * .3413X *	~**	~~	100.00x + 100.00x + 100.00x	NN	~ * * *	~~
	75 PLASTICS, SYN., RUBBER * C. REL. PROD. FAB/REP *	* * * **	. 1706x	• • •	0	***	0	0	0
	PLASTICS PRODUCTS	-	.1706x	• •	0	00.	0	0	0
		***	.3413x	-	0	* x00°	0	0	0
		-	. 1706x	0	0	** 00.	0	• •	0
		• • ·	.1706x	-	0	* X00.	0	0	0
	78 FABIREP OF TEXTILE TEATHER & REL. PROD.	15 *	2.5597X *		Ξ	78.57%	13	12 * *	v
		* * ·	.6826%	* * *	m	100.00x	7	•	0
		2 * *	.3413X *	* 2	7	100.00x	2	~ ~	2
		· • •	.5119x	* * 1	0	* x00°	0	0	0
		· • ·	1.0239x *	•	•	100.00x	7	•	*
40	STRUCTURAL WORK **	113 +	19.2833x *	* 09	23	38.33% +	7.7	* 77	23
	80 OCCUPATIONS IN METAL *	10	1.7065x *	~	0	* X00°	٥	œ	~
	# TINSMITHS COPPERSMIT # HS&SHT.MIC.HORKERS #	# # #O	1.3652% *	**	0	00.	۰	* *	2



Table 18-es job bank openings in reporting districts by occupational category, division and group lowell hassachusetts har 1980

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• • •	OPENINGS			NGS UNFI		***	TOTALS FROM MONTH EARLIER	* * * * * * * * * * * * * * * * * * * *
JOB TITLE	AVA1L ************************************	ABLE	**************************************	# # # # # # # # # # # # # # # # # # #	OR MORE AS A MOSE AS	OPENINGS AVAILABLE	**************************************	UNFILLED ONFILLED ONFILLED ONFILLED ONFILLED
**************************************	2	3413%	2		. 0			
	2	2.3891x *	12	* * * **	66.67x	51	***	. eo
4	7	1.1945x *	•	2	33.33x	m	* 2 *	~
5000	7	1.1945x	•	***	100.00%	18	* * *	•
82 ELECTRICAL ASSEMB. INST., AND REPAIRING	23	3.9249% **	16	14 *	87.50x	52	17 **	m
ASSEM.INSTAL.AND REP	m	. × x6118.	· ·	* * M	100,00%	m	* *	0
A SORM INVOLVED A SORVED A SOR	~	1.1945x *	-	-	100,00x	•	2 **	-
S S S S S S S S S S S S S S S S S S S	12	2.0478X *	12	* • • • • • • • • • • • • • • • • • • •	83.33x *	15	12 *	~ ~
ICAL PRODUCTS,N.E.C.	_	. 1706x	0	• •	00.	-	• • •	0
MATERPT CEMENTING	-	. 1706%	-	• • •	x 00	•	* * *	0
MAINT, PAINTERS	0	* X0000.	•	* *	00.	m	• • •	
FINISHING & RELATED	-	. 1706x	-		* x00°	-	• • •	0
86 CONSTRUCTION OCCUPATIONS N.E.C.	61	10.4096x	27	0	* *00°	17	10 ***	10
* NELATION AND * NELATION AND AND AND AND AND AND AND AND AND AN	σ.	. 8532x *	•	* *	00.	~	* * M	m
SOUTH THE STATE OF ST	0	* x0000°	0	* *	00.	7	-	-
* VACE COLOURS * VACE	0	* X0000°	0	• •	00.	4	2 **	2
* ACC DET COLUMN O YOUR *	•	.6826x *	0	0	00.	4	* *	7
RUCTION HORK, N.E.C.	52	8.8737x *	27	0	* X00.	0	0	0
89 STRUCTURAL MORK OCCU ** PATIONS, N.E.C. *	7	.6826x	~ ~	-	* x00.08	-	-	0



Table 18-ES JOB BANK OPENINGS IN REPORTING DISTRICTS
BY OCCUPATIONAL CATEGORY, DIVISION AND GROUP
LOWELL MASSACHUSETTS
MAR 1980

* * *	OPENINGS	NGS	0 P.E	OPENINGS UNFILLED				œ
JOB TITLE	***********	********		30 DAYS	30 DAYS OR MORE	*****	* * * * *	OPFNINGS UNFILLED
101	TOTAL	DISTRIB	T07AL	**************************************	TOTAL * AS A X OF *		•	30 DAYS
899 MISC. STRUCTURAL * NORK OCCS. N.E.C. *		6826%	~		50.00%	-		
9 MISCELLANEOUS *	23	12.4573x	* £3 *	33	76.74%	***	67	· -
90 MOTOR FREIGHT ** OCCUPATIONS ** 905 HEAVY TRUCK DRIVING ** 906 LIGHT TRUCK DRIVING **	~	. 3413x . 1706x . 1706x		000	* * * * * * * * * * * * * * * * * * *	4m-	0	000
91 TRANSPORTATION OCCUPATIONS, N.E.C. + 915 PARKING LOT & AUTO. + SERVICE FACILITIES +	* *	.6826x		4 4	100.00%	w w		. 0 0
92 PACKAGING/MATERIALS * HANDLING OCCUPATIONS *	ξ\$	10.7509x	34 *	29	85.29%	× ×	***	· -
920 PACKAGING * 0CCUPATIONS * 922 MATERIALS MOVING AND *	50	8.5324%	28 *	28	100.00%	97	27	-
STORING OCCS. N. PACKAGING/MATERI	n	.5119%	0	0	00	0	0	0
HANDLING OCCS,N.E.C. +	0	1.7065%	•	-	16.67x	6 0	~	0
OCCUPATION OCTOTOR ON MANN COMPONITION	•	.6826%	* * *	0	x 00 °	-	0	0
TYPESETTING REL. WORK *	0	*0000*		0	00	-	0	0
OCCUPATIONS, N.E.C. *	3	.6826x	**	0	x00°	0	0	0



Table 18 -es job bank openings in reporting districts and percent distribution of job bank openings by selected industry group Lowell mar 1980

			PENINGS UN	ILLED	PERCI	**************************************	**************************************
SELECTED INDUSTRY GROUP	VAILABLE	• •	¥400×	YS OR MORE		0	
	* TOTAL	TOTAL	* TOTAL	* AS A & OF * *TOTAL UNFILLED*	AVAILABLE	UNFILLED	UNFILLED 30
L OPENI	2	338	151	x29°77	200.00	100.00%	00.00
TOTAL AGRICULTURE FORESTRY AND FISHING (01-09) AGRICULTURAL SERVICES (05)	mm	mm	••••	**** *****	\$1x 100.00x	100.00x	X00.
TOTAL MINING (10-14) OIL AND GAS EXTRACTION (13)	~~		• • • •	**** **** ****	34x 100.00x	30x 100.00x	××000
TOTAL CONSTRUCTION (15-17) BLDG. CONSTGEN. CONTR. & OPER. BLDR. (15) CONSTRUCTIONSPECIAL TRADE CONTRACTORS(17)	15.7	2-0	****	**************************************	3.24x 26.32x 73.68x	2.96x 10.00x 90.00x	2.65x 00x 100.00x
TOTAL MANUFACTURING (20-39)	320	179	* 113	* 63.13 <i>x</i> *	54.61x	\$2.96x	* 74.83x
DURABLE GOODS (24,25,32-39) LUMBER AND WOOD PROD. EXCEPT FURNITURE(24) FURNITURE AND FIXTURES (25)	162	~ m c	% 000	* × × × × × × × × × × × × × × × × × × ×	~ ~ ~ ~	- 6 40	× × × × × × × × × × × × × × × × × × ×
STONE CLAY GLASS AND CONCRETE PROD. (32) PRIMARY METAL INDUSTRIES (33) FAB. MET. PRO. Ex. MACH.&TRANS. EQUIP.(34) MACHINERY, EXCÉPT ELECTRICAL (35)	~~~~			100.00x 100.00x 4 66.67x 4 80.00x	~~~	~~~~ ~~~~	6 WWW.
ELEC. AND ELEC. MACH. EQUIP. AND SUP. (36) TRANSPORTATION EQUIPMENT (37) INSTRUMENTS, OPTICAL GOODS, TIME PIECES(38) MISCELLANEOUS MANUFACTURING INDUSTRIES (39)	× × × ×	2000	****	50.00 00 00 00 00 00 00 00 00 00 00 00 00	17.58x 17.58x 2.47x	8 8 00000 00000 00000	34,500 2000 2000 2000 2000 2000 2000 2000
NONDURABLE GOODS (20-23,26-31) FOOD AND KINDRED PROBUCTS (20) TEXTILE MILL PRODUCTS (22)	158	2 ⁰ %	****	61.96x * 00x * 22.86x *	MOO	51.40x 38.04x	50.44x 00x 14.04x
APPAREL AND OTHER FINISHED PROD.,FAB. (23) PAPER AND ALLIED PRODUCTS (26) CHEMICALS AND ALLIED PRODUCTS (28) RUBBER AND MISC. PLASTICS PRODUCTS (30) LEATHER AND LEATHER PRODUCTS (31)	****	-00-8m	1000m		3.000 3.000	7.00 30.70 14.888 14.888	5.26x 000x 177x 20.37x 20.81x
TOTAL TRANS. COMM. ELEC. GAS, SAN. SVC (40-49) LOCAL TRANSIT AND INTERÚRB. HIWNY TRANS(41) MOTOR FREIGHT TRANSPORT. AND WAREHOUS. (42) COMMUNICATION (48)		W-04	****	80.00 0.00 0.00 0.00 0.00 0.00 0.00	12.50x 12.50x 12.50x 75.00x	20.00x 80.00x	2.65x .00x .00x 100.00x



Train 18

Table 18--es job bank openings in reporting districts and percent distribution of job bank openings by selected industry group hassachusetts happened har 1980

**************************************	OPENINGS ************************************	44 44 44 44 44 44 44 44 44 44 44 44 44	* * * * * * * * * * * * * * * * * * *	* * *	PERC	DISTE	I BUTION
**************************************	TOTAL	TOTAL # 101	AL *TOTAL UNI	ILLED* AV	AILABLE *	UNFILLED	**************************************
TOTAL WHOLESALE TRADE (50-51) WHOLESALE TRADEDURABLE GOODS (50)	60 60	: * * * * * ~~	2 * 100.00x 2 * 100.00x	-	1.37x 00.00x	59x 100.00x	1.32x 100.00x
TOTAL RETAIL TRADE (52-59) BLDG. MAT. HW, GAR. SUP. MOB.HM DEAL(52) GENERAL MERCHANDISE STORES (53) FOOD STORES (54) AUTOMOTIVE DEALERS AND GAS SVC. STATION(55) EATING AND DRINKING PLACES (58)	W - 20	X44-00	13 * 54.17X 0 * 00X 4 * 100.00X 1 * 100.00X 4 * 66.67X	*****	5.12x 16.67x 26.67x 3.33x 3.33x 3.33x 33.33x	7.10x 16.67x 16.67x 16.67x 25.00x 37.50x	8.61x 00x 30.77x 7.69x 30.77x 30.77x
TOTAL FINANCE, INSURANCE, AND REAL ESTATE (60-67). BANKING (66) INSURANCE (63) REAL ESTATE (65)	1,720	******	33.33	***** *****	1.71x ** 20.00x ** 70.00x ** 10.00x **	22.52 27.78 77.78 77.78 77.78 77.78	1.99x 66.67x 33.33x .00x
TOTAL SERVICES (70-89) HOTELS, ROOMING HOUSES, CAMPS AND REL. (70) PERSONAL SERVICES (72) BUSINESS SERVICES (73) AUTOMOTIVE REPAIR, SERVICES & GARAGES (75) MISCELLANEOUS REPAIR SERVICES (76) LEGAL SERVICES (80) LEGAL SERVICES (81) EDUCATIONAL SERVICES (82) SOCIAL SERVICES (83) MEMBERSHIP ORGANIZATIONS (86) PRIVATE HOUSEHOLDS (88) MISCELLANEOUS SERVICES (89)	0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0	00000000000000000000000000000000000000	12. 15. 00. 00. 00. 00. 00. 00. 00. 00. 00. 0	******	0.000000000000000000000000000000000000	23.000xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx	6. 8. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6.
TOTAL PUBLIC ADMINISTRATION (91-97) ADMINISTRATION OF HUMAN RESOURCES PGMS.(94) NATIONAL SECURITY AND INTERNAT. AFFAIRS(97)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	**** 0220	**** 0000	****	13.31x + 74.36x + 25.64x +	100.00x	**************************************



T&BLE-1-90TAL ES JOB BANK OPENINGS AND AVERAGE PAY
BY SELECTED IKDUSTRY GROUP
LOWELL MASSACHUSETTS

	MAR	•	2			PAGE 1
**************************************	**************************************	AVAILABLE * ***********************************	OPENINGS ************************************	**************************************	NGS UNF	ILLED 30 DAYS
**************************************	286		***	\$ 8,474	151	* \$ 8,266
TOTAL AGRICULTURE FORESTRY, AND FISHING (01-09) AGRICULTURAL SÉRVICES (07)	mm	10,830	mm	10,830	00	00
TOTAL MINING (10-14) OIL AND GAS EXTRACTION (13)	~~	8,320		8,320	00	00
TOTAL CONSTRUCTION (15-17) BLDG. CONSTGEN. CONTR. & OPER. BLDR. (15) CONSTRUCTIONSPECIAL TRADE CONTRACTORS(17)	0.02	24.4.4 2089 24.5 24.5 24.5 24.5 24.5 24.5 24.5 24.5	0-0	12,480	404	10,457
TOTAL MANUFACTURING (20-39)	320 *	8,340 *	179	8,474	113	8,151
DURABLE GOODS (24,25,32-39) LUMBER AND WOOD PROD., EXCEPT FURNITURE(24)	-	S	88 2	~~	2 0	8,606
FURNITURE AND FIXTURES (25) STONE, CLAY, GLASS, AND CONCRETE PROD. (32) PRIMARY METAL INDIÉTRIES (33)		257	0~^	50 ~	0~	. 8,528
FAB. MET. PRO. EX. MACH. BIRANS. EQUIP. (34)* MACHINERY, EXCEPT ELECTRICAL (35) ELEC. AND ELEC. MACH., EQUIP., AND SUP. (36)*	707	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	M@W	0.000 1-00 0.000 0.000 0.000	, , , , , , , , , , , , , , , , , , ,	2007 2007 2007 2007 2007 2007 2007 2007
TRANSPORTATION EQUIPMENT (37)" INSTRUMENTS OPTICAL GOODS TIME PIECES(38) MISCELLANEOÜS MANUFACTURING INDUSTRIES (39)		4004	* * *		040	12,740
NONDURABLE GOODS (20-23, 26-31)	15	10	8 7 6	8,259	52	7,704
TEXTILE MILL PRODUCTS (22) APPAREL MIND OTHER FINISHED PROD., FAB. (23)	0 80	2450	 	8,549	⊃∞m	8,008
CHEMICALS AND ALLIED FRODUCTS (28) RUBBER AND MISC. PLASTICS PRODUCTS (30) LEATHER AND LEATHER PRODUCTS (31)	- ON-	12,926 7,509 6,805	* * * * * O & & M N ==	12,974	- 15°C	11,652
TOTAL TRANS. COMM. ELEC. GAS. SAN. SVC (40-49) LOCAL TRANSIT AND INTERURB. HIMWY TRANS(41) MOTOR FREIGHT TRANSPORT. AND WAREHOUS. (42) COMMUNICATION (48)	∞~~~	12,438 12,480 835 835	w-0→	8,840 10,400 8,450	4004	8,450
TOTAL WHOLESALE TRADE (50-51)	eo	8,255 *	~ ~	7,280	2	7,280



Table 1-gotal ES JOB BANK OPENINGS AND AVERAGE PAY

Table 19 TALES JOB BANK OPENINGS AND AVERAGE PAY
BY SELECTED INDUSTRY GROUP
LOWELL
MAR 1980

	*	AVAILABLE +	#### ENIN	UNFILLED *	# 10	UNFILLED 30 DAYS
1000 - 1 - 1000		* AVERAGE PAY *	TOTAL	AVERAGE		AVERAGE P
10TAL WHOLESALE TRADE (50-51) WHOLESALE TRADEDURABLE GOODS (50)	8 0	8 8,255	5	* * 7,28U * * * * * * * * * * * * * * * * * * *	2	* \$ 7,280
TOTAL RETAIL TRADE (52-59) BLDG. MAT. HW GAR. SUP. MOB.HM DEAL(52) GENERAL MEKCHAMDISE STORE§ (53) FOOD STORES (54) AUTOMOTIVE DEALERS AND GAS SVC. STATION(55) EATING AND DRINKING PLACES (58)	0 × × + × 0	78,7300 7,7482 7,7482 7,7470 7,7470	744E 96	2000 000 000 000 000 000 000 000 000 00	₩04-44	8 6 8 1 1 2 8 8 1 1 2 8 8 1 1 2 8 8 1 1 2 8 1 2 1 2
TOTAL FINANCE INSURANCE, AND REAL ESTATE (60-67) BANKING (60) INSURANCE (63) REAL ESTATE (65)	022	12.618 14.608 10.400	6NLO	100 100 100 100 100 100 100 100 100 100	mn-0	8,658 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
TOTAL SERVICES (70-89) HOTELS, ROOMING HOUSES, CAMPS AND REL. (70) PERSONAL SERVICES (72) BUSINESS SERVICES (73) AUTOMOTIVE REPAIR, SERVICES & GARAGES (75) MISCELLANEOUS REPAIR SERVICES (76) HEALTH SERVICES (80) LEGAL SERVICES (81) SOCIAL SERVICES (82) SOCIAL SERVICES (83) MEMBERSHIP ORGANIZATIONS (86) PRIVATE HOUSEHOLDS (88) MISCELLANEOUS SERVICES (89)	80	700-100-0 m / 100-0 m / 10	8 00024454-440	7 - 75070W7 80 7 - 75070W7 80 8 - 8 - 8 - 8 - 8 - 8 - 8 - 8 - 8 - 8 -	<u></u>	9,054 00,760 00,760 17,000 1,0
TOTAL PUBLIC ADMINISTRATION (91-97) ADMINISTRATION OF HUMAN RESOURCES PGMS.(94) NATIONAL SECURITY AND INTERNAT. AFFAIRS(97)	2080	9,852 + 9,362 + 11,274 +	25 0 0 0	8,320	000	000



Table 20 -total es job bank openings and average pay by selected industry group lonell massachusetts mar 1980

	OPENING	ILABLE	***** ENINGS	UNFILLED *	PENINGS U	D 30 DAY
SELECTED INDUSTRY GROUP	TOTAL	AVE	A	AVERAGE PAY B	TOTAL	* AVERAGE P
TOTAL OPENINGS, ALL INDUSTRIES	586	~	338	•	151	\$ 8,266
101AL AGRICULTURE FORESTRY AND FISHING (01-09) * AGRICULTURAL SERVICES (05)	mm	10,830	mm	10,830	00	***
TOTAL MINING (10-14) OIL AND GAS EXTRACTION (13)	~~	8,320 **		8,320 **	00	00
* TOTAL CONSTRUCTION (15-17) * BLDG. CONSTGEN. CONTR. & OPER. BLDR. (15) * CONSTRUCTIONSPECIAL TRADE CONTRACTORS(17) *	5.v.∓	9,308	0-0	9,071 12,480 8,692	404	10,457
TOTAL MANUFACTURING (20-39)	320	8,340 *	179	8,474 *	113	8,151
DURABLE GOODS (24,25,32-39) LUMBER AND WOOD PROD. EXCEPT FURNITURE(24)* FURNITURE AND FIXTURES (25)	162 -	• • •	% * * * * * * * * * * * * * * * * * * *	8,320	% 000	8 606
	พพ	10,40	, * * ·	10 -10 -	~~r	10,400
MACHINERY, EXCÉPT ELECTRICAL (35) ELEC, AND ELEC, MACH., EQUIP., AND SUP. (36)*	762	0,000	- 882°	8 8 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9		8 162
	- 8 - 8 - 8	4004	0.0	11,340	040	12,740
**************************************	158	10,25	* * * 26	52,	\$7 0	•
TEXTILE MILL PRODUCTS (22) APPAREL AND OTHER FINISHED PRCD., FAB. (23) ** DADED AND ALLIED PRODULLTY (23) **	0 0 0 0 0	200	* * * •	6,260	∞ mc	8,008
CHEMICALS AND ALLIED PRODUCTS (28) ** RUBBER AND MISC. PLASTICS PRODUCTS (30) ** LEATHER AND LEATHER PRODUCTS (31) **	-022	12,974	000 <u>m</u>	12,974 + 7,418 + 6,832 +	25.00 20.00	11,652
TOTAL TRANS, COMM, ELEC, GAS, SAN, SVC (40-49)* LOCAL TRÂNSIT AND INTERURB, HIMMY TRANS(41) * MOTOR FREIGHT TRANSPORT, AND WAREHOUS, (42) * COMMUNICATION (48)	****	10,480	W-04	8,450 004,01 004,01	4004	8,450
TOTAL WHOLESALE TRADE (50-51)	∞	8,255	~ ~	7,280 *	~	7,280

SOUNCE COM

Table 20 -- 101 At ES JOB BANK OPENINGS AND AVERAGE PAY

-92a-

STRVACE COTTON

	OPENING	**************************************	OPENING	UNFILLED	OPENINGS UN	# -4
SELECTED INDUSTRY GROUP	T07AL	. AVERAGE PAY + . AVERAGE PAY +	TOTAL	* AVERAGE PAY	TOTAL	AVERAGE PAY
101AL WHOLESALE TRADE (50-51) WHOLESALE TRADEDURABLE GOODS (50)	6 0	•		\$ 7,280	2	\$ 7,280
TOTAL RETAIL TRADE (52-59) BLDG, MAT, HW GAR, SUP, MOB, HM DEAL(52) GERERAL MERCHANDISE STORES (53) FOOD STORES (54) AUTOMOTIVE DEALERS AND GAS SVC. STATION(55) EATING AND DRINKING PLACES (58)	0W & - 40 D	7 900 8 337 7 982 6 448 7 575	244-80	7,2,5 7,5 7,5 7,5 7,5 7,5 7,5 7,5 7,5 7,5 7	W04-44	8 158 0 244 0 446 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
TOTAL FINANCE, INSURANCE, AND REAL ESTATE (60-67). BANKING (60) INSURANCE (63) REAL ESTATE (65)	0~~-	12,618 6,760 14,608	٥ <i>٨</i> ٢٥	12,864 4,760 14,608	m~=0'	8,658 0000
TOTAL SERVICES (70-89) HOTELS, ROOMING HOUSES, CAMPS AND REL. (70) PERSONÁL SERVICES (72) BUSINESS SERVICES (73) AUTOMOTIVE REPAIR, SERVICÉS (76) HISCELLANEOUS REPÁIR SERVICÉS (76) HEALTH SERVICES (80) LEGAL SERVICES (81) SOCIAL SERVICES (81) HOBERSHIP ORGANIZATIONS (86) PRIVATE HOUSEHOLDS (88) HISCELLANEOUS SERVICES (89)	801 - 62 - 62 - 62 - 63 - 63 - 63 - 63 - 63	7	8 0002v455-450	7	<u>~00-0</u> ~~	9,054 00,750 12,480 17,000 17,000 1,904,904,000 1,000
TOTAL PUBLIC ADMINISTRATION (91-97) ADMINISTRATION OF HUMAN RESOURCES PGMS.(94) NATIONAL SECURITY AND INTERNAT. AFFAIRS(97)	288 208 208 208 208	9,852 ** 9,362 ** 11,274 **	\$\$ \$\$	8,320	000	000



VII. CETA Activities and The Need for Manpower Services

Individuals with low skills and education levels are always the ones most in need of manpower services. Skilled and educated people who are displaced due to a decline or change in technology in the industry in which they were employed, also need assistance.

Low educational levels and lack of job skills correlate with high unemployment and low incomes, both of which are found among the economically disadvantaged. The economically disadvantaged are defined as members of families receiving welfare payments, or whose annual incomes in relation to family size and location does not exceed the most recently established poverty levels determined by the Office of Management and Budget.

Table 21 1980 Poverty Income Guidelines*

Size Of Family Unit	Nonfarm Family	Farm Family
1	\$ 3,790	\$ 3,250
2	5,010	4,280
3	6,230	5,310
4	7,450	6,340
5	8,670	7,370
6	9,890	8,400

For family units with more than 6 members, add \$1,220. For each additional member in a nonfarm family add \$1,030 for each additional member in a farm family.

^{*} Source: U. S. Department of Labor Employment and Training Administration.

CETA offers a number of different types of employment and training opportunities for the economically disadvantaged, unemployed and underemployed persons. Titles II B and C provide classroom training, OJT work experience and educational services to economically disadvantaged individuals.

Title IID and Title VI are Public Service Employment (PSE) Programs. Title VI provides counter cyclical employment during periods of high unemployment. Title IV is the youth program and participants must be between the ages of 14 and 22, be either unemployed or in-school and be economically disadvantaged. Tables 22 and 23show data concerning the Lowell Consortium programs for the period from October 1979 through March 1980.

Table 22 Enrollment in CETA Program Activities
Lowell Consortium
Year-to-Date
March 1980

			Percent
	Actual	Plan	Of Plan
Title II BC			
Classroom Training			
Occupational Skills	191	155	123
Other	146	85	172
On-the-Job-Training	103	245	42
Work Experience			
(In School)	216	245	88
Work Experience			
(Other)	81	150	54
Title IID Public Service Employment PSE Participants in	411	440	93
Training/Services	190	220	86
Title VI Public Service			
Employmemt	466	463	101
PSE Participants in Training/Services	199	232	86
Title VII Classroom Training	14	35	40

Source: Lowell CETA Program

March 1979

Table 23 Lowell CETA Program Status Summary
Grant Year-to-Date Plan
October 1, 1979-March 31, 1980

		Percent
Significant Segments	Total	Of Total
Title II BC	1,039	
TITLE II DO	1,039	
Economically Disadvantaged	1,039	100.0
Female	472	45.4
Hispanic	285 40	27.4
Black Vietnam Era Veterans	23	3.8 2.2
Special Disabled Veterans	رے 14	0.4
Handicapped	13 9	
Offenders	193	18.6
Public Assistance	423	40.7
Title IID	411	
Economically Disadvantaged	356	86.6
Female	181	44.0
Black	17	4.1
AFDC	52	12.7
Public Assistance	90	21.9
Veterans Vietnam Era Veterans	85 11	20.7
Special Disabled Veterans	1	2.7 0.2
Hispanic	25	6.1
Title VI	466	
Female	111	23.8
Black	6	1.3
Hispanic	33	7.1
Veterans	136	29.2
Special Disabled Veterans Vietnam Era Veterans	3 20	0.6 4.3
AFDC	60	12.9
12 50	00	16.9
Title VII	14	′
Female	10	71.4
Black	0	
Hispanic	2	14.2
Veterans	1	7.1
Special Disabled Veterans Vietnam Era Veterans	1	7.1
AFDC	0	(• L

Source: Lowell CETA, Program Status Summary - March 1980

Table 24 Youth Program Status Summary
Lowell Consortium
March 1980

		ent in Pro ies (Year-	
	Actual	Plan	Percent Of Plan
YCC IP			
Work Experience	28	3 8	74
YETP			
Career Employment Experience	163	135	121
Classroom Training Occupational Skills	s 245	210	116
Work Experience	88	50	176

Source: Lowell CETA Program Status Summary

March 1980

Table 25 Characteristics of Applicants in WIN From October 1979 to March 1980 Lowell

	Number Of Applicants	Percentage
TOTAL	1,805	100.0
Female	1,447	80.2
Under Age 20	126	7.0
30 - 39 Years Old	736	40.8
45 Years or Older	289	16.0
Hispanic	262	14.5
Veterans	69	3.8
Vietnam Veterans	12	0.7
12 or More Years of Schooling	734	40.6
Disadvantaged	1,802	99.8

Source: March 1980 ESARS, Table 06, LOFF 4109 (Active File at end of period)

Table 26 Youth Program Status Summary
Lowell Consortium
October 1, 1979 - March 31, 1980

	Gran	t Year Plan	to Date
Significant Segments	Actual	Plan	Percent Of Plan
YCCIP	28	38	74
Economically Disadvantaged	24		
Female	1 6		
Black	1		
Hispanic	2		
High School Dropout	19		
YETP	245	210	116
Economically Disadvantaged	208		
Female	156		
Hispanic	24		
Black	5	~-	
Offenders	20		
High School Dropouts	102		
Handicapped	9		

Source: Lowell CETA Program

Status Summary, March 1980

Employment Opportunity Pilot Program

As this publication goes to press, preliminary feedback is becoming available on the Employment Opportunity Pilot Program a national welfare reform demonstration program in Lowell funded by the Department of Labor. This intensive pilot program for eligible welfare recipients with children includes an eight week job search assistance program in which each client receives an individual employability development plan and the needed support services to look for unsubsidized work. Only after individuals have failed to find work during the eight week search are they eligible for a PSE job or CETA training.

The program requires the participants to treat job hunting as a full-time job. It includes training on how to get interviews and how to present oneself to a prospective employer, and provides both peer support and child careservices which enable a job seeker to concentrate on finding a job.

In addition to requiring full-time effort, the demonstration program includes training in how to find a job. The very structured program requires each client to list personal career goals and follows this with intensive work on marketing oneself. Each client develops a resume, hears job hunting tips, and learns how to sell oneself in interviews.

Support is a key element of this program with the Lowell Job Club supplying a counselor for each eight to ten clients. Appropriate child care is of critical importance to the program's success. CETA PSE slots are used to train welfare mothers as child care providers and as a source of day care for program participants.

Early feedback from Job Club actitities shows a 76 percent placement rate. Of the pool of potential clients, 15 percent were screened out by the program's full-time requirements.

ANALYSIS OF APPLICANT POPULATION AS OF SEPTEMBER 30,1979

ALL APPLICANTS

25 MASSACHUSETTS 017 COUNTY: MIDDLESEX

CANTS**	3,129	3,032	2,430 2,430 2,430 202 202 1	26	000000000000000000000000000000000000000	3,129	3,032	2,844 142 34 55 5	26	%-0000
VETERAN APPLICANTS TOTAL DISABLD VIETNA	1,093	1,064	70018834 78538 78538 78538 78538 7853 7853 7853	59	000-0v-we-	1,093	1,064	1,029	62	200000
**VETER	10,450	10,017	1,008 1,008	433	00000878 8200000	10,451	10,018	9,614 2,78 99 14 14 5	433	417 120 00 00
YOUTH 16-21	2,870	1,541	23.23.00 00003.23.00	1,329	41224 41244 000000	2,870	1,541	1,314	1,329	1,148
ICANTS**	816	135	0222222	681	∞ 5~4≈2%20	816	135	122 6 1 0	681	623 27 27 1
AGED APPLEMPLYED F	866	145	-2011005	853	197748	966	145	125 88 1 1 0	853	829 14 0 1
UNEM-	18,060	1,077	363 367 206 206 7687 7789 374 50	10,983	200 200 450 450 450 450 450 450 450 450 450 4	18,061	7,077	6,240 313 458 40 18	10,984	9,730 5885 577 18 59 15
**************************************	21,019	8,072	3, 968 4,110 4,110 5,268 4,111 5,268 4,111 5,268	12,947	2643 2717 2718 2003 2603 2603 2603 2603 2603 2603 2603	21,020	8,072	7,133 351 515 10 44 19	12,948	11,567 647 631 19 65 65
PUBLIC ASSIST	11,026	2,717	25000 2000 2000 2000 2000 2000 2000 200	8,309	25,43,45,47,82,78,78,78,78,78,78,78,78,78,78,78,78,78,	11,026	2,717	2,396 103 192 22 22 3	8,309	7,400 435 413 35 12 12
HANDICP	3,256	2,462	10727 10727 1074 1074 1074 1074 1074 1074 1074 107	762	11388228862 113882188862	3,256	2,462	2,343 47 63 1	194	727 727 70 30 0
LICANTS* YOUTH 16-21	17,835	666'6	00000000000000000000000000000000000000	7,836	2,42,0 6,24,2 9,82,4 0,00 0,000 0 0,000 0,000 0,000 0,000 0,000 0,000 0,000 0,000 0,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	17,835	6666	9,346 318 289 4 28 14	7,836	7,330 283 179 179 35
*******TOTAL APP UNEM- EMPLYED PLOYED PRT/TME	2,942	1,046	700254 2000 2000 2000 2000 2000 2000 2000	1,896	2,474 1,474	2,942	1,046	988133	1,896	1,829 36 19 10
UNEM- PLOYED	63,475	31,646	33338 233338 233338 233338 233338 233338 233338 233338 23338 23338 23338 23338 23338 23338 238 2	31,829	12,727 12,727 12,737 13	63,479	31,647	29,398 1,035 935 175 69	31,832	29,566 1,127 1,127 846 25 25 213 55
T01AL	78,723	40,083	23,342 23	38,640	18,222 2,32 2,32 2,32 2,	78,728	40,085	37,243 1,304 1,199 1,199 211 211	38,643	35,958 1,357 1,357 989 30 243 66
								•		
CATEGORY	AGE/SEX,TOTAL	MALE, TOTAL	14-15 10-17 10-17 20-21 22-24 25-44 45-54 65-64	FEMALE, TOTAL	16-17 16-17 19-22 22-24 22-24 25-64 65/0VER	RACE/SEX,TOTAL	MALE, TOTAL	WHITE BLACK HISPANIC AMER/INDIAN ASIAN/PACIFIC INA	FEMALE, TOTAL	WHITE BLACK HISPANIC AMER/INDIAN ASIAN/PACIFIC INA
) /0-					

VIII. Summary and Conclusions

Since 1975, the year marked by the nadir of the last recession with a local unemployment rate of 11.9 percent, the Lowell IMA economy has undergone a dramatic revival. The area has witnessed a change in its economic base highlighted by the rapid growth of high technology industries, particularly the expansion of Wang Laboratories, the largest private industrial development in the city's history.

Within the manufacturing sector, the major shift in the economy has been away from the traditional reliance on nondurable goods such as textiles and leather products which were highly vulnerable to recessionary forces. The movement away from the more energy intensive industries, to the low bulk, high valve added, low energy intensive, high labor intensive, durable goods sector has left the area far more resistant to national economic downturns.

Expansion in this newly dominant sector, has brought the Lowell LMA to the point of becoming a high technology center, where finding qualified workers has become a problem. Even a moderately severe national recession will have little effect on this condition. Demand will remail high for electrical engineers, computer programmers, electronic assembers, machinists, and clerical help.

While the recession clouds a fairly bright short-term outlook, the longer run prospects for the IMA are indeed bright. The same public and private investment, the same public and private leadership, the same economic and technological factors which have combined to give the Lowell IMA its lowest unemployment rate in history should continue to improve the area's position. The Lowell IMA should be one of the area's best suited to take advantage of the changing economic conditions over the next few years.





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ANNUAL PLANNING INFORMATION REPORT FISCAL YEAR 1982 LOWELL LMA

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LABOR AREA RESEARCH PUBLICATION



THE COMMONWEALTH OF MASSACHUSETTS
DIVISION OF EMPLOYMENT SECURITY
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ANNUAL PLANNING INFORMATION REPORT FISCAL YEAR 1982

LOWELL, MASSACHUSETTS

LABOR MARKET AREA

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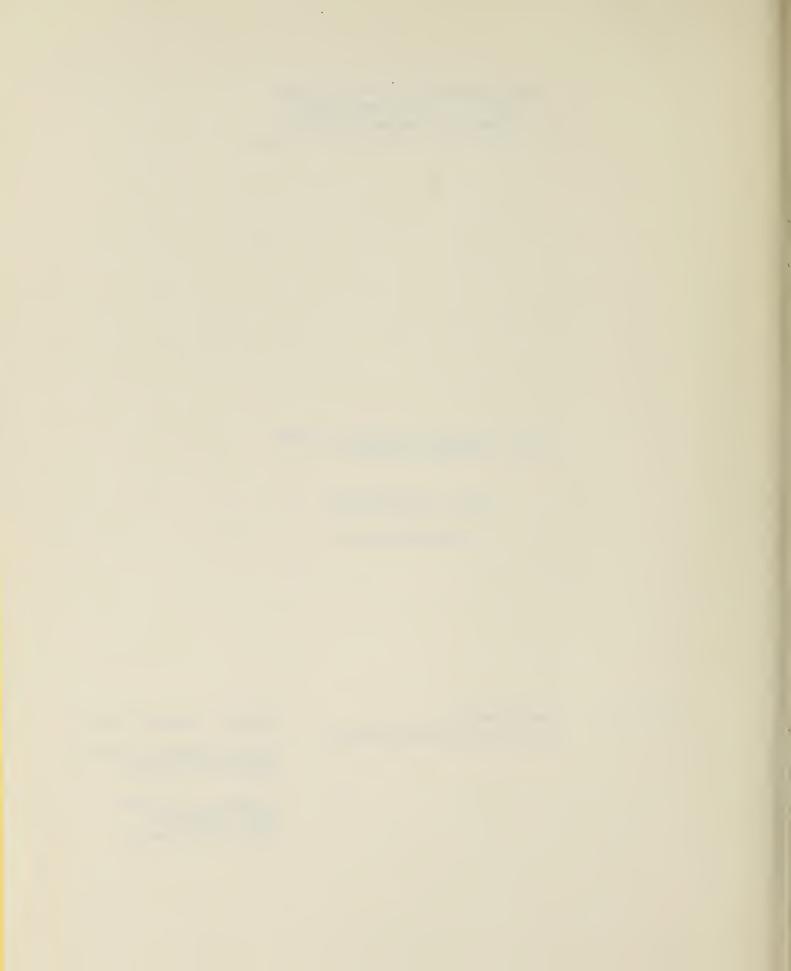


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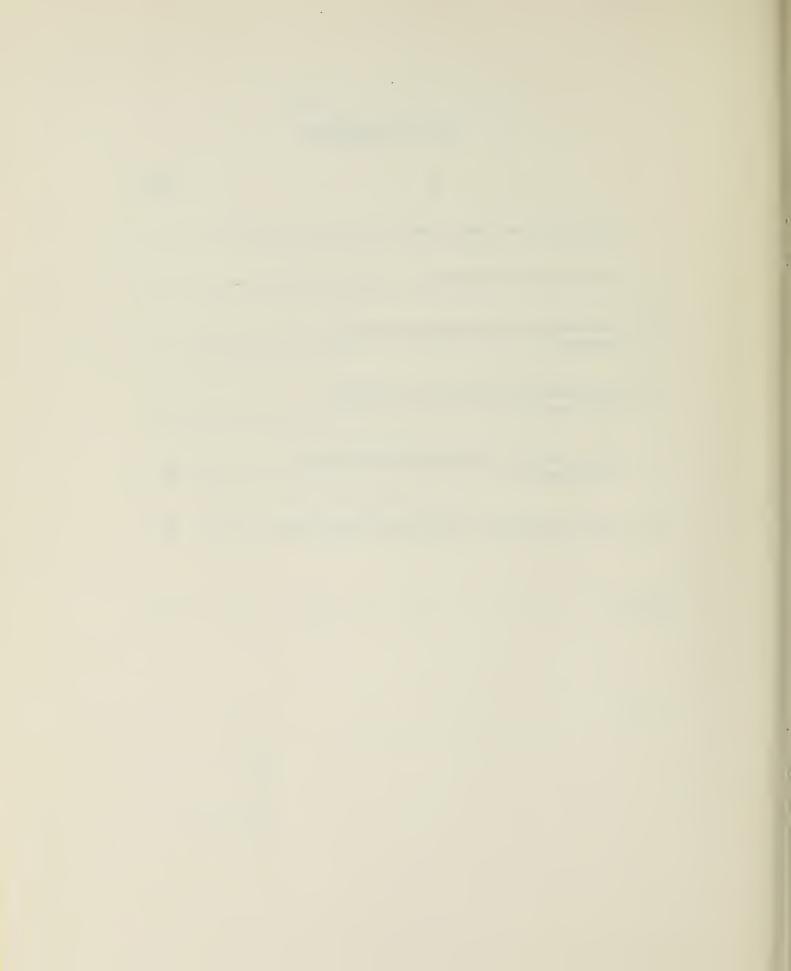
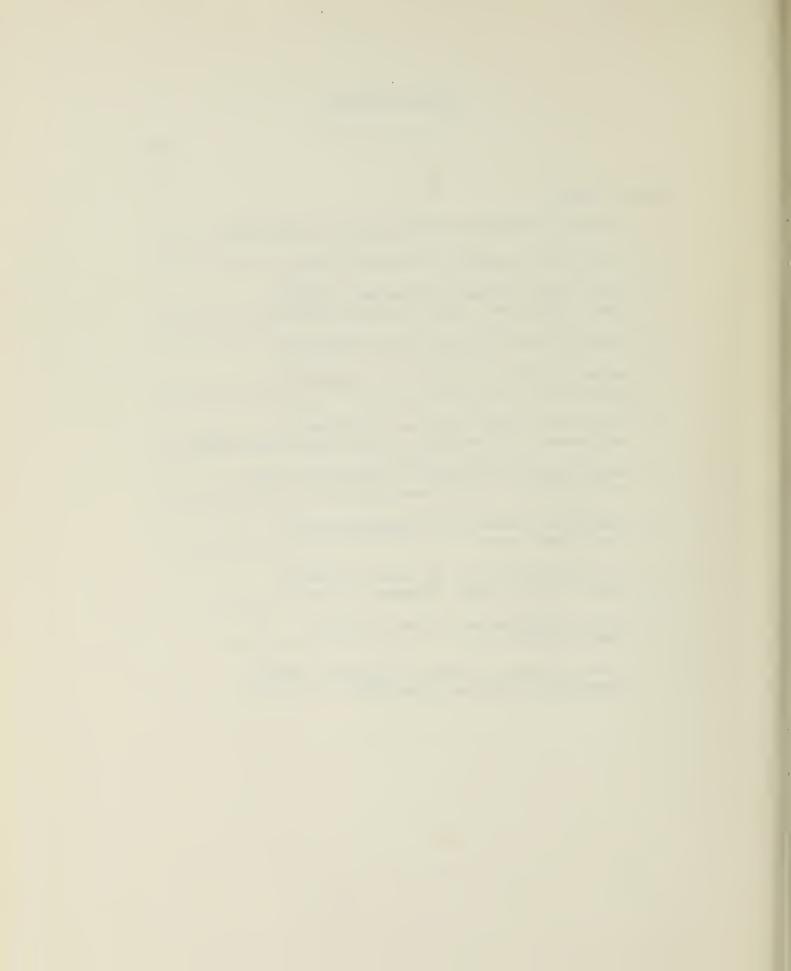


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I. Highlights and Conclusions

The Lowell IMA is completing its transition from reliance on the declining textile industry. High technology now dominates employment in Lowell and the area is increasingly being used by the media as a microcosm of New England.

Unemployment at the end of 1980, was a relatively low 5.7 percent. Since 1975, the nadir of the last major recession with unemployment at 11.9 percent, Lowell's unemployment rate has fallen by 6.2 percentage points, compared with a drop of 5.6 percentage points statewide and 1.4 percentage points nationally. During that same time, nonagricultural employment grew by 17,200 or 29.0 percent.

Both public and private investment and leadership combined to make Lowell the metaphor for a revived New England propelled by its expanding high tech industry. While many companies, large and small, have made significant contributions to Lowell's development, Wang Laboratories has led the way in the creation of wealth, jobs, and tax revenue.

The rise of the high-tech industry, which has created an exceptional demand for all types of skilled labor, raises the questions: will growth continue along the same track; and will expanded production continue in an area which historically has seen industries migrate to other regions as they began to mature and their job creating impact increased.

Looking to the future, the Lowell Labor Area's strength seems to be related more to the diversity of skills in its labor force rather than to any particular products. It possesses excellent educational institutions (both vocational and academic) as well as a developing reputation for close cooperation between government and business where specialized training is needed.

As early as 1979, the influence of supply-side economics began to emerge locally as the Massachusetts High Technology council and the Governor agreed to a "social contract". This called for a reduction of total state and local tax rates by 1982, thus putting the state on a equal footing with its competitors. In return the high-tech council promised to create 60,000 new jobs by 1983 as part of a general economic revival that would accompany the tax reductions.

This vision no longer exceeds public policy. The 1980 passage of tax limitation legislation at the state level as well as new economic policy at the national level, should enable the area to continue to attract the highly skilled scientists and engineers vital to the state's (and particularly Lowell's) continuation as the hub of high technology industry.

II A. Definition of Area and CETA Prime Sponsor

The Lowell Labor Market Area is located within Middlesex County, largely in the Merrimack Valley at the confluence of the Merrimack and Concord Rivers. The LMA, whose northern boundary borders on New Hampshire, consists of the City of Lowell, and the towns of Billerica, Chelmsford, Dracut, Dunstable, Tewksbury, Tyngsborough, and Westford, encompassing approximately 171.4 square miles.

The Lowell CETA prime sponsor covers the same municipalities as the Lowell LMA.

B. Definition of Job Matching Service Center

The towns of the Lowell IMA as well as the town of Littleton are served by the Job Matching Service Center located at 291 Summer Street in Lowell. The local Job Matching Service Center functions as a labor exchange matching worker skills and interests with employer job openings. Services provided include:

Interviewing jobseekers to identify their skills, experience, knowledge, and interests.

Listing job openings received from employers.

Referring jobseekers who meet the hiring requirements of the jobs listed.

Counselling and testing jobseekers, who have questions of vocational choice, change, or adjustment, to assist them in obtaining suitable employment.

C. Transportation

Limited access Routes 3 and 495 provide commercial road transportation. In addition, Route 495 connects with Route 93, a limited access interstate highway. The driving time to Logan International Airport in Boston, 25 miles away, is 45 minutes.

The Lowell Regional Transit Authority (LRTA) serves Billerica, Chelmsford, Dracut, Lowell, Tewskbury, Tyngsboro, and Westford, in the Lowell LMA as well as the towns of Acton, Groton, and Pepperell. Local routes converge on Kearney Square in Lowell. Service between Lowell and suburban towns is provided by the Pierce, Marinel, Trombly, and Vocell companies.

A labor area is a geographical area consisting of a central city or cities and the surrounding territory in which there is a concentration of economic activity and in which workers can generally change jobs without changing their residence.

Basic emphasis is on commuting patterns and the relationship between the workers place of residence and place of work.

Lowell LMA and Commuting Data

The unpublished Worker Commuting Data from the 1970 Census of population represent summary statistics on place of work and place of residence. The data are based on a 15 percent sample of the resident population. Of the total count of persons who reported place of work, 58.1 percent worked in the Lowell LMA, 38.5 percent in the City of Lowell and 19.6 percent in the remainder of the labor area. Almost 32 percent of the labor force commuted to the Boston SMSA, with 4.9 percent of the commuters working in the City of Boston. Approximately 5 percent commuted to the Lawrence-Haverhill SMSA.

Recent Place-of-Residence Adjustment Rates by the Bureau of Economic Analysis show a significant change in the relative commuting flow for the Lowell LMA between 1970 and 1976. In 1970, the number of employed who lived (place-of-residence) in the Lowell LMA exceeded the number of jcbs (place-of-work) in the area. Between 1970 and 1976 both the number of jobs and the number of employed residents increased. The Bureau of Economic Analysis estimated that the number of jobs in the Lowell IMA in 1976 exceeded the number of employed individuals in the LMA. Because of this fact more Lowell residents are now working in the area and more nonresidents are commuting to jobs within the LMA.

III. ASSUMPTIONS AND PROJECTIONS FOR THE ECONOMY COMMONWEALTH OF MASSACHUSETTS FEDERAL FISCAL YEAR 1982 (FFY'82)

The Job Market Research staff of the Division of Employment Security gathers data; analyzes and reports on changes in the state's employment and unemployment situation. Even utilizing the most current data and computer models of the state and national economies, it is difficult to project future economic conditions. Forecasting is especially difficult during times of rapid change, such as we have been experiencing. The economic forecasts presented in this report are based on data available at the end of May, 1981.

1) Employment

Total employment in Massachusetts, reported in the Current Population Statistics (CPS) series, is expected to a erage 2,814,000 during FFY'82, an increase of about 30,000 from FFY'81.

Nonagricultural wage and salary jobs, reported in the Current Employment Statistics series (CES-790) is expected to average 2,731,100, an increase of 50,000 jobs from FFY'81 to FFY'82.

It is important to remember that the CPS estimates the number of people employed or unemployed based on their place of residence, whereas the CES-790 estimates the number of jobs based on employer location. Massachusetts has traditionally had a large proportion of dual job holders. Much of the job increase in services and in wholesale and retail trade will be part-time positions.

PROJECTED EMPLOYMENT BY INDUSTRY GROUP

	. Emplo	yment (in 000	
Industry	FFY 1980 (Actual)		FFY 1982 (Projected)
TOTAL NONAGRICULTURAL EMPLOYMENT	2642.2	2679.1	2731.1
Manufacturing - Total	675.7	669.1	681.6
Durable Goods	409.5	410.8	425.1
Nondurable Goods	266.2	258.3	256.5
Construction Transportation, Communications	74.8	74.3	81.7
and Public Utilities Wholesale and Retail Trade Finance, Insurance and	122.0	124.8	125.2
	570.7	579.2	594.0
Real Estate Services Government Federal	157.6	162.5	165.4
	629.2	664.8	690.1
	412.3	404.3	393.1
	58.5	57.5	56.0
State	97.5	98.6	96.6
Local	256.5		240.5

^{1/} Projection based on actual data for seven months and estimates for five months.

2) Unemployment

We project that Massachusetts' unemployment rate will average 5.7 percent during FFY'82, down from 5.9 percent in FFY'81 and one to one-and-a-half percentage points below the national average of 6.9 percent in FFY'82.

	, . Н А	SSACHU	SETTS		U.S.
	(in 000's)	Employment (in 000's)	Unemployment (in 000's)	Unemp. Rate(%)	Unemp. Rate(%)
FFY'80 FFY'81 FFY'82	2863.6 2957.1 2984.1	2703.3° 2783.8 2814.0	160.3 173.3 170.1	5.6 5.9 5.7	6.8 7.4 -6.9

3) Labor Turnover in Manufacturing

Due to a strengthening economy, the number of layoffs is anticipated to decline in FFY'82. On the other hand, the level of quits may also be comparatively low, reflecting in part some uncertainty among the labor force about the strength of the job market. Recalls, which are a function of prior layoffs will be low. The growth in the durable goods industries will be reflected in a stronger rate of new hires.

4) Wages and Inflation

Wages are expected to increase by 8.7 percent, down slightly from the 9.5 percent increase in FFY'81. Total Massachusetts personal income, however, is expected to rise by nearly 11.5 percent. If the proposed decrease in federal personal income taxes takes effect, total disposable income may rise by as much as 12.5 percent. For the first time in several years, the increase in personal income will be greater than the rate of inflation. The era of double-digit inflation is expected to end during FFY'82. The projected increase in the Boston Consumer Price Index (CPI) is 8.7 percent, down from the i1.4 percent in FFY'81. Massachusetts' FFY'81 and '82 rates are both below the national CPI increases for these periods.

5) Credit

Consumers wanting loans of any type; mortgage, home repair, car, or personal; will find that the supply of money will continue to be very tight, with interest rates remaining variable but high throughout FFY'82. Currently, interest rates on home mortgages are over 16 percent, on personal loans over 18 percent, and on commercial and construction loans about 20 percent, however, loans are being made at both higher and lower rates. Banks and credit unions have significantly decreased or stopped making certain kinds of loans altogether.

A major cause of the tight money situation is the shift of money from regular savings accounts, where rates are limited by law, to savings certificates, money market accounts, and treasury obligations. All interest rates are sensitive to changes in U.S. Treasury and Federal Reserve Bank Policies. The size of the Federal tax cut and of the Federal budget deficit will influence the amount and cost of credit in FFY'82. More loan money is expected to go to commercial borrowers next year rather than to those purchasing homes or cars.

There are several pieces of legislation pending before Congress which are expected to affect the level of savings, and thus the amount of credit available. Perhaps the most important is the tax cut, which will increase the amount of disposable (and potentially savable) income. Congress is also considering bills that would: 1.) free certain amounts of savings income from taxes, and 2.) gradually lift the restrictions on the amount of interest banks can pay on passbook accounts.

6) <u>Defense Contracts</u>

Defense contract spending is expected to increase. The dollar value of military prime contracts going to Massachusetts firms has been over five percent of the total awarded nationally for the last three years. We expect our percentage share of the awards to remain steady or increase slightly. With the proposed increase in military spending in the coming years, defense contracts in Massachusetts should provide strong support for the state's economy.

7) Energy

Energy costs are not expected to rise as rapidly during FFY'82 as they have in the recent past. From January 1979 to January 1981 the average price for a gallon of home heating oil rose 104.7 percent in Massachusetts. Continued conservation and conversion to less expensive energy sources will help to hold future prices down. The industrial mix in Massachusetts is not, relatively, energy intensive, therefore, we do not expect that rising energy costs will hurt our industrial production to the extent it may in the rest of the nation. The present world oil glut should moderate gasoline and oil prices. The unknown in the energy situation remains Mideast political conflicts.

8) Exports

Massachusetts will continue to rank among the top ten states exporting manufactured products. Our leading exports will remain high technology equipment: instruments, electronic equipment, and computers. The actual demand for these products will be influenced by the rate of economic recovery in the European Common Market countries.

Table 1
Population and Labor Force Composition Projections
Fiscal Year 1982
Lowell LMA

Category	Population	Labor Force	Employment	Unemploy- ment	Unemploy Rate	Labor Force Participation Rate
TOTAL	222,727	125,792	118,171	7,422	5.9	56.4
White Male 0-15 16-19 20-24 25-34 35-44 45-64 65+	106,169 27,971 10,036 10,989 14,293 12,103 22,124 8,653	8,197 10,375 14,007 11,861 19,588 2,014	62,227	3,716	5.6 	62.2 81.7 94.4 98.0 98.0 88.5 23.2
White Female 0-15 16-19 20-24 25-34 35-44 45-64 65+	114,745 26,747 9,498 11,031 16,402 13,975 23,475 13,617	58,974 9,291 9,688 11,772 11,384 15,630 1,209	55,213 	3,662 	6.2	51.4 97.8 87.8 71.7 81.4 66.6 8.9
Nonwhite Male 0-15 16-19 20-24 25-34 35-44 45-64 65+	843 305 64 3 7 248 55 92 42	405 39 19 201 54 84 8	370 	34 	8.5	48.0 60.9 51.3 81.0 98.1 91.3 19.0
Nonwhite Female 0-15 16-19 20-24 25-34 35-44 45-64 65+	970 374 56 68 187 116 105 65	371 25 55 156 36 66 33	361 	10 	2.6	38.2 44.6 80.8 83.4 31.0 62.9 50.8

Table 2
Labor Force Composition Projected Change
1970 - 1982
Lowell LMA

			Chang	
Page and Age	April 1, 1970	July 1, 1982	1970 to	Percent
Race and Age	1910	1902	Number	rercent
TOTAL	86,276	125,792	+39,516	+ 45.8
White Males				
16-17	2,072	4,314	+ 2,242	+108.2
18-19 20-24	2,067 5,187	3,883 10,375	+ 1,816 + 5,188	+ 87.9
25-34	12,648	14,007	+ 1,359	+ 10.7
35-44 45-64	12,197 16,834	11,861 19,588	- 336 - 2.75)	- 2.8 + 16.4
65+	1,806	2,014	+ 2,754 + 208	+ 11.5
	·			
White Females 16-17	1,724	4,706	+ 2,982	+173.0
18-19	2,051	4,585	+ 2,534	+124.0
20-24 25-3 ¹ 4	4,684 5,288	9,688 11,772	+ 5,040 + 6,484	+108.4
35-44	6,591	11,384	+ 4,793	+ 72.7
45-64 65+	11,543 1,068	15,630 1,209	+ 4,087 + 141	+ 35.4 + 13.2
-	1,000	1,209	7 141	7 10.2
Nonwhite Males 16-17	8	20	+ 12	+150.0
18-19	. 13	19	+ 6	+ 46.2
20-24	37	19	- 18	- 48.6
25-34 35-4 4	69 67	201 54	+ 132 - 13	+191.3
45-64	90	84	- 6	- 6.6
65+	9	8	- 1	- 11.1
Nonwhite Females				
16-17 18-19	4 4	13 12	+ 9 + 8	+225.0
20-24	45	55	+ 10	+ 22.2
25-34	69	156	+ 87	+126.1
45-64	21 50	36 66	+ 15 + 16	+ 71.4 + 32.0
65+	30	33	+ 3	+ 10.0

IV. Employment Developments by Industry

Nineteen-eighty was a year marked by sustained growth in the Lowell Labor Market Area. It was a year in which the area's core city firmly established itself as one of the premier mid-size cities in the country. The LMA's robust economic health continued as the count of area jobs reached a new peak of 78,743 in the fourth quarter according to the ES-202 (Quarterly Report of Employment Wages). Employment was 8.3 percent higher than 1979 total's and 65.2 percent higher than than at its nadir in 1975.

Manufacturing industries have been responsible for much of the growth, adding 9,400 jobs since 1975. This strong performance was led by manufacturing's durable goods component particularly the area's "high technology" industries whose progress will be detailed and analyzed separately as part of the following narrative.

By contrast, the nondurable goods component of manufacturing has shown very little real growth over the past six years. Even with the addition of the Prince Macaroni Plant, the Food Products Industry's (SIC 20) total of 1,300 jobs is only 200 above its 1975 and 1979 levels. Textiles and apparel, two industries which have declined greatly in the area since the 1920's, have shown little or no growth in the past five years. Textiles, (SIC 22) where Joan Fabrics has been a bright spot, now stands slightly above its 1975 level of 2,600 jobs but down slightly from its 1976 peak of 3,000. Through the fourth quarter of 1980 Apparel (SIC 23) has added 70 jobs to stand at 920 or 80 below its 1975 total. Women's, Misses' and Juniors' outerwear (SIC 233), the apparel industry's largest component in the LMA, stabilized at 465 jobs and stands well below its 1975 employment level of 600. Printing and publishing (SIC 27) at 2290 jobs was 110 less than the level it maintained from 1975 through 1979, while leather products (SIC 31) at 1,210 jcbs was down 690 from last year's total. Leather's largest component Footwear (SIC 314) accounted for 100 of these lost jobs and stands at 1,200. Recent removal of import restrictions on shoes should accelerate this decline.

Contract construction (SIC 15-17) which has climbed steadily from 2,100 jobs in 1975, reached a new peak of 2,920 jobs in the third quarter of 1980, and stands at 2,870 for the fourth quarter.

Transportation, communication and public utilities (SIC 41-49) gained slightly over the year to stand at 2,835 jobs. This was reflected in its largest component, Motor Freight Transportation (SIC 42), which increased 95 jobs to 995. Finance, Insurance and Real Estate remained virtually unchanged, adding 30 jobs to its 1979 total of 2,000.

The Service Industries, aided by the establishment of the Urban Parks, have seen major increases. Employment is now 12,370, a 50.9 percent increase over 1975 total of 8,200. Miscellaneous business services, (SIC 73), which now employ 1,560 people, led the way by more than tripling 1975 employment totals. Health Services (SIC 80) have also showed steady gains, adding some 300 jobs over the year to stand at 6,100 a new high.

Wholesale and retail trade, while highly affected by seasonal factors has also participated fully in the area's recovery. Fourth quarter 1980 levels of 16,000 jobs are 3,000 above 1975.

As mentioned earlier, the leitmotif in all stories of Lowell's success continues to be its "high technology"industry. Within the durable goods manufacturing sector "high technology industry" is an unofficial regrouping of selected industrial classifications in computer, office machine, space vehicle, instrument and related categories. Its recent growth rate has been among the fastest in the state. The most recent ES-202 data shows the Lowell LMA experiencing an extraordinary rapid 62.3 percent employment growth among high technology industries between 1978 and 1980. (Between 1976 and 1978 the area's high tech growth rate was a heady 36.8 percent). This increase translated into over 6,100 new jobs. Total high technology employment of 15.972 was 20.3 percent of the labor area's total employment in 1980 up from 17.0 percent in 1978.

The strong performance of the high technology industry was paced by two of its largest three industrial groups, Office and Computing Machines, and Electronic Components and Accessories. Since 1978, over 4,500 additional jobs were created by manufacturers of computing machines, while some 830 jobs were added in Electronic Components. The Communication Equipment industry recorded the most rapid rate of growth at 144 percent.

Firms Receiving Massachusetts Industrial Finance Agency (MIFA) Bonds During 1980:

Name of Company	Location	Estimated Jobs Created
Systems Packaging Corp.	Billerica	10
Engineering Dynamics Corp.	Lowell	50
Wang Laboratories Inc.	Chelmsford	100
Equipment Sales Co. Inc.	Lowell	10
Optronics Inter Inc.	Chelmsford	17
Northeast Offset	Chelmsford	7
Astro-Circuit Corp.	Lowell	
Warren Professional Assoc.	Lowell	26
Muro Pharmacal Labs.	Tewskbury	. 20
Olde Market House	Lowell	300
Northeast Automotive Assoc., Inc.	Billerica	2
Lowell Stationery Co., Inc.	Lowell	19
Controlonics Corp.	Westford	110
Tricone Realty Assoc.	Lowell	25
Holt & Bugbee	Tewksbury	121
Medical Equip. Service Co., Inc.	Chelmsford	12
Industrial Realty Trust	Lowell	65
Distributed Systems Corp./Westford Assoc.	Westford	84
Display Components Inc.	Westford	106

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TOTAL AHIBAL PAYROLL, AVERAGE AHBBAL WAGE, HUMBER OF ESTABLISHMENTS, AVERAGE AHBBAL EMPLOYBENT BY MAJOR HUBUSTRY BIVISION

Hagtautag 1867 - 1.979

	1				
Services	8678	747 744 838	976 1,622 1,628 1,671 1,671 1,716 1,312 1,312	4,002 4,022 4,003 3,683	3,606 6,086 5,866 5,975 5,746 6,119 6,228
Finance Insurance Real Estate	36	32 35	36 54 71 88 105 109 103 193	1,246 1,257 1,294 1,366	1,379 1,413 1,465 1,457 1,478 1,151 1,577
Wholosalo And Rutall Trade	518	858 . 984	967 1,007 1,034 1,113 1,291 1,605 1,495	6,522 6,503 6,836 6,861	7,019 6,906 6,620 6,426 6,129 6,133 6,492
PLOYMENT Traus, Comm.	263	285	281 284 368 376 268 310 813 813 1,104	984 1,028 997 981	971 992 1,011 1,065 1,374 1,253 1,253
AVERAGE ANNUAL EMPLOYMENT Traus, ontact Struction Manfacturing Utilities	10,834	9,683	10,077 9,446 9,968 10,324 8,496 6,947 7,234 7,928 8,458	15,250 15,562 16,605 15,698	14,567 14,802 16,052 14,671 12,786 12,620 13,050
Contract	85 153	200 208	246 207 167 126 136 135 108 133	1,008 1,193 1,129 1,006	1,251 1,340 1,066 889 762 775 854 1,043
Mining	9 0	00			
Agriculture Forestry Fisheries	10	11 11	14 20 20 20 20 20 11 11 11 11 11 11 11	22 19 24 31	13 25 30 34 27 30 35 26 26
, Yotal Employment	12,424	11, 813 13, 164	12,599 12,640 13,258 13,718 11,937 10,518 11,833 11,833	29,033 29,583 30,888 29,625	28, 696 31, 563 32, 110 : 32, 110 : 28, 304 28, 991 29, 489 31, 378
Number Establishmonts	164	191	199 212 219 216 223 237 255 276	1,612 1,589 1,561 1,543	1,533 1,525 1,522 1,487 1,437 1,433 1,449
Average Annual Wage	400	6,850	8,527 9,479 10,249 10,821 11,970 13,706 13,706 14,851 16,215	\$ 5,447 5,854 6,252 6,628	6,952 7,234 7,558 8,014 8,669 9,231 9,640
Total Aumal Fayrott In 000's \$	<:	90,168.1	107,425.7 119,818.4 115,877.6 148,442.1 142,885.5 133,250.0 149,303.6 175,734.9	241 3,129.5 1,165.1 1,105.9 5,345.0	200, 895.4 228, 325.4 242, 699.0 244, 549.4 245, 353.3 2867, 712.5 284, 277.4 325, 616.7
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ENPLOYMENT AND WAGES IN ESTABLISHMENTS SHAJECT TO THE MASSACHUSETTS EMPLOYMENT SECURITY LAW

BY CITY AND TOWN

TOTAL ANNUAL PAYROLL, AVERAGE ANNUAL WAGE, NUMBER OF ESTABLISIMENTS, AVERAGE ANNUAL EMPLOYMENT BY TOTAL ANDUSTHY BIVISION

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	And with the state of the state				•		AVENAG	AVEHAGE ANNUAL EMPLOYMENT	LOYMENT			
Year	Total Annied Payroll In 000's \$	Average Aunuat Wage	Flumbor Establishments	Total Employment	Agriculture Forestry Fisheries	Malng	Construction	Manfacturing	Trans. Count. Utflittes	Wiolosale And Rotall Trade	Finance Insurance Roal Estate	Sarvices
	BILLERICA 242	~										
1067		\$5,332	241	2,519	S	0	242	608	92	878	Ξ	403
1968		5,845	239	2,634	9	0	242	916	91	196	19	397
1969		6,830	244	3,268	7	0	24.7	1,200	136	1,191	24	465
1970		1,671	265	4,105	7	0	270	1,710	151	1,402	29	531
,		F16 B	,	111 7	٠,	c	325	2.038	170	1,473	97	019
1/61	6.120,06	0,213	113	5 153	•	•	157	2 139	172	1.613	58	709
1972		0,973	37.0	5 952	2 4		657	2.475	220	1.946	67	786
E/61		9 557	361	6.158	o vo	. 0	316	2,841	305	2,096	59	537
9/61		10 615	187	6.642	-	0	245	3,146	877	2,133	52	618
1978		11 363	305	7.076	-	0	283	3,236	192	2,352	58	654
1077		11,820	431	7,876	14	0	325	3,648	264	2,495	80	750
1978	_	12,618	411	9,138	31	0	338	4,176	21.9	2,927	125	865
1079		13,612	492	9,908	36	0	3/6	4,629	//9	3,132	/6	. 196
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•	CHELIDE CHE	643										
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7961	17 610 3	/00°7	30.5	1,559	27		777	804	75	1.560	99	570
0961 0961		5,369	313	3,821	24	72	410	857	111	1,581	67	701
1970		5,662	336	3,806	26	19	421	111	128	1,592	در.	795
107.1		6,078	344	3,833	31	9	421	597	159	1,643	92	840
1072		6,520	375	4,301	34	58	995	199	164	1,878	102	839
10/3		6,963	807	4,706	36	63	629	839	162	1,963	247	847
1974	4 35,012.6	7,212	601/	4,055	41	19	984	1,018	175	1,979	255	150
1975		8,019	436	4,995	26	59	371	989	199	2,230	250	362
1976	_	7,928	1,50	5,194	2.1	3	390	1,036	2115	2,211	502	126
11977		8,267	483	5,546	39	59	419	1,133	569	2,357	275	566
1978	67,145.7	9,062 10,272	547	6,084	76 76	57 55	4/2	1,580	296 327	2,440	310	1,345
0961												

Since January 1, 1972 must non-profit organizations formed and operated for retigious, charitatio, actentitic, literary, educational, or certain other purposes are covered by The Massacinusetts Employment Security Law.

THE COMPORMEALTH OF MASSACHUSET IS

DIVISION OF EMPLOYAEMT SECURITY

Table 3 (continued)

Table 3 (continued)

Employment subject to the massachusetts employment security law by Gity and town

TOTAL ANHUAL PAYHOLL. AVERAGE ANHUAL WAGE, HUMBER OF ESTAINLISHMENTS, AVEHAGE ANHUAL EMPLOYMENT BOYSIOH BY ANHUAL EMPLOYMENT

. Haylinding 1867 - 1979

Workeld Wholestern Total								AVERAG	AVERAGE MINUAL EMPLOYMENT	PLOYMENT			
The color	Your	Total Amutal Payroll In 000's \$	Average Amuel Wage	Number Establishmonts	Total	Agriculturo Forestry Fisheries	Mining	Construction	Manfacturing	Trans Comm. Ultitios	Wholosale And Rutall Trade	Finance Insurance floal Estalo	Sorvicos
907 \$ 6,592.5 \$4,732 177 1,463 9 0 349 480 77 421 11 908 \$6,792.5 \$4,732 117 1,463 11 0 344 400 77 421 11 908 \$1,791.0 \$1,506 11 0 346 400 77 421 11 909 \$1,791.0 \$1,406 11 0 446 116 475 11 917 \$1,702.0 \$1,702													
10													
10,000 0,751.5 6,104 1912 1,556 11 0 134 440 97 450 14	1907		\$4,752	177	1,463	6	c	349	480	73	423	= :	119
10,000 0,7	1968	8,378.0	5,350	182	1,566	11	C	394	095	97	456	7.	133
10 1, 10 1, 1 1, 10 1, 1 1, 10 1	1969	8,890.3	5,478	189	1,623	12	0 (416	413	116	511	12	143
11 11 11 11 11 11 11 1	1970	9,751.5	6,164	181	1,582	14	0	181	404	170	C/h	11	110
10 10 10 10 10 10 10 10													
10	1 7 61	B. 669.4	6.689	180	1,296	17	0	411	113	133	510	Ξ	101
10 11 14 15 15 17 18 19 19 19 19 19 19 19	197.2*	8.743.3	6,619	183	1,321	16	0	414	114	137	525	10	105
11 1001.4 7 71 733 1.547 15 7 7 7 7 7 7 7 7 7	1973	10, 330.8	7,052	207	1,465	19	О	480	131	143	573	13	100
10,546,4 7,340 24,24 1,431 13 0 342 156 110 648 27 10,541,4 7,004 24,22 1,479 13 0 312 156 110 673 27 10,541,4 7,004 24,22 1,479 1 1,737 2 1 0 372 212 118 742 27 11,541,4 7,004 2,134 271 1,737 2 0 392 227 118 742 27 12,546,4 2,136 2,136 2,137 1,737 2 0 4,28 260 118 799 31 13,14,4 2,134 2,136 2,137 2 1 2 2 2 2 2 2 2 13,4 4,437 14 39 0 0 0 15 0 6 2 0 13,4 4,447 14 39 0 0 0 22 0 6 2 0 13,4 4,447 14 39 0 0 0 19 0 0 13,4 4,447 14 39 0 0 0 19 0 0 13,5 2,560 14 39 0 0 0 19 0 0 13,5 2,560 14 39 0 0 0 19 0 0 14,5 1,5 2,5 2,5 3 3 0 0 0 0 15,5 2,5 3 3 3 3 0 0 0 0 15,5 3,5 3,5 3,5 3 3 3 0 15,5 3,5 3,5 3,5 3 3 3 0 15,5 3,5 3,5 3,5 3 3 3 0 15,5 3,5 3,5 3 3 3 3 15,5 3,5 3,5 3 3 3 3 15,5 3,5 3,5 3 3 3 3 15,5 3,5 3,5 3 3 3 15,5 3,5 3,5 3 3 3 15,5 3,5 3,5 3 3 15,5 3,5 3,5 3 3 15,5 3,5 3,5 3 3 15,5 3,5 3,5 3 15,5 3,5 3,5 3 15,5 3,5 3,5 3 15,5 3,5 3,5 3 15,5 3,5 3,5 3 15,5 3,5 3,5 3 15,5 3,5 3,5 3 15,5 3,5 3,5 3 15,5 3,5 3,5 3 15,5 3,5 3,5 3 15,5 3,5 3,5 3 15,5 3,5 3,5 3 15,5 3,5 3,5 3 15,5 3,5 3,5 3 15,5 3,5 3,5 3,5 15,5 3,5 3,5 3,5 15,5 3,5 3,5 3,5 15,5 3,5 3,5 3,5 15,5 3,5 3,5 15,5 3,5 3,5 15,5 3,5 3,5 15,5 3,5 3,5 15,5 3,5 3,5 15,5 3,5 3,5 15,5 3,5 3,5 15,5 3,5 3,5 15,5 3,5 3,5 15,5 3,5 3,5 15,5 3,5 3,5 15,5 3,5 3,5 15,5 3,5 3,5 15,5 3,5 3,5	1974	11,001.4	7,111	232	1,547	15	0	955	163	130	643	22	128
11,541,4 7,804 242 1,479 10 0 342 108 115 673 27 12,541,4 7,804 242 1,479 10 0 342 108 115 673 27 12,545,6 7,322 252 1,604 1 0 0 392 272 118 792 31 12,545,0 7,324 271 1,736 2 0 428 260 118 799 31 12,545,8 4,027 12 1,736 2 0 428 260 118 799 31 13,741,8 24,027 12 31 0 0 15 0 6 2 0 15,297,7 4,447 14 39 0 0 15 0 6 2 0 15,297,7 12,297,8 24,027 12 31 0 0 0 15 0 15,297,7 14 14 39 0 0 0 15 0 0 15,297,7 14 14 39 0 0 0 15 0 15,297,8 2,447 14 39 0 0 0 21 0 0 15,297,9 8,4,027 12 13 13 0 0 0 19 0 15,297,9 8,4,027 12 13 13 0 0 0 15 0 15,297,9 8,4,027 12 13 13 0 0 0 15 0 15,297,9 8,4,027 12 13 14 14 14 14 15,297,9 8,145 14 14 39 0 0 0 19 0 15,297,9 8,145 14 14 14 14 14 14 14	1975	10,546.4	7,370	233	1,431	13	0	329	156	110	889	56	109
12,506.0 7,802 252 1,604 1 0 332 218 108 744 26 199 14,4/5.4 8,334 271 1,737 2 0 428 260 118 799 31 270 272 27	1078	11,541.4	1.001.	2112	1,1/79	10	0	3/12	100	115	673	27	121
14, 4/5, 4 8,334 271 1,737 3 0 392 222 118 792 312 319	1077	12,506.0	7,802	252	1,604	7	0	372	218	108	744	56	135
DINSTABLE 16,297,7 9,176 217 1,776 2 0 426 260 118 799 31	1078	14,475.4	8,334	271	1,737	en 	0	392	272	118	782	32	137
DINSTABLE 245 245	8761	16,297.7	9,176	ננג	1,776	2	С	428	260	118	799	31	138
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DINSTRAILE 245	<u> </u>			į									
\$ 124.8 \$4,027	-												
\$ 124.8 \$4,027													
173.4 4,447 14 39 0 0 22 0 6 2 0 0 221 0 0 8 3 0 0 221 0 0 8 3 0 0 221 0	1967		270 75	12	7	c	0	15	o	33	-	C	7
221.5 5,680 14 39 0 0 21 0 8 3 0 228.5 6,925 13 33 0 0 0 19 0 8 3 0 228.5 6,925 13 0 0 0 0 9 1 0 390.9 8,145 14 48 0 0 0 9 1 0 648.1 7,904 15 02 0 0 0 7 3 0 648.1 7,794 16 102 0 0 0 7 3 0 615.8 8,322 15 74 0 0 0 6 0	1968		7 7 7	71	30		· C	22	0	9		0	6.
390.9 8,145 14 48 0 0 19 0 8 3 0 390.9 8,145 14 48 0 0 0 9 1 0 648.1 7,904 15 62 0 0 0 7 3 0 648.1 7,904 15 62 0 0 0 7 3 0 648.1 7,791 16 102 0 0 0 7 7 3 0 615.8 8,322 15 16 0 <td>1969</td> <td>221.5</td> <td>5.680</td> <td>14</td> <td>) E</td> <td>0</td> <td>9</td> <td>21</td> <td>0</td> <td>83</td> <td>m</td> <td>0</td> <td>,</td>	1969	221.5	5.680	14) E	0	9	21	0	83	m	0	,
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	1970	228.5	6,925	13	33	0	0	19	С	83	9	o .	7
$\begin{array}{cccccccccccccccccccccccccccccccccccc$													
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	107.1	390.9	8,145	14	48	0	0	32	0	6	1	0	. 9
794.7 7,791 16 102 0 0 0 70 0 7 3 0 6 15.8 8,322 15 74 0 0 0 0 50 0 6 0 0 0 573.6 7,967 17 $\frac{7}{17}$ 2 0 $\frac{4}{5}$ 1 $\frac{7}{17}$ 62 2 0 $\frac{4}{5}$ 1 $\frac{7}{17}$ 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1972*	648.1	7,904	15	93	0	0	55	0	7	3	0	17
615.8 8,322 15 74 0 0 0 50 0 6 0 0 0 0 573.6 7,967 17 72 2 0 45 1 2 6 6 0 0 0 0 573.6 7,967 17 6,431 17 62 2 0 38 2 6 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1973	1.94.1	167,7	16	102	C	С	70	C	7	۳	0	22
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	1974	615.8	8,322	15	74	0	C	20	0	9	o	0	17
398.7 6,431 17 62 2 0 38 2 6 0 0 0 444.7 7,235 19 67 4 0 36 2 7 7 7 0 657.4 8,217 23 80 6 0 48 2 9 4 0 0 792.5 10,709 23 74 5 0 48 2 8 6 0	1975	573.6	7,967	17	72	7	0	. 554		~	~	0	16
4144.1 1,235 19 67 4 0 36 2 7 7 0 657.4 8,217 23 80 6 0 48 2 9 4 0 792.5 10,709 23 74 5 0 48 2 8 6 0	1976	398.7	6,431	17	62	α.	0	86 J	cu '	o '	o '	o °	ə ;
657.4 8.217 23 80 6 0 48 2 9 4 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1077	4.84.7	7,235	61	19	7	0	36	7	_	_	c	=
	1978 1979	657.4 792.5	8,217 10,709	23	80 74	∕o:∧	00	- 87 7	~ ~	O 00	4 9	90	
	0001												

"Shore January 1, 1972 meet non profit organizations formed and operated for religious, charitable, scientific, literary, educational, or certain other purposes are covered by The Massachusetts Employment Security Law.

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EMPLOYMENT AND WAGES IN ESTABLISHMENTS SUBJECT TO THE MASSACIUSETTS EMPLOYMENT SECURITY LAW

BY CITY AND TOWN

TOTAL ANNUAL PAYROLL, AVERAGE ARRUAL WAGE, RUMBER OF ESTABLISHMENTS, AVERAGE ARRUAL EMPLOYMENT
BY MAJOR INDUSTRY DIVISION

Deglanding 1967 - 1979

								and the state of t				
Year	Total Annial Payroll In 000's \$	Average Aumal Wage	Numbor Establishmonts	Total Employment	Agriculture Forestry Fisheries	Mining	Contract	Manfacturing	Trans. Comm. Utflittes	Wholosale And Rufall Trade	Flannce Insurance Real Estate	Services
3	LITTLETON 246					,						
1967 1968 1969 1970	\$ 8,369.3 7,858.5 8,037.0 9,273.5	\$5,776 6,101 6,681 7,741	78 73 65	1,449 1,288 1,203 1,198	17 18 20 17	0000	, 46 46 30 27	1,069 917 839 797	31 31 31	259 247 250 266	7747	26 27 34 58
1971 1972 1973 1974 1976 1976 1976 1979 1979	10, 871.5 10, 151.3 12,496.4 13,386.8 10,070.8 11,624.8 14,904.5 21,279.6 26,800.1	8,454 8,617 8,708 9,226 9,637 9,631 9,897 10,824	73 77 94 93 104 103 116 120	1,286 1,178 1,435 1,431 1,451 1,112 1,207 1,507 1,966 2,340	24 25 32 31 36 40 116 120	00000000	30 33 42 49 49 88	613 690 687 881 689 689 917 1,223	31 32 34 45 66 66 72 72	303 303 326 285 286 303 308 308	449C4CC8	62 92 1119 160 61 66 64 64
296 496 496 496 496 496 496 496 496 496 4	\$ 9,237.2 12,250.5 11,807.7 16,935.5	\$5,306 5,437 6,099 6,670	176 205 213 215	1,741 2,253 2,264 2,539		0000	181 185 174 166	768 1,106 956 1,179	151 109 102 97	499 697 860 919	5555	120 133 150
1971 1972* 1973 1974 1975 1976 1976	18,862.8 23,141.7 32,441.4 35,355.6 36,779.0 43,441.0 52,760.2 45,113.5	7,191 7,282 7,998 8,764 9,402 9,681 10,704 9,668	219 223 236 236 234 248 268 268	2, 623 3, 178 4, 056 4, 034 3, 912 1, 131 4, 741	25 25 3 3 3 3 3	00000000	172 225 225 214 214 167 165	1,253 1,328 1,766 1,766 1,867 1,667 2,341 2,148	112 126 137 137 218 260 243	902 962 1,157 1,332 1,417 1,576 1,612	11 12 14 15 16 17 17 17 17 17 17 17 17 17 17 17 17 17	140 488 677 612 418 500 513

"Since January 1, 1972 most non profit organizations formed and operated for religious, charitable, scientific, literary, educational, or contain other purposes are covered by The Massachusetts Employment Security Law.

THE COMENING ALTH OF MASSACHUSETTS DIVISION OF EMPLOYMENT SECURITY TRUBLE 3 (CONT. MISSACHUSETTS EMPLOYMENT SECURITY LAW

BY CITY AND TOWN

TOTAL ANNUAL PAYROLL, ÀVEHAGE ANNUAL WAGE, NUMBER OF ESTABLISHMENTS, AVEHAGE ANNUAL EMPLOYMENT BY MAJOR INDUSTRY BIVISION

9791 - 1991 galanding .

							AVENAG	AVERAGE ANNUAL EMPLOYMENT	1.OYMENT			
Year	Total Amual Payroll In (100's \$	Avorage Annual Wago	Number Estabilishments	Total Employment	Agriculture Forestry Fisheries	Mulng	Contract	Manfacturing	Trans. Conun. Utilities	Wholesale And Refall Trade	Finance Insurance Real Estate	Services
	TYHESBOROUGH	248										
1967	7 \$ 915.7	\$3,999	41	229	0	0	21	4	6	122	6	65
1968		3,980	47	227	0	0	21	7	=	120	10	62
1000		3,794	77	262	O	C :	20	13	01 ,	134	Ξ:	7.2 5.5
1970	0 1,250.7	4,451	/5	781	0	5	17	9	a -	138	7	67
		336.7	0.7	696	c	<	23	86	9	117	15	7.0
1.01		6674	6 1 2	707	-	> <	6 7	7	o v	127	71	. 2
1972		/60°C	75	573	۰ د	0	7 07	376	10	138	5	42
19/51		070'9	3 5	7/0	4 –	-	? ?	101	0 0	128	14	ξΞ
101		0/0'9	7 3	070	4	.	66	27.5		138	: :	119
6761		616,0	3 3	loc loc	4 C		1 C C	150	٠ ،	155	9	100
0/0		201.1	10	1.67 8.26	. <	• <	2 3	201	1 °	168	9.	607
1761			3 2	907	-	S	5 5	101	۷ ~	165	2 4	135
1070	5,895.0	9,225	81	639	. 2	,	99	225	r v o	175	12	148
1000												
-1												
.6-	WESTFORD 249											
1961	\$	4>	87	1,408	2	28 *	146	970	21	138		96
1968			93	1,481	3	21	181	993	25	144		112
1969		6,716	76	1,552	~ ;	25	191	1,013	32	168	- <	120
0/61	8.CCL, 11. 0			6/6,1	5	07	180	1,072	gr	C#1	.	901
1.261		7.486	105	1.582		22	220	1.059	10	163	0	107
1972	2. 12,938.1	7.913	101			20	238	1,038	04 .	182	0	116
1073			111	1,701	C	18	219	1,055	20	220	14	126
1074			130		7	18	185	1,111	20	251	14	146
1975			140	1,756	C.	18	160	1.074	44	280	. 12	165
1078	6.087.91	9,790	25.	1,714	.	æ v		1,0,1	£ ;	2,40	7 7	172
7761			001	1,749	= 0	۰ ،	163	1,0,1	77	097	- -	119
19/8	24,927.2	11,909	193	2,093	≈ თ	9~	230 230	1,156	3 %	296 323	77 77	242
1980												

"Shore January 1, 1972 most non-profil organizations formed and operated for religious, charitable, scientific, literary, educational, or certain other purposes are covered by The Massaciausotts Employment Security Law.

Table 14
Nonagricultural Wage and Salary Employment
Annual Averages - Lowell LMA
1971-1980
(in 000's)

Industry	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
Nonagricultural - Total	56.1	58.9	61.8	61.4	14.65	62.14	65.3	9.89	74.6	76. ⁴
Manufacturing - Total	19.7	20°2	22.8	22.0	19.9	20.8	21.9	23.1	26.1	27.9
Durable Goods - Total	8.3	8.5	10.0	10.3	4.6	9.3	10.7	12.0	INA	INA
Nondurable Goods - Total Food	1.4	12.2	12.8	11.7	10.5	11.5	11.2	11.1	INA	INA
Textiles Apparel	2.9	3.2	3.5	25.9	2.6	3.0	3.0	3.0	INA	INA
Printing Leather	₹° C	2.5	2.6	2.5	4.5	2.3	2.4	2.5	INA	INA
Other Nondurables	1.9	2.3	2.4	2.5	2.2	2.6	2 2	2.2	INA	INA
Nonmanufacturing - Total Contract Construction	36.4	38.2	39.0	39.4	39.5	41.6	43.4	45.5	48.8 2.8	48.5
cations, & Utilities Wholesale & Retail Trade	2.4	3.0	2.9	3.0	2.9		3.0 14.2	3.1	3.2	3.3
Real Estate		1.6		1.9	1.9		2.1	2.1	2.0	2.1
Mining Government		9.5		9.5	9.5		10.3	, 10.4 12.4	11.9	12.5

Source: 790 Reports (using 1972 SIC Codes)

Anaylsis and Probable Outlook by Industry Division

During the past few years the Lowell LMA's employment growth has disproportionally occurred in the manufacturing division particularly in the durable goods sector. This, of course, is due to the growth of the area's high technology industries. Since high technology firms manufacture computers, instruments, and defense-related products, this sector should continue to show strength. However, the Lowell LMA's future strength maybe as much related to the skills in the labor force as the advantage it currently enjoys as a hub for high technology research, development, and production.

Defense spending increases should augment the already strong durable goods sector (the driving force behind manufacturing growth). By the end of 1981, manufacturing could account for 40 percent of the LMA's total nonagricultural employment with the durable goods subsector accounting for more than 25 percent of the total. Non-durable goods, which should grow in absolute terms, will probably shrink slightly as a percentage of total LMA employment.

Nonmanufacturing employment has not had as impressive a rate of growth as manufacturing over the past three years (see Table 5). While nonmanufacturing employment has grown 9.8 percent in absolute terms since 1977, it has declined from 64.3 to 61.6 percent of the area's total nonagricultural employment.

What follows will be an analysis of nonmanufacturing industries by industry division. Contract construction's weak area will continue to be housing. Extremely high interest rates as well as high labor and material prices should continue to thwart single family housing starts. Multi-unit dwellings and continuing renovation in downtown Lowell will continue to comprise the bulk of residential construction. However, large scale commercial projects such as the Wang Tower, Digital Headquarters, Prince Macaroni Engineering Division, Lowell's downtown hotel, as well as several other additions and expansions should lead to increases in this division's employment.*

Transportation, communication, and utilities, which has experienced almost no real growth, is not likely to grow in absolute terms or to reverse its contracting share of total nonagricultural employment.

* Both MIFA loans and UDAG grants have stimulated industrial construction.

Wholesale and related trade, whose share of total employment has decreased fractionally for the last three years can expect some of the same. However, retail trade, should experience some growth in absolute terms particularly in downtown Lowell, as the Lowell Development Program carries forward. Renovation and expansion at Jordan Marsh, Cherry Webb, as well as other downtown retailers should add to employment totals. There may be some shifting in the ratio from full-time to part-time employment.

Finance, Insurance and Real Estate, with static totals and a declining share of overall employment, is likely to experience no more than a moderate growth in banking and insurance and no growth in real estate.

Services have been the only nonmanufacturing division in the Lowell LMA to expand its share of area employment over the past three years and this should continue. However, all service industries will probably not participate in the increases. Business services, particularly janitorial services, equipment rental firms, and employment agencies should continue to have steady growth. Hotel employment will obviously increase with the completion of the downtown Lowell hotel.

Demographic factors, (end of baby boom) as well as public policy (Proposition $2\frac{1}{2}$), should significantly curtail employment in the educational services industry.

Government wil be the hardest hit. Local government's share of total employment, already declining in 1980 for reasons mentioned above, should continue to decline. Federal and state government, which had held their own in 1980, will see both levels and shares of employment decline due to Federal budget cuts, elimination of CETA Public Service Employment and further effects of Proposition $2\frac{1}{2}$. As of this writing it is difficult to estimate the magnitude of the cutbacks.

Table 5 Percent of Total Nonagricultural Employment Lovell IMA - 1978-1980

			Y e a	23		
	1978	1		62		0
	Number	Percent	Number	Percent	Number	Percent
Nonagricultural - Total	64783	100.0	72925	100.0	74276	100.0
Manufacturing-Total Durable Goods Nondurable Goods	23127 12024 11103	35.7 18.6 17.1	27362 16000 11362	37.5 21.9 15.6	28549 17890 10659	38.4 24.1 14.4
Nonmanufacturing - Total Contract Construction	41656 2564	64.3	45563 2888	62.5	45727 2688	61.6
Transportation, Communication, Utilities	2604	14.0	2632	3.6	2656	3.6
Finance, Insurance and Keal Estate	2083	3.5	2009	2.8	2011	2.7
Service Wholesale Trade	9959 2025	15.4 3.1	2372	15.3	11600 2336	15.6
Retail Trade	13033	20.1	13608	22.0	13684	18.4
Federal State Local	455 1710 7223	0.7 2.6 11.1	524 2258 8114	0.7	547 2276 7929	0.7 3.1 10.7

V. Employment Developments and Outlook by Occupation

Table B07 (see Appendix) Job Openings Received and Filled by Occupational Category and Hourly Wage Rates indicates that the highest percentages of unfilled openings exists at both the lower and upper ends of the wage continuum. Only 26.6 percent of the jobs under \$3.10 per hour and 52.5 percent of the jobs in the \$3.10 to \$3.34 bracket were filled. As we move up from these minimum wage jobs, we find 72.1 percent of the jobs in the \$3.35 to \$3.49 range were filled. At the higher end of the spectrum, we find that 45.2 percent of the jobs in the \$5.00 to \$5.49 bracket were filled. The percentage of filled jobs then decrease to 25.9 percent for jobs in the \$5.50-\$5.99 bracket and finally to 20.9 percent for jobs paying over \$6.00 per hour.

This disequilibrium at both ends of the hourly continuum does not defy explanation. For the lower paying jobs it seems that the high percentage of unfilled orders is due to the fact that many of these jobs are in the secondary labor market (characterized by low wages, limited upgrading possibilities, and high turnover). For the higher paying jobs, the inability of labor supply to clear the market appears to be due to the rapid expansion of high technology and the consequent shortage of trained manpower.

Openings Received and Filled by Industrial Division and Occupational Category (Table 10 ESARS in Appendix) supports the conclusion drawn from the analysis of Openings by Wage Rate. Of all industrial divisions, manufacturing has the lowest overall "Fill Rate" with 40.0 percent. Within manufacturing, the disequilibrium is particularly acute for professional, technical, and managerial jobs where the fill rate is only 5.5 percent. The occupational categories of both the machine trades and benchwork also had relatively low fill rates reflecting the tightness in the labor market brought on by rapid growth in high tech industries.

Equating Applicants and Job Openings (Table 96 ESARS) for the Lowell LMA with the state as a whole reveals some interesting comparisons. While Lowell trails the state in percentage of openings filled with 51.2 to 63.0 overall, it falls much further behind in percentage of professional jobs filled with 20.0 percent as compared to 68.1 percent. This disparity is not explained by the professional applicants as a percentage of total applicants which is only slightly higher for the State (12.8 percent) then for the Lowell LMA (10.9 percent). The Lowell LMA also has slightly lower percentage of orders unfilled over 30 days (70.4 percent) compared with 74.8 percent for the state as a whole.

As might be expected Lowell has a slightly lower percentage of minority group applicants (11.6 percent) than the state (15.8 percent).

Two relativty new special reports focus on the supply and demand for labor. Both are statewide in scope. The Job Openings Survey (JOS) is the newest occupational employment program. JOS is a pilot program designed to test a system for collecting data on vacancies currently available. Data in this cooperative Federal-state program is collected on a quarterly basis from the sample of 1,200 firms. A summary of JOS findings is included in the appendix of this report.

High Demand Occupations in Massachusetts - 1981 contains information on 50 separate occupations arranged alphabetically by occupation. The occupations selected are projected to grow at a relatively fast rate and/or employ large numbers of individuals in the state. The occupational information includes typical job duties, working conditions, wages, promotional opportunities and educational or training requirements. The report also contains information on major industries employing people in a particular occupation. An Alphabetical Index of High Demand Occupations is included in the appendix as well as an Index of High Demand Occupations by Major Occupational Clusters.

Labor Supply/Demand Imbalances

Information regarding labor supply and demand is available through analysis of Job Matching Activities and ESARS Tables. From the system we are able to obtain a monthly occupational breakdown of openings along with some wage data concerning these openings.

Job matching is a computerized system available throughout Massachusetts to match people with jobs and jobs with people. This sophisticated program serves the needs of a highly mobile work force by matching requests of both employers and workers against all appropriate files and not just those in local offices. The Employment Service Automated Reporting System (ESARS), which is the computerized information gathering system for applicants, can be considered to be the supply side of the job market.

Although analysis of this data is useful when studying labor market conditions, certain limitations of the data should be noted. Both Job Matching and ESARS give information on only those openings and applicants that come into the Job Service Offices, thus reflecting only a portion of the market.

As of March 31, 1981, 2,233 active job applications were on file in the Lowell Job Matching Service Office, of these applicants, some 803 (35.9 percent) were Female, 190 (8.5 percent) belonged to a minority group and 369 (16.5 percent) were described as being economically disadvantaged.

The age cohorts of the active applicants were: 27.0 percent under 22; 47.8 percent 22 to 44; and 15.1 percent 45 and older with 20.2 percent of all applicants being veterans.

The largest group of applicants 148 (20.1 percent) were seeking clerical and sales jobs; 430 (19.3 percent) were in miscellaneous occupations; followed closely by professional, technical and managerial with 328 people (14.7 percent); structural work accounted for 254 applicants (11.4 percent), and services totaled 242 (10.8 percent). These five groups accounted for just over three-quarters of all applicants.

There were 1,814 openings for nonagricultural jobs in the Lowell IMA listed with the job service between October 1980 and March 31, 1981. Some 872 (48.1 percent) were filled and 892 (49.2 percent) remained open. The ratio of active applicants to unfilled job openings was 2.5 to 1.

The average wages of the unfilled job openings were comparable to those in which applicants were placed. Slightly over 70.0 percent of the unfilled openings remained unfilled 30 days or longer, a reflection of the tightness in the Lowell LMA job market.

An examination of occupations with a low ratio of applicants to unfilled job orders reveals two situations where jobs are particularly hard to fill. First, there are those occupations such as kitchen worker, security guard, laundry worker, and garment worker. These jobs are in industries characterized as being in a secondary labor market. The industries are highly competitive, have a high labor turnover and a high ratio of labor cost to total cost. These occupations have comparatively low wages and limited upgrading possibilities. Usually these openings are attractive to individuals entering the labor market. The second group of jobs with a particularly low ratio of applicants to openings was found in assembly and repair of electronic components and electrical equipment as well as structural work occupations in the fabrication, installation and repair of electrical and electronic products. The difficulty in filling these openings is due to supply/ demand imbalances caused by rapid expansion in the high technology area. This highlights one of the strongest demands in the labor area.

Table 6
Occupational Characteristics of Applicants Registered
At Job Matching Service Center
Lowell Labor Market Area
March 1981

С	occupational Code, sategory and occupational Title	Total Applicants Fiscal Yr.	Total Active Applicants	Unfilled Job Openings	Ratio Or Active Applicants To Unfilled Job Openings
0-1	Professional Technical and Managerial Work	688	L22	65	6.5/1
	Electrical Technician	16	8	8	1/1
	Teacher, Secondary	20	10	2	5/1
	Teacher, Elementary	30	13	1	13/1
	Accountant	27	13	1	13/1
	Manager, Retail Store	57	12	0	
2	Clerical and Sales	2,188	805	274	2.9/1
	Secretary	100	45	10	4.5/1
	Clerk, Typist	108	56	17	5.1/1
	General Clerk	220	92	15	6.1/1
	Receptionist	56	27	2	13.5/1
	Salesperson, General	37	17	0	-0 /-
	Sales Clerk	64	28	1	28/1
3	Service	1,246	691	106	6.5/1
	Counter Attendant,				•
	Lunchroom	1+1+	25	0	
	Nurse Aid	129	81	5 44	16.2/1
	Security Guard	133	48		1.1/1
	Janitor	71	30	1	30/1
1.	Agriculture, Fishery, Forestry	105	52	64	0.3/1
5	Processing	176	87	8	10.9/1
6	Machine Trades	1,044	547	74	7.4/1
	Machinist	24	11	1	11/1
	Automobile Mechanic	50	21	10	2.1/1
	Maintenance Mechanic	20	10	2	5/1
7	Benchwork	1,044	547	7 [!] →	7.3/1
	Electronics Inspector	24	15	0	
	Electronics Assembler	495	230	26	8.8/1
8	Structural Work	723	331	75	4.4/1
	Sheet Metal Worker	18	9	п	0.8/1
	Painter	31	17	8	2.1/1
	Carpenter	51	17	7	7.4/1
	Construction Worker	71	21	7 6	3.5/1
	Maintenance Repairer	60	28	5	5.6/1
9	Miscellaneous	1,604	594	49	12.1/1
	Truck Driver, Heavy	88	39	0	
			47	~	
	Bus Driver	28	17	1	17/1
		28 379		1 19	17/1 8.9/1

Table 7
Characteristics of Applicants Registered
At Job Matching Service Centers
March 1981

Local Office	Total Active Appli- cants	Female	Econom. Disadv.	Veteran	Nonwhite Minority		Breakdown 22 Over 45	Handi-
Lowell	6,701	2,543	945	1,140	50 9	2,075	935	379
Lowell WIN	2,475	1,942	2,451	117	451	228	363	284
Lowell CETA	43	12	35	6	10	9	3	14

Individuals in Need of Employment Service

Individuals with low skill and educational levels as well as skilled and educated people who are displaced due to a change in technology or public policy, comprise those currently most in need of Employment Service.

Low educational levels and lack of job skills correlate with high unemployment and low incomes, both of which are found among the economically disadvantaged. The economically disadvantaged are defined as members of families receiving welfare payments, or whose annual incomes in relation to family size and location does not exceed the most recently established poverty levely determined by the Office of Management and Budget.

Training

CETA offers a number of different types of employment and training opportunities for the economically disadvantaged, unemployed, and underemployed. Titles IIB and IIC provide classroom training, CJT work experience and educational services for the economically disadvantaged. The IIC and Title VI were Public Service employment programs, providing counter cyclical employment during periods of high unemployment. These will not be continued in the coming Fiscal Years.

Vocational-Technical Schools serving the Lowell LMA:

- 1. Greater Lowell Vocational-Technical School serving Lowell, Dracut, Tyngsboro, and Dunstable
- 2. Nashoba Valley Technical School serving Westford, Chelmsford, Littleton, Groton, Pepperell, Townsend and Shirley
- 3. Shawsheen Valley Vocational-Technical School serving Billerica, Tewksbury, Bedford, Burlington, and Wilmington

Community Colleges serving the Lowell LMA:

- 1. Northern Essex Community College, Haverhill, MA
- 2. Middlesex Community College, Bedford, MA.

VI. Recent Unemployment Trends and Projections

Annual averages for 1980 placed the Lowell LMA's unemployment rate at 5.7 percent, one-tenth of a point higher than the statewide rate but well below the national average of 7.1 percent. Table 8 gives a clear indication of the turnabout experienced by the area's economy in recent years. From the nadir of the 1975 recession with an unemployment rate of 11.9 percent, the Lowell LMA's rate has fallen 6.2 percentage points, compared with a drop of 5.6 percentage points statewide and 1.4 percentage points nationally. In fact, 1979 was the first year in which Lowell's rate fell below the national rate.

After finishing out 1979 with a December unemployment rate of 4.7 percent, there was substantial rise of 1.7 percentage points in the January 1980 rate, due largely to post holiday seasonal declines in trade and services, as well as declines in finance, insurance and real estate. The rate then dropped steadily to 4.6 percent in April, before beginning a seasonal ascent to 5.7 percent in May. Unemployment peaked in June, at 6.9 percent, as a result of the influx of students as yet unable to secure summer jobs combined with the first effects of the nationwide recession. After hovering slightly above 6.0 percent throughout the summer, the unemployment rate reached a final seasonal peak of 6.4 percent in September, before declining steadily to 4.3 percent in December, the lowest monthly rate ever recorded for the Lowell LMA.

Table 8
1980 and 1979 Annual Averages
For
Labor Force, Employment, Unemployment and Unemployment Rates
For
Lowell LMA and Lowell CETA Prime Sponsor

Period	Labor Force	Employment	Unemployment	Unemployment Rate
1980				
January February March April May June July August September October November December	120,765 119,127 119,564 118,804 120,565 121,872 121,684 123,630 122,044 124,173 122,591 122,756	112,995 112,499 113,529 113,670 113,932 113,459 114,218 115,649 114,258 116,830 116,786 117,752	7,770 6,628 6,035 5,473 6,895 8,413 7,466 7,711 7,786 7,343 5,805 5,273	6.4 5.0 5.0 5.7 9.1 3.4 9.7 4.3
Average	121,442	114,856	6,883	5•7
January February March April May June July August September October November December	118,972 117,665 117,332 117,931 115,970 120,354 120,769 121,233 120,546 116,533 117,483 117,827	109,902 110,660 109,921 111,855 110,060 113,918 114,737 115,278 112,612 111,144 111,237 112,348	9,070 7,005 7,401 6,076 5,910 6,436 6,032 5,955 7,934 5,389 6,246 5,479	7.6 6.0 6.3 5.1 5.0 9.6 6.3 7 4.7
Average	118,551	111,973	6,578	5.5

Table 9
Labor Force Statistics by Cities and Towns
Lowell LMA
1980 Annual Averages

City/Town	Labor Force	Employment	Unemployment	Unemployment Rate
Billerica	16,350	15,516	834	5.1
Chelmsford	16,723	15,996	727	4.3
Dracut	11,124	10,447	677	6.1
Dunstable	725	641	84	11.6
Tewksbury	11,411	10,750	661	5.8
Tyngsboro	2,487	2,370	117	4.7
Westford	5,703	5,337	366	6.4
Lowell	56,920	53,502	3,418	6.0

Table 10
Unemployment Insurance Claims Activity
Lowell LMA
1980

Month	Initial Claims	Continued Weeks Claimed
January	300	2747
February	355	2609
March	269	2446
April	306	2119
May	400	2205
June	401	2212
July	311	2853
August	294	2640
September	244	51747
October	279	1900
November	286	2068
December	416	2345

Table 11
Characteristics of Insured Unemployed
By Place of Residence and By Race
March 1981

Town	White	Nonwhite	Spanish Surname	Not Coded	Other	Total
Billerica	291	2	0	0	4	297
Chelmsford	247	0	0	0	0	247
Dracut	282	0	l	0	2	285
Dunstable	16	0	0	0	0	16
Tewksbury	186	1	0	0	2	189
Tyngsboro	81	0	0	0	0	81
Westford	86	0	0	1	1	88
Lowell ,	983	16	14	2	7	1,022
TOTAL	2,172	19	15	16	3	2,225

Labor Turnover

Labor turnover measures the overall flow of manufacturing workers into and out of jobs. The estimate is derived from a sample of employees who report on a monthly basis. Quit and layoff rates move in a regular fashion over the business cycle. Therefore movements in these rates generate information about the current state of the labor market. As the labor market deteriorates, quits fall and layoffs rise. As a consequence the percentage of unemployment due to job loss is higher when the labor market is weak. Quit and layoff rates are also considered be "leading indicators" that signal the future direction of the economy.

The rates can be seen as indicators of both employer and worker periephous of the labor market. The quit rate can be seen as an example of how workers perceive the availability of jobs. An inverse correlation exists between the quit and layoff rates with the quit rate decreasing as the unemployment rate increases. Analysis of new hires, layoffs, and recalls indicate how employers perceive future economic conditions. A downturn will usually cause a contraction in employment through attrition, layoffs, and curtailment of new hiring.

Between January 1980 and January 1981 the quit rate for the Lowell LMA (shown in Table) rose slightly as the layoff rate declined slightly. This is consistent with both the reciprocal nature of the relationship between the two rates and continuing robust health of the Lowell LMA's economy.

Table 12
Labor Turnover Rates
Lowell IMA

		Acc	ession Rat	es	Separ	ation	Rates
Month and Year	Manufacturing Employment	Total	New Hire	Recalls	Total	Quit	Layoff
January 1980	27,200	7.8	6.8	0.4	4.4	2.9	0.8
January 1981	28,100	5.3	5.2	0.1	4.0	3.1	0.5

Definitions

Labor Turnover

Refers to the gross movement of wage and salary workers into and out of jobs with respect to individual firms. Data are accumulated for a calendar month and expressed as a rate per 100 workers.

Total Accessions

All permanent or temporary additions, whether new or former employees.

New Hires

Permanent or temporary additions of persons who have not been specifically recalled by the employer, or transferred from another establishment of the same company.

Recalls

Permanent or temporary additions to the employment roll of persons specifically recalled to a job in the same establishment of the company following a period of layoff lasting more than seven consecutive days.

Total Separations

Terminations of employment resulting from: quits, discharges, layoffs, transfers out to another establishment of the same company, military duty and miscellaneous causes.

Quits

Terminations of employment initiated by employee for any reason except to retire, to transfer to another establishment of the same company, military duty and miscellaneous causes.

Layoffs

Suspensions from pay status (which last or are expected to last more than 7 consecutive calendar days) initiated by the employer without prejudice to the worker for such reasons as lack of orders, model changeover, termination of seasonal employment, etc.

APPENDIX



IV. Job Openings Survey

The most recent tool in identifying occupations that are in demand by industries is the Job Openings Survey (JOS) initiated in Massachusetts in 1979. The survey represents the only available comprehensive source of actual current job openings. It yields estimates of the itensity of demand for workers in various occupational groups as well as relating this demand for workers to other variables such as unemployment, new hires, part time openings, future openings, hard to fill openings, size of establishment, and completions from training programs.

The JOS in Massachusetts collected its data from a stratified random sample of approximately 1,200 private nonagricultural wage and salary establishments (drawn from ES 202 files) by mailing printed schedules to them.

Summary of JOS Findings

The first three rounds of the statewide pilot JOS survey produced an overall vacancy rate of 3.1 percent, with job vacancy rates in selected occupations ranging from a high of 13.3 percent for machinists to a low of 0.6 percent for civil engineers. The 3.1 percent vacancy rate can be considered the median point between high and low rates. A high vacancy rate does not mean that an occupation has a high number of openings. The relationship of the job vacancy rate to the number of openings depends on the employment base of the occupation. However the job vacancy rate is a better measure of demand for certain occupations than is the number of job openings.

Professional, technical, managerial, sales and clerical occupations represented 46.7 percent of all openings in the survey. Some closely related groups of occupations such as computer, mathematical, and research occupations experienced a high vacancy rate (7.7 percent). This may actually represent an undercount because of a low response rate among large high technology establishments.

Vacancy rates among health occupations are high: licensed practical nurses 6.6 percent, therapists and dieticians 7.8 percent, and registered nurses 9.9 percent. A common reason for vacancies among nurse aides and orderlies (6.2 percent) if the high turnover due to low pay and difficult shifts.

Computer related data typists had the highest vacancy rate among clerical occupations (5.4 percent). However, technological changes leave the outlook mixed. Although some losses will occur due to automation, there will still be a replacement demand among typists (2.5 percent) and book-keepers and accounting clerks (1.9 percent). Considering the large size of the employment base (80,000 statewide), it is noteworthy that the vacancy rate for secretaries (3.3) is higher than the overall vacancy rate (3.1)

Machinery occupations had the highest vacancy rate in the manufacturing area. Machinists led the way with 13.3 percent followed by tool and die makers at 6.4 percent. A lower vacancy rate for machine operators (2.5) is probably due to ambiguous job definitions overstating the vacancy rate for machinists. Nevertheless, machinists occupations have the highest vacancy rate in the survey with a high replacement demand as well.

Of the two major industrial divisions, manufacturing had 31.0 percent of employment with 28 percent of the openings and a 2.8 percent vacancy rate. Nonmanufacturing with 69 percent of employment had 72 percent of the openings and a 3.2 percent vacancy rate. Manufacturing had a higher percentage of the harder to fill openings which resulted from skill shortages in many technical as well as professional occupations.

With respect to vacancy rates and openings versus the size class of the employer, the smaller size classes contain the vast majority of establishments while the larger size classes (250 plus) account for more than 40 percent of total employment. The heaviest concentration of openings were in size classes ranging from 20 to 249 employees.

The concentration of job openings dropped off sharply above this level. Units with 1,000 or more employees accounted for 21 percent of employment but only 12 percent of openings. Generally smaller size classes had the high vacancy rates ranging from almost 10 percent for units with 1-3 employees to 1.8 percent for establishments with more than 1,000 employees.

Vacancy Rates by Occupational Group

For the purpose of highlighting occupations suitable for vocational training, it is helpful to analyze the vacancy rates for certain groups of occupations. The vacancy rates were calculated by dividing the number of job openings for an occupation by the sum of employment plus job openings. Thus JVR=JO/JO+E. A high vacancy rate does not necessarily mean a high number

Machinery Occupations

Machinists achieved the highest vacancy rate in the entire JOS, 13.3 percent, which was five times higher than the 2.5 percent rate for machine operators. This could be due to a difference between employer job definitions and survey job definitions which resulted in putting machine operator openings in the machinist category. The difference between the two occupations is that machinists can set up and adapt a machine to specific operations while operators are involved in tending an already set up machine. In the Lowell LMA, persons with the title machinist who work in large firms, frequently performed the duties of machine operator. While there may be an overstatement of the machinist vacancy rate, regardless of duties, most employers require a good vocational education, work experience, or both for their machinist openings.

Additional evidence that the machining occupations are fruitful ground for vocational training is reflected in both the high vacancy rate of 6.4 percent for skilled tool and die makers as well as the large number of openings for machine operators jobs, which topped the list of 40 occupational categories in total number of openings despite having a low vacancy rate.

Other Production Workers

Welders, cutters, and assemblers have a fairly high vacancy rate (4.1) among the production occupations. As with machinists there is a high replacement demand for welders. The 4.2 percent vacancy rate for assemblers is linked to the growth of high technology firms and the need to assemble components.

Mechanics and Repairers

The vacancy rate of 4.3 percent indicates a fair demand for mechanics and repairers. This group does not include auto mechanics and telephone repairers.

Service Occupations

Service occupations involved with the preparation and serving of food had the highest vacancy rates with cook and waiter/waitress having rates of 5.4 and 3.8 percent respectively. These occupations are expected to be in demand through the 1980's. However some jobs in this area are considered to be in the "secondary labor market" due to their low pay, lack of career advancement and high turnover. In addition, the JOS survey indicated that 80 percent of these openings were part time.

of job openings. The key figure is the employment base of the occupation, with the job vacancy rate a better measure of demand than the number of openings for occupations that are more selective.

Technologists and Technicians Except Health

This group includes engineering technicians, drafters, surveying technicians, scientific technicians etc. This groups overall vacancy rate of 4.5 percent is probably low in terms of the impact of the growing high technology industries in the state, which were somewhat underrepresented in the JOS. While the survey was not set up to give detailed information on various types of technicians, the JOS report surmises from experience with the survey that a large percentage of the demand was for electronic technicians.

Clerical Occupations

Clerical occupations comprise one of the largest groups in the state. Because of their large employment bases, some occupations dominate in number of actual jobs, while having low vacancy rates. The data typist category, which includes key punch operator, magnetic tape composer operator, terminal operator, and varitype operator had a vacancy rate of 5.4 percent, highest in this category.

Although the increasing use of computerized equipment will speed up the work and eliminate routine duties, the demand for tellers should not be adversely affected. This occupation's vacancy rate of 3.8 percent reflects both a healthy replacement demand and expansion of bank services.

Secretaries and stenographers, with a substantial employment base, experienced a vacancy rate of 3.3 percent, despite the automation of many routine clerical jobs. The demand for secretaries should remain high because the positions require public contact and organizational skills.

Vacancy rates of the other clerical occupations fell below the overall rate (mid-point) of 3.1 percent. Most openings here should come from replacement needs. While typists, bookkeepers, accounting clerks, and "other" clerical show low vacancy rates, their large employment bases should be remembered.

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MASSACHUSETTS SMSA 4560 DIVISION AND OCCUFATIONAL CATEGORY	INDUSTRI	TRANSP .	H
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FAMILE 10 - OPERTON REC	0 . H.H.H.		A

STATE MASSACHUSETTS TABLE 96 MASSACHUSETTS
APPLICANTS AND NONAORICULTURAL JOB OPENINGS BY OCCUPATION

ABLE 96

I TEM NO	. OCCUPATIONAL CODE .TOTAL RE015-	TOTAL .			ACT	FIL		1	8 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		NONAGRICULTURAL		OPENINGS	
		TERED .	TOTAL	•	RAN.	AGE	ROUPS	aR-		TOTAL	OPENING.	10	UNFILLED OFFN	OPEN
		. ACTIVE ANYTIME THIS FY.	• • • •	• • • •	• • • •	UNDER .	45 AND OLDER	<u> </u>	DISAD- VANT-	RE- CEIVED .		FILLED .	TOTAL .	30 DAYS
1 1			~ !	!		1	• • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • •		• • •	IRACTOR. JOB LISTING.	• • •	• • •	
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4560 MONTHLY YEAR TO DATE	4560 MONTHLY YEAR TO DATE FOR PERIOD ENDING 03/31/81 PAGE 001	96	X-ENTRY TOTAL		0	0	0	0	0	C		, ,		- (V	0
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	PAGE		560		MONTHLY	YEAR TO	DATE					-)	

Job Bank Openings by Occupational Category March 1981

Balance	2000	2,083	146 27 27 15 15 17 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	629 122 87 48 48 11 11 19 66 19
To	HOLCEBUEL	842	60 14 14 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	249 39 31 15 16 14 147
Springfield Chicopee	noryone	680	150 29 4 6 18 10 10 10 10 10 10 10 10 10 10 10 10 10	81 24 4 9 9 9 9 9
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	bearora	250	864 a40 1 1 1 2 a	8 2 2 3 1 8
	LOWELL	290	222833 111111111111111111111111111111111	23.23.33.11 B # # # # # # # # # # # # # # # # # #
Lawrence	Haverh111*	550	ლოოოფ!!!п.1₩ 1 ₩	123 133 35 14 20 20
Fitchburg	Leominator	222	F 0	28 27 4 1 8 8 1
	River	. 151	∞ ччч ч ±	346 111 9 1 1 1 9 9
	State Boston	2,514	65.5 11.3 16.6 16.6 16.6 16.6 16.6 16.6 16.6	938 417 240 346 47 25 82
	State	7,510 2,514	992 220 65 65 1148 13 14 14 14 10 10 26 62 62	2,131 6699 440 129 81 49 29 704
		TOTAL - ALL OCCUPATIONS	Professional, Technical, Managerial Architect & Engineering Hath. & Physical Science Life & Social Sciences Medicine & Health Education Museum, Library Law, Jurisprudence Writing Art Entertainment Administrative Spec. Managers Hiscellaneous, Prof., Tech., Mgr.	Clerical Sales Stenography, Typing & Related Computing Acc't, Recor. Prod. & Stock Clerk Information Distr. Misc. Clerical Salespersons Services Miscellaneous Sales

Job Bank Openings by Occupational Category March 1981

		•	
Balance of State	492 16 99 133 21 223	69 29 29 111 111 113 33 33 13	
Worcester	166 7 19 80 82 22 31	26 11 25 17 10 11 11 11	
Springfield Chicopee Holyoke	200 h 118 51 111	55 53 53 55 55 55 55 55 55 55 55 55 55 5	
Pittsfield	20 13 1	0 #00	
New Bedford	27 0 6 9 10	11 ,	
Lowell	9 8 11 09	1111 41111114	
Lawrence Haverhill*	68 5 21 8 14 20	22 2 1 5 1 1 1 1 1 1 1 1	
Fitchburg Leominster	22 6 6 10	339	
Fall River	91 .	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
	320 57 98 59 46 60	38 36 1 1 10 10 10 10	
State Boston	1,399 84 273 442 129 171	209 104 104 5 100 22 22 22 33 32 141 141 243 243 244	
	Service Domestic Service Food & Beverage Preparation Protective Services Building & Related Other Service Occupations	Farming, Fishing, Forestry Plant Farming Animal Farming Forestry Processing Ore Refining, Foundry Food, Tobaco Puper Chemicals, Plastics, Synthetics Stone, Clay, Glass Leather & Textiles Frocessing Occupations NEC	

Job Bank Openings by Occupational Category March 1981

			Fall	Fitchburg	Lawrence		New		Springfield Chicopec		Balance
	State	State Boston	River	Lecuinster	Haverhill*	Lowell	Bedford	Pittsfield	Holyoke	Worcester	of State
Machine Trades	602	138	17	34	1.9	2h	34	31	141	69	184
Metal Machining	149	9 <u>1</u>	8	~	7	=	m	2	20	23	35
Metal Working NEC	ස	19	1	1	न्द्र रहे	m.	;	1.	7	ĭĭ	.39 .39
Mechanics & Repair	150	<u>.</u>	ന	9	ಐ	7	6	. ∓	6	18	1
Printing & Paperworking	33	- ⇒ ¦	1	1	6	;	≈	- (7	m (5
Wood Machining	ā. ī.	1.7	19		N V	: :	1 0	≈	; ;	Ν σ	
Machine Trades NEC	48	9	· ;	17) II	c		15	#	∖ m	31
Benchwork	702	158	15	27	72	<i>L</i> 17	99	36	63	9	176
	131	3ં.	1	≠	۲.	;	9.	1	က	7	L+1
5 Scientific & Electrical Equipment	242	112	1	٦	\$ \$ \$	33	54	25	31	9	39
	10	∾.	1	ય	.⇒	;	1	~	;	1	2
Stone & Wood Products	20	≠	1	;	α.	1	1	7	1	1.	12
Textile, Leather	249	O†	15	12	3 ,	Φ,	2	6	f _l Z	<u></u>	55
Benchwork Occupations	20	2	1	ထ	11	9	~	1	ζ.	7	23
[0,+0,+D	KOE	rife	5	17	Ç	77	נ	17	3,8	Ç	157
Metal Fabrication	125	11.7) m		감	13	7-1	- ~	3,≄	્ય	16
Welders	69	23	1	1	6	1	;	0	10	N.	29
Electrical	92	‡	т	ч		⇉	က	7	12	9	13

Job Bank Openings by Occupational Category March 1981

Balance of State	163 11 163 133	111 2 11 2
Worcester	3 30 30 102 14	
Springfield Chicopee Holyoke		50 1
Fitchburg Lawrence New New Lecainster . Haverhill* Jowell Bedford Pittsfield	ታዘወዝ ወሪሪ	w m +
New Bedford	2 5 4 5 1 5	018 1 4 4
Lowell	33 2 2 1 B	9119
Lawrence Haverhill*	. 5 - 9 13 13 13 13 13 13 13 13 13 13 13 13 13	16171
Fitchburg Lecaingter	111 1 239 .	1 5 3 1 1
Fall	4 4 4 4	=
Boston	10 20 72 72 5 5 191 32	30 126 1 2
State Bos	33 25 243 34 624 76	70 439 14 20 5
	Structural (continued) Painting Excavating, Grading etc. Construction NEC Structural Occupations NEC Miscellaneous Notor Freight Occupations	Transportation Occupations Packing, Material Handling Froduction Distribution of Utilities Graphic Art Work Other

* Lawrence/Haverhill data for February

Source: Job Bank - March 1981

NEC: Not clsewhere classified

Avcrage Pay by Occupational Category
Massachusetts Job Banks
March 1981

				THE RESERVE THE PARTY OF THE PA							
	State	Boston	Fall River	Fitchburg Leominster	Lawrence Haverhill 1/	Lowol	Nev Bedford	D4++ef4e13	Springfield Chicopee	1 '	Balmice
TOTAL - ALL OCCUPATIONS	\$ 9,576	\$ 9,576 \$10,413	\$ 8,347	\$ 8,396	\$ 9.378	\$10.06B	A A Allo	49	A 10 DBC	Worderer A	or state
Dung mach Warm 2/	3	,				2006	3 to 6 o	7,750	10,409	4 6,626	y 8,896
Architect & English	14,844	16,286	15,149	13,029	12,807	18,307	11,292	11,627	14.000	11 A26	1,5
Math. & Physical Science	10,729	20,294	100	16,200	13,440	18,075	13,294	19,500	18,008	17,843	15,737
Life & Social Setence	12,016	20,250	16,000	1	17,304	23,563	10,100	: 1	18,269		16,00
Medicine & Health	13,0/0	12,057	13,165	10,600	10,500	000'6	. 1	9,758	12,850	9.416	16,300
Education	10 510	200,	10,400		10,000	12,827	99,u	84, SI	13,171	12,209	12.086
Muscum, Library	0 759	200	!	200,6	11,100	1	9,500	;	12,123	0,640	16.169
L Law Jurismmidence	15,175	7,0	:	:	:	1	2,800	;	10,625	:	11 A7A
Writing	11, 21,5	10,004	1	:	:	:	1	:	. 1	13.000	21267
Art	11,000	761,01	7,002	!	1	1	1	:	13,000	1	14.000
Entertainment	84.01	; ;	:	!	16,916	;	1	:	10,400	;	12.200
Admin. Spec.	25.41	מטכ פנ	:	:		;	:	:	13,000	;	2
Managera	14,293	15,0390	201 81		12,980	1	10,610	11,573	13,712	12,940	14.202
Misc., Prof., Tech.,	6,662	12,375	264,07	25,55	13,099	!	14,140	10,831	14,271	13,266	12,451
		\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	}	13,130	13,900	:	10,000	8,800	11,763	7,679	13,348
Clerical Sales 2/	8,211	8,544	7.819	8.215	8 713	CC.I. B	0.00	-			
Steno., Typing & Related	8,634	8,721	8,138	7,852	260	A 433	0 6 0 6	0,459	α,774 0.00	7,798	7,774
Computing Acc't., Recor.	8,169	8,255	7,592	0,508	9 328	, a	960	0,721	8,378	8,109	8,742
Frod. & Stock Clerk	8,430	9,104	1	8,320	8 100 100	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		0,216	6,138	7,846	8,013
Information Distr.	8,1,30	8,800	7 606	2,00	7 777	250,0	0,040	; ;	7,984	8,525	7,540
Miscellancous Clerical	8,920	8,726	2	801	9 060		7,124	6,968	7,281	10,184	7,667
Salcepersons Services	12,778	18,867	10.400	0016	000,51	1,973	:	:	8,533	8,706	11,272
Miscellaneous Sales	7,549	8,143	7.072	8,000	20,0		1	;	10,400	1	12,682
		2116	1061	0,000	0,343	7,233	7,163	8,963	11,856	7,518	7,089

Average Pay by Occupational Category
Massachusetts Job Banks
March 1981

	State	Boston	Fall	Fitchburg	Lawrence Haverhill 1/	Lowell	New Bedford	Pittefield	Springfield Chicopec Holvoke	Worcester	Balance of State
Service 3/	\$ 3.94	48°E 49	3.42	\$ 3.39	\$ 3.87	-44	\$ 4.32	\$3.43	\$ 4°.12	00° 4° 5° 5° 5° 5° 5° 5° 5° 5° 5° 5° 5° 5° 5°	\$3.91 3.18
Domestic Food & Beverage Preparation Protective Services	3 4 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	3.92	3.35	3.35	0000 0000 0000 0000	8.6°	5.32 1.11 1.11	3.35	4.19 8.31 86.19	, e. a. e.	3.83 8.83 8.83
bullding & Melated Frods. Other Service Occupations	3.95		3.18	3.35	3.66	3.75	3.13	3.47	10.4	4.05	3.91
Farming, Fishing, Forestry 3/ Plant Farming Animal Farming Forestry	4.13 3.92 3.95 4.43	h.39 h.37 5.50	3.50	1111	4.50 1.50	::::	4.33 4.33	1111	3.59 3.59 1.46	3.40	1,02 3,54 1,18 1,37
Processing 3/ Ore Refining, Foundry Food, Tobacco	1,24 1,07 3,96	3.91	3.80	1,.67	4.36 4.00 1.00	5.00	14.75 	3.43 3.50 3.35	5.14 5.13 1.18	4.17 4.00 3.75	3.95 3.88
Chem., Plastic, Synthetic Stone, Clay, Glass Leather & Textiles Processing Occup. NEC	4.37 4.30 4.11	3.95	3.70	3.95	5.27 3.87 4.00	::::	3.75	1111	5.65 14.20	4.75 3.75	4.11 4.00 3.55 3.85
Machine Trades 3/ Netal Machining Metal Working NEC Mechanics & Repair	5.05 5.73 4.49 5.41	5.70 6.12 4.39 5.48	10.4 10.4 10.33	4.02 5.30 5.19	4.60 6.36 4.15 6.08	5.34 7.63 7.63 5.64	5.00 6.75 4.67	5.18 5.20 4.69	5.32 13.88 14.93	4.86 5.21 4.43 4.83	1,88 5.94 1,55 5.92

Average Pay by Occupational Category
Massachusetts Job Banks
March 1981

									Springfield		
	State	Boston	Fall	Fitchburg Leominster	Lawrence Haverhill 1/	Lowell	New Bedford	Pittsfield	Chicopee Holyoke	Worcester	Balance of State
Printing & Paperworking \$	4.51	5.25	-19	+		\$ 11.35	\$ 5.00	**	4 4.91	\$ 3.86	. \$ 3.90
ntntng	5.07	7.32		1 1	3.75	1 8	1 6	4.50	:	4.25	8.6
Textiles Machine Trades NEC		4.37 5.02	3.55		4.25 4.19	8 :	60°±	5.70	5.85	5.54	, w 8
Scientific & Elect. Equipment	3.97	4.50	;	00.9	3.89	3.82	3.12	14.35	3.48	3.44	14.50
Stone & Wood Products	3.68	4.25	:	3.75	3.35	1		3.50	1	1	3.50
Textile, Leather	3.67	3.76	3.79	3.43	4.19	3.98	4.25	3.47	3.41	3.60	3.66
Metal Products	3.59	3,40	1	3.55	00*9	1	3,42	ţ	3.57	3.61	8. 8.
Other Benchwork Occupations	4.71	1, 70	:	3.73	1 20.1	4.92	8.7	3.50	0°.4	4.03	3.68
											*
Structural 3/	5.45	5.81	4.95	4.93	6.62	5.60	4.52	5.24	6.31	79.4	5.11
Metal Fabrication	5.77	5.86	8.4	4.27	7.60	6.42	5.76	0°.4	7.87	2.00	5.09
Welders	5.58	5.78	1	•	6.25	:	:	:	6.30	2.8	5.13
Electrical	5.71	6.18	2.00	3.50	6.93	1, 56	9°08	8.18	5.26	5.77	5.20
Painting	5.78	7.27	7.00	:	4.35	1.88 1.08	8.4	2.00	2.00	7.00	2.00
Excavating, Grading etc.	2.8	1,.50	1	1	1	00.9	1	7. 8	:		2.00
Construction NEC	5.31	5.85	4.75	5.36	7.33	5.78	14.05	5.05	7.59	4.33	5.16
Structural Occupations NEC	1, 37	11.77	3.50	:	2.00	4.50	3.8	5.50	5.46	3.96	4,28

Average Pay by Occupational Category Massachusetts Job Banks March 1981

					1		: -		Springfield		6
Stat	te	State Boston	Fall	Fitchburg Leominster	Lawrence Ichell Bedford P.	Lowell	Bedford	Pittsfield	- 1	Worcester	of State
Miscellancous 3/ \$ 14.3	38 \$	4.16	3.45	\$ 3.96	\$ 11.06	\$ 4.19	\$3.73	\$ 4.38	\$ 4°91	# h.13	\$ 11°117
	78	5.06	1		40.4	5.75	3.35	3.75	1	14.57	5.48
Transportation Occup, NEC 4.4	41	4,21	1	. !	;	1	3.73	3.35	3.50	3.65	5.18
Packaging. Materials Hondling 4.0	8	3.87	3,45	3.68	14.07	4.15	3.71	5.08	4.16	4.01	4.16
Prod. Distrib. of Utilities 7.1	11	8.34	1	8.17	+	ł	i	5.62	7.78	5.79	4.50
Graphic Art Work 4.2	27	5.06	!	!	٥٥٠ ا	!	4.38	ł	4,01	1,68	ήΓ°ή .
	75	5.75	1	:	ţ	00.4	3.75	1	1	ł	8,50

1/ Lawrence/Maverhill data for February

2/ Average yearly salary

3/ Average Hourly pay

Source: Job Bank - March 1981

NEC: Not elsewhere classified

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ACME BOOKHINDING CO INC.

OCT 28 1990

MO CAMBRIDGE STREET CHARLESTOWN, MASS.



